

SARASOTA CITY COMMISSION SPECIAL MEETING  
MONDAY, JANUARY 10, 2022, 9:00 A.M.

DISCLAIMER:

THIS FILE REPRESENTS AN UNEDITED VERSION OF REALTIME  
CAPTIONING WHICH SHOULD NEITHER BE RELIED UPON FOR COMPLETE  
ACCURACY NOR USED AS A VERBATIM TRANSCRIPT.  
ANY PERSON WHO NEEDS A VERBATIM TRANSCRIPT OF THE  
PROCEEDINGS MAY NEED TO HIRE A COURT REPORTER.

09:03:18AM >>Mayor Arroyo: ALL RIGHT.  
09:03:19AM [SOUNDING GAVEL]  
09:03:20AM WELCOME, EVERYONE, TO THIS VERY SPECIAL MEETING OF  
09:03:24AM JANUARY 10, 2022.  
09:03:25AM WE'LL CALL THE MEETING TO ORDER.  
09:03:27AM WE HAVE A QUORUM.  
09:03:28AM WE'RE GOING TO BEGIN BY HAVING OUR AUDITOR AND CLERK LEAD  
09:03:31AM US IN THE INVOCATION.  
09:03:33AM WOULD YOU ALL PLEASE STAND?  
09:03:40AM >>Clerk: HEAVENLY FATHER, WE AFFIRM OUR FAITH IN THEE.  
09:03:43AM WE SEEK YOUR DIVINE STRENGTH, WISDOM AND GUIDANCE IN THE  
09:03:49AM DELIBERATIONS THAT AFFECT THE LIVES OF EACH OF THE  
09:03:53AM CITIZENS IN OUR COMMUNITY.  
09:03:56AM IN THY NAME WE PRAY, AMEN.  
09:03:57AM >>Mayor Arroyo: AND LEADING US IN THE PLEDGE OF  
09:03:59AM ALLEGIANCE IS THE VICE MAYOR.  
09:04:01AM [LAUGHS]  
09:04:03AM (PLEDGE OF ALLEGIANCE)  
09:04:18AM >>Mayor Arroyo: ALL RIGHT.  
09:04:22AM >>Clerk: EXCUSE ME, MR. MAYOR.  
09:04:23AM BEFORE YOU READ ON, I NEED TO READ A CHANGE TO THE ORDER  
09:04:27AM OF THE DAY.  
09:04:28AM >>Mayor Arroyo: OKAY, MADAM CLERK?  
09:04:31AM >>Clerk: UNDER APPROVAL RATING, AUTHORIZE THE MAYOR AND  
09:04:34AM CITY AUDITOR AND CLERK TO EXECUTE THE AGREEMENT BETWEEN  
09:04:37AM THE CITY OF SARASOTA AND MUSCO SPORTS LIGHTING LLC, CLAY  
09:04:41AM COUNTY, RFP NUMBER 18-9-2 FOR PAYING PART TENNIS COURT  
09:04:48AM LIGHTING PER THE REQUEST OF CITY MANAGER BROWN.  
09:04:51AM THAT'S ALL, SIR.  
09:04:51AM >>Mayor Arroyo: THANK YOU.  
09:04:53AM I'D LIKE TO REQUEST A MOMENT OF SILENCE BECAUSE OF BETTY  
09:04:55AM WHITE WHO AS YOU ALL KNOW PASSED AWAY AT THE AGE OF 99  
09:04:59AM WHO WAS AN AMAZING AMERICAN HERO.  
09:05:02AM SO PLEASE JOIN US FOR 10 SECONDS OF SILENCE.  
09:05:13AM THANK YOU.  
09:05:14AM MR. BROWN, BEFORE WE GET INTO CITIZENS INPUT, YOU WANTED  
09:05:18AM SOME TIME TO SPEAK, SO THE FLOOR IS YOURS.  
09:05:20AM YOU HAVE THREE MINUTES, SIR.  
09:05:22AM >>Marlon Brown: THANK YOU.  
09:05:23AM MAYOR AND COMMISSIONERS, GOOD MORNING TO YOU ALL.  
09:05:27AM AGAIN, AS THE MAYOR REFERENCED, THIS IS A SPECIAL MEETING  
09:05:29AM AND SOME IMPORTANT DECISIONS FOR YOU TO CONSIDER THIS

09:05:32AM MORNING.

09:05:34AM MAYOR AND COMMISSIONERS, TODAY YOU'LL BE ASKED TO

09:05:37AM CONSIDER SEVERAL IMPORTANT DECISIONS RELATED TO BOBBY

09:05:40AM JONES.

09:05:40AM MOST IMPORTANTLY THERE ARE FULL CONSIDERATIONS FOR

09:05:43AM YOU -- FOUR CONSIDERATIONS THIS MORNING.

09:05:46AM NUMBER ONE, SHOULD THE CITY CONTINUE TO PROTECT 261 ACRES

09:05:49AM OF THIS SPECTACULAR GREEN SPACE THAT FILTERS MILLIONS OF

09:05:57AM GALLONS OF WATER THAT FLOWS INTO SARASOTA BAY AND IS A

09:06:00AM HOME TO FAUNA AND FLORA AND SHOULD YOU DO THIS IN

09:06:03AM PERPETUITY.

09:06:04AM NUMBER TWO, IS AFFORDABLE GOLF AND THE HISTORY OF BOBBY

09:06:08AM JONES IMPORTANT TO OUR CITY.

09:06:10AM I WILL SAY GOLF IN AND OF ITSELF IS NOT ONE OF THE CORE

09:06:13AM FUNCTIONS OF CITY GOVERNMENT BUT NEITHER IS TENNIS,

09:06:16AM SWIMMING, OR A FITNESS GYM.

09:06:19AM HOWEVER, PARKS AND RECREATION IS A CORE FUNCTION AND

09:06:24AM THESE ARE ELEMENTS OF THAT.

09:06:26AM SO DO WE REMAIN IN THE BUSINESS OF GOLF PROVIDING AN

09:06:33AM AFFORDABLE OPTION FOR RESIDENTS AND VISITORS.

09:06:35AM NUMBER THREE, IF SO, ARE WE WILLING TO EXPEND \$20 MILLION

09:06:40AM TO PROVIDE THIS OPTION.

09:06:42AM THIS IS BY NO MEANS A SMALL AMOUNT OF MONEY, CITY

09:06:45AM COMMISSIONERS, AND THE LOAN TO REALIZE THIS PROJECT WILL

09:06:50AM RESULT IN AN ONGOING SUBSIDY TO BOBBY JONES FOR AT LEAST

09:06:55AM SIX YEARS BUT CAN LAST FIFTEEN YEARS OF THE LOAN.

09:06:58AM THE PRINCIPAL AND INTEREST HAS TO COME FROM SOMEWHERE AND

09:07:01AM WILL HAVE TO COME FROM THE GENERAL FUND IN THE TUNE OF

09:07:05AM ALMOST \$800,000 PER YEAR.

09:07:07AM I WILL NOT RECOMMEND WE RAISE TAXES TO COVER THIS

09:07:09AM EXPENSE, SO WE'LL HAVE TO SEE HOW REVENUES PERFORM

09:07:14AM ANNUALLY AND AT TIMES IT MAY MEAN FORGOING SOME WANTS

09:07:20AM OVER OUR NEEDS, AND AGAIN, WE'LL HAVE TO DO THIS ANNUALLY

09:07:23AM AS PART OF OUR BUDGET.

09:07:25AM AND AGAIN, THIS IS BY NO MEANS AN EASY DECISION,

09:07:28AM COMMISSIONERS.

09:07:29AM BUT IT'S ONE OF THE CONSIDERATIONS YOU WILL HAVE TO MAKE

09:07:32AM TODAY.

09:07:33AM NUMBER FOUR, IF WE DO DECIDE TO FOREGO GOLF, AS CITY

09:07:37AM MANAGER, I STRONGLY RECOMMEND THAT THE ENTIRE 261 ACRES

09:07:42AM BE PROTECTED AND BE PLACED IN A CONSERVATION EASEMENT AND

09:07:45AM MADE INTO A NATURE PARK.

09:07:47AM AND THAT NO PART BE SOLD FOR DEVELOPMENT.

09:07:52AM DEVELOPMENT OF ANY PART OF THE 261 ACRES WILL CONTRARY TO

09:07:56AM WHAT WE ARE TRYING TO DO IN TERMS OF PROVIDING CLEAN

09:07:59AM WATER, FRESH AIR, HABITAT PROTECTION AND PRESERVING GREEN

09:08:03AM SPACE FOR GENERATIONS TO COME.

09:08:06AM SO TO SUMMARIZE, ARE WE SUPPORTIVE OF CONTINUING TO

09:08:09AM PROVIDE AFFORDABLE GOLF, AND IF SO, ARE YOU WILLING TO

09:08:13AM EXPEND UP TO \$20 MILLION TO PROVIDE THIS OPTION.

09:08:16AM ARE WE WILLING TO PLACE THIS ENTIRE 261 ACRES INTO A

09:08:19AM CONSERVATION EASEMENT IN PERPETUITY FOR GENERATIONS TO

09:08:23AM COME CREATING WHAT CAN BECOME A CENTRAL PARK IN JUST

09:08:27AM DECADES.

09:08:31AM AND THIS WILL HAPPEN AS DEVELOPMENT CONTINUES TO GROW  
09:08:34AM AROUND THE 261 ACRES.  
09:08:35AM AGAIN, COMMISSIONERS, TO OUR WEST WE HAVE THE BAY PARK  
09:08:37AM AND TO OUR EAST WE'LL BE ANCHORED BY BOBBY JONES.  
09:08:41AM THERE ARE OTHER IMPORTANT CONSIDERATIONS YOU'LL BE MAKING  
09:08:44AM ALONG WITH THESE FOUR.  
09:08:46AM BUT IN MY VIEW, THESE ARE THE FOUR MOST IMPORTANT.  
09:08:50AM SO BEFORE WE BEGIN, I'D LIKE TO RECOGNIZE THE STAFF AND  
09:08:54AM THE TEAM WHO HAVE WORKED FOR MONTHS IN GETTING US TO THIS  
09:08:56AM MOMENT.  
09:08:58AM PAT ROBINSON, OUR DEPUTY CITY MANAGER.  
09:09:04AM STEVIE FREEMAN-MONTES, OUR GOVERNMENTAL RELATIONS  
09:09:07AM MANAGER.  
09:09:08AM SUE MARTIN, GENERAL MANAGER FOR PARKS AND REC.  
09:09:10AM KELLY STRICKLAND, OUR FINANCIAL ADMINISTRATION DIRECTOR.  
09:09:13AM DAVID BOSWELL WHO WAS OUR PREVIOUS PURCHASING MANAGER.  
09:09:18AM WE ALSO HAVE BARRY KAVANAGH, CARLOS MARMOLEJOS --  
09:09:20AM I HOPE I PRONOUNCED THAT CORRECT, CARLOS.  
09:09:23AM WE HAVE JERRY FOGLE.  
09:09:28AM LAURA WITTENBAUER, OUR GRANTS MANAGER.  
09:09:30AM JOHN SHAMSEY FROM THE CITY'S OFFICE.  
09:09:42AM MIKE CONNOLLY AND MR. BOB FOURNIER.  
09:09:45AM FROM THE TEAM, WE HAVE RICHARD MANDEL.  
09:09:47AM WE HAVE CHRIS CIANFAGLIONE FROM KIMLEY HORN.  
09:09:48AM MS. CHRISTINE JOHNSON FROM THE CONSERVATION FOUNDATION  
09:09:51AM AND DEBBIE OSBORN.  
09:09:54AM FROM THE ITM COMMITTEE, MR. JOSE FERNANDEZ, LEO  
09:09:58AM FITZGERALD, AL WOODLE AND NORM DOMAIN.  
09:10:02AM AGAIN, COMMISSIONERS, I THANK YOU FOR GRANTING US THE  
09:10:06AM OPPORTUNITY TO BRING THIS FOR CONSIDERATION.  
09:10:10AM >>Mayor Arroyo: COMMISSIONER AHEARN-KOCH, ARE YOU LETTING  
09:10:15AM THEM SPEAK AHEAD OF TIME?  
09:10:17AM >>Jen Ahearn-Koch: I HAVE TWO ITEMS.  
09:10:19AM THAT WAS ONE OF THEM.  
09:10:20AM CAN WE ASK THE CITY CLERK TO READ THE CODE OF PUBLIC  
09:10:23AM CONDUCT?  
09:10:24AM >>Mayor Arroyo: YES.  
09:10:26AM MS. GRIGGS, CAN YOU READ THE CODE OF PUBLIC CONDUCT?  
09:10:29AM >>Shayla Griggs: WE MAY DISAGREE BUT WE WILL BE  
09:10:34AM RESPECTFUL OF ONE ANOTHER.  
09:10:34AM WE WILL DIRECT (INAUDIBLE) TOWARDS ISSUES AND NOT ENGAGE  
09:10:36AM IN PERSONAL ATTACKS.  
09:10:37AM >>Mayor Arroyo: MOVING ON TO -- A SECOND ITEM?  
09:10:40AM >>Jen Ahearn-Koch: YES.  
09:10:40AM I WAS CONTACTED BY A COUPLE OF CITIZENS ASKING IF WE  
09:10:44AM COULD MAKE AN EXCEPTION FOR THIS MEETING AND ALLOW THE  
09:10:47AM PUBLIC TO SPEAK AT THE VERY BEGINNING OF THE MEETING TO  
09:10:50AM ANY OF THE AGENDA ITEMS CONSIDERING THE PANDEMIC AND THE  
09:10:57AM INABILITY TO PREDICT WHERE THE ITEMS FALL ON THE AGENDA.  
09:11:00AM SO I'D LIKE TO MAKE THAT --  
09:11:02AM >>Mayor Arroyo: I WAS GOING TO DO THAT.  
09:11:05AM YEAH.  
09:11:05AM THAT'S PERFECTLY FINE.  
09:11:07AM >> DO A CONSENSUS?

09:11:09AM >>Mayor Arroyo: IS THERE A CONSENSUS FOR THAT.  
09:11:11AM ANYBODY AGAINST?  
09:11:12AM >> YES.  
09:11:13AM >>Mayor Arroyo: EXCELLENT.  
09:11:14AM MOVING ON TO PUBLIC COMMENT WHERE ANYONE CAN SPEAK.  
09:11:16AM IF YOU SIGNED UP ANY TIME TONIGHT, YOU CAN SPEAK TO ALL  
09:11:19AM THE ITEMS AT THE BEGINNING.  
09:11:21AM OH, THERE IT IS.  
09:11:24AM THIS IS HOW IT'S GOING TO WORK OUT.  
09:11:25AM YOU'LL GET THREE MINUTES WHICH YOU'LL SEE THE TIMER  
09:11:28AM RUNNING DOWN.  
09:11:29AM WHEN THE TIME RUNS DOWN YOU SHOULD STOP SPEAKING.  
09:11:32AM IF YOU CONTINUE TO SPEAK YOU'LL GET ABOUT FIVE MORE  
09:11:35AM SECONDS AND THEN HEAR ONE OF THESE.  
09:11:37AM (BELL RINGS)  
09:11:39AM AT WHICH POINT YOU SHOULD REALLY STOP TALKING AND IF YOU  
09:11:43AM CONTINUE TO SPEAK WE'LL FORCE YOU TO MEMORIZE A TREE  
09:11:48AM ORDINANCE AND WRITE A BOOK REPORT ON IT.  
09:11:50AM WITH THAT BEING SAID, MR. BROWN, DID YOU WANT TO MAKE ANY  
09:11:53AM COMMENTS?  
09:11:54AM THEY WANT TO SPEAK ON SEVERAL THINGS.  
09:11:55AM FROM THE E-MAILS I WAS GETTING IT WAS OPTIONS ONE, TWO  
09:11:58AM AND THREE WHICH WE WON'T BE DISCUSSING TODAY AND OPTION  
09:12:01AM THREE WITH THE TREE -- THE NUMBER OF TREES GOING TO BE  
09:12:04AM PLANTED IN THE PARK.  
09:12:06AM >> THE CONSERVATION EASEMENT INCORPORATES -- PLAN THREE.  
09:12:10AM PLAN THREE IS ADOPTED AND INCORPORATED INTO THE EASEMENT.  
09:12:13AM >>Mayor Arroyo: AND TO MY KNOWLEDGE, IT MIGHT BE USEFUL  
09:12:15AM FOR THE PUBLIC TO KNOW AS WELL THAT I DON'T BELIEVE  
09:12:18AM ANYBODY -- I HAVEN'T HEARD OF A SINGLE PERSON ON THE  
09:12:22AM COMMISSION AGAINST THE CONSERVATION EASEMENT.  
09:12:25AM >>Marlon Brown: I HAVE NOT HEARD THAT AS WELL.  
09:12:26AM >>Mayor Arroyo: OKAY.  
09:12:27AM WITH THAT SAID, LET'S MOVE ON.  
09:12:28AM MR. MARTIN HYDE?  
09:12:32AM MS. MARY FUERST AND MR. JAY LOGAN IN THAT ORDER.  
09:13:00AM >> YOU WANT TO DO THE WHOLE THING?  
09:13:01AM THE WHOLE THING OR CITIZEN COMMENTS?  
09:13:06AM >>Mayor Arroyo: IF YOU WANTED TO SPEAK AHEAD OF TIME, YOU  
09:13:08AM COULD BECAUSE -- SOME OF THE INDIVIDUALS HERE WERE  
09:13:11AM CONCERNED ABOUT -- BEING IN A ROOM --  
09:13:14AM >> ALL RIGHT, THEN, I'LL TALK ON THE INDIVIDUAL ITEMS.  
09:13:18AM >>Mayor Arroyo: EXCELLENT.  
09:13:19AM >> SO WE'LL TAKE THAT DOWN THEN IN CASE ANYBODY TAKES IT.  
09:13:24AM I'M GOING TO TALK AT THE INDIVIDUAL ITEMS BECAUSE I DON'T  
09:13:26AM THINK YOU CAN -- YOU CAN BREAK THIS SUBJECT UP IN QUITE  
09:13:32AM THAT WAY.  
09:13:32AM I THINK IT'S SOMEWHAT CONFUSING.  
09:13:34AM IT'S CHICKEN AND EGG, I MEAN, THE QUESTION FIRST OF ALL  
09:13:36AM WOULD BE WHETHER WE DO IT.  
09:13:38AM SEEMS LIKE A SLAM DUNK, THEN, YOU KNOW, WE GO ON FROM  
09:13:42AM THERE AS TO WHO DOES IT AND THEN THE QUESTION OF WHAT WE  
09:13:45AM DO WITH THE REST SO I'LL TALK TO THE INDIVIDUAL ITEMS  
09:13:47AM WHEN THEY CAME UP.

09:13:49AM I ACTUALLY ONLY WANTED TO COME UP AND MAKE A POINT OF  
09:13:52AM ORDER WHICH IS THAT YOU MENTION THAT THIS IS A SPECIAL  
09:13:55AM MEETING.  
09:13:55AM IT IS.  
09:13:56AM THIS IS A SPECIAL MEETING THAT EXCLUDES THE VAST MAJORITY  
09:14:00AM OF THE CITIZENRY OF THIS CITY.  
09:14:02AM THERE ARE ABOUT 75 PEOPLE WITH RESPECT TO EVERYBODY, I  
09:14:07AM THINK THE AVERAGE AGE IS WELL NORTH OF 60.  
09:14:09AM I COUNTED MAYBE ONE PERSON OF COLOR OUTSIDE OF STAFF.  
09:14:12AM I DON'T THINK THAT'S A REPRESENTATION OF THE 38,000  
09:14:16AM TAX -- 38,000 VOTERS IN THIS DISTRICT AND IT'S -- IN THE  
09:14:20AM CITY.  
09:14:21AM AND IT'S NOT REPRESENTATIVE CERTAINLY OF THE 58,000  
09:14:23AM PEOPLE IN THE CITY, SO AS A POINT OF ORDER, 75 PEOPLE  
09:14:31AM WITH AN AVERAGE AGE NORTH OF 60 DOESN'T CONSTITUTE A  
09:14:35AM SPECIAL MEETING.  
09:14:36AM IT CONSTITUTES A GATHERING OF THE AARP AND I THINK WE CAN  
09:14:39AM DO BETTER.  
09:14:40AM SO THAT'S MY ONLY COMMENT TO START THE MEETING.  
09:14:44AM THIS MEETING SHOULD BE HELD WHEN EVERYBODY CAN GET HERE,  
09:14:46AM NOT JUST WHEN NOBODY'S GOT -- PEOPLE HAVE GOT NOTHING  
09:14:50AM BETTER TO DO CAN GET HERE.  
09:14:51AM THANKS.  
09:14:54AM >>Mayor Arroyo: MS. FUERST?  
09:14:57AM NO HECKLING PLEASE.  
09:14:59AM DO THAT AGAIN AND YOU'LL BE ESCORTED OUT.  
09:15:03AM >> GOOD MORNING, MAYOR, VICE MAYOR, COMMISSIONERS.  
09:15:05AM MY NAME IS MARY FUERST, AND I'M THE PREP BOARD CHAIR.  
09:15:11AM I'M GOING TO CONDENSE MY NOTES SINCE I SEE A LOT OF  
09:15:14AM PEOPLE HERE.  
09:15:14AM THE PREP BOARD HAD A SPECIAL MEETING JANUARY 6 MADE THE  
09:15:20AM FOLLOWING MOTIONS.  
09:15:21AM ON YOUR AGENDA ITEM 2.1.  
09:15:25AM WE MOVED THAT IT BE APPROVED THAT MOTION FOR US PASSED  
09:15:32AM 7-0.  
09:15:34AM MOTION NUMBER TWO, FOR YOUR ITEM NUMBER 2.2 CONCERNING  
09:15:39AM THE AGREEMENT WITH JON SWIFT, WE MOVED THAT THAT BE  
09:15:44AM APPROVED.  
09:15:46AM AFTER DISCUSSION THAT WAS ALSO APPROVED 7-0.  
09:15:50AM ON YOUR ITEM NUMBER 4.3, ONCE AGAIN, CONTINUED  
09:15:57AM NEGOTIATIONS FOR END GO PARTNERS, WE AGAIN SAID WE  
09:16:02AM WISH -- INDIGO PARTNERS, WE AGAIN SAID WE WISH TO APPROVE  
09:16:05AM THAT, AND IT PASSED 7-0.  
09:16:09AM FOR THE ITEM CONSIDERING THE \$20 MILLION AMOUNT, I WANT  
09:16:15AM TO QUOTE FROM ONE OF OUR MEMBERS.  
09:16:18AM "I SEE NO MERIT IN RECITING THE VARIOUS TURNS,  
09:16:22AM OBSTRUCTIONS AND BREAKTHROUGHS THAT HAVE BROUGHT US TO  
09:16:25AM WHERE WE ARE NOW.  
09:16:29AM SUFFICE IT TO SAY WHEN AREA GOLFERS ARE PRESENTED WITH A  
09:16:32AM PLAN TO RENOVATE THE BOBBY JONES GOLF COURSE, THEY'RE  
09:16:36AM ADAMANTLY IN FAVOR.  
09:16:37AM WHEN AREA CITIZENS ARE PRESENTED WITH 120 NATURE PARK  
09:16:42AM FILLED WITH WONDERFUL OBJECTS, THEY ARE ADAMANTLY IN  
09:16:46AM FAVOR.

09:16:47AM THE ONLY DIFFERENCE RIGHT NOW IS THAT THE GOLF COURSE HAS  
09:16:51AM THE FINANCING AVAILABLE TO BEGIN WORK AND THE NATURE PARK  
09:16:56AM DOES NOT.  
09:16:58AM IT IS IMPORTANT TO REMEMBER THAT THE GOLF COURSE CANNOT  
09:17:01AM MOVE AHEAD WITHOUT THE OTHER, AND THE PROGRESS ON ONE  
09:17:05AM DOES NOT DIMINISH THE OTHER".  
09:17:09AM SO WE MOVED THAT THAT BE PASSED, AGENDA ITEM 11.4.  
09:17:14AM IT WAS APPROVED AGAIN UNANIMOUSLY.  
09:17:18AM ON ITEM NUMBER 11.5, THE ONE ABOUT GIVING THE PLAYGROUND  
09:17:27AM 12.07 ACRES TO SARASOTA COUNTY, I WAS ABLE TO GO THROUGH  
09:17:30AM THE BACKGROUND MATERIAL WITH CITY STAFF.  
09:17:36AM AFTER MUCH DISCUSSION, AGAIN, WE AGREED TO APPROVE THIS  
09:17:42AM MOTION AND HAVE A DESTINATION RECREATION PLAYGROUND.  
09:17:45AM ITEM 11.6, WHILE A LOT OF PEOPLE ARE HERE, WE ADVISED  
09:17:52AM THAT WE AGREED THAT THE CONSERVATION EASEMENT BETWEEN THE  
09:17:55AM CITY AND THE CONSERVATION FOUNDATION FOR THE 261 ACRE  
09:18:00AM BOBBY JONES PROPERTY BE APPROVED.  
09:18:03AM THAT WAS APPROVED.  
09:18:08AM I KNOW THE TREE ORDINANCE.  
09:18:09AM I'M NOT GOING TO SAY IT.  
09:18:11AM >>Mayor Arroyo: THANK YOU, MA'AM.  
09:18:12AM MR. LOGAN?  
09:18:14AM >> MORNING.  
09:18:14AM MY NAME IS JAY LOGAN.  
09:18:16AM I'M A CITY RESIDENT AND NATIVE SARASOTA AND PROUD JUNIOR  
09:18:19AM MEMBER AT BOBBY JONES IN THE 60s AND 70s.  
09:18:22AM I SERVED ON YOUR INITIAL BOBBY JONES COMMITTEE EVALUATING  
09:18:25AM AT THAT POINT THE STATE OF THE COMPLEX AND PROSPECTS FOR  
09:18:30AM ITS FUTURE.  
09:18:30AM WE CONSIDERED ALL ASPECTS OF THE EXISTING OPERATION,  
09:18:33AM ENVIRONMENTAL IMPACTS, ALL IN THE CONTEXT OF THE PROPERTY  
09:18:36AM HISTORY AND ENVIRONMENTAL SIGNIFICANCE.  
09:18:38AM THE COMMITTEE WAS MOSTLY DYSFUNCTIONAL.  
09:18:41AM HANDICAPPED BY THE MAKE-UP OF THE CITY APPOINTED MEMBERS  
09:18:43AM WITH LITTLE EXPERIENCE IN BUSINESS OR ABILITY TO ORGANIZE  
09:18:46AM AND COMPREHEND THE VOLUMES OF INFORMATION AT HAND.  
09:18:51AM WE STRUGGLED TO COME TO CONCLUSIONS AND RECOMMENDATIONS  
09:18:56AM AND I THOUGHT THE RECOMMENDATION WAS MEDIOCRE AT BEST  
09:19:01AM BECAUSE OF THE INABILITY TO COMPREHEND THE MATERIALS AND  
09:19:06AM FINANCIAL STATEMENTS BOTH CURRENT AND HISTORIC.  
09:19:09AM IN MY COMMENTS AS WE PRESENTED OUR CONCLUSIONS I VOICED  
09:19:11AM MY CONCERNS AND SUGGEST ED THAT ON ITS CURRENT FINANCIAL  
09:19:16AM PATH THE CITY COMMISSION WOULD BE FORCED TO STOP  
09:19:19AM OPERATIONS OF BOBBY JONES IN TWO YEARS.  
09:19:20AM THIS WAS WELL BEFORE THE FUNDS SET ASIDE WERE DEPLETED  
09:19:26AM USING FOR FUNDING OPERATIONS AND MISGUIDED MAJOR EXPENSES  
09:19:28AM SUCH AS GREEN REPAIR JUST BEFORE CLOSING.  
09:19:31AM FOR DECADES THE FACILITY WAS MISMANAGED AND CONSEQUENTLY  
09:19:35AM NEGLECTED BY THE CITY.  
09:19:36AM NOW AFTER MULTIPLE COMMITTEE PROCESSES SIMILARLY  
09:19:42AM HANDCUFFED BY DESIGN THE RESULTING PLAN OFFERS A PROPOSAL  
09:19:46AM IN MY VIEW THAT IS DESTINED FOR MEDIOCRITY.  
09:19:48AM IF YOU WERE TO HONOR ALL THE STAKEHOLDERS FOR THIS MOST  
09:19:51AM SIGNIFICANT HISTORIC CITY ASSET AND CREATE THE MOST

09:19:55AM VIABLE BUSINESS USE YOU'D THE ORIGINAL DESIGN AND DOLLARS  
09:19:58AM AND IT WOULD REDUCE THE COST OF CONSTRUCTION THAT  
09:20:02AM ENHANCES WATER QUALITY AND ALLOWS INTEGRATION OF PARK  
09:20:05AM ACTIVITIES AND NON-GOLF USES.  
09:20:07AM COMMON TO HEAR FROM OUR NON-GOLF MEMBERS OF THE ORIGINAL  
09:20:10AM COMMITTEE WAS I DON'T KNOW WHO DONALD ROSS IS.  
09:20:14AM HOPEFULLY YEARS LATER YOU HAVE SOME UNDERSTANDING OF HOW  
09:20:17AM POWERFUL IT CAN BE FOR A GOLF COURSE.  
09:20:19AM WITH THE PRESENT MEN DEL DESIGN YOU WILL NOT BE  
09:20:22AM DELIVERING A ROSS DESIGN.  
09:20:24AM YOU'LL BE DELIVERING A DISTANCED PARODY DESIGN.  
09:20:27AM TRY THAT PHRASE OUT WITH THE GOLFING COMMUNITY.  
09:20:31AM IT'S NOT HEARD OF AND NOT IN PRACTICE WHEN IT COULD BE  
09:20:33AM EASILY PART OF THE GAME TODAY WITH NO DESIGN OR  
09:20:36AM CONSTRUCTION COST.  
09:20:36AM YOU OWN THE PLANS FOR AN 18 HOLE GOLF COURSE DRAFTED BY  
09:20:40AM ONE OF THE GREATEST GOLF ARCHITECTS IN GOLF HISTORY.  
09:20:43AM IT'S EMBEDDED IN THE PROPERTY.  
09:20:45AM THE BUSINESS HAS BEEN PROVEN TO BE POPULAR AND PROFITABLE  
09:20:48AM AS A DESTINATION IN ITS DAY.  
09:20:50AM ITS CONSTRUCTION WOULD BE LESS COSTLY, ENVIRONMENTALLY  
09:20:54AM FRIENDLY AND AFFORD ROOM FOR A PRACTICE FACILITY SHARED  
09:20:57AM BY CARBON (INAUDIBLE) AND STOP OVERPAYING FOR MEDIOCRITY  
09:21:02AM AND ALLOW A SUCCESSFUL PART OF SARASOTA HISTORY TO BE  
09:21:06AM REVIVED.  
09:21:06AM >>Mayor Arroyo: ALL RIGHT.  
09:21:08AM THANK YOU.  
09:21:09AM THE NEXT FIVE INDIVIDUALS WILL BE PHIL GAINES AND PJ  
09:21:19AM BEDNARSKI, MR. LOU COSTA AND MR. ROBERT GRANT.  
09:21:27AM >> RIGHT HERE?  
09:21:27AM >>Mayor Arroyo: YES, SIR.  
09:21:29AM WHEREVER YOU'D LIKE.  
09:21:31AM ALL RIGHT, MR. GAINES.  
09:21:33AM FLOOR IS YOURS.  
09:21:35AM >> IT'S BEEN A LONG TIME SINCE I SPOKE IN FRONT OF A  
09:21:38AM CROWD.  
09:21:40AM SO I'M A LITTLE BIT NERVOUS, BUT THAT'S ALL RIGHT.  
09:21:45AM I DON'T KNOW A LOT ABOUT THE FINANCES OF BOBBY BUT THE  
09:21:48AM GOLF-WISE, I PROBABLY KNOW MORE THAN ANYBODY BECAUSE I'VE  
09:21:53AM BEEN -- THAT WAS MY SECOND HOME FOR 56 YEARS.  
09:21:57AM WON MY FIRST GOLF TROPHY OUT THERE WHEN I WAS 11 YEARS  
09:22:01AM OLD, AND IT WAS DEAR TO MY HEART AND I REALLY MISS IT.  
09:22:05AM BUT ANYWAY.  
09:22:07AM ANOTHER THING I WANTED TO SAY WAS I HOPE WE'LL GET BACK  
09:22:12AM IN SOME SORT, BUT ANOTHER THING IS ALL THESE GOLF COURSES  
09:22:19AM AROUND THE UNITED STATES, LET'S SAY 50 YEARS AGO, THEY  
09:22:23AM WERE SAYING BUILD GOLF COURSES.  
09:22:26AM WE NEED THE GREEN SPACE.  
09:22:27AM 50 YEARS LATER, ALL THE AREAS AROUND THE GOLF COURSE ARE  
09:22:31AM DEVELOPED OUT NOW, SO THESE ARE THE ONLY PLACES THEY CAN  
09:22:34AM BUILD SOMETHING, AND THEY'RE, YOU KNOW, TEARING DOWN A  
09:22:37AM LOT OF THESE GOLF COURSES AND DEVELOPING, YOU KNOW,  
09:22:41AM SUBDIVISIONS AND STUFF AND I WAS JUST HOPING THAT WE  
09:22:46AM COULD SAVE BOBBY JONES AND I'M GOING TO SAY THIS.

09:22:51AM I DON'T KNOW WHETHER THIS IS -- HAS ANYTHING TO DO WITH  
09:22:54AM IT OR NOT, BUT WHATEVER YOU DO, DON'T GIVE IT TO  
09:22:57AM BENDERSON.  
09:22:58AM PLEASE.  
09:23:02AM >>Mayor Arroyo: OH, ARE YOU --  
09:23:03AM >> NO.  
09:23:04AM LET ME JUST SAY THAT I KNEW ALL THE MANAGERS OUT THERE.  
09:23:07AM LIKE I SAID, GOLF WISE, AND IT WAS ALWAYS A GOOD PLACE.  
09:23:11AM JUST SEEMED LIKE IN THE LAST -- THROUGH THE LAST BIT OF  
09:23:16AM THE -- IT JUST DIDN'T SEEM TO DO WELL, SO I DON'T KNOW  
09:23:22AM WHETHER IT WAS JUST THE TIMES OR MANAGEMENT OR WHAT, BUT  
09:23:24AM AT ONE TIME IT WAS A DRIVING PLACE, SO HOPEFULLY WE CAN  
09:23:27AM GET IT BACK TO LIKE IT WAS.  
09:23:32AM THAT'S IT.  
09:23:32AM THANK YOU.  
09:23:33AM >>Mayor Arroyo: THANK YOU.  
09:23:34AM ALL RIGHT.  
09:23:34AM MR. MIGUEL?  
09:23:38AM >> WELL, AS THIS GENTLEMAN HERE SAID, I PLAYED THE COURSE  
09:23:42AM MANY TIMES AND LOVE IT.  
09:23:46AM IN YOUR AGENDA ITEMS, I SEE THAT YOU'VE ALREADY DECIDED  
09:23:49AM ON THIS COMPANY, Q.G.S. TO BE THE DEVELOPER, AND I WAS  
09:23:54AM WONDERING IF IN THE PROCESS OF SELECTING THEM, WERE THERE  
09:24:01AM OTHER COMPANIES ALSO IN THAT PROCESS AND WHY DOES THAT  
09:24:06AM PARTICULAR COMPANY HAVE THE ABILITY TO DO THIS PROJECT.  
09:24:11AM >>Mayor Arroyo: NO QUESTION AND ANSWERS ALLOWED DURING  
09:24:13AM THIS PORTION, BUT YOU CAN SPEAK TO THE ITEM LATER AND I'M  
09:24:16AM SURE THAT QUESTION WILL BE ASKED AND ANSWERED.  
09:24:21AM >> OKAY.  
09:24:22AM THAT WAS MY QUESTION.  
09:24:23AM I GUESS I SHOULDN'T HAVE ASKED.  
09:24:25AM >>Mayor Arroyo: OKAY.  
09:24:26AM THANK YOU, SIR.  
09:24:27AM MR. BERNARDSKY?  
09:24:32AM >> HI.  
09:24:32AM I DON'T LIVE IN SARASOTA CITY.  
09:24:35AM I LIVE IN SARASOTA COUNTY IN THE MEADOWS IN WHICH I JUST  
09:24:39AM WANTED TO POINT OUT HAS SAID IN ITS RECENT NEWSLETTER  
09:24:45AM THAT IT'S MADE \$300,000 OFF OF FORMER BOBBY JONES GOLFERS  
09:24:50AM AS -- SINCE THE COURSE HAS BEEN CLOSED, AND ANNOUNCED AN  
09:24:57AM AMBITIOUS INITIATIVE TO INCREASE THEIR ATTENTION TO  
09:25:02AM FORMER BOBBY JONES GOLFERS.  
09:25:04AM I REALLY HOPE THEY DO -- YOU GUYS DO THE BOBBY JONES GOLF  
09:25:08AM COURSE, BUT I THINK YOU'VE GOT TO GET ON IT SO GET WITH  
09:25:11AM IT BECAUSE THE LONGER YOU WAIT, THE LONGER IT -- THE  
09:25:16AM HARDER IT WILL BE TO GET PEOPLE BACK THERE.  
09:25:19AM I ALSO THINK THAT AS I UNDERSTAND IT, THAT POSSIBLY THE  
09:25:24AM TWO 18-HOLE COURSES -- I THINK MAYBE THIS IS RESOLVED, I  
09:25:30AM DON'T KNOW.  
09:25:31AM TWO 18 HOLE COURSES WOULD BE BETTER AND WOULD HELP PAY  
09:25:34AM OFF THE DEBT A LOT BETTER.  
09:25:35AM THE DEBT IF YOU LOOK AT IT ONE WAY IS PRETTY SHORT, BUT  
09:25:39AM IT'S SIX YEARS AT THE BEST TO PAY IT OFF, I BELIEVE, AND  
09:25:44AM SIX YEARS IS ROUGHLY THE TIME IN BETWEEN NOW AND WHEN

09:25:51AM DONALD TRUMP WAS FIRST ANNOUNCED FOR PRESIDENCY.  
09:25:55AM THAT SEEMS LIKE IT COULD BE A LONG TIME.  
09:25:57AM SO I -- I WOULD HOPE THAT YOU GUYS WOULD DO THAT.  
09:26:00AM I ALSO THINK THAT THE COUNTY PARK SEEMS AWFULLY BIG GIVEN  
09:26:06AM THAT THE COUNTY ALREADY HAS PARK LAND ALL AROUND THERE,  
09:26:09AM WHICH DOESN'T SEEM VERY DEVELOPED, AND I THINK COULD BE  
09:26:14AM USED INSTEAD.  
09:26:16AM AND FINALLY, I HOPE THAT IN THIS PLAN, YOU DO SOMETHING  
09:26:22AM FOR CREATING AN ACTUAL DESTINATION RESTAURANT FOR  
09:26:28AM NON-GOLFERS THAT HAS OUTDOOR SEATING.  
09:26:33AM WHEN YOU THINK ABOUT IT, I CAN'T THINK OF A PLACE IN THE  
09:26:35AM SARASOTA AREA THAT ACTUALLY HAS AN OUTDOOR SEATING THAT  
09:26:40AM LOOKS OUT AT A VISTA OF LAND AND CONSERVATION AND TREES  
09:26:44AM RATHER THAN STREET SCAPES OR THE OCEAN.  
09:26:50AM THAT'S IT FOR ME, I THINK.  
09:26:51AM THANKS.  
09:26:52AM >>Mayor Arroyo: ALL RIGHT.  
09:26:53AM THANK YOU.  
09:26:55AM MR. LOU COSTA?  
09:26:57AM >> FOR THE RECORD MY NAME IS LOU COSTA.  
09:27:00AM I PLAN TO KEEP THIS SHORT AND TO THE POINT.  
09:27:02AM CCNA SUPPORTS A CONSERVATION EASEMENT AND IS AGAINST ANY  
09:27:07AM DECISION THAT WILL KICK THE CAN DOWN THE ROAD.  
09:27:11AM ON A PERSONAL NOTE, SARASOTA IS A TOP-RATED CITY BECAUSE  
09:27:17AM OF THE VISIONARY DECISIONS PAST COMMISSIONERS HAVE MADE  
09:27:20AM SUCH AS KENT THOMPSON PARK, SELBY GARDENS, MORE RECENTLY  
09:27:27AM THE RINGLING BRIDGE, THE BAY CONSERVATORY, THE LIDO BEACH  
09:27:31AM RESTORATION AND IN THE COUNTY, A WORLD CLASS AQUARIUM AND  
09:27:34AM ROWING FACILITY.  
09:27:36AM BOLD VISIONARY DECISIONS LIKE THESE INCREASE THE OVERALL  
09:27:40AM VALUE OF PROPERTY AND INCREASES TOURISM WHICH IN TURN  
09:27:45AM SUPPORTS BOTH BUSINESSES AND CITY REVENUE.  
09:27:48AM THESE BOLD DECISIONS ARE NOT BASED ON COST EFFECTIVENESS  
09:27:52AM BUT ON THE LONG-TERM BENEFIT OF SARASOTA.  
09:27:56AM THIS WILL BE ONE OF THOSE VISIONARY DECISIONS.  
09:28:00AM PICTURE A TOP-TIER GOLF COURSE ADJACENT TO A MINI CELERY  
09:28:08AM FIELD CONNECTED TO THE LEGACY TRAIL.  
09:28:10AM THE LONG-TERM PLUSES TO THIS IS HUGE.  
09:28:12AM ELIMINATING THE DONALD ROSS COURSE WOULD BE PENNY WISE  
09:28:15AM AND DOLLAR FOOLISH.  
09:28:17AM BE BOLD.  
09:28:18AM MAKE SARASOTA THE TOP CITY IN THE COUNTRY.  
09:28:22AM THANK YOU.  
09:28:23AM >>Mayor Arroyo: THANK YOU.  
09:28:24AM I WANTED TO --  
09:28:26AM [APPLAUSE]  
09:28:27AM OH, NO CLAPPING PLEASE.  
09:28:29AM WE WANT PEOPLE TO FEEL COMFORTABLE WHEN THEY COME UP SO  
09:28:32AM NO HECKLING AND CLAPPING.  
09:28:34AM THANK YOU ALL.  
09:28:35AM I APPRECIATE YOU.  
09:28:36AM JUST A REMINDER WHEN YOU SIGN -- YOU REQUEST TO SPEAK,  
09:28:38AM YOU -- THIS IS JUST A GENERAL COMMENT.  
09:28:43AM YOU MAKE AN ASSERTION THAT YOU ARE UNDER OATH AND GOING

09:28:47AM TO BE TRUTHFUL, SO JUST REMEMBER THAT.  
09:28:49AM MR. ROBERT GRANT.  
09:28:52AM >>> CAN I GET OVER TO ACCESS THE SLIDE MACHINE THERE?  
09:28:57AM I'LL BE FINE RIGHT THERE.  
09:28:58AM THANK YOU.  
09:29:04AM GOOD MORNING, COMMISSIONERS.  
09:29:05AM MY NAME IS ROB GRANT.  
09:29:06AM I GRADUATED FROM SARASOTA HIGH SCHOOL AND I LIVE IN  
09:29:09AM ARLINGTON PARK NEIGHBORHOOD.  
09:29:10AM I'M HERE TODAY -- THERE IS GOING TO BE A LOT OF POSITIVE  
09:29:15AM TALK BUT I'M HERE TODAY OUT OF FRUSTRATION AND PROMISES  
09:29:18AM MADE AND PROMISES BROKEN.  
09:29:19AM THE FIRST PROMISES WERE FROM THIS CITY COMMISSION AFTER  
09:29:21AM YEARS OF INPUT AND WORK FROM THE CITIZENS, THE CITY  
09:29:24AM COMMISSION VOTED TO MOVE FORWARD WITH A PLAN FOR BOBBY  
09:29:27AM JONES THAT IF NOT INTERRUPTED LAST YEAR, WOULD LIKELY BE  
09:29:32AM UNDER CONSTRUCTION THIS WEEK AS WE SPEAK ACCORDING TO THE  
09:29:35AM CITY COMMISSION MEETING LAST YEAR.  
09:29:37AM THEN MAYOR ARROYO, THERE IS YOUR PROMISE, THE ONE YOU  
09:29:40AM MADE REPEATEDLY WHEN YOU RAN FOR OFFICE AND ASKED FOR  
09:29:44AM SUPPORT.  
09:29:45AM YOU PROMISED YOU'D BACK THE CONSERVATION EASEMENT FOR  
09:29:48AM BOBBY JONES AND TOOK IT A STEP FURTHER.  
09:29:50AM YOU PROMISED TO ACCOMPLISH THIS WITHIN 100 DAYS OF TAKING  
09:29:55AM OFFICE.  
09:29:56AM MULTIPLE CAMPAIGN DOLLARS.  
09:29:58AM SO I WONDER NOW WHETHER THAT BOLD PROMISE WAS THE RESULT  
09:30:02AM OF A YOUNG INEXPERIENCED LEADER NOT USED TO GOVERNMENT OR  
09:30:07AM SOMETHING ELSE.  
09:30:07AM AFTER 60 DAYS IN OFFICE AND TO THE SURPRISE OF MANY  
09:30:10AM WATCHING AND SITTING IN THE ROOM YOU WERE THE INTERRUPTER  
09:30:12AM OF THE PROCESS DESPITE PROMISING YOUR DISTRICT 3  
09:30:17AM CONSTITUENTS YOU'D CHAMPION THIS.  
09:30:20AM I FINALLY REALIZED THIS WAS NOT A BAD DREAM AND STARTED  
09:30:24AM SUBMITTING PUBLIC RECORD REQUESTS TO SEE WHO WAS  
09:30:27AM INFLUENCING THE DECISIONS AND WAS SURPRISED THAT AMONG  
09:30:30AM THOSE BACKING THE DELAY WAS THE VERY OWN REPRESENTATIVE  
09:30:34AM ON THE BOARD OF SWIFT MUD WHO TRIED TO BLOCK \$1.5 MILLION  
09:30:39AM IN WETLANDS FUND.  
09:30:42AM HERE IS A TEXT A DAY AFTER FROM HIM TO MR. BRODY JUST A  
09:30:45AM DAY AFTER THEY VOTED IN A 3-2 DECISION TO DELAY THIS.  
09:30:49AM HOPE YOU'RE WELL.  
09:30:49AM APPLAUD YOU FOR REVISITING BOBBY JONES.  
09:30:51AM NO NEED TO WASTE MORE MONEY WHEN ENOUGH ALREADY GONE.  
09:30:54AM THEN THERE IS ANOTHER TEXT TO COMMISSIONER ARROYO ON  
09:30:57AM FEBRUARY 10.  
09:30:57AM JUST TWO DAYS AFTER COMMISSIONER WORKSHOPPED TO CONSIDER  
09:31:00AM A WORKSHOP FOR BOBBY JONES.  
09:31:03AM FINALLY A POTENTIAL SENSE FOR SANITY.  
09:31:07AM WHAT PLANET DOES JEN LIVE ON.  
09:31:11AM COMMISSIONERS, I HOPE AFTER ALL THIS TIME, YOU HAVE  
09:31:14AM CHANGED YOUR TUNE AS YOU HEARD FROM EXPERTS AND VOTERS  
09:31:17AM ABOUT SAVING THE PROPERTY IN PERPETUITY IS THE ONLY  
09:31:20AM HONEST DECISION TO MAKE.

09:31:21AM DESPITE MY RESERVATIONS ABOUT HIRING A PRIVATE MANAGEMENT  
09:31:26AM COMMENT IN THE SENSE OF COOPERATION AND COMPROMISE I ASK  
09:31:29AM THAT YOU APPROVE ALL SEVEN AGENDA ITEMS TODAY AND GET THE  
09:31:32AM PROJECT MOVING FORWARD AS SOON AS POSSIBLE.  
09:31:35AM WHEN IT COMES TO THE BAY PROJECT DOWNTOWN, YOU HAVE NOT  
09:31:38AM STOOD IN THE WAY AT ALL AND IN FACT GRANTED ORGANIZERS  
09:31:42AM WIDE AUTONOMY FOR THE FUTURE.  
09:31:45AM I ASK THAT YOU GRANT THE SAME LATITUDE TO THE WELL  
09:31:47AM WORKING AND HARD WORKING TAXPAYERS IN DISTRICT 3.  
09:31:50AM THANK YOU.  
09:31:51AM I APPRECIATE ALL YOUR HARD WORK.  
09:31:53AM HAVE A GOOD DAY.  
09:31:54AM >>Mayor Arroyo: THANK YOU.  
09:31:55AM MR. CARL, JAMIE MILHOLLAND, LAUREN PIPKORN, BETH  
09:32:10AM KALMYKOW, JAMES KALMYKOW.  
09:32:28AM >>Mayor Arroyo: THE FLOOR IS YOURS.  
09:32:32AM >> THANK YOU.  
09:32:33AM I LIVE AT 129 TYLER DRIVE AND I'M A RESIDENT OF SARASOTA.  
09:32:39AM I SENT AN E-MAIL TO YOU, ALL YOU COMMISSIONERS THIS  
09:32:44AM MORNING ABOUT THE LIDO KEY RESIDENCE ASSOCIATION.  
09:32:49AM MOST NEIGHBORHOODS UNDERSTAND KEEPING THE BEACHES HEALTHY  
09:32:55AM AND FREE OF CONTAMINANTS.  
09:32:57AM THE BEACH IS A CROWN JEWEL OF SARASOTA AND DRAWS TOURISTS  
09:33:01AM FROM AROUND THE WORLD.  
09:33:02AM LIKE THE BAY PROJECT THE PLANS FOR BOBBY JONES --  
09:33:05AM >>Mayor Arroyo: EXCUSE ME.  
09:33:06AM CAN YOU HAVE THAT CONVERSATION OUTSIDE PLEASE?  
09:33:08AM THANK YOU.  
09:33:10AM CONTINUE.  
09:33:11AM >> OKAY.  
09:33:15AM I LOST MY PLACE.  
09:33:16AM THE BEACH IS A CROWN JEWEL OF SARASOTA AND DRAWS TOURISTS  
09:33:19AM FROM AROUND THE WORLD.  
09:33:20AM LIKE THE BAY PROJECT THE PLAN FOR BOBBY JONES WILL ALSO  
09:33:23AM CONTRIBUTE SIGNIFICANTLY TO THE QUALITY OF OUR WATERS.  
09:33:27AM AS SUCH OUR MEMBERSHIP OF 735 PEOPLE RECOMMENDS THAT  
09:33:32AM BOBBY JONES PROJECT MOVE FORWARD AS PLANNED FOR THE  
09:33:35AM BENEFIT OF ALL OUR CITIZENS.  
09:33:37AM MOREOVER, THE BOBBY JONES PROJECT PROVIDES GOLF, NATURE  
09:33:44AM PRESERVE AND PARK AMENITIES THAT WILL PROVIDE NEW  
09:33:48AM AMENITIES NOT ONLY TO SERVE RESIDENCE BUT TO ATTRACT  
09:33:52AM THOSE INTERESTED IN A DIFFERENT KIND OF OPEN GREEN SPACE  
09:33:56AM EXPERIENCE.  
09:33:56AM PLAN THREE FOR THE BOBBY JONES GOLF NEEDS TO MOVE FORWARD  
09:33:59AM WITH ALL ITS VARIED PARTS.  
09:34:01AM FOR THESE REASONS, WE SUPPORT THE CONSERVATION EASEMENT  
09:34:05AM THAT WILL PROTECT THE LAND IN PERPETUITY FOR OUR  
09:34:07AM RESIDENTS, THOSE LIVING ON LIDO KEY AS WELL.  
09:34:11AM THANK YOU.  
09:34:13AM >>Mayor Arroyo: THANK YOU.  
09:34:14AM JAMIE MILHOLLAND?  
09:34:18AM >> GOOD MORNING.  
09:34:19AM I AM A RESIDENT OF CITY OF SARASOTA, AND I LIVE IN THE  
09:34:24AM BOBBY JONES NEIGHBORHOOD.

09:34:25AM KIND OF -- CLOSE TO THERE.  
09:34:28AM AND I'VE BEEN THERE FOR ABOUT 20 YEARS NOW AND I'VE SEEN  
09:34:37AM THIS PROCESS GET DRAGGED OUT, DRAGGED ON.  
09:34:39AM I UNDERSTAND CERTAINLY THINGS MOVE SLOWLY.  
09:34:41AM IT'S NOT, YOU KNOW, YOU CAN MAKE A DECISION RIGHT OFF THE  
09:34:45AM BAT.  
09:34:46AM BUT ON -- I DO SUGGEST AND URGE THAT YOU CONTINUE ON WITH  
09:34:51AM PLAN THREE.  
09:34:53AM I MEAN, STARTED FIVE YEARS AGO.  
09:34:56AM TWO YEARS AGO WE WERE IN THERE.  
09:34:59AM WE'RE BACK AGAIN.  
09:35:00AM HERE WE ARE AGAIN, AND TO ME, THE PEOPLE TRULY HAVE  
09:35:07AM SPOKEN, I THINK, AND I THINK THAT HERE WE SIT YET AGAIN,  
09:35:14AM AND THE PEOPLE, YOU KNOW, ARE RAISING THEIR VOICE ONE  
09:35:19AM MORE TIME.  
09:35:20AM THIS I THINK IS WHAT THE PEOPLE WANT, AND WITH ALL DUE  
09:35:23AM RESPECT TO MR. HYDE, I CAME HERE BECAUSE THIS TO ME IS  
09:35:28AM THE IMPORTANT THING TO DO TODAY.  
09:35:31AM I HAVE MY OWN BUSINESS.  
09:35:32AM I CHOSE NOT TO WORK TODAY SO THAT I CAN BE HERE FOR THIS  
09:35:35AM MEETING THIS MORNING.  
09:35:37AM I WOULD -- SURE, I'D RATHER BE OUT JUST, YOU KNOW, MAKING  
09:35:41AM MONEY TOO, AND I THINK THOSE WHO PERHAPS DON'T CARE DON'T  
09:35:45AM CARE UNTIL IT'S TOO LATE.  
09:35:47AM AS YOU MENTIONED ABOUT THE CONSERVATION EASEMENT, HOW  
09:35:51AM THAT REALLY HELPS CONTROL THE RED TIDE IN THIS CITY, AND  
09:35:55AM THE RUNOFF THAT GOES INTO THE BAY.  
09:35:57AM HOW OFTEN DO WE HAVE TO BE TOLD THIS AGAIN AND AGAIN  
09:36:01AM THAT, WELL, IT'S JUST -- IT'S THE RUNOFF.  
09:36:04AM IT'S THE NUTRIENTS.  
09:36:05AM IT'S THE SEWAGE, WHATEVER.  
09:36:07AM WE HAVE ANOTHER, YOU KNOW, SEWAGE ISSUE HERE OR THERE.  
09:36:10AM TO ME, I THINK CONTINUING ON WITH PLAN THREE AND GOING  
09:36:16AM AHEAD WITH IT AS IT IS ESTABLISHED IS THE WAY TO GO.  
09:36:22AM AND THANK YOU.  
09:36:25AM >>Mayor Arroyo: THANK YOU, SIR.  
09:36:28AM MS. LAUREN?  
09:36:29AM THE FLOOR IS YOURS, MA'AM.  
09:36:31AM >> I'M HERE TO SUPPORT THIS PROPOSAL OF THE CONSERVATION  
09:36:35AM OF THESE LANDS, AND ON A DAILY BASIS I'M ON THE FRONT  
09:36:38AM LINE AS AN ON-CALL RESCUER FOR SAVE OUR SEA BIRDS, AND UP  
09:36:42AM UNTIL COVID, I'VE BEEN AN ASSISTANT TO THE TECHNICIANS IN  
09:36:46AM THE HOSPITAL THERE FOR ALMOST THE LAST TEN YEARS.  
09:36:49AM IN ADDITION TO BIRDS BEING HIT BY CARS, ATTACKED BY  
09:36:53AM ANIMALS, HIT BY GOLF BALLS, POISONED, HOOKS AND LINES AND  
09:37:00AM I CAN GO ON AND ON ABOUT THE DAILY LOSS OF LIFE ON A  
09:37:04AM DAILY BASIS.  
09:37:05AM THE TOXICITY IN THE AREA RESULTS ALL TOO OFTEN IN RED  
09:37:09AM TIDE BLOOMS WHICH, YOU KNOW, I'D LIKE TO FOCUS ON.  
09:37:12AM A NORMAL DAY AT SOS USUALLY DOESN'T SEE BIRDS IN THE  
09:37:17AM HOSPITAL WITH A FEW NEW PATIENTS EVERY DAY VERSUS A BLOOM  
09:37:22AM AND US BEING CALLED OUT TO VARIOUS RESCUES OF BIRDS THAT  
09:37:25AM CAN QUICKLY OVERWHELM OUR FACILITY WITH DOZENS AND DOZENS  
09:37:28AM OF ADDITIONAL BIRDS DAILY.

09:37:30AM MANY WE CAN SAVE AND RETURN TO THE WILD AND MANY  
09:37:32AM UNFORTUNATELY WE CANNOT DESPITE ALL OUR EFFORTS.  
09:37:36AM BY AND LARGE, YOU KNOW, IT'S INCREASING COASTAL  
09:37:40AM DEVELOPMENTS AND ESPECIALLY TRES TREAL RUNOFF WITH THESE  
09:37:47AM DAILY BLOOMS.  
09:37:48AM I DON'T SEE THIS PARTICULAR THING ON THE AGENDA BUT FROM  
09:37:50AM THE LITERATURE I RECEIVED PRIOR THERE WAS THIS TALK ABOUT  
09:37:53AM 20 OR SO ACRES DEDICATED TO A NATURAL WATER FILTRATION  
09:37:58AM SYSTEM WHICH IS EXTREMELY IMPORTANT.  
09:38:00AM I HOPE WE'D USE AS MUCH OF THIS AREA AS POSSIBLE DEVOTED  
09:38:03AM TO THIS PLAN.  
09:38:04AM AND I DON'T KNOW IF THIS WAS DISCUSSED PRIOR BUT I HOPE  
09:38:08AM THAT IN THE DISCUSSIONS WITH THE NEW BOBBY JONES GOLF  
09:38:10AM COURSE THAT WE'LL SERIOUSLY CONSIDER THAT IT SHOULD BE AN  
09:38:14AM ORGANIC GOLF COURSE TO FOLLOWING THE MOVEMENT OF THE  
09:38:17AM GREENING OF GOLF, RESPONSIBLE GOLF.  
09:38:19AM IT WOULD SEEM TOTALLY CONTRADICTORY TO SAVE MUCH NEEDED  
09:38:24AM GREEN SPACE FROM DEVELOPMENT AND TO LESSEN ROUGHOFF TO  
09:38:32AM RED TIDE AND CONTRIBUTE TO THE VERY SAME PROPERTY WHEN  
09:38:35AM THERE IS ANOTHER OPTION.  
09:38:37AM ORGANIC COURSE MANAGEMENT REQUIRES DEVELOPING A  
09:38:41AM COMPREHENSIVE UNDERSTANDING OF PROBLEMS AS THEY ARISE AS  
09:38:45AM OPPOSED TO THE TRADITIONAL APPROACH THAT RELIES ON  
09:38:49AM CHEMICAL PRODUCTS FOR A QUICK FIX.  
09:38:51AM THIS IS A MORE CHALLENGING APPROACH BUT VERY FITTING FOR  
09:38:53AM THIS PROPOSAL.  
09:38:54AM IT HAS BEEN DONE.  
09:38:55AM IT'S BEEN SUCCESSFUL AND MUCH NEEDED EVERYWHERE BUT  
09:38:58AM ESPECIALLY IN THE AREAS NEAR THE COAST, ESPECIALLY HERE  
09:39:01AM IN FLORIDA WHERE TRAGICALLY OVER 1100 MANATEES DIED IN  
09:39:06AM 2021 ALONE, DOUBLE THE AMOUNT FROM 2020.  
09:39:08AM MOST DYING A SLOW AND PAINFUL DEATH FROM STARVATION DUE  
09:39:12AM TO FERTILIZERS AND FERTILIZERS RUNNING INTO THE BAY.  
09:39:19AM WATER ATTRACTS BIRDS AND BIRDS CREATE MIGRATION AREAS.  
09:39:22AM A FUN FACT IS THAT STATISTICS SHOW THAT BIRDING BRINGS IN  
09:39:26AM MORE REVENUE TO HAD STATE OF FLORIDA THAN GOLF DOES.  
09:39:29AM LASTLY IN ADDITION TO THE WATER FILTRATION PLAN, THE MOST  
09:39:32AM IMPORTANT PART OF THE PROPOSAL IS THE CONSERVATION  
09:39:36AM EASEMENT FOR THIS AREA.  
09:39:38AM THANK YOU.  
09:39:38AM >>Mayor Arroyo: THANK YOU.  
09:39:42AM THIS WAS MS. BETH KALMYKOW.  
09:39:49AM >> I WANTED TO ADD MY VOICE TO THE CONSERVATION  
09:39:55AM PRESERVATION OF BOBBY JONES GOLF COURSE.  
09:39:57AM ONE OF THE FEW GREEN SPACES LEFT IN SARASOTA, AND IT'S  
09:40:04AM PRETTY MUCH ALL I HAVE TO SAY.  
09:40:06AM I JUST WANTED TO BE HERE TO GIVE MY SUPPORT TO THAT  
09:40:09AM EFFORT.  
09:40:10AM >>Mayor Arroyo: THANK YOU FOR BEING HERE.  
09:40:11AM MR. CHARLES KALMYKOW?  
09:40:16AM >> I'M THE OTHER HALF OF THE OTHER END OF THE TABLE.  
09:40:18AM WE LIVE AT 3352 THORNWOOD IN SARASOTA.  
09:40:21AM MY WIFE HAS BEEN A RESIDENT ON AND OFF IN SARASOTA FOR  
09:40:26AM BELIEVE IT OR NOT, NEARLY 70 YEARS.

09:40:28AM I'VE BEEN HERE ABOUT 20 YEARS.  
09:40:30AM THIS COMMUNITY, THIS AREA, IS A REMARKABLE GEM.  
09:40:36AM ITS BEAUTY, ITS SOPHISTICATION, ALL THAT IT OFFERS IS  
09:40:41AM OUTSTANDING.  
09:40:45AM WHAT I LOVE MOST ABOUT IT IS ITS NATURAL BEAUTY.  
09:40:50AM BEING ABLE TO APPRECIATE THE WAY THIS LAND WAS, WHY SO  
09:40:55AM MANY PEOPLE WANTED TO COME HERE MANY YEARS AGO AND AS WE  
09:40:59AM WATCH IT RAPIDLY DISAPPEAR, WE REALIZE WHAT A TREASURE  
09:41:03AM BOBBY JONES IS, AND THAT I THINK THE THOUGHT AND  
09:41:09AM EFFORT -- THE THOUGHT AND EFFORT AND ALL THE INVOLVEMENT  
09:41:11AM OF THE PEOPLE HERE AND ON THE BOARD TO PRESERVE IT, TO  
09:41:15AM CONSERVE IT, IS BEING GIVEN THE RIGHT AMOUNT OF THOUGHT  
09:41:19AM AND CONSIDERATION AND I JUST WANT TO SPEAK OUT AND SAY  
09:41:22AM THAT I SUPPORT THE EFFORTS AND I SUPPORT THE FUNDING FOR  
09:41:26AM THE CONTINUATION FOR THE PRESERVATION OF THE AREA AND  
09:41:32AM PROPERTY.  
09:41:32AM SO THANK YOU VERY MUCH.  
09:41:33AM PLEASE, PLEASE, PRESERVE THIS FOR THE REST OF POSTERITY.  
09:41:39AM THANK YOU.  
09:41:40AM >>Mayor Arroyo: THANK YOU.  
09:41:41AM THANK YOU ALL.  
09:41:41AM I'LL CALL UP THE NEXT FIVE.  
09:41:43AM IT WILL BE MR. RICHARD HARRIS, MR. JIM LUDWIG, MS. KATHY  
09:41:50AM KELLEY, MS. EDITH -- THIS IS NOT EASY FOR ME TO READ.  
09:41:55AM MS. EDITH RAY OR KAY.  
09:42:00AM LOU.  
09:42:02AM I DON'T -- THAT'S A -- BUTCHERING THAT.  
09:42:05AM MR. LOUIS KOSIBA.  
09:42:10AM THAT'S THE NEXT FIVE.  
09:42:21AM DID WE FIND OUT WHO THIS IS?  
09:42:23AM ALL RIGHT, MR. HARRIS?  
09:42:24AM >> I WANT TO START BY STATING I'M NOT A GOLFER.  
09:42:30AM ALTHOUGH I OWN A SET OF CLUBS THAT I FOUND ON TRASH DAY.  
09:42:33AM I'M RICHARD HARRIS.  
09:42:37AM I'M A RESIDENT OF SARASOTA.  
09:42:41AM I'M IN SUPPORT AND WANT TO SAY WE NEED TO MOVE THIS  
09:42:45AM FORWARD TO SUPPORT THE HARD WORK OF THE CITIZENS AND THE  
09:42:50AM THRESHOLDS THAT HAVE COME BEFORE US.  
09:42:52AM IT MAY NOT BE THE BEST PLAN.  
09:42:55AM FORTUNATELY IT ISN'T ALWAYS THE BEST PLAN THAT TURNS OUT  
09:42:59AM TO BE THE BEST PLAN.  
09:43:01AM THERE ARE A LOT OF PROPER WAYS OF -- GOOD WAYS OF DOING  
09:43:05AM THINGS.  
09:43:07AM THIS PLAN WILL WORK, AND WE NEED TO MOVE FORWARD WITH IT.  
09:43:12AM I'M ALSO VERY APPRECIATIVE OF MR. BROWN'S COMMENTS.  
09:43:17AM THIS IS A MAJOR PART OF OUR PARKS AND RECREATION WHICH IS  
09:43:20AM A CORE OF OUR CITY.  
09:43:23AM AND ALSO, WE DO NEED TO PROTECT THE ENTIRE 260 PLUS  
09:43:31AM ACRES.  
09:43:34AM AS A CITIZEN TAXPAYER, I'M VERY MUCH IN SUPPORT OF THE  
09:43:41AM BOND AS MUCH AS IT WILL STRETCH THE CITY, IT'S VERY  
09:43:45AM IMPORTANT THAT WE DO THIS.  
09:43:48AM AND IN CLOSING, I'LL SUMMARIZE TO SAY IT'S BETTER TO DO  
09:43:51AM THE RIGHT THING THAN TO DO THINGS RIGHT.

09:43:55AM IT'S TIME TO MOVE FORWARD.  
09:43:56AM WE HAVE -- AND I HOPE THAT WE APPROVE ALL SEVEN ITEMS  
09:44:01AM ABOUT BOBBY JONES.  
09:44:02AM THANK YOU.  
09:44:04AM >>Mayor Arroyo: ALL RIGHT.  
09:44:05AM MR. LUDWIG?  
09:44:08AM >> JIM LUDWIG.  
09:44:10AM 1136 BEN FRANKLIN.  
09:44:12AM AS YOU GUYS KNOW THE BOBBY JONES PROPERTY IS AN  
09:44:15AM INCREDIBLE COMMUNITY ASSET AND JUST ONE OF THE MORE  
09:44:17AM IMPORTANT PIECE -- ONE MORE IMPORTANT PIECE WE HAVE TO  
09:44:22AM ADD TO OUR PORTFOLIO SHOWCASING WHY SARASOTA IS ONE OF  
09:44:26AM THE MOST DESIRABLE PLACES IN THE WORLD TO LIVE, TO WORK,  
09:44:31AM AND TO VISIT.  
09:44:33AM WE'RE ALL AWARE THE NUMBER OF HOURS OF RESEARCH AND  
09:44:36AM SUBSTANTIAL DIALOGUE THIS TRANSFORMATION VISION HAS HAD.  
09:44:41AM OBSERVING THE PROCESS AS A CONCERNED MEMBER OF THIS  
09:44:44AM COMMUNITY, IT'S REALLY HARD TO COMPREHEND WHY WITH ALL  
09:44:47AM THE SUPPORT FROM THE COMMUNITY FOR THE ADOPTION OF  
09:44:50AM CURRENT PLAN THREE WE'RE NOT AT A POINT WHERE WE CAN MOVE  
09:44:54AM FORWARD WITH THOSE PLANS.  
09:44:58AM ALREADY APPROVED BY THE CITY COMMISSION IN FEBRUARY OF  
09:45:03AM 2020.  
09:45:06AM FEBRUARY 2020.  
09:45:07AM THAT'S PRE-COVID.  
09:45:12AM WHICH WE ALL KNOW FEELS LIKE FOREVER.  
09:45:16AM YOU MUST UNDERSTAND THAT NOT ACTING ON A PLANNED NOVEMBER  
09:45:20AM 29 MEETING HAS SINCE PUSHED THE COST OF THIS PROJECT UP  
09:45:24AM NEARLY THREE QUARTERS OF A MILLION DOLLARS.  
09:45:29AM FURTHER DELAY WILL ONLY CONTINUE TO RESULT IN SUBSTANTIAL  
09:45:32AM LOSS OF REVENUE, ADDITIONAL HIGHER COSTS, AND WE'RE IN  
09:45:37AM DANGER OF LOSING GRANTS.  
09:45:40AM AS YOU ALL KNOW, TIME IS MONEY.  
09:45:44AM WITH ALL DUE RESPECT, IT'S TIME TO MOVE FORWARD WITH THIS  
09:45:48AM TODAY.  
09:45:50AM >>Mayor Arroyo: THANK YOU.  
09:45:52AM MS. KELLY OHLRICH?  
09:45:54AM >> THANK YOU.  
09:45:55AM GOOD MORNING, EVERYONE.  
09:45:56AM MY COMMENTS ARE RELATED TO SEVERAL AGENDA ITEMS BUT I'M  
09:46:00AM GOING TO SPEAK ONLY ONCE TO SAVE US ALL A LITTLE TIME.  
09:46:05AM YOU'RE WELCOME.  
09:46:08AM MY NAME IS KATHY KELLEY OHLRICH.  
09:46:11AM I'M A CITY RESIDENT, A FORMER BOARD MEMBER OF MY  
09:46:15AM NEIGHBORHOOD ASSOCIATION.  
09:46:16AM A FORMER CHAIR OF CCNA.  
09:46:18AM I'M ALSO IMMEDIATE PAST CHAIR BUT STILL A MEMBER OF THE  
09:46:23AM PLANNING BOARD.  
09:46:25AM TODAY I REPRESENT MYSELF.  
09:46:28AM I LIVE IN THE GLEN OAKS AREA OF DISTRICT THREE WHICH IS  
09:46:31AM WHERE BOBBY JONES IS LOCATED.  
09:46:33AM MANY PEOPLE MOVE TO THIS NEIGHBORHOOD BECAUSE THEY PLAY  
09:46:37AM GOLF AT BOBBY JONES.  
09:46:39AM MY IN-LAWS DID THAT IN THE MID-'70S.

09:46:44AM MANY NON-GOLFING NEIGHBORS AND VISITORS FAR AND WIDE HAVE  
09:46:48AM ONLY RECENTLY EXPERIENCED THE BEAUTY -- BEAUTY OF THIS  
09:46:56AM PRECIOUS LAND AND WATER AS WELL AS THE WILDLIFE DRAWN TO  
09:46:59AM THE AREA.  
09:46:59AM PEOPLE HAVE EXPRESSED CONCERN ABOUT A LAND GRAB.  
09:47:03AM IT'S EASY TO IMAGINE HOW JUST 10, 20, 40 ACRES AT A TIME  
09:47:10AM COULD BE SOLD OFF FOR HOUSING.  
09:47:12AM GOLF HOUSING, MIXED USE HOUSING, AFFORDABLE HOUSING, OR  
09:47:17AM JUST 12.07 ACRES, PROBABLY, MAYBE, OR MAYBE NOT FOR A  
09:47:24AM PLAYGROUND.  
09:47:25AM THOSE WOULD BE LAND GRABS.  
09:47:28AM TAKING THE LAND AND THE WATER AWAY FROM THE GREATER  
09:47:32AM NUMBER OF PEOPLE FOR THE BENEFIT OF A FEW.  
09:47:36AM AFTER ENOUGH LAND GRABS, WHAT DIFFERENCE WOULD IT MAKE?  
09:47:40AM THE REDESIGNED GOLF COURSE WOULD PROBABLY BE IN PLACE,  
09:47:45AM BUT THE PARK WOULD BE GONE, AND IMPROVEMENTS TO THE LAND  
09:47:49AM AND WATER WOULD BE IDEAS NEVER BROUGHT TO FRUITION AND  
09:47:53AM BURIED DEEP UNDERGROUND, PROBABLY WITH BUILDINGS ON TOP  
09:47:57AM OF IT.  
09:47:59AM THE WAY TO PROTECT AGAINST THE LAND GRAB OR A SERIES OF  
09:48:03AM SMALL LAND GRABS IS WITH A CONSERVATION EASEMENT,  
09:48:07AM PROTECTING THE WATER AND THE LAND, ALL OF IT.  
09:48:11AM THE GOLF AND THE PARK FOR ALL THE PEOPLE.  
09:48:15AM IMAGINE THE POSSIBILITIES.  
09:48:19AM THE CONSERVATION EASEMENT IN CONJUNCTION WITH PLANNED  
09:48:23AM IMPROVEMENTS FOR GOLF AND FUNDING FOR THOSE PLANNED  
09:48:26AM IMPROVEMENTS, THAT'S THE GREATEST GOOD FOR THE GREATEST  
09:48:32AM NUMBER OF PEOPLE.  
09:48:35AM THANK YOU.  
09:48:36AM >>Mayor Arroyo: THANK YOU.  
09:48:37AM MR. KOSIBA?  
09:48:40AM >> I'M LOUIS KOSIBA AND PRESIDENT OF THE FRIENDS AND  
09:48:45AM LEGACY TRAIL AND I WANT TO SHARE A RESOLUTION PASSED BY  
09:48:48AM OUR ORGANIZATION IN NOVEMBER.  
09:48:50AM WHEREAS THE PRIMARY MISSION OF THE FRIENDS OF THE LEGACY  
09:48:52AM TRAIL IS TO SUPPORT, PROMOTE AND ENHANCE AND PROTECT THE  
09:48:55AM LEGACY TRAIL SARASOTA COUNTY PARK AND CONNECTORS NOW AND  
09:49:00AM FOR FUTURE GENERATIONS.  
09:49:02AM AND WHEREAS THE STRATEGIC PLAN ADOPTED BY THE FRIENDS OF  
09:49:06AM THE LEGACY TRAIL PROVIDES FOR COLLABORATION AND  
09:49:09AM PARTNERSHIP WITH OTHER INTERESTED ORGANIZATIONS TO EXTEND  
09:49:12AM AND/OR CONNECT THE TRAIL TO SUITABLE DESTINATIONS WHICH  
09:49:16AM WOULD ENHANCE TRAIL USER EXPERIENCES.  
09:49:20AM AND WHEREAS THE TRAIL EXTENSION COMMITTEE WAS ESTABLISHED  
09:49:24AM TO EXPLORE TRAIL EXTENSIONS AND CONNECTIONS.  
09:49:27AM WHEREAS ONE OPPORTUNITY IDENTIFIED BY THE COMMITTEE TO  
09:49:31AM DEVELOP A CONNECTION BETWEEN THE TRAIL AND NATHAN  
09:49:35AM BENDERSON PARK THROUGH BOBBY JONES GOLF CLUB.  
09:49:37AM AND WHEREAS THE CONSERVATION FOUNDATION OF THE GULF COAST  
09:49:43AM IS NEGOTIATING THE CONSERVATION EASEMENT WITH THE CITY OF  
09:49:46AM SARASOTA TO PRESERVE THE BOBBY JONES GOLF CLUB INCLUDING  
09:49:50AM RESTORED WETLANDS AND A NATURE PARK WITH HIKING AND  
09:49:53AM BICYCLING TRAILS AND WHEREAS A CONSERVATION EASEMENT AND  
09:49:57AM IMPROVEMENTS TO THE BOBBY JONES GOLF CLUB WOULD PROVIDE

09:50:01AM BOTH A DESIRABLE DESTINATION FOR TRAIL USERS AND PROVIDE  
09:50:06AM A KEY COMPONENT FOR TRAIL CONNECTION TO NATHAN BENDERSON  
09:50:10AM PARK.  
09:50:11AM THEREFORE, BE IT RESOLVED THAT THE BOARD OF DIRECTORS OF  
09:50:14AM THE FRIENDS OF THE LEGACY TRAIL SUPPORTS THE EFFORTS OF  
09:50:17AM THE CONSERVATION FOUNDATION OF THE GULF COAST TO  
09:50:21AM NEGOTIATE A CONSERVATION EASEMENT WITH THE CITY OF  
09:50:24AM SARASOTA FOR THE BOBBY JONES GOLF CLUB SO AS TO PROTECT  
09:50:28AM THESE PUBLIC LANDS FOR RECREATIONAL USE NOW AND FOR  
09:50:33AM FUTURE GENERATIONS.  
09:50:34AM THIS WAS PASSED ON NOVEMBER 8, 2021.  
09:50:38AM AND I'M HERE TODAY TO INTRODUCE THIS RESOLUTION INTO THE  
09:50:43AM RECORD.  
09:50:43AM I'LL GIVE THE CITY CLERK A COPY OF IT, AND I WILL JUST  
09:50:48AM REITERATE WHAT EVERYONE ELSE HAS SAID PRETTY MUCH SO FAR.  
09:50:52AM PLEASE ACT.  
09:50:53AM PLEASE ACT QUICKLY.  
09:50:53AM PLEASE ACT NOW.  
09:50:54AM THANK YOU.  
09:50:55AM >>Mayor Arroyo: THANK YOU.  
09:50:56AM THANK YOU ALL.  
09:50:57AM THE NEXT FIVE WILL BE MS. KAPLAN, MR. JIM CARROLL,  
09:51:04AM MS. NANCY HARRIS, MS. NANCY MILHOLLAND, MR. SCOTT ASHBY.  
09:51:12AM >> HELLO.  
09:51:27AM >>Mayor Arroyo: THE FLOOR IS YOURS.  
09:51:30AM >> GOOD MORNING.  
09:51:31AM I'M EDITH KAPLAN.  
09:51:34AM 31-YEAR FULL-TIME RESIDENT OF THE CITY OF SARASOTA.  
09:51:37AM ALSO IN THE GLEN OAKS AREA.  
09:51:40AM I'D LIKE TO REMIND YOU OF A GREAT GENTLEMAN.  
09:51:44AM THEODORE ROOSEVELT, JR. WAS AN AMERICAN POLITICIAN,  
09:51:48AM STATESMAN, CONSERVATIONIST, NATURALIST, HISTORIAN, AND  
09:51:53AM WRITER WHO SERVED AS THE 26th PRESIDENT OF THE UNITED  
09:51:57AM STATES FROM 1901 TO 1909.  
09:52:01AM ROOSEVELT EXTENSIVELY USED EXECUTIVE ORDERS TO PROTECT  
09:52:04AM FOREST AND WILDLIFE LANDS DURING HIS TENURE AS PRESIDENT.  
09:52:08AM BY THE END OF HIS SECOND TERM IN OFFICE ROOSEVELT USED  
09:52:12AM EXECUTIVE ORDERS TO ESTABLISH 150 MILLION ACRES OF  
09:52:17AM RESERVED FORESTRY LAND.  
09:52:19AM OF ALL ROOSEVELT'S ACHIEVEMENTS HE WAS PROUDEST OF HIS  
09:52:22AM WORK IN THE CONSERVATION OF NATURAL RESOURCES AND  
09:52:26AM EXTENDING FEDERAL PROTECTION TO LAND AND WILDLIFE.  
09:52:30AM HE WORKED CLOSELY WITH INTERIOR SECRETARY JAMES GARFIELD  
09:52:34AM AND CHIEF OF THE UNITED STATES FOREST SERVICE GIFFORD  
09:52:41AM (INAUDIBLE) TO ENACT A SERIES OF CONSERVATION PROGRAMS  
09:52:45AM MET WITH RESISTANCE FROM WESTERN MEMBERS OF CONGRESS.  
09:52:49AM NONETHELESS HE ESTABLISHED THE UNITED STATES FOREST  
09:52:51AM SERVICE SIGNED INTO LAW THE CREATION OF FIVE NATIONAL  
09:52:54AM PARKS AND SIGNED THE 1906 ANTIQUITIES ACT UNDER WHICH HE  
09:53:01AM PROCLAIMED 18 NEW U.S. NATIONAL MONUMENTS.  
09:53:04AM HE ALSO ESTABLISHED THE FIRST 51 BIRD RESERVES -- FOUR  
09:53:12AM GAME PRESERVES AND 150 NATIONAL FORESTS.  
09:53:18AM THE AREA OF THE UNITED STATES HE PLACED UNDER PUBLIC  
09:53:21AM PROTECTION TOTALS APPROXIMATELY 230 MILLION ACRES.

09:53:30AM TODAY MY FRIENDS AND I ARE ASKING YOU TO CONSERVE A HERE  
09:53:35AM 261 ACRES OF LAND FOR THE WELFARE AND WELL-BEING OF THE  
09:53:42AM PRESENT AND FUTURE RESIDENTS OF OUR BEAUTIFUL CITY.  
09:53:47AM I INVITE YOU TO THINK ABOUT THE LEGACY YOU WILL CREATE  
09:53:52AM AND HOW YOUR DESCENDANTS AND THE COMMUNITY YOU INHABIT  
09:53:57AM WILL REGARD YOU FROM THIS DAY FORWARD.  
09:54:02AM THANK YOU FOR YOUR KIND ATTENTION.  
09:54:05AM >>Mayor Arroyo: THANK YOU, MS. KAPLAN.  
09:54:09AM MR. CARROLL?  
09:54:10AM >> THANK YOU, COMMISSIONERS.  
09:54:12AM MY NAME IS JIM CARROLL.  
09:54:13AM MY FIANCE AND I MOVED HERE TO SARASOTA LAST MARCH FROM  
09:54:18AM CHICAGO.  
09:54:21AM BEFORE THAT, I WAS A LIFELONG RESIDENT OF THE CITY OF  
09:54:24AM CHICAGO.  
09:54:26AM WHEN I MOVED HERE, I IMMEDIATELY FELL IN LOVE WITH THE  
09:54:31AM ENVIRONMENT OF SARASOTA.  
09:54:35AM THE WILDLIFE, THE BIRDS, THE LAKES, AND OF COURSE THE  
09:54:41AM GULF BEACHES.  
09:54:45AM YOU KNOW, MY PRIOR LIFE I NEVER REALLY CONSIDERED MYSELF  
09:54:48AM AN ENVIRONMENTALIST.  
09:54:50AM USED TO CALL THEM TREE HUGGERS, ET CETERA.  
09:54:53AM BUT OVER TIME, YOU KNOW, YOU CHANGE, AND WHEN YOU MOVE TO  
09:54:58AM A PLACE AS BEAUTIFUL AS SARASOTA, YOU CAN'T HELP BUT  
09:55:03AM BECOME AN ENVIRONMENTALIST, JUST BE SHEER, YOU KNOW,  
09:55:08AM EXPERIENCE OF BEING HERE AND ENJOYING, YOU KNOW, WHAT  
09:55:13AM THIS PLACE IS.  
09:55:18AM I AM A GOLFER.  
09:55:19AM I HAVEN'T PLAYED IN OVER A YEAR, BUT I DO ENJOY IT.  
09:55:25AM BUT I BECAME VERY EXCITED WHEN I SAW THE SIGNS AND HEARD  
09:55:33AM TALK ABOUT THE BOBBY JONES COURSE WHICH WAS DORMANT SINCE  
09:55:35AM WE'VE MOVED HERE, THAT IT WAS GOING TO BE RESTORED AND  
09:55:39AM THE PLAN WAS TO MAKE PART OF IT A GOLF COURSE AND PART OF  
09:55:43AM IT A NATURE PARK WITH WETLANDS, ET CETERA, WHICH I  
09:55:47AM THOUGHT WAS FABULOUS.  
09:55:51AM I ALSO OVER THE PAST YEAR HAVE STARTED TO BECOME AWARE  
09:55:56AM OF, YOU KNOW, THE INCREASING, YOU KNOW, THE TRAFFIC AND  
09:55:59AM THE EVER-INCREASING EXPANSION OF DEVELOPMENT,  
09:56:04AM PARTICULARLY DOWNTOWN THAT I NOTICE THE MOST, WHICH IS  
09:56:07AM COMMON.  
09:56:13AM WITH A CITY AS ATTRACTIVE AS THIS ONE IS.  
09:56:17AM THERE WERE A LOT OF REASONS FOR ME TO LEAVE CHICAGO.  
09:56:21AM ONE IS NOT TO HEAR THE TERM POLAR VORTEX EVER AGAIN, BUT  
09:56:26AM ONE OF THE THINGS I DO APPRECIATE ABOUT THE CITY PLANNERS  
09:56:29AM OF CHICAGO WAS OVER 100 YEARS AGO, DECIDING TO DEDICATE  
09:56:34AM ABOUT 18 MILES OF PARKLAND ALONG THE LAKEFRONT THAT WOULD  
09:56:40AM NEVER BE BUILT UPON.  
09:56:43AM AND THIS WAS A TIME WHEN THE CITY WAS IN RAPID EXPANSION,  
09:56:49AM BUT NOW IT'S KIND OF THE JEWEL OF -- IT'S WHAT MAKES  
09:56:53AM CHICAGO STAND OUT FROM MOST OTHER CITIES.  
09:56:56AM I'VE SINCE EXPERIENCED MY FIRST WALKING THE BEACHES  
09:57:00AM DURING RED TIDE, WHICH WAS QUITE ALARMING.  
09:57:05AM I HAVE SINCE HAD THE EXPERIENCE OF LEARNING FROM THE  
09:57:08AM CONSERVATIONISTS ABOUT HOW WE CAN PROTECT BOBBY JONES,

09:57:14AM AND I ENCOURAGE THIS BOARD TO MOVE FORWARD AND PASS THE  
09:57:20AM CONSERVATION EASEMENT AND PLAN THREE.  
09:57:22AM THANK YOU.  
09:57:23AM >>Mayor Arroyo: THANK YOU, SIR.  
09:57:24AM MS. HARRIS?  
09:57:27AM >> HI.  
09:57:27AM I'M NANCY HARRIS, AND I'M A SARASOTA RESIDENT, DOWNTOWN  
09:57:32AM SARASOTA.  
09:57:32AM AND, YOU KNOW, IT'S JUST SUCH A WONDERFUL PLACE TO HAVE  
09:57:36AM RELOCATED TO BECAUSE OF ALL THE FABULOUS RESOURCES,  
09:57:42AM HOWEVER, I WANT TO THANK CITY MANAGER BROWN FOR HIS  
09:57:46AM INTRODUCTION AND TALKING ABOUT THE IMPORTANCE OF THE  
09:57:50AM GREEN SPACES.  
09:57:55AM AS A FORMER NEW ENGLANDER, TREASURING CENTRAL PARK.  
09:58:00AM TREASURING ALL THE GREEN SPACES THAT HAVE BEEN SET ASIDE  
09:58:04AM FOR PEOPLE OF ALL AGES AND ECONOMIC STATUS AREAS IS SO  
09:58:14AM ABSOLUTELY CRITICAL.  
09:58:15AM I WALK THE BAYFRONT PARK ALL THE TIME.  
09:58:18AM I WALK THE -- THE RINGLING BRIDGE ALMOST EVERY MORNING.  
09:58:23AM I WALK INTO TOWN.  
09:58:28AM WALKING PAST THE VAN WEZEL AND THE DEVELOPMENT OVER  
09:58:30AM THERE.  
09:58:31AM YOU CAN'T UNDERESTIMATE WHAT IT DOES TO SOMEONE LIKE ME  
09:58:36AM WHO JUST IS TREASURING BEING IN PARADISE SOUTH, HAVING  
09:58:43AM COME FROM PARADISE NORTH, AND I JUST WOULD URGE YOU TO  
09:58:50AM MOVE FORWARD WITH THE CONSERVATION EASEMENT.  
09:58:54AM DO NOT LET THIS GEM GO, AND ONE OF THE FORMER SPEAKERS  
09:59:04AM WAS TALKING ABOUT THE INCURSION BIT BY BIT BY BIT OF  
09:59:07AM CHANGES TO THE LAND.  
09:59:08AM DON'T LET THAT HAPPEN PLEASE.  
09:59:11AM THANK YOU.  
09:59:11AM >>Mayor Arroyo: THANK YOU.  
09:59:12AM MS. MILHOLLAND?  
09:59:16AM >> TRY TO TAKE THIS THING OFF FOR JUST A MINUTE.  
09:59:19AM GOOD MORNING, EVERYBODY.  
09:59:21AM YOU'VE SEEN ME HERE BEFORE.  
09:59:23AM I'M HERE TO SPEAK AGAIN.  
09:59:25AM MY NAME IS NANCY MILHOLLAND.  
09:59:27AM I LOVE IN THE CITY OF SARASOTA.  
09:59:29AM I'VE BEEN WALKING A LOT AT BOBBY JONES AND MEETING A LOT  
09:59:33AM OF PEOPLE, ESPECIALLY FOLKS FROM OUT OF TOWN WHO ARE  
09:59:36AM DISCOVERING THE BEAUTY OF BOBBY JONES FOR THE FIRST TIME  
09:59:38AM AND THEY USUALLY ASK ME WHAT THE HECK IS GOING ON HERE,  
09:59:41AM BECAUSE THEY'RE SEEING UNPRUNED SHRUBS AND THATCHED GRASS  
09:59:44AM AND ALL SORTS OF STUFF AND I USUALLY -- I'M A DEFENDER OF  
09:59:48AM WHERE THINGS ARE AT BECAUSE SOMETIMES THINGS ARE IN  
09:59:50AM TRANSITION FOR A WHILE BEFORE THEY GET TO A GOOD PLACE.  
09:59:53AM SO I TELL THEM, YOU KNOW, THAT IT'S A DIAMOND IN THE  
09:59:56AM ROUGH.  
09:59:57AM IT'S A POTENTIAL CENTRAL PARK.  
09:59:59AM THAT IT'S A GREEN OASIS.  
10:00:00AM WE'RE JUST NOT THERE YET BUT WE'RE GETTING THERE.  
10:00:03AM I'M A WALKER, NOT A DEVELOPER.  
10:00:07AM I DON'T PICTURE ANOTHER GATED COMMUNITY OR LARGER

10:00:10AM APARTMENT COMPLEX.  
10:00:12AM I DON'T MEASURE IN MY MIND THE GREATEST POSSIBLE DENSITY  
10:00:15AM I MIGHT GET AWAY WITH TO MAKE THE MOST MONEY.  
10:00:19AM I'M NOT A DEVELOPER, BUT I KNOW PLENTY OF THEM WHO WOULD  
10:00:24AM LIKE TO GET THEIR HANDS ON BOBBY JONES.  
10:00:28AM CAN WE BLAME THEM?  
10:00:30AM THEY'RE IN THE BUSINESS OF MAKING MONEY.  
10:00:33AM THIS IS THE LAST LARGE SWATH OF LAND IN THE CITY LIMITS.  
10:00:38AM AND IT'S UP TO YOU ALL TO KEEP AS MUCH COVETED PARKLAND  
10:00:44AM FOR OUR CITIZENS.  
10:00:46AM YOU'LL DO THIS THROUGH A TRIED AND TRUE METHOD THAT WE  
10:00:49AM HAD FOR A LONG TIME.  
10:00:52AM A CONSERVATION EASEMENT.  
10:00:54AM IT WILL PROTECT BOBBY JONES FOR FUTURE GENERATIONS.  
10:00:59AM YOU HAVE VISION.  
10:01:03AM YOU SEE THIS AS YOUR LEGACY.  
10:01:05AM SOMETHING TO LEAVE BEHIND FOR FUTURE RESIDENTS OF OUR  
10:01:09AM BELOVED CITY.  
10:01:11AM BEYOND THIS YOU UNDERSTAND THAT UNDER PLAN THREE, IN  
10:01:14AM ADDITION TO THE GOLF AND NATURE PARK, WE'LL HAVE RESTORED  
10:01:18AM WETLANDS.  
10:01:20AM WE WILL APPLAUD YOU FOR YOUR FORWARD THINKING AND  
10:01:25AM ENSURING THAT OUR COASTAL WATERS AND BEACHES ARE AS CLEAN  
10:01:28AM AS POSSIBLE WELL INTO THE FUTURE.  
10:01:32AM THIS IMPACTS BOTH US INDIVIDUALLY, OUR QUALITY OF LIFE.  
10:01:38AM IT IMPACTS US BECAUSE WE'RE A TOURIST-BASED ECONOMY.  
10:01:41AM IT'S COMPLICATED.  
10:01:42AM THIS IS SO COMPLICATED.  
10:01:43AM I'VE SEEN YOU ALL WORK VERY HARD ON THIS.  
10:01:47AM BUT YOU'RE SMART.  
10:01:51AM YOU CAN DO THE RIGHT THING HERE TODAY.  
10:01:54AM CONSERVE BOBBY JONES.  
10:01:57AM STICK WITH PLAN THREE AS APPROVED IN 2020, AND APPROVE  
10:02:02AM THE BOND TO MAKE THIS HAPPEN.  
10:02:05AM THANK YOU.  
10:02:06AM >>Mayor Arroyo: THANK YOU.  
10:02:07AM MR. ASHBY?  
10:02:12AM >> MY NAME IS SCOTT ASHBY.  
10:02:13AM CITY RESIDENT.  
10:02:16AM MOVED HERE.  
10:02:18AM FIRST YEAR HERE FOR MY LATE WIFE AND I WAS 1988.  
10:02:23AM THANK YOU FOR THE OPPORTUNITY TO SPEAK AND FOR THE WORK  
10:02:29AM THAT YOU ALL DO.  
10:02:30AM I'M SPEAKING IN FAVOR OF ALL THE PLAN THREE, I GUESS, AND  
10:02:34AM ALL THE POINTS.  
10:02:36AM THE CONSERVATION EASEMENT ESPECIALLY AND THE IMPACT FOR  
10:02:41AM THE NATURE, AND I'M GOING TO START OUT WEST.  
10:02:46AM BEACH RENOURISHMENT, TREMENDOUS AMOUNT OF MONEY WAS SPENT  
10:02:50AM IN BEACH RENOURISHMENT, AN ASSET FOR THE COMMUNITY.  
10:02:56AM SOMETHING OBVIOUSLY WE WERE BELIEVING IN.  
10:02:58AM THE PAVILION UPGRADE.  
10:03:01AM FINALLY GOT THOSE BATHROOMS DECENT.  
10:03:03AM THEY'RE REALLY NICE, BUT I MEAN THAT WAS -- I DON'T KNOW  
10:03:06AM HOW WE COULD HAVE EVEN HAD -- SAVED FACE WITH THE PEOPLE

10:03:10AM VISIT THE BEACH.  
10:03:12AM ANYWAY.  
10:03:13AM TO THE SOUTH ALONG THE KEY THERE IS TED STERLING PARK.  
10:03:18AM IT'S AN INCREDIBLE NATURE AREA.  
10:03:20AM YOU CAN KAYAK THROUGH THE MANGROVE TUNNELS.  
10:03:24AM THERE IS WILDLIFE AND VEGETATION.  
10:03:29AM TED SPARLING WAS HONORED BECAUSE HE SAVED IT FROM BEING  
10:03:34AM ANOTHER RESIDENTIAL DEVELOPMENT AND AMAZINGLY ENOUGH,  
10:03:37AM IT'S ONLY 12 TO 15 MINUTES FROM DOWNTOWN NORMALLY.  
10:03:42AM IT'S A MIRACLE TO HAVE AN UNSPOILED WILD AREA VIRTUALLY  
10:03:50AM IN THE MIDDLE OF THE CITY IN AN URBAN SETTING, SO HERE IS  
10:03:56AM YOUR OPPORTUNITY AS A COMMISSION TO ADD ANOTHER SUCH GEM  
10:04:01AM 10 TO 15 MINUTES ON THE EAST SIDE OF DOWNTOWN, SO SORT OF  
10:04:05AM BALANCES IT OUT.  
10:04:07AM IT'S A NATURE BOOKEND LIKE.  
10:04:10AM AND COMBINED EVEN WITH THE REVITALIZATION OF THE LITTLE  
10:04:15AM BAYOU PART OF THE BAY PARK WHICH IS ALREADY COMING ALONG  
10:04:18AM REAL WELL.  
10:04:19AM THAT'S MUCH SMALLER, BUT IT'S REALLY A VARIETY OF DRAWS  
10:04:25AM FOR ENVIRONMENTAL PEOPLE THAT ARE CONCERNED ABOUT AND  
10:04:31AM THESE SORT OF THINGS AND IT'S AN INDICATION THAT THIS  
10:04:33AM CITY IS CONCERNED ABOUT PROTECTING AND SUSTAINING OUR  
10:04:40AM NATURAL RESOURCES AND OUR ENVIRONMENT, AND THERE IS A  
10:04:45AM COUPLE OF SPEAKERS THAT ALREADY SAID IT ENHANCES  
10:04:53AM OUR -- AS A DESTINATION AREA, WELL KNOWN.  
10:04:55AM SO IT'S CERTAINLY AN ATTRACTION A LOT OF PEOPLE WILL COME  
10:05:01AM TO.  
10:05:02AM CITY PEOPLE, VISITORS.  
10:05:03AM IT WILL PROVIDE AN ABILITY TO REACH A SPECIAL PLACE  
10:05:08AM WITHOUT AN HOUR'S DRIVE INTO THE COUNTRY, RIGHT IN THE  
10:05:13AM MIDDLE OF OUR CITY, IT'S AMAZING SO WE URGE YOU TO  
10:05:16AM SUPPORT ALL OF THE ITEMS ON ITEM THREE.  
10:05:21AM >>Mayor Arroyo: THANK YOU.  
10:05:22AM THANK YOU ALL.  
10:05:23AM THE NEXT FIVE WILL BE MR. SHAWN PIERSON -- MR. BRYAN  
10:05:28AM BRUCE.  
10:05:29AM MS. KAREN HAYNES.  
10:05:33AM MS. FLORENCE ENTLER.  
10:05:41AM MS. AUDIE BOCK.  
10:05:46AM AUDIE.  
10:06:08AM I SEE YOU SIGNED UP FOR TWO ITEMS.  
10:06:09AM DID YOU WANT TO SPEAK CITIZENS INPUT AND THEN THE OTHER  
10:06:12AM TWO?  
10:06:13AM >> IT'S ONLY TWO AND THE LAST, LAST ONE SO I'D RATHER  
10:06:16AM SPEAK NOW INSTEAD OF WAITING ALL DAY.  
10:06:19AM >>Mayor Arroyo: OKAY.  
10:06:20AM THANK YOU.  
10:06:21AM MR. PEARSON?  
10:06:24AM >> YES.  
10:06:24AM I SIGNED UP TO SPEAK TO A NUMBER OF THE ITEMS TODAY.  
10:06:27AM WHICH WOULD YOU LIKE ME TO SPEAK TO FIRST?  
10:06:31AM >>Mayor Arroyo: YOU CAN WAIT UNTIL THE ITEM OR SPEAK NOW.  
10:06:35AM >> BECAUSE A LOT OF PEOPLE ARE SPEAKING ON THE  
10:06:37AM CONSERVATION EASEMENT, I'LL SPEAK TO THAT FIRST AND THEN

10:06:40AM WAIT UNTIL THE OTHERS IF THAT'S FINE WITH YOU.  
10:06:42AM OKAY.  
10:06:43AM YOU KNOW, FIRST ITEM -- AGAIN, MY NAME IS SHAWN PIERSON.  
10:06:48AM I'M A REPRESENTATIVE OF FRIENDS OF BOBBY JONES GOLF CLUB.  
10:06:51AM FIRST IN ITEM OF ORDER, THE PREP BOARD CHAIR APPEARED  
10:06:55AM HERE TODAY AND LISTED ITEMS AT A RECENT PREP BOARD  
10:06:58AM SPECIAL MEETING, HOWEVER, MY UNDERSTANDING IS THAT THE  
10:07:01AM AGENDA OF THAT MEETING INCLUDED THE CONSIDERATION OF THE  
10:07:04AM CONSERVATION EASEMENT ONLY AND DIDN'T INCLUDE NOTICE OF  
10:07:08AM CONSIDERATION OF ANY OTHER ITEMS ON THAT DAY'S AGENDA.  
10:07:11AM SO THAT -- THE LACK OF NOTICE DIDN'T ALLOW FOR PUBLIC  
10:07:15AM PARTICIPATION OR PUBLIC COMMENT AT THAT MEETING, AND I  
10:07:19AM THINK THE ACTIONS, VOTES TAKEN ON THOSE MATTERS THAT WERE  
10:07:22AM NOT NOTICED DID NOT MEET SUNSHINE AND SHOULD NOT BE  
10:07:27AM CONSIDERED.  
10:07:28AM I MEAN, I RESPECT THEIR MEETING BUT -- I WOULD HAVE  
10:07:31AM ATTENDED THE MEETING IF IT CAN BEEN NOTICED FOR THE  
10:07:34AM AGENDA ITEMS THAT THEY ENDED UP TALKING ABOUT AND VOTING  
10:07:38AM ON.  
10:07:38AM REGARDING THE CONSERVATION EASEMENT, OUR ONLY BEST  
10:07:43AM RECOMMENDATION IS THAT THE CITY NOT LIMIT ITS FUTURE  
10:07:45AM SPORTS AND RECREATION OPTIONS AND FOOTPRINT WITH TODAY'S  
10:07:48AM AGREEMENT.  
10:07:49AM RATHER THAN LISTING PARTICULAR SPORTS OR PARTICULAR  
10:07:53AM CONFIGURATION OF GOLF, FOR WHICH THE CONSERVATION  
10:07:56AM FOUNDATION HAS NO PARTICULAR EXPERTISE.  
10:07:59AM RECOGNIZE, FOR EXAMPLE, THAT NONE OF US HEARD OF PICKLE  
10:08:03AM BALL TEN YEARS AGO, AND YOUR KIDS AND THEIR KIDS ARE  
10:08:05AM GOING TO WANT TO PLAY SPORTS THAT WE HAVEN'T DREAMED OF  
10:08:08AM YET.  
10:08:10AM LET THE CITY RESPOND TO THE ADVANCEMENT OF SPORT AND  
10:08:12AM RECREATION AND SIMPLY INCLUDE IN THE CONSERVATION  
10:08:15AM EASEMENT THE ABSOLUTE RIGHT OF THE CITY TO PROVIDE ANY  
10:08:18AM AND ALL OUTDOOR SPORT AND RECREATION FACILITIES AND  
10:08:22AM REQUIRED ASSOCIATED CONSTRUCTION WITHIN THE CONSERVATION  
10:08:25AM EASEMENT.  
10:08:27AM A NATURAL PARTNER OF CONSERVATION IS PRESERVATION.  
10:08:31AM JUST THREE DAYS AGO THE UNITED STATES GOLF ASSOCIATION  
10:08:34AM ANNOUNCED FIVE UPCOMING VENUES FOR THE U.S. WOMEN'S OPEN.  
10:08:39AM FOUR ARE FAITHFULLY RESTORED DONALD ROSS MASTER WORKS.  
10:08:42AM IF A LITTLE GIRL TODAY DREAMS OF PLAYISHING -- PLAYING  
10:08:46AM AND WINNING THE U.S. OPEN THE BEST PREPARATION AND  
10:08:49AM LEARNING AND PLAYING THE GAME ON A RESTORED DONALD ROSS  
10:08:52AM COURSE AT BOBBY JONES GOLF CLUB.  
10:08:54AM KEEP IN MIND TO -- GOLF CLUB.  
10:08:56AM KEEP IN MIND THAT THE NUMBER ONE GOLFER IS A LOCAL WOMAN  
10:08:59AM WHOSE START INCLUDED JUNIOR CITY CHAMPIONSHIPS AT BOBBY  
10:09:02AM JONES.  
10:09:03AM SHE FOLLOWED ANOTHER LOCAL GIRL WHO WON THE JUNIOR CITY  
10:09:08AM CHAMPIONSHIP AND IN LESS THAN TEN YEARS WAS U.S. WOMEN'S  
10:09:12AM OPEN CHAMP AND WORLD NUMBER TWO.  
10:09:14AM THANK YOU.  
10:09:15AM >>Mayor Arroyo: THANK YOU.  
10:09:16AM WHAT OTHER ITEMS DO YOU WANT TO SPEAK TO TODAY?

10:09:18AM >> THE OTHER ITEMS ARE ITEM NUMBER ONE -- EXCUSE ME.  
10:09:24AM LET ME -- THANK YOU.  
10:09:29AM ITEM NUMBER ONE.  
10:09:32AM ITEM NUMBER TWO.  
10:09:36AM AND ITEM NUMBER THREE.  
10:09:38AM >>Mayor Arroyo: OKAY.  
10:09:39AM THANK YOU, SIR.  
10:09:40AM MR. BRUCE?  
10:09:43AM >> GOOD MORNING.  
10:09:43AM MY NAME IS BRYAN BRUCE.  
10:09:44AM I'M A LOCAL BUSINESS OWNER SINCE 1990 AND HAS BEEN A  
10:09:48AM SARASOTA COUNTY RESIDENT SINCE '84.  
10:09:53AM THE MOST SUCCESSFUL MUNICIPAL GOLF COURSES HAVE ROBUST  
10:09:58AM LOCAL NOT FOR PROFIT PARTNERSHIPS.  
10:10:02AM MANY GOLF COURSE CONSTRUCTION COSTS ARE FRIENDLY TARGETS  
10:10:06AM FOR PUBLIC AND PRIVATE DONATIONS AND CAN BE SET  
10:10:11AM ASIDE -- BE SET ASIDE FOR CONTRIBUTIONS.  
10:10:13AM THE COST OF DESIGN INCLUDES \$325,000 FOR BRIDGES AND OVER  
10:10:17AM \$25,000 FOR CHAIN LINK FENCES.  
10:10:20AM WHY PAY FOR UGLY WHEN YOUR DEDICATED NOT FOR PROFIT CAN  
10:10:27AM SOLICIT CONTRIBUTIONS FOR BETTER DESIGNED ITEMS THAT  
10:10:31AM PEOPLE LIKE TO CONTRIBUTE TO.  
10:10:32AM TWO, THE COST OF DESIGN INCLUDES ALMOST \$675,000 FOR  
10:10:37AM LANDSCAPING.  
10:10:37AM WHY PAY FOR PRETTY WHEN YOUR DEDICATED NOT FOR PROFIT CAN  
10:10:42AM SOLICIT CHARITABLE CONTRIBUTIONS FOR THE EXACT KINDS OF  
10:10:45AM ITEMS THAT PEOPLE LIKE TO CONTRIBUTE?  
10:10:49AM COST OF DESIGN INCLUDES \$55,000 TO RELOCATE PALM TREES AT  
10:10:54AM A GREATER COST THAN THE PURCHASE OF NEW PALM TREES.  
10:10:58AM THE COURSE HAS BEEN CLOSED FOR TWO YEARS.  
10:11:02AM SELF-REMOVAL OF ONE PALM A DAY WOULD NOT HAVE ADDED TO  
10:11:06AM EXISTING MAINTENANCE COST.  
10:11:08AM FURTHER IN 2014, FRIENDS OF BOBBY JONES OFFERED TO REMOVE  
10:11:13AM EVERY CABBAGE PALM TREE FOR FREE.  
10:11:17AM THE COST OF DESIGN DOES NOT INCLUDE A LIST OF EXCLUSIONS.  
10:11:21AM THERE ARE MANY ITEMS NEEDED FOR GOLF COURSES THAT ARE NOT  
10:11:25AM INCLUDED IN THIS CONTRACT.  
10:11:27AM THERE IS NOT ONE BENCH.  
10:11:28AM NOT ONE SIGN.  
10:11:30AM NOT ONE FLAG POLE.  
10:11:32AM NOT ONE RAKE.  
10:11:33AM THESE ITEMS ADD UP TO HUNDREDS OF THOUSANDS OF DOLLARS.  
10:11:36AM WHY NOT ENGAGE YOUR DEDICATED NOT FOR PROFIT TO SOLICIT  
10:11:40AM CHARITABLE CONTRIBUTIONS FOR THE EXACT KINDS OF ITEMS  
10:11:44AM PEOPLE LIKE TO CONTRIBUTE TO?  
10:11:47AM IN FACT, COMMONLY DONATED ITEMS SUCH AS BENCHES AND IT  
10:11:53AM ACCESSORIES ARE POPULAR ITEMS FOR THE PUBLIC INCLUSION.  
10:11:56AM ENTIRE TEE AREAS AND GREEN AREAS ARE POPULAR ITEMS FOR  
10:12:01AM CORPORATE CONTRIBUTIONS.  
10:12:02AM A DEDICATED NOT FOR PROFIT CAN ALLOW THE PUBLIC TO MAKE  
10:12:07AM TAX DEDUCTIBLE CHARITABLE DONATIONS.  
10:12:10AM AND LAST, INVITE FRIENDS OF BOBBY JONES TO CONSULT AND  
10:12:14AM PARTNER WITH THE CITY.  
10:12:16AM WE WILL ADDRESS COST OF DESIGN, COST OF MAINTENANCE, SAVE

10:12:21AM THE CITY MILLIONS AND ENGAGE THE COMMUNITY AT THE SAME  
10:12:25AM TIME.  
10:12:27AM THANK YOU.  
10:12:28AM >>Mayor Arroyo: THANK YOU.  
10:12:29AM MS. HAYNES?  
10:12:30AM >> GOOD MORNING, MAYOR, COMMISSIONERS AND INTERESTED  
10:12:32AM CITIZENS.  
10:12:33AM I ALSO WANT TO THANK MEMBERS OF MY RUNNING COMMUNITY WHO  
10:12:36AM KIND OF CAME OUT IN RESPONSE TO AN E-MAIL THAT I SENT  
10:12:39AM SAYING PLEASE SUPPORT, COME TO THE MEETING, SEND E-MAILS.  
10:12:42AM I HOPE YOU HEARD THEIR VOICES.  
10:12:45AM I'VE BEEN A CITY RESIDENT NOW FOR 24 YEARS.  
10:12:48AM I MOVED BACK TO SARASOTA 26 YEARS AGO BUT I WAS BORN AND  
10:12:51AM RAISED HERE.  
10:12:54AM WENT TO HIGH SCHOOL IN SARASOTA SO IT'S VERY NEAR AND  
10:12:57AM DEAR TO MY HEART.  
10:12:58AM I CHOSE TO COME BACK HERE AND KNOW WHAT IT WAS.  
10:13:00AM I HAVE SEEN AMAZING GROWTH AND IT BRINGS A LOT TO THE  
10:13:05AM CITY BUT THERE ARE LOT OF NEGATIVES TO THAT SO I'M HERE  
10:13:09AM IN SUPPORT OF ALL THE AGENDA ITEMS AS IT RELATES TO BOBBY  
10:13:12AM JONES GOLF COURSE INCLUDING THE CONSERVANCY.  
10:13:14AM I THINK IT'S IMPORTANT FOR IN PERPETUITY TO HAVE THAT  
10:13:18AM NATURAL GEM IN THE CITY OF SARASOTA.  
10:13:19AM THE OTHER RAN THAT I'M HERE TO SPEAK TO THAT IS BECAUSE I  
10:13:23AM KIND OF FOUND A NICHE IN THE RUNNING COMMUNITY.  
10:13:26AM I MOVED BACK TO SARASOTA AND STARTED TO WORK WITH THE  
10:13:29AM SARASOTA GROUP A RUN MARATHON FROM THE MUSEUM IN THE CITY  
10:13:33AM OF SARASOTA.  
10:13:34AM AFTER THAT I ACTUALLY FOUNDED MY OWN NOT FOR PROFIT TO  
10:13:38AM ADVOCATE AND PROMOTE A HEALTHY ACTIVE LIFESTYLE.  
10:13:42AM I'M NOT A GOLFER.  
10:13:43AM WOULD LOVE TO BE IN MY RETIREMENT BUT A TAKES A LOT OF  
10:13:47AM EXPERTISE.  
10:13:48AM RUNNING AND WALKING ANYONE CAN DO.  
10:13:49AM YOU DON'T EVEN HAVE TO WEAR SHORTS.  
10:13:51AM BLUE JEANS, ANYBODY CAN WALK.  
10:13:53AM THERE HAVE BEEN A LOT OF PEOPLE OUT WALKING IN BOBBY  
10:13:56AM JONES.  
10:13:56AM YOU'LL SEE THEM WALKING ANY GIVEN DAY ON THE BRIDGE AND  
10:14:00AM GOING OUT TO BENDERSON TO DO LOOPS AROUND A LAKE.  
10:14:03AM THEY'RE ENHANCING AND GETTING TO BE SHADE BUT BOBBY JONES  
10:14:06AM CAN BE A MUCH BETTER LOCATION.  
10:14:08AM ALSO ADVOCATING FOR LOCAL CHARITIES, DOING RUNNING  
10:14:11AM EVENTS.  
10:14:12AM MAYBE THEY CAN'T FIND A SPOT ON THE BUSY BENDERSON  
10:14:15AM CALENDAR BUT HOPEFULLY BOBBY JONES WOULD BE WELCOMING.  
10:14:18AM THEY CAN HOST A COUPLE HUNDRED AND HAVE THE PARK SPACE OR  
10:14:22AM THEY COULD DO THE CLUBHOUSE FOR POST-RACE ACTIVITIES.  
10:14:27AM IT CAN BE A WONDERFUL VENUE FOR PEOPLE COMING TO THE  
10:14:29AM AREA.  
10:14:30AM I KNOW ANECDOTALLY RUNNERS WHO HAVE COME TO A COMMUNITY  
10:14:33AM TO DO AN EVENT FOR THE MARATHON, IT BRINGS IN PEOPLE FROM  
10:14:37AM ALL OVER THE COUNTRY.  
10:14:38AM OCCASIONALLY TOURISTS ARE DOING 5-Ks AND THEY SEE WHAT A

10:14:47AM GEM SARASOTA IS AND IT HELPS THEM TO COME BACK HERE.  
10:14:51AM ABOUT 100 MILLION ANNUALLY WHO JOG AND RUN.  
10:14:57AM 17.1% OF THE RUNNING AND JOGGING COMMUNITY IS OVER 65.  
10:15:01AM THAT KIND OF SPEAKS TO SARASOTA AND 27% IN LOW AND MIDDLE  
10:15:04AM INCOME SO BOBBY JONES CAN BE A RESOURCE FOR THE PEOPLE OF  
10:15:07AM THE SARASOTA CITY AREA.  
10:15:09AM I APPRECIATE YOUR TIME THIS MORNING.  
10:15:11AM >>Mayor Arroyo: MS. SUTLER?  
10:15:17AM >> I WAS PART OF THAT MARATHON FOR THREE YEARS.  
10:15:20AM [LAUGHS]  
10:15:22AM OKAY.  
10:15:22AM YES.  
10:15:23AM LIZETTE.  
10:15:24AM MY NAME IS (INAUDIBLE) AND I LIVED IN DISTRICT THREE FOR  
10:15:29AM 23 YEARS.  
10:15:30AM THE CITY COMMISSION VOTED AFTER HOURS AND HOURS OF  
10:15:34AM COMMUNE TEE INPUT.  
10:15:35AM NEW PLANNED PLACES MORE EMPHASIS ON NATURAL FEATURES AND  
10:15:40AM A CONSERVATION EASEMENT TO DESIGNATE THE BOBBY JONES SITE  
10:15:43AM AS PUBLIC PARKLANDS.  
10:15:44AM IT PROVIDES GOLF AS WELL AS A NATURE PARK WITH WETLANDS.  
10:15:50AM THE GOLFERS WERE HAPPY, THE CITIZENS WERE HAPPY.  
10:15:54AM IT WAS GOOD FOR THE ENVIRONMENT AND A GOOD COMPROMISE.  
10:15:57AM MAYOR ARROYO BROUGHT IT BACK TO THE TABLE WHICH CONFUSES  
10:16:01AM ME.  
10:16:01AM YOU RAN ON THE FACT THAT YOU WERE THE ONLY CANDIDATE TO  
10:16:06AM LIVE IN THE SAME PRECINCT AS BOBBY JONES.  
10:16:08AM IT'S IN MY BACKYARD, YOU SAID.  
10:16:11AM AND SAID PLACING A CONSERVATION EASEMENT DURING MY FIRST  
10:16:17AM 100 DAYS ELECTED IS MY TOP PRIORITY.  
10:16:20AM I'M CONFUSED AS NOW IT'S 400 PLUS DAYS.  
10:16:28AM BOBBY JONES WAS A DONE DEAL.  
10:16:29AM ACCORDING TO MR. BROWN, WE WOULD BE IN THE MIDDLE OF  
10:16:32AM CONSTRUCTION AS WE SPEAK IF IT DIDN'T COME BACK TO THE  
10:16:35AM TABLE.  
10:16:35AM MAYOR ARROYO, I'M ASKING THAT YOU STAY TRUE TO YOUR WORD  
10:16:39AM AND PLACE A CONSERVATION EASEMENT OVER THE BOBBY JONES  
10:16:41AM PROPERTY AS YOU PROMISED WHEN YOU RAN.  
10:16:44AM IN 2021, THE CITY WAS AWARDED A \$1.5 MILLION GRANT FROM  
10:16:49AM SWIFT MUD MAKING A WETLANDS SYSTEM POSSIBLE.  
10:16:53AM CREATING A WATERSHED OF BOBBY JONES WILL RESTORE HABITAT  
10:16:57AM FOR MIGRATORY BIRDS AND HUNDREDS OF TREES THAT WE NEED  
10:17:00AM FOR WATER QUALITY AND QUALITY OF LIFE.  
10:17:04AM WATER QUALITY IS EVERYTHING.  
10:17:06AM NOT JUST FOR OUR COMMUNITY BUT FOR TOURISM.  
10:17:08AM I'M NOT JUST TALKING ABOUT OUR BEAUTIFUL BEACHES.  
10:17:11AM LAST WEEK CHANNEL 7 NEWS DID A STORY ABOUT THE CELERY  
10:17:15AM FIELDS AS TURNED BACK TO A BALANCED ECOSYSTEM BRINGING  
10:17:17AM BACK THE BEAUTY OF NATURE.  
10:17:19AM ACCORDING TO GENIE DUE BY, THERE ARE 240 SPECIES OF  
10:17:26AM BIRDS.  
10:17:26AM BIRDERS COME FROM ALL 50 STATES AND 40 COUNTRIES AROUND  
10:17:29AM THE WORLD.  
10:17:31AM BOBBY JONES COULD BE ANOTHER BIRDER'S PARADISE AND A

10:17:33AM MONEY MAKER FOR THE CITY.  
10:17:35AM THIS PROPERTY PLAYS A VITAL ENVIRONMENTAL ROLE FOR  
10:17:39AM SARASOTA INCLUDING FILTERING STORM WATER RUNOFF WHICH  
10:17:43AM DIRECTLY AFFECTS OUR BAYS, A HABITAT FOR BIRDS AND  
10:17:45AM WILDLIFE AND THE HUNDREDS OF TREES IMPERATIVE FOR AIR  
10:17:50AM QUALITY AND PROCESSING CARBON DIOXIDE.  
10:17:53AM LET'S NOT FORGET ABOUT THE VISITORS ABLE TO ENJOY THE  
10:17:55AM GREEN SPACE FOR GENERATIONS TO COME.  
10:18:01AM I'M ASKING THAT YOU PLACE AN EASEMENT ON THE PROPERTY IN  
10:18:05AM PERPETUITY AND I AGREE WITH ALL THE AGENDA ITEMS AND I'M  
10:18:08AM ASKING FOR APPROVAL ON THOSE AND THANK YOU FOR YOUR TIME  
10:18:11AM AND SERVICE TO THE CITY.  
10:18:13AM >>Mayor Arroyo: THANK YOU.  
10:18:14AM MS. (INAUDIBLE)?  
10:18:16AM >> GOOD MORNING, MAYOR, COMMISSIONERS, MR. BROWN AND  
10:18:19AM STAFF.  
10:18:20AM I'M HERE TO GIVE YOU LOVE.  
10:18:22AM MY NAME IS AUDIE BOCK.  
10:18:27AM I'M SUPERVISOR GROUP TWO ON THE SARASOTA COUNTY SOIL AND  
10:18:31AM WATER CONSERVATION BOARD.  
10:18:33AM LAST YEAR IN APRIL WHEN THIS PROJECT FACED POSSIBLE  
10:18:37AM REJECTION BY SWIFT MUD, THE SOUTHWEST FLORIDA WATER  
10:18:43AM MANAGEMENT DISTRICT WHO RECEIVED A GRANT APPLICATION AND  
10:18:46AM TURNED IT DOWN, WE SENT A RESOLUTION OF WHICH YOU'VE BEEN  
10:18:50AM GIVEN A COPY TO SUPPORT YOUR EFFORTS TO CREATE THIS  
10:18:55AM CONSERVATION EASEMENT, AND TODAY I'M HERE TO REITERATE  
10:19:00AM OUR SUPPORT AS A BOARD FOR YOUR WONDERFUL EFFORTS WITH  
10:19:05AM THE GULF COAST CONSERVATION FOUNDATION TO BRING THIS INTO  
10:19:12AM BEING.  
10:19:12AM IT'S BEEN A LONG AND DIFFICULT PROCESS.  
10:19:19AM WE HAVE NOT BEEN INVOLVED BESIDES THE ONE TIME TO SUPPORT  
10:19:23AM YOU AND WE WOULD LIKE TO SEE THIS COME TO FRUITION WITH  
10:19:27AM EVERYBODY ELSE.  
10:19:28AM THANK YOU SO MUCH FOR YOUR EFFORTS.  
10:19:30AM >>Mayor Arroyo: THANK YOU.  
10:19:30AM COMMISSIONERS, HOW --  
10:19:32AM >> CAN I DO MY SECOND SPEECH OR --  
10:19:35AM >>Mayor Arroyo: WERE YOU GOING TO WAIT?  
10:19:37AM >> NO, BECAUSE IT'S THE LAST AGENDA ITEM OF THE DAY.  
10:19:40AM >>Mayor Arroyo: YOU WANTED TO DO --  
10:19:42AM >> I WANT TO TALK ABOUT THE LIGHTING AT PAYNE PARK.  
10:19:47AM >>Mayor Arroyo: COMMISSIONERS?  
10:19:49AM >> I THOUGHT THAT'S WHAT WE -- I SAID I WANTED TO TALK  
10:19:51AM ABOUT.  
10:19:53AM THIS IS THE LAST -- I'D HAVE TO COME BACK AT THE END OF  
10:19:56AM THE DAY, SO.  
10:19:57AM OKAY.  
10:19:57AM BEFORE I GET STARTED, I -- SORRY.  
10:19:59AM I WAS IN THE MIDDLE OF WORKING WHEN I FOUND OUT THIS WAS  
10:20:01AM GOING ON AND DIDN'T GET A CHANCE TO STAPLE THESE.  
10:20:08AM SORRY.  
10:20:08AM THEY ARE FOLDED.  
10:20:09AM THANK YOU.  
10:20:14AM I WILL NEED THE OVERHEAD.

10:20:17AM I'M NOT SURE IF IT'S ON.  
10:20:25AM I LIVED IN THE CITY FOR 33 YEARS.  
10:20:27AM THE CITY HAS ENTERED -- I'M TALKING ABOUT THE PAYNE PARK  
10:20:30AM LIGHTING SITUATION.  
10:20:31AM THE LAST AGENDA ITEM.  
10:20:32AM THE CITY HAS ENTERED INTO AN AGREEMENT TO HOST THE  
10:20:34AM SARASOTA OPEN ADD THE PAYNE PARK TENNIS CENTER WITH THE  
10:20:38AM SARASOTA OPEN ATP.  
10:20:40AM GREAT NEWS.  
10:20:41AM I LOVE TENNIS.  
10:20:42AM I'VE GONE TO THE MIAMI OPEN MANY TIMES OVER THE PAST 20  
10:20:45AM YEARS.  
10:20:46AM I SEE THAT THE USAGE PERMIT SIGNED BY CITY MANAGER MARLON  
10:20:51AM BROWN IS FOR ONLY \$1 INSTEAD OF THE \$150 CONTRACT IT  
10:20:55AM SHOULD BE FOR A FOR-PROFIT TO TAKE OVER PUBLIC SPACE FOR  
10:20:58AM 10 DAYS IN HIGH SEASON.  
10:21:00AM I FIND THIS INTERESTING.  
10:21:02AM NOW THAT THE CONTRACT IS SIGNED, THE CITY NEEDS TO  
10:21:04AM INSTALL STADIUM LIGHTING AT PAYNE PARK TENNIS COURTS AS A  
10:21:08AM COST OF \$535,000.  
10:21:11AM IF THE CITY DOESN'T INSTALL THE LIGHTING THE CITY WILL BE  
10:21:15AM IN VIOLATION OF ITS OWN CONTRACT.  
10:21:16AM PRETTY SMALL WAY TO WORK AROUND THE SYSTEM.  
10:21:19AM THE INSTALLATION IS TO COMPLETE IT BY APRIL 9 TO COINCIDE  
10:21:24AM WITH THE BEGINNING OF THE SARASOTA OPEN.  
10:21:26AM TIME IS OF THE ESSENCE AND I ASSUME THAT'S WHY THE ITEM  
10:21:29AM WAS ADDED TO THE END OF THE SPECIAL MEETING ON BOBBY  
10:21:31AM JONES.  
10:21:31AM OVER A HALF MILLION DOLLARS FOR LIGHTS.  
10:21:34AM OBVIOUSLY THE MONEY IS NOT IN THE BUDGET SINCE YOU'RE  
10:21:40AM SEEKING APPROVAL TODAY.  
10:21:41AM NOW IT'S A HALF MILLION DOLLARS FOR LIGHTS.  
10:21:46AM AGAIN, I'M NOT AGAINST TENNIS.  
10:21:48AM AS SOME OF YOU MAY KNOW I'M FIGHTING TO SAVE GRAND OAK  
10:21:51AM TREES IN THE ARLINGTON PARK NEIGHBORHOOD.  
10:21:55AM THIS IS THE ONE WE NAMED PINK FLOYD.  
10:21:58AM THE MOST MAJESTIC WE NAMED PINK FLOYD.  
10:22:01AM THE TREE IS LOCATED IN THE 2400 BLOCK OF FLOYD STREET AND  
10:22:05AM WE'RE TRYING TO SAVE THE TREES FROM THE THREAD OF THE  
10:22:08AM PINK PERMIT RIBBONS.  
10:22:11AM HERE IS PINK FLOYD 230 YEARS OLD.  
10:22:14AM HERE IS A TREE PROBABLY AS OLD CHOPPED DOWN IN OUR  
10:22:17AM NEIGHBORHOOD.  
10:22:18AM HERE IS A NOTE.  
10:22:20AM I'M SO SAD.  
10:22:21AM PEOPLE ARE STUPID.  
10:22:22AM HERE IS THE LOT THAT'S GOING TO BE SPLIT TO FIVE THAT  
10:22:25AM WILL TAKE DOWN OUR TREES.  
10:22:27AM AND THEN HERE, THERE IS A MAGIC MACHINE THAT SUCKS CARBON  
10:22:31AM OUT OF THE AREA.  
10:22:31AM OF COURSE VERY LITTLE UNVEILS ITSELF.  
10:22:34AM IT'S CALLED A TREE.  
10:22:36AM I'VE HEARD THAT THE CITY IS TRYING TO WORK WITH THE BUYER  
10:22:39AM TO PURCHASE SOME OF THE LOTS TO SAVE THE TREES AND CREATE

10:22:42AM A PARK.  
10:22:42AM THAT WOULD BE AMAZING.  
10:22:44AM ALTHOUGH I HAVE HEARD THAT THE CITY IS NOT SURE WHERE TO  
10:22:46AM GET THE MONEY FROM.  
10:22:48AM I FEEL WE CAN -- I FEEL IF WE CAN FIND MONEY FOR TENNIS  
10:22:51AM COURT LIGHTS, WE CAN MOST DEFINITELY FIND THE MONEY TO  
10:22:56AM SAVE THE GRAND OAK TREES, ESPECIALLY THE MAJESTIC  
10:23:00AM 230-YEAR-OLD PINK FLOYD.  
10:23:04AM THE NEIGHBORS ARE WILLING TO HELP.  
10:23:08AM WE HAVE NOT ONLY SUPPORT FROM THE NEIGHBORHOOD BUT THE  
10:23:10AM COMMUNITY AS A WHOLE.  
10:23:11AM PLEASE HELP US SAVE THESE BEAUTIFUL TREES.  
10:23:13AM THANK YOU.  
10:23:14AM 230 YEARS OLD BEFORE ANY SETTLERS IN SARASOTA.  
10:23:20AM THANK YOU FOR YOUR TIME.  
10:23:22AM >>Mayor Arroyo: CAN WE GIVE AN UPDATE ON THE AGENDA ITEM  
10:23:25AM COMING BACK OR E-MAIL AT SOME POINT?  
10:23:29AM >> I'LL BE LISTENING AT HOME.  
10:23:30AM THANK YOU FOR LETTING ME SPEAK AGAIN AND TALK ABOUT THAT.  
10:23:34AM THANK YOU.  
10:23:35AM >>Mayor Arroyo: THANK YOU.  
10:23:35AM COMMISSIONERS, HOW DO WE FEEL ABOUT A FIVE-MINUTE BREAK?  
10:23:39AM >> WE'RE DONE WITH PUBLIC COMMENT?  
10:23:41AM >>Mayor Arroyo: WE'RE DONE --  
10:23:42AM >> NO.  
10:23:45AM >>Mayor Arroyo: WE HAVE -- THE ONLY PERSON ON ZOOM IS --  
10:23:49AM >> NO.  
10:23:49AM IF YOU GUYS ARE GOING TO DO WHAT YOU DID EARLIER AND TAKE  
10:23:52AM EVERYBODY --  
10:23:54AM >>Mayor Arroyo: IT WAS FOR THE PEOPLE THAT COULDN'T STAY  
10:23:56AM THE WHOLE TIME BECAUSE OF COVID CONCERNS.  
10:24:01AM LET'S TAKE A FIVE-MINUTE BREAK.  
10:24:02AM WE'LL BE BACK HERE AT 10:30.  
10:24:06AM [SOUNDING GAVEL]  
10:33:41AM [SOUNDING GAVEL]  
10:36:23AM >>Mayor Arroyo: ALL RIGHT.  
10:36:24AM THANK YOU ALL.  
10:36:26AM LET'S RESUME THIS SPECIAL MEETING OF JANUARY 10, 2022.  
10:36:31AM WEIRD SAYING THAT.  
10:36:32AM COMMISSIONERS, I WANT TO PROPOSE ANOTHER IDEA TO YOU, AND  
10:36:37AM THAT IS TO LISTEN TO THOSE THAT ARE WAITING ON ZOOM SO WE  
10:36:41AM CAN GET MOST OF THE PUBLIC COMMENT HEARD AT THE SAME  
10:36:46AM TIME.  
10:36:47AM DO WE HAVE CONSENSUS FOR THAT?  
10:36:49AM >> YES.  
10:36:50AM >>Mayor Arroyo: ALL RIGHT, EXCELLENT.  
10:36:51AM OUR ZOOM PARTICIPANTS, WE ARE GOING TO START WITH A  
10:36:56AM MR. RON CASHTON.  
10:37:00AM >>Shayla Griggs: HE IS NOT THERE.  
10:37:01AM >>Mayor Arroyo: HE IS NOT THERE.  
10:37:03AM PERFECT.  
10:37:04AM THEN WE'RE GOING TO GO TO MS. SANDY GILBERT.  
10:37:10AM >> GOOD MORNING.  
10:37:10AM CAN YOU HEAR ME?

10:37:11AM >>Mayor Arroyo: YES.  
10:37:13AM >> GOOD.  
10:37:14AM I'M GOING TO -- NOT GIVE MY FULL REMARKS BECAUSE A LOT OF  
10:37:19AM IT'S BEEN SAID, BUT I WANT TO MAKE A COUPLE QUICK  
10:37:22AM COMMENTS.  
10:37:23AM AGAIN, I'M SANDY GILBERT.  
10:37:26AM I'M THE CEO OF STARK SOLUTIONS TO AVOID RED TIDE.  
10:37:30AM THE CITY MANAGER SAID IT BEST.  
10:37:33AM NO ONE IS AGAINST THE CONSERVANCY MOVEMENT AND THE  
10:37:36AM WETLANDS EASEMENT.  
10:37:38AM MOVE IT FORWARD NOW AND GET STARTED ON THE PARK.  
10:37:40AM THE PEOPLE WANT IT.  
10:37:41AM THE IMPACT ON THE LAND AND WATER QUALITY IN THE BAY WILL  
10:37:44AM BE SIGNIFICANT AND MEASURABLE, SO LISTEN TO THE PEOPLE  
10:37:47AM AND GET THIS DONE TODAY.  
10:37:49AM THANK YOU FOR YOUR TIME.  
10:37:53AM >>Mayor Arroyo: THANK YOU.  
10:37:54AM MS. POST.  
10:37:56AM MS. POST, DO WE HAVE YOU?  
10:38:00AM >> I'M HERE.  
10:38:00AM CAN YOU HEAR ME?  
10:38:02AM >>Mayor Arroyo: YES.  
10:38:02AM THE FLOOR IS YOURS.  
10:38:04AM >> HI.  
10:38:05AM MY NAME IS ETTA POST.  
10:38:08AM I LIVE IN SARASOTA, AND AS MR. GILBERT SAYS, I BELIEVE  
10:38:14AM THAT THE TIME TO BE DOING THIS CONSERVATION EASEMENT IS  
10:38:19AM TODAY.  
10:38:19AM IT'S TIME.  
10:38:20AM WE HAVE BEEN WAITING FOR A LONG TIME.  
10:38:23AM I'M HEARING VERY LITTLE IF NONE COMMENTS CONTRARY TO THE  
10:38:30AM CONCEPT AND IF INITIATION OF THE CONSERVATION EASEMENT.  
10:38:35AM PRETTY MUCH ALL OF THE ARGUMENTS HAVE BEEN MADE, AND SO I  
10:38:39AM RESPECTFULLY REQUEST THAT YOU BRING THIS TO A VOTE TODAY  
10:38:42AM AND THAT YOU VOTE POSITIVELY AND WE MOVE FORWARD AND  
10:38:46AM EXECUTE THE CONSERVATION EASEMENT FOR BOBBY JONES GOLF  
10:38:50AM COURSE AND NATURE PARK.  
10:38:51AM THANK YOU.  
10:38:53AM >>Mayor Arroyo: THANK YOU.  
10:38:54AM MS. LINDA SHELDON?  
10:38:55AM DO WE HAVE YOU?  
10:38:57AM >> YES.  
10:38:58AM I'M HERE.  
10:38:58AM THANK YOU SO MUCH.  
10:39:00AM THANK YOU FOR LETTING US SPEAK EARLY TOO.  
10:39:02AM I DID BRING AN E-MAIL TO ALL THE CITY COMMISSIONERS LAST  
10:39:06AM WEEK.  
10:39:06AM I DID GET A RESPONSE FROM ONE OF YOU AND THANK YOU FOR  
10:39:09AM THAT.  
10:39:09AM I'M JUST -- EVERYBODY SAID SO MUCH OF WHAT I HAD ALREADY  
10:39:13AM THOUGHT AND SO CONCISELY AND WELL PRESENTED, BUT I WANTED  
10:39:17AM TO SAY I'M IN SUPPORT OF PLAN THREE WHICH CALLS FOR THE  
10:39:20AM AREA UNDER DISCUSSION TO REMAIN AS A COMBINATION NATURE  
10:39:24AM PARK AND GOLF COURSE AND ENSURE THE NATURE PARK WILL

10:39:28AM REMAIN AS SUCH IN PERPETUITY AS RATED BY THE CONSERVATION  
10:39:31AM EASEMENT.  
10:39:33AM I AS WELL AS MANY FRIENDS OF MINE WHO LIVE IN SARASOTA,  
10:39:36AM AND I'VE BEEN A RESIDENT FOR ABOUT 13 YEARS, ENJOY  
10:39:41AM STRAWBERRY FIELDS SO MUCH.  
10:39:45AM WE OFTEN BRING VISITORS THERE AND TO ENJOY BIRD WATCHING.  
10:39:51AM IT WOULD BE A GREAT LOCATION TO BRING THEM AS WELL AS  
10:39:56AM BIRD WATCHING WHEN COMING TO VISIT US AT THIS BEAUTIFUL  
10:40:02AM PARADISE.  
10:40:03AM WE MOVED TO AN AREA NEAR THE BOBBY JONES GOLF COURSE AND  
10:40:06AM HAVE BEEN FORTUNATELY TO ENJOY WALKING THERE SEVERAL DAYS  
10:40:09AM A WEEK BASIS.  
10:40:10AM WITH ALL THE RECENT AND FUTURE PLANNED DEVELOPMENT  
10:40:12AM DOWNTOWN, WE CHOSE TO LEAVE DOWNTOWN TO AVOID THE CROWDED  
10:40:16AM NOISY CONGESTED AREA THAT HAS DEVELOPED AND REMOVED A LOT  
10:40:21AM OF CHARM OF THE CITY WE ONCE ENJOYED AND WE WERE LOOKING  
10:40:24AM FOR GREEN SPACE LIVING AND FOUND IT OUT HERE BY BOBBY  
10:40:26AM JONES.  
10:40:26AM WE'RE THRILLED TO HAVE MOVED IN THIS AREA.  
10:40:29AM WE SO MUCH HAVE ENJOYED WALKING THE BOBBY JONES COURSE  
10:40:32AM SINCE OUR MOVE TO THIS AREA IN THE LAST YEAR AND FIND THE  
10:40:36AM BEAUTY AND OPEN SPACE A WONDERFUL WAY TO DECOMPRESS  
10:40:38AM MENTALLY, ESPECIALLY DURING THIS PANDEMIC, AND TO GET  
10:40:43AM GREAT EXERCISE WALKING MILES AND MILES THERE TODAY.  
10:40:46AM BEING ABLE TO WALK FAR AWAY FROM TRAFFIC AND AIR  
10:40:48AM POLLUTION WHICH EXISTS ALMOST EVERYWHERE ELSE IN THE  
10:40:53AM WALKING AREAS OF THE CITY OF SARASOTA IS ESSENTIAL FOR  
10:40:56AM PROMOTING THE MENTAL AND PHYSICAL HEALTH OF YOUR SARASOTA  
10:40:59AM RESIDENTS.  
10:41:00AM THANK YOU SO MUCH FOR GIVING CONSIDERATION TO MY REQUEST  
10:41:02AM TO PROCEED WITH THE APPROVED PLAN THREE AND FURTHER  
10:41:06AM DESIGNATE THE PARK AREA WITH THE CONSERVATION EASEMENT.  
10:41:09AM I GREATLY APPRECIATE ALL YOUR EFFORTS ALONG THESE LINES.  
10:41:15AM THANK YOU SO MUCH.  
10:41:16AM >>Mayor Arroyo: THANK YOU.  
10:41:17AM ALL RIGHT.  
10:41:18AM MS. KAFI BENZ FOLLOWED BY MR. PAUL LEWIS.  
10:41:22AM MS. BENZ?  
10:41:26AM >> YES.  
10:41:27AM I'M HERE.  
10:41:28AM >>Mayor Arroyo: ALL RIGHT.  
10:41:28AM THE FLOOR IS YOURS.  
10:41:29AM YOU HAVE THREE MINUTES, MA'AM.  
10:41:33AM >> MY NAME IS KAFI BENZ, AND I'M THE PRESIDENT OF THE  
10:41:37AM SARASOTA COUNTY COUNCIL OF NEIGHBORHOOD ASSOCIATIONS.  
10:41:41AM SINCE 1961, CONA HAS BEEN BASED IN THE CITY OF SARASOTA  
10:41:49AM AS IT REPRESENTS THE NEIGHBORHOODS OF SARASOTA COUNTY AND  
10:41:51AM ALL OF ITS MUNICIPALITIES.  
10:41:54AM I'M A FORMER DIRECTOR OF THE INDIAN BEACH SAPPHIRE SHORES  
10:41:58AM NEIGHBORHOOD ASSOCIATION FOR 16 YEARS AND A FORMER  
10:42:02AM DISTRICT 2 REPRESENTATIVE OF CCNA.  
10:42:07AM CONA RECOGNIZES THE CONSERVATION EASEMENT BETWEEN THE  
10:42:14AM CITY OF SARASOTA AND CONSERVATION FOUNDATION OF THE GULF  
10:42:21AM COAST AS AN OPPORTUNITY THAT SHOULD NOT BE MISSED.

10:42:24AM THE IMPORTANCE OF THE CONSERVATION OF PUBLIC PROPERTY  
10:42:28AM ENTAILED IN THIS EASEMENT WILL ONLY INCREASE IN  
10:42:32AM IMPORTANCE AS TIME PASSES.  
10:42:34AM BENEFICIAL IMPACTS OF THE EASEMENT WILL AFFECT MUCH MORE  
10:42:39AM THAN THE CITIZENS OF THE CITY, THE WILDLIFE OF THE LAND,  
10:42:43AM AND THE WATERWAYS COURSING INTO SARASOTA BAY.  
10:42:48AM THIS EASEMENT WILL BENEFIT THE RESIDENTS OF THE ENTIRE  
10:42:51AM COUNTY, THE REGION, AS WELL AS VISITORS FROM NATIONAL AND  
10:42:56AM INTERNATIONAL LOCATIONS.  
10:42:59AM NOT ONLY BECAUSE OF THE PERPETUAL GRAND SPACE BUT  
10:43:07AM ESPECIALLY BECAUSE OF THE HEALTH OF THE ENVIRONMENT,  
10:43:12AM THEREFORE, CONA RECOMMENDS THE ADOPTION OF THIS EASEMENT.  
10:43:16AM THANK YOU.  
10:43:17AM >>Mayor Arroyo: THANK YOU.  
10:43:17AM MR. LEWIS?  
10:43:18AM >>Shayla Griggs: THEY'RE NOT THERE.  
10:43:20AM >>Mayor Arroyo: MR. TIM THURMAN?  
10:43:22AM DO WE HAVE YOU?  
10:43:26AM >> YES.  
10:43:26AM CAN YOU HEAR ME?  
10:43:27AM  
10:43:27AM >>Mayor Arroyo: YES.  
10:43:28AM EXCELLENT.  
10:43:29AM FLOOR IS YOURS.  
10:43:29AM THREE MINUTES, SIR.  
10:43:32AM >> MANY OTHERS HAVE SPOKEN TO THE REASONS I SUPPORT  
10:43:34AM MOVING FORWARD WITH OPTION THREE OF THE BOBBY JONES  
10:43:36AM PROJECT SO I ENCOURAGE THE COMMISSION TO MOVE RAPIDLY ON  
10:43:40AM THIS BECAUSE IT'S A LONG TIME COMING.  
10:43:41AM THE CONSERVATION EASEMENT WILL BE PHENOMENAL AS MANY  
10:43:45AM OTHERS POINTED OUT.  
10:43:46AM LET'S MOVE FORWARD WITH THIS ITEM.  
10:43:48AM SO I SEE THE REST OF MY TIME.  
10:43:53AM >>Mayor Arroyo: THANK YOU.  
10:43:53AM MS. KATHY DUGGIN?  
10:43:56AM >>Shayla Griggs: NOT THERE.  
10:43:57AM >>Mayor Arroyo: MS. MCLARIN DAVIES?  
10:44:03AM >>Shayla Griggs: NOT THERE.  
10:44:05AM >>Mayor Arroyo: EXCELLENT.  
10:44:05AM DOREEN DUPONT?  
10:44:08AM IS SHE ON?  
10:44:10AM >> YES.  
10:44:10AM THANK YOU.  
10:44:12AM >>Mayor Arroyo: THE FLOOR IS YOURS, MA'AM.  
10:44:14AM >> THANK YOU.  
10:44:14AM I LIVE IN THE SOUTH END OF (INAUDIBLE) KEY SO I RECREATE  
10:44:23AM IN THE CITY OF SARASOTA OFTEN.  
10:44:24AM I GREW UP IN BROOKLYN, NEW YORK, ACROSS THE STREET FROM A  
10:44:27AM LARGE PARK, AND I SPENT A LOT OF MY TIME IN THAT PARK.  
10:44:33AM LINCOLN TERRACE PARKS IS WHAT IT'S CALLED AND MY PARENTS  
10:44:37AM WOULD BRING ME TO PROSPECT PARK IN BROOKLYN.  
10:44:43AM WHEN I WAS OLDER I TOOK THE TRAIN INTO CENTRAL PARK.  
10:44:46AM I LOVE PARKS.  
10:44:47AM IT GAVE ME A SENSE OF FREEDOM AND CONNECTION WITH NATURE.

10:44:50AM IT'S VERY HEALTHY FOR EVERYBODY.  
10:44:52AM I BELIEVE YOU SHOULD PROCEED WITH PLAN THREE, THE  
10:44:55AM CONSERVATION EASEMENT.  
10:44:56AM MAKE IT PERMANENT.  
10:44:58AM IT'S GOING TO ENRICH THE LIVES OF THE PEOPLE WHO LIVE  
10:45:03AM HERE VERY MUCH.  
10:45:04AM IT'S GOING TO, I BELIEVE, RAISE PROPERTY VALUES OF  
10:45:07AM EVERYBODY IN THE CITY BECAUSE WE HAVE THAT PARK.  
10:45:11AM IT'S GOING TO BE A PLACE WHERE PEOPLE CAN RELAX.  
10:45:14AM IT'S GOING TO REFRESH THE AIR.  
10:45:16AM GIVE PEOPLE EXERCISE.  
10:45:18AM AND WHILE I -- WHILE I AM APPRECIATIVE OF THE BEAUTIFUL  
10:45:26AM WAY THE CITY IS BEING DEVELOPED, THIS IS SOMETHING THAT  
10:45:28AM CAN REALLY ENRICH THE LIVES AND RAISE THE PROPERTY VALUES  
10:45:33AM OF THE PEOPLE THAT ARE MOVING HERE.  
10:45:36AM SO I REALLY HOPE THAT YOU'LL PROCEED AND CONSERVE IT FOR  
10:45:40AM PERPETUITY.  
10:45:42AM I'D ALSO LIKE TO ASK YOU TO PRESERVE THOSE OLD OAK TREES  
10:45:45AM THAT WE HAVE.  
10:45:47AM THEY'RE PRECIOUS.  
10:45:48AM PLEASE DON'T CHOP THEM DOWN AND THANK YOU FOR LETTING ME  
10:45:52AM SPEAK.  
10:45:55AM >>Mayor Arroyo: EXCELLENT.  
10:45:56AM THANK YOU.  
10:45:56AM THAT IS THE END OF CITIZENS' INPUT.  
10:46:00AM WE'RE MOVING TO ITEM 2.1.  
10:46:04AM I'M GOING TO CALL ON BARNEY KAVANAGH, CARLOS MARMOLEJOS  
10:46:25AM TO MAKE THE PRESENTATION.  
10:46:26AM HOW MUCH TIME WOULD YOU NEED?  
10:46:28AM >> FOR A PRESENTATION?  
10:46:29AM >>Mayor Arroyo: FIVE MINUTES, EXCELLENT.  
10:46:31AM >> YEP.  
10:46:34AM QUICKLY BEFORE THE PRESENTATION MY NAME IS SUE MARTIN,  
10:46:38AM GENERAL MANAGER AND PARKS AND RECREATION.  
10:46:40AM THANK YOU FOR HOLDING THIS MEETING HERE TODAY.  
10:46:43AM QUICKLY I WANT TO GIVE A BRIEF HISTORY OF THIS PROJECT  
10:46:45AM WITH BOBBY JONES.  
10:46:46AM IT DID ALL START BACK IN THE BEGINNING OF 2015 WHEN THE  
10:46:51AM STUDY COMMITTEE WAS APPOINTED.  
10:46:52AM THEY SHARED THE REPORT WITH THE COMMISSION AT THE END OF  
10:46:56AM 2015.  
10:46:58AM WE HIRED RICHARD IN 2017 SO HE HAS FIVE YEARS IN WITH THE  
10:47:03AM CITY NOW, AND THE FIRST PLAN WAS ACCEPTED IN 2019.  
10:47:09AM QUICKLY MOVE FORWARD THROUGH MANY PUBLIC MEETINGS AND  
10:47:14AM HEARINGS AND RICHARD HAS BEEN WORKING ON THE 27-HOLE  
10:47:18AM DESIGN.  
10:47:19AM IN MARCH 2021, STAFF WAS INSTRUCTED TO GO OUT FOR  
10:47:23AM COMPETITIVE ITN INVITATION TO NEGOTIATE FOR THE OPERATION  
10:47:29AM OF THE GOLF COURSE.  
10:47:30AM NOW TO THE FIRST ITEM ON THE AGENDA UNDER THE GOLF PART,  
10:47:35AM IS THE -- WE WERE HERE TODAY TO ASK FOR APPROVAL TO MOVE  
10:47:40AM FORWARD WITH THE CONTRACT FOR THE CONSTRUCTION OF THE  
10:47:43AM GOLF COURSE AND THAT IS WITH Q.G.S. DEVELOPMENT.  
10:47:48AM IT DID GO OUT FOR A COMPETITIVE BID.

10:47:51AM WE DID RECEIVE THREE BIDS.  
10:47:54AM PER PROCUREMENT RULES THEY WERE THE LOWEST AND BEST SO WE  
10:47:58AM DID NEGOTIATE WITH Q.G.S.  
10:48:00AM RICHARD MANDELL WAS THE PERSON THAT PUT TOGETHER THE BID  
10:48:06AM SPECS FOR THAT AND WAS INVOLVED IN NEGOTIATING THE PRICE  
10:48:10AM OF THE CONTRACT.  
10:48:11AM WE DID GET THE CONTRACT DOWN ABOUT \$753,000 THAT WAS  
10:48:15AM GOING TO BE PRESENTED AT AN EARLIER MEETING OCTOBER 2021.  
10:48:20AM THAT WAS PUSHED OUT UNTIL TODAY AND UNFORTUNATELY WITH  
10:48:23AM TODAY'S ECONOMIC ATMOSPHERE AND SUPPLY AND CHAIN AND  
10:48:29AM LABOR, WE DID HAVE TO GO BACK AND RENEGOTIATE THE TERMS  
10:48:34AM OR THE COST.  
10:48:35AM WE'RE STILL SAVING \$19,000, BUT IT DID COME IN AT 12.5  
10:48:41AM MILLION.  
10:48:43AM IF APPROVED HERE TODAY, THE CONSTRUCTION WILL START  
10:48:47AM FEBRUARY 1, AND RICHARD HAS DONE A TIMELINE THAT HE IS  
10:48:53AM COMFORTABLE WITH THAT AT LEAST THE 18 REGULATION HOLES  
10:48:57AM SHOULD OPEN IN NOVEMBER OF THIS YEAR OF 2022, AND THAT  
10:49:02AM WILL BE FOLLOWED BY THE EXECUTIVE COURSE, THE ADJUSTABLE  
10:49:07AM COURSE IN PROBABLY JANUARY 2023 AND THEN THE CLUBHOUSE  
10:49:11AM WHICH IS THE NEXT ITEM ON THE LIST WILL BE PROBABLY  
10:49:14AM OPENED IN 2024, AND I -- ANY QUESTIONS?  
10:49:24AM >>Mayor Arroyo: COMMISSIONERS?  
10:49:29AM >>Susan Martin: FOR ME?  
10:49:30AM OH, I'M SORRY.  
10:49:31AM I BELIEVE THERE IS A REPRESENTATIVE HERE FROM Q.G.S.  
10:49:35AM I KNOW THERE IS A REPRESENTATIVE HERE FOR THE IRRIGATION  
10:49:37AM SYSTEM.  
10:49:39AM >>Mayor Arroyo: COMMISSIONER BRODY?  
10:49:41AM >>Hagen Brody: YEAH.  
10:49:43AM GOOD MORNING.  
10:49:44AM THANKS FOR BEING HERE AND ALL THE WORK YOU'VE DONE TO  
10:49:46AM THIS POINT.  
10:49:47AM JUST TAKE US THROUGH SINCE WE WEREN'T PART OF IT, THE BID  
10:49:51AM PROCESS, SPECIFICALLY WHAT WERE THE OTHER BIDS, WHY DID  
10:49:56AM YOU SELECT THIS COMMENT, AND THE TIMELINE.  
10:50:03AM JUST I DON'T UNDERSTAND WHY WE COULDN'T DO -- IF WE  
10:50:06AM APPROVE THIS TODAY, WHY THIS ALL CAN'T BE DONE AT THE  
10:50:12AM SAME TIME.  
10:50:12AM IT SEEMS LIKE WE BRING ALL THE PEOPLE OUT AND EQUIPMENT  
10:50:15AM AND WE MIGHT AS WELL GET IT DONE AT THE SAME TIME AS  
10:50:17AM OPPOSED TO DRAWING IT OUT, BUT I'M SURE THERE IS REASONS  
10:50:22AM I DON'T KNOW TO THAT END.  
10:50:26AM >>Marlon Brown: COMMISSIONERS, THE ADJUSTABLE NINE HOLES  
10:50:29AM AS WELL?  
10:50:31AM >>Hagen Brody: THAT AND THE CLUBHOUSE.  
10:50:33AM >>Susan Martin: YES, THERE IS.  
10:50:34AM I REQUESTED WE PUSH TO GET THE 18 REGULATION OPEN SO WE'D  
10:50:37AM HAVE TIME DURING SEASON STILL AND GET GOLFING STARTED  
10:50:41AM FOR -- DURING THE WINTER SEASON, BECAUSE THAT BOND  
10:50:45AM PAYMENT IS RIGHT AROUND THE CORNER, SO WE'D LIKE TO GET  
10:50:48AM MONEY COMING IN IF WE DID IT ALL AT THE SAME TIME,  
10:50:53AM NOTHING WOULD OPEN UNTIL -- RICHARD -- JANUARY?  
10:50:58AM >> YEAH -- EVERYTHING.

10:50:59AM SORRY, RICHARD MANDELL.  
10:51:01AM GOLF ARCHITECTURE.  
10:51:02AM EVERYTHING WILL BE BUILT AT THE SAME TIME.  
10:51:04AM JUST THE COMPLEXION OF THE ADJUSTABLE COURSE WILL BE  
10:51:09AM BEHIND THE 18 HOLES.  
10:51:10AM THAT WAS STRATEGICALLY DONE AS MS. MARTIN MENTIONED TO  
10:51:14AM GET THE 18 HOLES UP AND READY TO GO FOR THE SEASON.  
10:51:17AM >>Hagen Brody: OKAY.  
10:51:17AM SO WE'RE USING THE SAME -- SAME FOLKS AND IT'S ALL GOING  
10:51:20AM TO BE --  
10:51:21AM >> IT'S ALL ONE CONTRACT WITH THE EXCEPTION OF THE  
10:51:24AM CLUBHOUSE.  
10:51:24AM >>Hagen Brody: WHY IS THE CLUBHOUSE BEHIND?  
10:51:26AM >> THE CLUBHOUSE ORIGINALLY -- THE CONTRACT I HAD WITH  
10:51:29AM THE CITY INCLUDED THE CLUBHOUSE UNDER ME BUT THAT WAS  
10:51:33AM REMOVED A FEW YEARS AGO, AND IT WAS GOING TO BE A  
10:51:36AM SEPARATE CONTRACT TO BE A DESIGN BUILD CONTRACT.  
10:51:39AM THAT WAS THE GROUP THAT IS THE FINALIST I GUESS IS SWIFT  
10:51:45AM WITH BRYANT AS THE ARCHITECTS UNDERNEATH THAT WHO WERE  
10:51:48AM THE SAME ARCHITECTS BEHIND THE PROJECT AND THAT WHOLE  
10:51:53AM PROCESS HAS LAGGED BEHIND HAVING NOTHING TO DO WITH THE  
10:51:57AM GULF COURSE OR WORK YOU'RE DOING.  
10:52:00AM YOU DON'T HAVE A CONTRACT WITH THEM SO THE NEXT AGENDA  
10:52:02AM ITEM IS APPROVING THAT, SO THAT'S WHY IT'S BEHIND.  
10:52:06AM >>Hagen Brody: OKAY.  
10:52:08AM MR. BROWN, DO YOU WANT TO ADD ANYTHING TO THAT?  
10:52:13AM >>Marlon Brown: NO, COMMISSIONER.  
10:52:15AM AGAIN, AS MR. MANDELL AND MS. MARTIN SAID, AS SOON  
10:52:20AM AS -- IF THE COMMISSION DECIDES TO MOVE FORWARD WITH THIS  
10:52:23AM CONTRACT AND THE OTHER CONTRACT, WE'LL MOVE AS  
10:52:25AM EXPEDITIOUSLY AS POSSIBLE TO GET THE GOLF COURSE DONE AND  
10:52:28AM OPEN TO BE ABLE TO, YOU KNOW, MEET THE VARIOUS SEASONS  
10:52:32AM WHERE WE HAVE A LOT OF GOLF BEING PLAYED.  
10:52:35AM >>Hagen Brody: DO YOU THINK THAT IT'S NECESSARY -- I  
10:52:38AM MEAN, THE TIMELINE FOR THE CLUBHOUSE ISN'T UNTIL 2024 AND  
10:52:44AM I DON'T KNOW WHEN IN 2024.  
10:52:46AM MY HOPE IS THAT WE COULD GET IT ALL OPEN AROUND THE SAME  
10:52:52AM TIME SO WE PUT FORTH THE BEST PRODUCT POSSIBLE RIGHT OUT  
10:52:57AM OF THE GATE.  
10:52:57AM IF WE DON'T HAVE A CLUBHOUSE WE WON'T HAVE A PLACE TO  
10:53:01AM STORE THE CARTS AND IT WON'T BE COMPLETE.  
10:53:03AM >>Marlon Brown: SO AGAIN, COMMISSIONS, OUR INTENT IS  
10:53:06AM WE'LL USE SOMEWHAT OF A TRAILER.  
10:53:08AM THAT IS COMMON WHEN GOLF COURSES ARE UNDER CONSTRUCTION  
10:53:12AM OR COMPLETED BEFORE WE HAVE THE VERTICAL INFRASTRUCTURE.  
10:53:16AM AGAIN, WE WILL WORK WITH SWIFT AND FOLLY TO SEE HOW  
10:53:21AM QUICKLY WE CAN GET THEM TO MOVE FORWARD.  
10:53:24AM IT'S NOT OUT OF THE QUESTION THEY COULD FINISH MUCH  
10:53:26AM EARLIER, BUT THIS IS SORT OF LIKE THE WORST CASE  
10:53:29AM SCENARIO.  
10:53:29AM WE'LL WORK AS EXPEDITIOUSLY AS POSSIBLE TO GET EVERYTHING  
10:53:33AM DONE AS QUICKLY AS POSSIBLE.  
10:53:36AM >>Hagen Brody: OKAY.  
10:53:36AM IF YOU COULD JUST TALK A LITTLE BIT ABOUT THE

10:53:40AM DELIBERATIONS, THE PROCESS THAT OUR -- THAT STAFF WENT  
10:53:43AM THROUGH TO DETERMINE THAT THIS WAS THE COMPANY WE SHOULD  
10:53:46AM GO WITH TO CONSTRUCT THE COURSE.  
10:53:49AM >>Susan Martin: I'M GOING TO HAVE TO RELY ON ONE OF OUR  
10:53:52AM PURCHASING PERSONNEL.  
10:53:55AM BUT FROM WHAT I UNDERSTAND IS THAT IN THIS TYPE OF BID,  
10:53:59AM IT GOES BY PRICE ONLY.  
10:54:01AM IT DID -- THIS IS PROCUREMENT RULES.  
10:54:05AM IT DOES GO BY PRICE ONLY AND THEN WE NEGOTIATE WITH THE  
10:54:09AM LOWEST AND BEST THAT THEY MEET ALL THE SCOPE OF THE  
10:54:15AM PROPOSAL -- I MEAN, THE REQUEST FOR PROPOSAL.  
10:54:18AM THAT THEY MEET THE SCOPE AND THEN WE NEGOTIATE THEIR  
10:54:21AM PROPOSED PRICE TO SEE IF WE CAN --  
10:54:24AM >>Hagen Brody: I UNDERSTAND THAT, BUT SPECIFICALLY TO  
10:54:25AM THIS NEGOTIATION.  
10:54:26AM I MEAN, CAN WE HEAR WHAT -- CAN EVERYBODY HEAR WHAT THE  
10:54:29AM OTHER BIDS WERE AND WHY WE WENT WITH THIS COMPANY?  
10:54:36AM >>Carlos Marmolejos: MY NAME IS CARLOS MARMOLEJOS.  
10:54:38AM I'M THE ACTING PURCHASING MANAGER.  
10:54:40AM WE DID AN ITB, INVITATION TO BID AND UPLOADED  
10:54:47AM SOLICITATION THROUGH THE (INAUDIBLE).  
10:54:48AM IT WENT THROUGH 3300 VENDORS.  
10:54:52AM 116 VENDORS VIEWED THE SOLICITATION AND WE ONLY RECEIVED  
10:54:57AM THREE BIDS.  
10:54:59AM OF THE THREE BIDS, Q.G.S. DEVELOPMENT WAS THE LOWER BID.  
10:55:06AM WE DID THE ANALYSIS AND WE DID DUE DILIGENCE WITH RICHARD  
10:55:13AM MANDELL AND THEN WE AWARD -- WE IDENTIFIED THIS VENDOR  
10:55:21AM BECAUSE IT WAS THE MOST RESPONSIVE AND LOW BIDDER.  
10:55:24AM SO THE DIFFERENT PRICES WAS HUGE IN BETWEEN THE OTHER TWO  
10:55:28AM VENDORS.  
10:55:31AM >>Marlon Brown: MR. MARMOLEJOS, WHAT WERE THE OTHER BIDS?  
10:55:35AM DO YOU KNOW SINCE THESE WERE PURE BIDS, WHAT DID THE  
10:55:38AM OTHER VENDORS BID?  
10:55:41AM >>Carlos Marmolejos: OKAY.  
10:55:42AM LET ME TELL YOU THE AMOUNT WE RECEIVED.  
10:55:44AM THE AMOUNT FROM Q.G.S. DEVELOPMENT, \$12,478,000.  
10:56:00AM FROM WOLF CONSTRUCTION, \$13,685,487.  
10:56:06AM FROM LENDER INC SAME FOR FLORIDA, THE TOTAL AMOUNT FOR  
10:56:11AM THAT ONE WAS 14,135,351.  
10:56:18AM SO YOU CAN SEE THE DIFFERENCE WAS HUGE.  
10:56:20AM BUT NOT ONLY BECAUSE Q.G.S. WAS THE LOWER BID, THAT  
10:56:27AM DOESN'T MEAN WE HAVE TO AWARD THAT ONE BECAUSE OF THE  
10:56:31AM PRICE.  
10:56:31AM REMEMBER, THIS IS NOT ABOUT PRICE ONLY BUT BEST VALUE FOR  
10:56:34AM THE CITY WHEN WE'RE TALKING ABOUT THE BEST VALUE, WE'RE  
10:56:37AM TALKING ABOUT PERFORMANCE, PRICE AND QUALIFICATION WHICH  
10:56:40AM WE DID OUR DUE DILIGENCE TO IDENTIFY ALL THE -- ALL THOSE  
10:56:46AM THREE ASPECTS AND THIS VENDORS.  
10:56:48AM SO THAT IS THE REASON WHY WE SELECTED THIS ONE.  
10:56:54AM >>Hagen Brody: MR. MANDELL, ARE YOU FAMILIAR WITH THIS  
10:56:57AM COMPANY?  
10:56:58AM DO YOU HAVE FAITH THEY CAN COMPLETE THE PROJECT UP TO THE  
10:57:00AM STANDARDS THAT OUR COMMUNITY EXPECTS?  
10:57:03AM >> I AM FAMILIAR WITH THE COMPANY.

10:57:05AM I DID DUE DILIGENCE ON MY OWN PER THE REQUEST OF THE CITY  
10:57:08AM AND TALKED TO ABOUT THREE OR FOUR DIFFERENT PEOPLE FROM  
10:57:13AM THREE OR FOUR DIFFERENT PROJECTS IN FLORIDA OF WHICH WERE  
10:57:17AM MUNICIPAL PROJECTS, SOME OF THEM, AND EVERYBODY GAVE THEM  
10:57:20AM A GOOD REFERENCE.  
10:57:22AM SO I FEEL VERY COMFORTABLE WITH THEM.  
10:57:24AM WE HAVE NEVER WORKED BEFORE TOGETHER BUT I'VE KNOWN THEM  
10:57:27AM FOR A LONG TIME AS WELL.  
10:57:28AM SO I FEEL VERY COMFORTABLE THEY CAN HANDLE THE JOB.  
10:57:32AM >>Hagen Brody: MR. BROWN, CHANGE ORDERS ARE ALWAYS AN  
10:57:37AM ISSUE WITH CONSTRUCTION CONTRACTS.  
10:57:40AM HOW DO YOU PLAN TO KEEP THIS WITHIN THIS BUDGET AND NOT  
10:57:44AM HAVE, YOU KNOW -- I DON'T WANT TO -- I DON'T KNOW THIS  
10:57:48AM COMPANY AT ALL, BUT THERE IS A PRACTICE WHERE PEOPLE WILL  
10:57:51AM SUBMIT THE LOWEST BID TO GET THE JOB AND THEN COME BACK  
10:57:54AM WITH SIGNIFICANT CHANGE ORDERS THROUGHOUT THE PROCESS OF  
10:57:56AM CONSTRUCTION.  
10:57:57AM >>Marlon Brown: VERY GOOD QUESTION, COMMISSIONER.  
10:58:00AM AGAIN, MR. MANDELL WILL BE PART OF THE REVIEW AND HE WILL  
10:58:03AM BE HERE OR TEAM WILL BE HERE DURING CONSTRUCTION, AND  
10:58:06AM AGAIN ENSURE THAT, YOU KNOW, THE QUANTITIES AND ALL OF  
10:58:09AM THE INFRASTRUCTURE THAT NEEDS TO BE PART OF THE COURSE  
10:58:12AM THAT IT IS WITHIN THE DOLLAR AMOUNTS QUOTED.  
10:58:16AM SO MR. MANDELL?  
10:58:18AM >> YEAH.  
10:58:18AM SO THE WAY WE'LL DO THIS, IT STARTED ALREADY.  
10:58:24AM I THINK THE CONSTRUCTION DOCUMENTS TOTALED 148 PAGES.  
10:58:26AM OUR CONSTRUCTION SPECIFICATIONS ARE 208 OR SOMEWHERE IN  
10:58:30AM BETWEEN 210 OR 215 PAGES.  
10:58:33AM THEY'RE VERY SPECIFIC AND SO WHEN YOU SIGN A CONTRACT  
10:58:36AM WITH QUALITY GRASSING AND Q.G.S., THEIR NUMBERS REFLECT  
10:58:43AM THE DETAIL THAT I'M SPECIFYING IN CONSTRUCTION, AND IT'S  
10:58:47AM A LEVEL OF DETAIL OF HOW THEY START DIGGING DITCHES.  
10:58:52AM SPECIFIC -- JUST AS AN EXAMPLE.  
10:58:54AM SPECIFIC MATERIALS, HOW THEY EXCAVATE SAND BUNKERS, USING  
10:59:00AM SHOVELS A CERTAIN WAY SO WE GET SPECIFIC.  
10:59:03AM THERE IS NOT A LOT OF WIGGLE ROOM FOR THEM TO SAY OH, WE  
10:59:06AM DIDN'T KNOW ABOUT THIS AND NEED TO ADD THIS.  
10:59:09AM THAT'S WHAT MY 30 YEARS OF EXPERIENCE HAS BROUGHT TO THE  
10:59:12AM TABLE FOR THE CITY OF SARASOTA, WE HAVE BEEN THROUGH  
10:59:14AM THESE PROJECTS AGAIN AND AGAIN AND SO WE KNOW WHERE THE  
10:59:19AM TRAPPINGS ARE AND HAVE WRITTEN THAT INTO THE  
10:59:21AM SPECIFICATIONS.  
10:59:22AM SO NUMBER ONE ON DAY ONE THERE IS VERY LITTLE WIGGLE ROOM  
10:59:25AM FOR THEM.  
10:59:26AM NOW CHANGE ORDERS DO HAPPEN BECAUSE FOR A VARIETY OF  
10:59:30AM REASONS THAT ARE MOSTLY SITE SITUATIONS, BUT I BELIEVE  
10:59:34AM I'VE SAT HERE BEFORE AND TALKED ABOUT HOW WE HAVE  
10:59:37AM QUANTITIES.  
10:59:38AM HOW YOU STAY IN BUDGET IS HOW YOU MAINTAIN QUALITIES.  
10:59:43AM WE HAVE 120,000 -- FOR INSTANCE WE HAVE 120,000 SQUARE  
10:59:48AM FEET OF PUTTING SURFACE TO BUILD.  
10:59:50AM IF WE'RE DURING CONSTRUCTION AND FIND THAT WE NEED  
10:59:53AM TO -- LET'S SAY DRAINAGE.

10:59:54AM THAT'S NOT REALLY -- THE GREENS WON'T CHANGE.  
10:59:56AM BUT WE HAVE, LET'S SAY, 75 CATCH BASINS IN THE PLAN.  
11:00:01AM IF WE DECIDE THAT WE NEED ANOTHER CATCH BASIN, WE MAY  
11:00:05AM LOOK AT OTHER CATCH BASINS AND TRY TO COMBINE A DRAINAGE  
11:00:10AM AREA SO WE DON'T ADD CATCH BASINS.  
11:00:13AM IT'S THINGS LIKE THAT.  
11:00:14AM WE MAINTAIN QUANTITIES MORE THAN ANYTHING THROUGHOUT THE  
11:00:18AM PROJECT.  
11:00:19AM IF SOMETHING IS INCREASED WE'LL LOOK TO FIND IF THERE IS  
11:00:22AM SOMEWHERE WE CAN DECREASE THE SAME AMOUNT.  
11:00:28AM >>Hagen Brody: ASSUMING THIS PASSES WE'RE IN A LOW MARGIN  
11:00:31AM FOR ERROR AS FAR AS COST GOES.  
11:00:32AM ONE OF THE CONCERNS WE TALKED ABOUT THIS WEEK AND I'D  
11:00:36AM LIKE YOU TO ELABORATE FOR THE PUBLIC IS, YOU KNOW, THE  
11:00:42AM CONFIDENCE THAT WE HAVE THAT WE'RE NOT GOING TO FIND  
11:00:47AM ANYTHING, THAT WE'RE NOT GOING TO HAVE AN ISSUE DURING  
11:00:49AM CONSTRUCTION THAT WILL CAUSE THE WHOLE THING TO BE TABLED  
11:00:53AM OR EXORBITANTLY MAKE IT MORE EXPENSIVE AS FAR AS WHATEVER  
11:00:58AM IS BURIED THERE OR HAPPENS WHEN WE'RE MOVING DIRT.  
11:01:02AM WE HAVE, YOU KNOW, TAKEN A LOOK AT THAT AND ARE CONFIDENT  
11:01:06AM THAT'S NOT GOING TO HAPPEN.  
11:01:07AM IF WANT YOU TO REAFFIRM THAT ON THE RECORD TODAY.  
11:01:11AM >> SURE.  
11:01:12AM SO BACK WITH OUR ORIGINAL BUSINESS PLAN AND REPORT, A  
11:01:15AM GOOD NUMBER OF THOSE PAGES WAS OUR DUE DILIGENCE OF THE  
11:01:17AM SITE AND BETWEEN MYSELF AND KIMLEY HORN AND OTHER  
11:01:21AM SUBCONTRACTORS, WE STUDIED THE SITE AND WHAT IS ON TOP OF  
11:01:24AM THE GROUND AS WELL AS WHAT'S UNDER THE GROUND.  
11:01:27AM I ACTUALLY HAD -- I PRACTICALLY MEMORIZED THE TREE  
11:01:31AM ORDINANCE SO IN CASE I WAS HERE FOR PUBLIC OPINION, MY  
11:01:34AM THREE MINUTES, I COULD HAVE GOTTEN AT LEAST 3:30 OUT OF  
11:01:38AM IT.  
11:01:38AM WE STUDIED WHAT CAN AND CAN'T BE DONE LONG BEFORE WE  
11:01:42AM STARTED CONSTRUCTION DRAWINGS AND THAT'S WHY WE WERE ABLE  
11:01:44AM TO GET TO WHERE WE GOT TO TO BEGIN CONSTRUCTION  
11:01:47AM DOCUMENTATION.  
11:01:48AM WE'RE WELL AWARE.  
11:01:49AM SO FOR EXAMPLE, THE LANDFILL ON THE PROPERTY THAT IS BEEN  
11:01:53AM A SUBJECT OF DISCUSSION, IN THAT PRELIMINARY REPORT, WE  
11:01:58AM DECIDED AND IN OUR PRELIMINARY AND ALL DESIGN WORK, WE  
11:02:05AM DECIDED WE WON'T CUT INTO THE LANDFILL AT ALL.  
11:02:07AM EVERYTHING WE'RE BUILDING ON THAT LANDFILL IS MOSTLY  
11:02:09AM BUILT ON TOP OF THE LANDFILL.  
11:02:11AM SO THERE IS NO WAY THE LANDFILL CAN EVER BE EXPOSED, FOR  
11:02:16AM EXAMPLE.  
11:02:16AM THAT'S HOW WE HAVE BEEN GOING THROUGH THIS.  
11:02:18AM >>Hagen Brody: OKAY.  
11:02:19AM AND MR. BROWN, WHILE WE'RE TALKING NUMBERS, CAN YOU JUST  
11:02:22AM EXPLAIN TO US AND THE PUBLIC HOW SOME OF THE GRANTS WE  
11:02:27AM HAVE ACCUMULATED ARE GOING TO FACTOR INTO THIS BOTTOM  
11:02:30AM LINE WE HAVE RECEIVED A -- A SWIFT MUD GRANT WHICH WAS  
11:02:35AM HARD FOUGHT AND MENTIONED EARLIER, STATE APPROPRIATION,  
11:02:39AM AND I -- I BELIEVE WE HAVE FEDERAL REQUESTS AS WELL.  
11:02:43AM HOW DO THOSE FACTOR INTO THE BOTTOM LINE?

11:02:46AM >>Marlon Brown: AGAIN, COMMISSIONER, GOOD QUESTION.  
11:02:48AM WE'LL GET TO THAT WHEN WE GET TO THE FINANCING.  
11:02:51AM JUST TO GIVE YOU MORE OR LESS A SUMMARY WE HAVE NOT  
11:02:55AM INCLUDED THE GRANTS INTO THE BOTTOM LINE BECAUSE WE HAVE  
11:02:57AM NOT OFFICIALLY RECEIVED THEM.  
11:02:59AM BUT ANY GRANT AND FEDERAL APPROPRIATION WILL LOWER THE  
11:03:02AM AMOUNT THAT WE WILL USE FOR THE GRANT.  
11:03:06AM AGAIN, WE'LL ADDRESS THAT A LITTLE BIT MORE WHEN WE GET  
11:03:09AM TO THE FINANCING PART OF THAT.  
11:03:11AM >>Hagen Brody: OKAY.  
11:03:12AM I THINK THAT WILL BE REALLY IMPORTANT FOR US TO MANAGE  
11:03:15AM THE -- IN ORDER FOR US TO MANAGE THE DEBT SERVICE  
11:03:20AM PAYMENTS.  
11:03:21AM NOT JUST GRANTS.  
11:03:22AM WE SHOULD CONTINUE TO TRY TO BRING TO THE PROJECT TO  
11:03:26AM LOWER THAT AMOUNT BUT ALSO JUST OTHER WAYS TO GET THE  
11:03:32AM DEBT PAID OFF AS QUICKLY AS POSSIBLE, I THINK WOULD  
11:03:34AM BENEFIT THE ENTIRE PROJECT AND COMMUNITY.  
11:03:38AM THAT'S ALL THE QUESTIONS I HAVE FOR RIGHT NOW.  
11:03:42AM >>Mayor Arroyo: ALL RIGHT.  
11:03:44AM COMMISSIONER AHEARN-KOCH?  
11:03:46AM >>Jen Ahearn-Koch: THANK YOU.  
11:03:46AM COMMISSIONER BRODY, THANK YOU.  
11:03:49AM YOU ASKED A LOT OF QUESTIONS I WAS GOING TO ASK AND I  
11:03:52AM REALLY APPRECIATE THAT.  
11:03:53AM MR. MANDELL, I WAS ASKED TO ASK YOU THIS QUESTION.  
11:03:57AM ON THE SCORE CARD, ON THE SIGNAGE, WHAT IS IT GOING TO  
11:04:00AM SAY?  
11:04:01AM >> I BELIEVE SOMEONE ASKED ME THAT QUESTION BEFORE AT  
11:04:04AM THIS TABLE AND I SAID AT THE TIME IT SHOULD SAY IT'S A  
11:04:07AM DONALD ROSS ORIGINAL GOLF COURSE, AND I'D HOPE IT WOULD  
11:04:10AM ALSO ACKNOWLEDGE MY WORK IN RESTORING THAT DONALD ROSS  
11:04:14AM GOLF COURSE AS WELL.  
11:04:15AM >>Jen Ahearn-Koch: THANK YOU.  
11:04:16AM CAN YOU SPEAK A LITTLE BIT TO SOME OF THE COMMENTS ABOUT  
11:04:21AM THE DONALD ROSS ASPECT OF THIS GOLF COURSE AND THE  
11:04:25AM RESTORATION OF IT?  
11:04:26AM >> SURE.  
11:04:26AM GENTLEMAN EARLIER TODAY MENTIONED THAT THE CITY HAS THE  
11:04:28AM DRAWINGS OF DONALD ROSS, AND I HAVE THOSE TOO AND FROM  
11:04:32AM DAY ONE, WE UTILIZED THOSE DRAWINGS.  
11:04:34AM ON DAY ONE, WE OVERLAID ALL OF THE ROSS ROUTING AND EACH  
11:04:39AM INDIVIDUAL HOLE DESIGN ON TOP OF THE EXISTING SITE.  
11:04:43AM WE HAVE FAITHFULLY RESTORED EVERY ASPECT OF THE GOLF  
11:04:47AM COURSE.  
11:04:47AM ALL OF THE -- I ALMOST GAVE AN EXAMPLE OF PUTTING  
11:04:52AM SERVICES BUT THE CERTAIN SQUARE FOOTAGE OF PUTTING  
11:04:54AM SERVICES THAT IS REFLECTED IN THE ROSS PLAN WILL BE  
11:04:56AM REFLECTED IN WHAT WE'RE DOING, AND THEY ARE IN THE  
11:04:59AM CONSTRUCTION DOCUMENTS AND THOSE ARE -- THAT IS WHAT  
11:05:02AM Q.G.S. WILL BE BUILDING.  
11:05:04AM FAITHFULLY.  
11:05:04AM SO IT'S ALWAYS BEEN A RESTORATION.  
11:05:07AM NOW THE ONLY TWO ELEMENTS OF THIS DIFFERENT THAN WHAT WAS

11:05:11AM MAYBE SEEN IN THE 1926 AERIAL PHOTOGRAPH IS THERE WERE NO  
11:05:16AM WATER BODIES IN 1926 OR VERY FEW AND VERY FEW TREES.  
11:05:21AM YOU CAN CAN'T THEM -- INDIVIDUALLY COUNT THE NUMBER OF  
11:05:25AM TREES ON SITE THERE.  
11:05:26AM IT WAS DEVOID OF TREES.  
11:05:28AM THAT'S CHANGED SINCE THEN.  
11:05:30AM THE SOUTHERN PORTION OF THE GOLF COURSE HAS TRADITIONALLY  
11:05:34AM FLOODED ALL OF THE TIME BECAUSE THE FEATURES BUILT BACK  
11:05:37AM IN 1926 AND IN SUBSEQUENT YEARS WERE BUILT BELOW THE 100  
11:05:42AM YEAR FLOOD PLAIN.  
11:05:43AM IT SHOULD BE NO SURPRISED AS TO WHY IT'S FLOODING.  
11:05:46AM WE ARE FIXING THAT ISSUE.  
11:05:48AM SO THAT IS DIFFERENT.  
11:05:50AM WE HAVE SOME MORE DRAINAGE THAN WHAT WAS THERE IN 1926,  
11:05:54AM BUT IT WOULD BE FOOLISH FOR THE CITY TO RESTORE A GOLF  
11:05:58AM COURSE AND BUILD A GOLF COURSE AT THE SAME EXACT  
11:06:01AM ELEVATIONS WAS IN 1926 ONLY FOR IT TO FLOOD.  
11:06:07AM THAT'S AN ISSUE THE GOLF COURSE STRUGGLED FINANCIALLY.  
11:06:10AM NUMBER TWO, WE COULD EASILY CLEAR CUT THE SITE WHICH  
11:06:16AM WOULD TAKE HUNDREDS OF GRAND TREES OFF THE PROPERTY, AND  
11:06:20AM TO MITIGATE THAT GOING BACK TO THE TREE ORDINANCE, IT  
11:06:23AM WOULD BE SEVEN FIGURES TO MITIGATE THAT.  
11:06:27AM SO, YOU KNOW, WE'RE DOING GREAT WITH GRANTS.  
11:06:30AM WE HAVE A LOT OF REALLY GOOD POTENTIAL GRANTS THAT ARE  
11:06:34AM EVEN FURTHER ALONG THAN I KNOW MR. BROWN WILL GET TO, BUT  
11:06:38AM THERE ARE THE GRANTS SO THERE IS A COUPLE -- \$500,000  
11:06:42AM GRANTS OUT THERE FOR RESTORATION AND HISTORIC  
11:06:45AM PRESERVATION THAT THEY MAY DISAGREE WITH THE FACT THAT  
11:06:49AM IT'S A RESTORATION BECAUSE THERE ARE TREES ON SITE.  
11:06:52AM SO IN ORDER TO GET THOSE GRANTS, YOU COULD, FOR INSTANCE,  
11:06:56AM CLEAR CUT ALL THE GRAND TREES BUT YOU'D SPEND MORE MONEY  
11:06:59AM IN MITIGATION THAN YOU'D GAIN WITH THOSE GRANTS.  
11:07:03AM SO IT'S FAITHFULLY RESTORED.  
11:07:07AM THE RECORD SHOWS THE -- THE PLANS SHOW EXACTLY THAT.  
11:07:10AM YOU CAN OVERLAY THAT.  
11:07:12AM I SENT A LONG 20-PAGE LETTER TO EACH AND EVERY ONE OF YOU  
11:07:18AM 12 MONTHS AGO ADDRESSING MANY OF THE ISSUES AS WELL.  
11:07:21AM >>Jen Ahearn-Koch: IS THERE ANYTHING IN THE LETTER YOU'D  
11:07:24AM LIKE TO HIGHLIGHT TODAY?  
11:07:26AM >> I TOUCHED ON THE TREES AND THE DRAINAGE.  
11:07:28AM THAT'S A LOT OF OTHER LITTLE THINGS THAT WE HAVE BEEN  
11:07:30AM HERE LONG ENOUGH, I DON'T THINK ARE NECESSARY.  
11:07:33AM THE FACT IS WE ARE RESTORING THIS GOLF COURSE TO WHAT  
11:07:38AM DONALD ROSS'S DRAWINGS SHOW.  
11:07:42AM >>Jen Ahearn-Koch: THANK YOU.  
11:07:44AM THAT'S ALL I HAVE AT THE MOMENT.  
11:07:46AM >>Mayor Arroyo: COMMISSIONER ALPERT?  
11:07:47AM >>Liz Alpert: THIS IS PROBABLY A SILLY QUESTION, BUT  
11:07:49AM SOMEBODY BROUGHT UP USING CHAIN LINK FENCE.  
11:07:52AM YOU WANT TO TELL ME ABOUT --  
11:07:54AM >> SURE.  
11:07:55AM >>Liz Alpert: WHERE YOU'RE USING THAT AND WHY.  
11:07:56AM >> SURE.  
11:07:57AM WE'RE USING ONE STRETCH OF CHAIN LINK FENCE ALONG THE

11:08:00AM NORTHERN BORDER OF THE PROPERTY TO SEPARATE  
11:08:04AM THE -- REPLACE THE FENCE THAT'S THERE.  
11:08:05AM BUT BECAUSE I AGREE WITH THE PERSON THAT MENTIONED AND  
11:08:08AM SAID IT WAS UGLY, YEAH, THAT PERSON EITHER DIDN'T DELVE  
11:08:12AM INTO THE CONSTRUCTION DRAWINGS DEEPLY ENOUGH OR NEGLECTED  
11:08:15AM TO MENTION IT COULD HAVE BEEN AN OVERSIGHT, BUT WE HAVE  
11:08:20AM JASMINE ALONG THE FENCE SO INSTEAD OF A CHAIN LINK FENCE  
11:08:24AM YOU'LL HAVE A FENCE OF CAROLINA JASMINE.  
11:08:28AM >>Liz Alpert: THANK YOU.  
11:08:29AM >>Mayor Arroyo: VICE MAYOR BATTIE?  
11:08:31AM >>Vice-Mayor Battie: OH, NO.  
11:08:33AM I THANK YOU FOR THE GREAT PRESENTATION.  
11:08:36AM I'D JUST LIKE TO ASK, WE'RE TALKING ABOUT -- I ASKED YOU  
11:08:39AM LAST WEEK, MAYOR -- SORRY, NOT MAYOR.  
11:08:46AM CITY MANAGER BROWN ABOUT THE OWNER'S REP AND HOW IT'S  
11:08:52AM BUILT INTO THE CONTRACT OF THE -- THAT WE HAVE DURING THE  
11:08:58AM CONSTRUCTION.  
11:08:58AM NOW HOW DOES THAT WORK?  
11:09:03AM >>Marlon Brown: GOOD QUESTION.  
11:09:05AM SO RIGHT NOW OUR REPRESENTATIVE IS MR. MANDELL BUT IF THE  
11:09:11AM COMMISSION WANTS TO HIRE ANOTHER SET OF EYES, THAT'S UP  
11:09:17AM TO THE COMMISSION.  
11:09:17AM OBVIOUSLY IT WILL COST ADDITIONAL FUNDS TO DO SO BUT  
11:09:22AM RIGHT NOW MR. MANDLE IS OUR OWNER'S REP.  
11:09:24AM WE WERE ANTICIPATING Q.G.S. WOULD BE A SET OF EYES AND  
11:09:29AM EARS BUT THAT'S SOMETHING TO BE NEGOTIATED AS WELL.  
11:09:32AM WE CAN TAKE THAT OUT OF THE Q.G.S. BUDGET AND, YOU KNOW,  
11:09:36AM HIRE A REP IF YOU WANT ANOTHER SET OF EYES TO REPRESENT  
11:09:39AM US.  
11:09:41AM >>Vice-Mayor Battie: WOULDN'T IT BEHOOVE US TO DO THAT?  
11:09:44AM TO HAVE INDEPENDENT EYES ON THIS?  
11:09:47AM ALMOST LIKE THE FOX IS WATCHING THE HEN HOUSE.  
11:09:49AM WHO IS WATCHING THE FOX?  
11:09:51AM SO TO SPEAK.  
11:09:51AM >>Marlon Brown: MR. MANDELL IS THE ONE WHO IS WATCHING TO  
11:09:54AM MAKE SURE THAT Q.G.S. DOES WHAT IS BEING REQUESTED OF  
11:09:57AM THEM AS PART OF THE CONSTRUCTION DOCUMENTS.  
11:10:00AM >> SO Q.G.S. WOULD NOT BE AN OWNER'S REP OBVIOUSLY.  
11:10:05AM SO IF YOU ENDED UP HIRING A MANAGEMENT GROUP,  
11:10:08AM TRADITIONALLY, THE GOLF COURSE SUPERINTENDENT OR GENERAL  
11:10:12AM MANAGER OF THE GOLF COURSE WOULD BE ANOTHER SET OF EYES  
11:10:15AM FOR YOU.  
11:10:16AM MY JOB IS -- THAT'S WHY WE DON'T DO DESIGN BUILD, RIGHT?  
11:10:21AM THERE ARE THREE -- THERE IS A TRIANGLE OF THE OWNER,  
11:10:24AM CONTRACTOR, AND ARCHITECT.  
11:10:27AM AND THE CONTRACT -- THIS CONTRACT IS NOT BETWEEN THE  
11:10:31AM OWNER OR BETWEEN THE ARCHITECT AND CONTRACTOR.  
11:10:33AM I HAVE NO -- NO CONNECTION TO THEM.  
11:10:36AM I WORK FOR THE CITY.  
11:10:37AM THEY WORK FOR THE CITY AND MY JOB WITH YOU, A BIG PART OF  
11:10:41AM MY JOB IS TO MAKE SURE THEY FULFILL THE CONTRACT  
11:10:44AM SPECIFICALLY AND ACCURATELY TO THE DRAWINGS AND  
11:10:47AM SPECIFICATIONS.  
11:10:49AM >>Vice-Mayor Battie: YEAH.

11:10:51AM I MEAN, I THINK THAT'S -- FROM WHERE I SIT, SOMETHING  
11:10:53AM THAT WE MIGHT WANT TO CONSIDER IN TERMS OF THAT  
11:10:58AM INDEPENDENT, YOU KNOW, BODY OF WHATEVER TO SORT OF  
11:11:02AM OVERSEE THIS.  
11:11:04AM OR BE OWNER'S REP.  
11:11:11AM >>Marlon Brown: AGAIN, THAT'S MR. MANDELL'S ROLE.  
11:11:14AM >> HAVING SOMEBODY ON SITE ON A DAILY BASIS FOR THE CITY,  
11:11:16AM I MEAN, I THINK THAT'S -- THAT WON'T HURT YOU AT ALL.  
11:11:21AM SO I'M NOT AGAINST THAT IDEA AT ALL.  
11:11:26AM >>Vice-Mayor Battie: THAT'S PRETTY MUCH, YOU KNOW, WHAT I  
11:11:28AM WAS THINKING ABOUT.  
11:11:31AM >>Mayor Arroyo: OKAY.  
11:11:32AM SO I JUST WANTED TO MAKE A COUPLE COMMENTS.  
11:11:34AM THANK YOU ALL FOR YOUR PRESENTATION AND WANTED TO URGE  
11:11:37AM THIS COMMISSION TO NOT REVERT BACK TO THE COMMISSIONS OF  
11:11:41AM THE PAST.  
11:11:41AM YOU KNOW, WHEN WE APPROVE PARKING METERS TO THE TUNE OF  
11:11:44AM \$4 MILLION EVERY SINGLE TIME WITHOUT FINDING OUT HOW WE  
11:11:47AM WERE GOING TO FUND IT, WE DON'T HAVE UNLIMITED MONEY.  
11:11:51AM WE HAVE JUST A LITTLE OVER \$20 MILLION IN RESERVES AND,  
11:11:57AM YOU KNOW, LATER ON, WE'RE GOING TO BE GETTING ASKED TO  
11:12:00AM SIGN A \$20 MILLION BOND.  
11:12:02AM SO IMAGINE HAVING \$100,000 IN THE BANK AND YOU BUY \$1,000  
11:12:08AM TV ON A CREDIT CARD.  
11:12:10AM THAT'S WHAT WE'RE DOING RIGHT NOW, SO I FEEL LIKE  
11:12:13AM WE'RE -- WE SHOULD BE VERY CAREFUL HOW WE PROCEED WITH  
11:12:16AM THIS, IF WE WANT TO PUT THIS TO THE END OF THE MEETING  
11:12:19AM AFTER WE TALK ABOUT THE FINANCING.  
11:12:21AM I'M INTERESTED TO HEAR WHAT THE COMMISSIONER'S THOUGHTS  
11:12:24AM ARE BECAUSE WE DON'T KNOW IF THE BOND IS GOING TO GET  
11:12:27AM APPROVED.  
11:12:27AM WE'RE APPROVING A CONTRACT RIGHT NOW.  
11:12:30AM WITHOUT REPEATING WHAT'S BEEN SAID BEFORE IN THE HOURS  
11:12:32AM AND HOURS WE HAVE DISCUSSED THIS AND THE HOURS AND HOURS  
11:12:34AM WE HAVE SPENT REVIEWING THIS MATERIAL, LESS THAN 3% OF  
11:12:38AM THE CITY USES THE GOLF FACILITIES, YET 100% OF THE  
11:12:43AM RESIDENTS PAY FOR IT.  
11:12:44AM IT'S INTERESTING TO SEE WHAT YOUR THOUGHTS ARE IN TERMS  
11:12:47AM OF, YOU KNOW, EVERY SINGLE PROJECTION THAT CAME IN SAYS  
11:12:50AM IT'S GOING TO CONTINUE TO LOSE MONEY AND WE HAVE NO PLAN  
11:12:53AM FOR THAT.  
11:12:57AM IT WILL CONTINUE TO LOSE OVER A MILLION DOLLARS A YEAR.  
11:13:02AM I DIDN'T SEE A SINGLE PROJECTION THAT SAID IT WOULD MAKE  
11:13:05AM ANY MONEY AS A GOLF FACILITY.  
11:13:06AM IT'S NOT -- IT -- LET ME GET TO A COUPLE QUESTIONS.  
11:13:11AM MR. MANDELL, IF THE CONSTRUCTION COST GOES UP, DOES YOUR  
11:13:15AM FEE GO UP?  
11:13:17AM >> NO.  
11:13:18AM >>Mayor Arroyo: OKAY.  
11:13:26AM DO YOU ANTICIPATE ANY CHANGE ORDERS?  
11:13:29AM >> I DO NOT.  
11:13:31AM >>Mayor Arroyo: WHY IS THAT?  
11:13:32AM >> WE HAVE 148 DETAILED PAGES OF CONSTRUCTION DRAWINGS  
11:13:35AM AND KNOW WHAT IS ON THE SITE, UNDERNEATH THE SITE.

11:13:38AM WE HAVE 200 PLUS PAGES OF SPECIFICATIONS.  
11:13:41AM >>Mayor Arroyo: OKAY.  
11:13:42AM MR. BROWN, DO WE HAVE TO MAKE A DECISION ON THIS NOW?  
11:13:47AM >>Marlon Brown: AGAIN, RIGHT NOW OR -- IN THE MEETING.  
11:13:52AM >>Mayor Arroyo: CAN WE MOVE IT TO THE END OF THE MEETING?  
11:13:54AM >>Marlon Brown: YES.  
11:13:55AM YOU CAN HEAR EVERYTHING BECAUSE IF YOU DON'T DO THE  
11:13:58AM FINANCING, WE CAN'T DO THE CONSTRUCTION SO TO YOUR POINT,  
11:14:01AM YOU'RE CORRECT.  
11:14:01AM IF YOU WANT TO HEAR THE REST OF THE PRESENTATION  
11:14:05AM INCLUDING THE CLUBHOUSE, THE FINANCING AND THEN MAKE A  
11:14:07AM DECISION, AGAIN, THAT IS NOT SOMETHING THAT, YOU KNOW, I  
11:14:12AM WOULD OBJECT TO.  
11:14:15AM >>Mayor Arroyo: COMMISSIONERS, I URGE EVERYONE TO DO IT  
11:14:19AM THIS WAY BECAUSE YOU WOULDN'T BUY A HOUSE UNLESS YOU  
11:14:22AM SECURED FINANCING AND THAT SHOULD BE STEP ONE FOR US I  
11:14:26AM BELIEVE.  
11:14:26AM THERE ARE MANY QUESTIONS THAT WILL COME OF THIS.  
11:14:30AM BEFORE WE GO BACK AROUND, LET'S TAKE SOME PUBLIC COMMENT.  
11:14:35AM MR. MARTIN HYDE?  
11:14:40AM MR. ROB GRANT WILL BE APPEARING ONLINE.  
11:14:45AM >>Shayla Griggs: NO.  
11:14:46AM >>Mayor Arroyo: HE IS NOT?  
11:14:47AM OKAY.  
11:14:47AM MR. PEARSON, WILL YOU PLEASE COME UP?  
11:15:02AM >> OBVIOUSLY MY NAME REMAINS MARTIN HYDE TO THE MAYOR'S  
11:15:06AM COMMENTS SEEING WE'RE APPARENTLY GOING TO CONSIDER THIS.  
11:15:10AM THIS IS WHAT MONEY LOOKS LIKE.  
11:15:11AM THIS IS \$250,000.  
11:15:14AM WHAT IT ACTUALLY LOOKS LIKE.  
11:15:15AM THE IDEA HERE IS TO, YOU KNOW, TO USE JOE'S TERM, JOE  
11:15:20AM TALKS ABOUT BUILD BACK BETTER ALTHOUGH JOE MANCHIN KICKED  
11:15:26AM THAT INTO TOUCH.  
11:15:27AM BUILD BACK BETTER.  
11:15:28AM NOT WORSE.  
11:15:29AM WE HAD 36 HOLES OF REGULATION AND NOW WE'RE GOING DOWN TO  
11:15:32AM 18 HOLES.  
11:15:33AM WHERE I COME FROM THAT REDUCES YOUR REVENUE.  
11:15:38AM THIS BUILD COST 12.5 MILLION WHETHER IT STAYS AT THAT OR  
11:15:43AM NOT WHEN YOU ADD IN THE COST OF THE CLUBHOUSE IT'S 18  
11:15:47AM MILLION, NEARLY 24 MILLION IF YOU INCLUDE THE INTEREST.  
11:15:53AM THE ANNUAL INTEREST PAYMENT, \$1.6 MILLION.  
11:15:57AM PLUS MANAGEMENT FEES.  
11:15:59AM WHILE SIMULTANEOUSLY CUTTING IN HALF THE NUMBER OF HOLES.  
11:16:05AM THAT MEANS FOR THOSE OF YOU THAT ARE FINANCIALLY  
11:16:10AM INCONTINENT THAT NOT ONLY MIGHT YOU LOSE MONEY, YOU'RE  
11:16:13AM ABSOLUTELY MATHEMATICALLY GUARANTEED TO LOSE MONEY.  
11:16:17AM THE ONLY WAY THAT YOU LOSE LESS MONEY IS IF YOU CONFINE  
11:16:20AM GROUNDS AND HAVE LESS OF A DEBT OBLIGATION, BUT AT THE  
11:16:25AM MOMENT AND LET'S BE FRANK, NOTHING ON THE TABLE.  
11:16:27AM NOT A SINGLE NICKEL.  
11:16:30AM EVERY ONE OF THESE DOLLARS IS COMING IN THIS FORM OUT OF  
11:16:34AM MY POCKET AND THAT OF CITY TAXPAYERS SO HOW MUCH WILL THE  
11:16:38AM LOSSES BE?

11:16:39AM WELL, THEY WERE LOSING \$400,000 A YEAR AND NOW YOU'RE  
11:16:44AM ADDING \$1.6 MILLION ON TO THAT PLUS MANAGEMENT FEES.  
11:16:47AM I DON'T KNOW.  
11:16:48AM 1.6 AND .4.  
11:16:50AM WHAT'S THAT?  
11:16:51AM 2 MILLION AND THAT'S IF YOU'RE LUCKY BECAUSE IT  
11:16:54AM PRESUPPOSES YOU CAN GET AS MUCH MONEY FOR HALF OF THE  
11:16:57AM RESOURCE.  
11:16:57AM SO THE MANAGEMENT COMPANY KNOWS THIS TOO BECAUSE THEY  
11:17:01AM ASKED FOR A BONUS ON EBIT DAR.  
11:17:05AM FOR THOSE THAT DON'T KNOW, THAT STANDS FOR EARNINGS  
11:17:08AM BEFORE INTEREST AND APPRECIATION OF ASSETS.  
11:17:11AM WELL, IF YOU BORROWED \$20 MILLION, THAT'S NOT REALLY  
11:17:16AM EARNINGS, IS IT?  
11:17:18AM SO THEY KNOW YOU'RE GOING TO LOSE MONEY.  
11:17:21AM IT'S IN THE DOCUMENTS THAT THEY'RE GOING TO LOSE MONEY.  
11:17:24AM AND COMING BACK TO THE ORIGINAL POINT AND TO THE MAYOR'S  
11:17:27AM POINT, I THINK WE COULD TURN THIS INTO A WONDERFUL  
11:17:30AM CONSERVANCY AND LET'S DO THAT.  
11:17:32AM FIND SOMETHING BETTER TO SUBSIDIZE WITH TAXPAYERS' MONEY  
11:17:35AM THAN RETIREES PLAYING GOLF.  
11:17:38AM I LIKE GOLF BUT WE COULD PUT IN DAYCARE CENTERS FOR  
11:17:45AM WORKING POOR, AFTER-SCHOOL CLUBS BUT SHOULD WE BE  
11:17:49AM SUBSIDIZING WHAT IS FAMOUSLY BEING CALLED A GOOD WALK  
11:17:52AM SPOILED.  
11:17:53AM I THINK NOT.  
11:17:57AM >>Mayor Arroyo: MR. PEARSON?  
11:17:59AM >> THANK YOU.  
11:18:00AM SHAWN PIERSON.  
11:18:00AM THIS AGENDA REQUEST ASKED THE CONVICTION TO SIGN OFF ON  
11:18:04AM A -- REQUEST TO SIGN OFF ON A COMMISSION AND CONSTRUCTION  
11:18:08AM PLANS.  
11:18:09AM MR. MANDELL JUST REFERENCED 150-ISH PAGES OF PLANS.  
11:18:14AM IT'S NOT POSSIBLE FOR THE COMMISSION OR PUBLIC TO KNOW OR  
11:18:16AM UNDERSTAND WHAT THE 12 MILLION FIVE ACTUALLY BUYS.  
11:18:20AM THE COMMISSION ITEM, THE AGENDA ITEM INCLUDES A LIST OF  
11:18:25AM ENGINEERING ITEMS THAT FOCUS SOLELY ON THE COST OF  
11:18:28AM CONSTRUCTION BUT IGNORE THE COST OF DESIGN AND COST OF  
11:18:30AM MAINTENANCE.  
11:18:31AM MANDELL INCLUDES TWO PAGES OF OPINIONS ON MACRO ECONOMIC  
11:18:36AM FACTORS BUT HE AVOIDS THE MAIN COST DRIVER WHICH IS WHAT  
11:18:40AM WE PROPOSE TO BUILD, WHAT HE PROPOSES TO BUILD.  
11:18:43AM THE GOLF ARCHITECT'S INTEREST IS TO PROTECT THE DESIGN SO  
11:18:46AM THE VALUE ENGINEERING PROCESS HE DEFINES RETAINS THOSE  
11:18:51AM COSTS.  
11:18:51AM THE CONTRACTOR'S INHERENT INTEREST IS TO ELIMINATE AND  
11:18:56AM RETAIN WITH HIGH MARGIN AND LOW RISK AND SEPARATE FROM A  
11:19:01AM COST BENEFIT TO THE OWNER.  
11:19:04AM NEITHER PARTY HAS AN INTEREST IN LOWER MAINTENANCE COST  
11:19:07AM AND VALUE ENGINEERING PROCESS IS PROVIDED BY AN  
11:19:10AM INDEPENDENT THIRD PARTY CONSULTANT SUCH AS AN OWNER'S REP  
11:19:15AM AND NOT DESIGNER AND CONTRACTOR.  
11:19:16AM THE GOAL SHOULD BE TO REMOVE UNNECESSARY COSTS NOT PART  
11:19:19AM OF THE PRIMARY PART OF THE PROJECT WHICH IS THE

11:19:22AM RESTORATION OF THE DONALD ROSS GOLF COURSE WHICH THEY'RE  
11:19:25AM IN FUTURE OPERATIONS.  
11:19:28AM THE RESTORATION SHOULD BE INVISIBLE SUCH AS EXPERTLY  
11:19:31AM DESIGNED UNDERGROUND DRAINAGE IRRIGATION SYSTEMS AND  
11:19:35AM CONSTRUCTION DETAILS TO ALLOW THE RESTORED MASTERWORK TO  
11:19:38AM SIGN.  
11:19:39AM MANDELL INTRODUCES OBVIOUS AND WE THINK UNNECESSARY MODERN  
11:19:43AM ELEMENTS THE ROSS PLAN NEVER HAD.  
11:19:45AM ROSS'S PLAN WORKED BETTER WITHOUT MODERN ARCHITECT'S  
11:19:50AM ATTEMPTS TO QUOTE UNQUOTE IMPROVE THEM AND IS EXTRA  
11:19:55AM BUILDINGS, PARKING LOTS, TECHNOLOGY AND PERSONNEL TO ADD  
11:19:57AM UP TO MILLIONS INCH ADDED COST OVER TIME.  
11:20:00AM THE COST OF DESIGN INCLUDES A CREATIVE WETLAND NUMBER  
11:20:03AM FIVE IN A LOCATION THAT LIMITS THE DRIVING RANGE,  
11:20:06AM PREVENTS THE DOUBLE RANGE AND UNNECESSARILY INCREASES  
11:20:09AM COST AT THE SAME TIME IT PERMANENTLY LIMITS THE RANGE  
11:20:14AM CAPACITY, REVENUE AND RETURN ON INVESTMENT IN HALF.  
11:20:18AM JUST MOVE THIS WETLAND A FEW HUNDRED YARDS AND ADD GOLFER  
11:20:23AM CAPACITY FOR GREATER RETURN ON INVESTMENT.  
11:20:25AM THE COST OF DESIGN INCLUDES AN UNNECESSARY 50-FOOT HIGH  
11:20:30AM DRIVING RANGE FENCE THAT COSTS \$50,000 TO CONSTRUCT AND  
11:20:36AM THE DONALD ROSS GOLF COURSE AND NEIGHBORS AND COSTLY  
11:20:41AM MAINTENANCE FOREVER FOR THE LIFE OF THE PROPERTY.  
11:20:44AM THE COST OF DESIGN IS 55 BUILT-UP MANDELL TEES AND  
11:20:50AM \$100,000 IN HALF DOZEN MANDELL ADDED SAND TRAPS THAT WERE  
11:20:54AM NEVER PART OF THE ROSS PLAN.  
11:20:57AM DON'T CONFORM TO HISTORIC PRESERVATION STANDS AND  
11:21:02AM REQUIRES DAILY MAINTENANCE.  
11:21:03AM IN SHORT SIMPLY PROVIDE THE DONALD ROSS RESTORATION THE  
11:21:07AM CITY HIRES TO PROVIDE RETAIN REFRAIN FROM ADDED MANDELL  
11:21:10AM DESIGNS.  
11:21:13AM THANK YOU SO MUCH.  
11:21:14AM >>Mayor Arroyo: COMMISSIONER BRODY?  
11:21:19AM >>Hagen Brody: YES.  
11:21:20AM IF I COULD HAVE THE TEAM BACK UP.  
11:21:43AM SO, MR. BROWN, JUST TO ANSWER THE QUESTION ABOUT WHY THE  
11:21:47AM ORDER YOU SUBMITTED FOR THE AGENDA TODAY.  
11:21:50AM WHY IS THIS ONE FIRST AS OPPOSED TO THE 2.4 WHICH IS THE  
11:21:55AM BOND ISSUANCE.  
11:21:57AM >>Marlon Brown: AGAIN, COMMISSIONERS, YOU KNOW, WE FELT  
11:22:00AM THAT IN TERMS OF AT LEAST UNDERSTANDING THE CONSTRUCTION  
11:22:03AM AND THE COST OF THAT, THE COST OF THE CLUBHOUSE BEFORE  
11:22:07AM YOU GOT TO THE FINANCING, UNDERSTANDING THAT COMING FIRST  
11:22:10AM THEN GOING AHEAD AND ISSUING THE BOND WITHOUT KNOWING  
11:22:13AM THAT WAS IMPORTANT.  
11:22:14AM SO WE FELT THAT UNDERSTANDING WHAT CONSTRUCTION INVOLVED  
11:22:18AM FOR BOTH ASPECTS BUT AGAIN, YOU CAN, YOU KNOW, DELAY THE  
11:22:23AM DECISION AFTER YOU DEAL WITH THE FINANCING.  
11:22:27AM >>Hagen Brody: I'M COMFORTABLE WITH THE ORDER JUST  
11:22:31AM BECAUSE I'M PRETTY CLEAR ON WHERE I THINK WE'RE GOING,  
11:22:34AM AND I KNOW WHERE I'M GOING, ON THESE -- I WOULDN'T HAVE  
11:22:38AM AN OBJECTION TO IT, BUT I ALSO DON'T MIND THE ORDER THAT  
11:22:44AM IT'S IN.  
11:22:47AM SO HAVE YOU DONE THE MATH ON THE INTEREST FOR THIS

11:22:53AM AMOUNT?  
11:22:53AM HOW MUCH -- THE PROJECT PROJECTED TO BE 18 MILLION.  
11:23:00AM WHEN IT'S ALL SAID AND DONE, HOW MUCH WILL IT COST WITH  
11:23:03AM INTEREST?  
11:23:03AM >>Marlon Brown: INTEREST WILL ACTUALLY START, I BELIEVE,  
11:23:07AM IN APRIL OF THIS YEAR AND THEN THE PRINCIPAL AND INTEREST  
11:23:11AM PAYMENTS WILL BE STARTING OCTOBER OF EACH YEAR.  
11:23:13AM MS. STRICKLAND, OBVIOUSLY WE HAVE THAT INFORMATION IN THE  
11:23:16AM OTHER AGENDA ITEM, BUT MS. STRICKLAND WILL QUICKLY GIVE  
11:23:19AM YOU WHAT THAT AMOUNT IS.  
11:23:25AM >>Hagen Brody: AND THE INTEREST RATE.  
11:23:27AM >>Kelly Strickland: FOR THE RECORD, MY NAME IS KELLY  
11:23:29AM STRICKLAND.  
11:23:30AM DIRECTOR OF FINANCIAL ADMINISTRATION.  
11:23:32AM THE TOTAL INTEREST ON \$20 MILLION FOR 15 YEARS IS \$3.8  
11:23:37AM MILLION.  
11:23:38AM >>Hagen Brody: OKAY.  
11:23:42AM AND MY FEELING IS -- IS THAT THE CITY, THIS COMMISSION,  
11:23:47AM SHOULD, YOU KNOW, WORK, SHOULD THIS PASS, IN THE NEXT  
11:23:53AM SEVERAL MONTHS TO IDENTIFY WAYS FOR US TO PAY THAT BOND  
11:24:00AM AMOUNT DOWN AS QUICKLY AS POSSIBLE.  
11:24:03AM I REALLY THINK THAT AVOIDING AS MUCH OF THAT INTEREST ON  
11:24:09AM TOP OF THE PROJECT COST WILL BE IN THE CITY'S BEST  
11:24:11AM INTEREST MOVING FORWARD IF WE CAN GET THE BORROWED AMOUNT  
11:24:14AM DOWN EARLY ON THE PAYMENTS WILL BE A LITTLE LESS AND WE  
11:24:20AM WON'T BE PAYING AS MUCH OVER TIME AND I THINK WE HAVE  
11:24:23AM SOME ASSETS THAT WE CAN LOOK AT SHIFTING OVER INTO THIS  
11:24:28AM PROJECT BUT THAT'S PROBABLY A CONVERSATION FOR ANOTHER  
11:24:32AM DAY.  
11:24:33AM AS FAR AS THE -- SO -- I'VE ALWAYS, YOU KNOW, ONE THING  
11:24:39AM THAT'S IMPORTANT TO UNDERSTAND IS THAT -- AND TO THE  
11:24:42AM SPEAKER'S POINT, THE REASON WHY THE DOWN SHIFT AND THE  
11:24:45AM DOWNGRADE IN THE NUMBER OF HOLES WAS SO IMPORTANT OVER  
11:24:48AM TIME WAS TO PROVIDE THE LAND AND AREA AND ACREAGE TO NOT  
11:24:54AM ONLY DO THE WATER QUALITY IMPROVEMENTS BUT ALSO CREATE  
11:24:57AM THIS PARK THAT A LOT OF PEOPLE ARE COMPARING TO THE  
11:25:00AM CELERY FIELDS.  
11:25:01AM I THINK IT WILL BE BETTER.  
11:25:03AM SO TO THAT CONCERN, TO WHOEVER WANTS TO CONSIDER,  
11:25:08AM MR. BROWN, MR. MANDELL.  
11:25:09AM WHO IS GOING TO BE -- BECAUSE I ALWAYS ENVISION  
11:25:14AM THIS -- THESE IMPROVEMENTS WOULD BE TAKING PLACE TOGETHER  
11:25:17AM BECAUSE THEY KIND OF OVERLAP.  
11:25:19AM WHO IS GOING TO BE -- IF YOU'RE MANAGING THE GOLF COURSE  
11:25:22AM CONSTRUCTION, HOW MUCH OF THE PARK IMPROVEMENTS ARE  
11:25:25AM TAKING PLACE AT THAT TIME AND WHO IS WATCHING AND  
11:25:27AM MANAGING THAT?  
11:25:30AM >> WELL, IT'S ALL PART OF ONE PROJECT SO WE'LL BE  
11:25:34AM OVERSEEING THAT AS WELL.  
11:25:35AM KIMBERLY HORN AND CHUCK WILL PROBABLY BE INVOLVED WITH  
11:25:38AM THAT AS WELL.  
11:25:39AM IT'S ALL PART OF THE CONSTRUCTION.  
11:25:40AM THE SPECIFICATIONS ARE WRITTEN FOR THE ENTIRE PIECE OF  
11:25:43AM PROPERTY INCLUDING ALL THE PARK COMPONENTS WHICH IS

11:25:46AM REALLY THE INFRASTRUCTURE OF THE PARK.

11:25:50AM >>Marlon Brown: SO, COMMISSIONER, AGAIN, YOU KNOW, YOU'LL

11:25:54AM SEE THAT COMING LATER DOWN IN TERMS OF WORKING WITH THE

11:26:00AM CONSERVATION FOUNDATION IN TERMS OF THE MAINTENANCE

11:26:03AM AGREEMENT.

11:26:03AM WE SUSPECT OR EXPECT, SORRY, THAT CERTAIN ELEMENTS WILL

11:26:08AM BE DONE AS PART OF THE GOLF COURSE BUT THERE ARE SO MANY

11:26:11AM OTHER ELEMENTS WE FORESEE AS PART OF THE NATURE PARK

11:26:14AM WE'LL HAVE TO PLAN TOGETHER WITH MS. JOHNSON AND HER TEAM

11:26:17AM IN TERMS OF THE OTHER ELEMENTS.

11:26:20AM >>Hagen Brody: TO COMMISSIONER BATTIE'S POINT, WOULD IT

11:26:23AM BE PRUDENT FOR US TO HAVE SOMEONE KIND OF

11:26:29AM ABOVE -- OVERSEEING THE CONSTRUCTION OF -- I GUESS THE

11:26:32AM PROGRESS OF THE COURSE BECAUSE THE ARCHITECT OVERSEES

11:26:34AM CONSTRUCTION.

11:26:35AM I MEAN, THAT'S WHAT -- THE MAIN PART OF YOUR JOB IS AS

11:26:39AM FAR AS MAYBE SECOND TO DESIGN.

11:26:41AM BUT BECAUSE WE HAVE THESE MOVING PARTS, YOU KNOW, THE

11:26:47AM COUNTY'S PROJECT ASIDE, THESE TWO MOVING PARTS THAT I

11:26:50AM THINK EVERYBODY WOULD LIKE TO SEE DONE KIND OF TOGETHER,

11:26:53AM AND ALSO THE FACT THAT A LOT OF THE GOLF CONSTRUCTION AND

11:26:57AM DIRT MOVING IS GOING TO IMPACT THE DESIGN OF THE PARK.

11:27:01AM AND THE PATHS AND ALL THAT.

11:27:04AM WOULD IT BE PRUDENT TO HAVE SOMEONE OVERSEEING MORE

11:27:09AM BROADLY?

11:27:09AM >>Marlon Brown: YES.

11:27:10AM >>Hagen Brody: OKAY.

11:27:11AM WHEN WOULD WE DISCUSS THAT?

11:27:13AM >>Marlon Brown: AGAIN, IT'S UP TO THE COMMISSION IF YOU

11:27:16AM WANT TO INCLUDE THAT ELEMENT, IN TERMS OF

11:27:19AM COMMISSIONER -- VICE MAYOR BATTIE MENTIONED AN OWNER'S

11:27:23AM REP.

11:27:23AM WE CAN INCLUDE THAT AS PART OF THE DISCUSSION TODAY AND

11:27:26AM WE'LL HAVE TO BRING THAT BACK.

11:27:27AM >>Hagen Brody: WOULD THAT BE BID OUT?

11:27:30AM >>Marlon Brown: YES.

11:27:31AM >> I THINK IT'S A GREAT IDEA.

11:27:33AM YOU SHOULD HIRE AN OWNER'S REP WITHOUT A DOUBT AND

11:27:38AM SOMEONE WITH NO CONNECTION TO ME OR THE CITY OR

11:27:40AM CONTRACTOR AND NO CONNECTION TO THE GOLF COURSE ITSELF.

11:27:42AM SHOULD BE SOMEBODY WHO HAS GOT THE EXPERIENCE TO DO THAT.

11:27:46AM ALSO GOLF CONSTRUCTION EXPERIENCE AS WELL.

11:27:49AM >>Hagen Brody: SURE.

11:27:49AM AND I DON'T WANT -- I DON'T THINK THAT PERSON SHOULD BE

11:27:51AM INVADING IN YOUR ARCHITECTURAL, YOU KNOW, RESPONSIBILITY.

11:27:57AM MY BIGGER CONCERN IS MAKING SURE THAT IT'S ALL MOVING

11:28:01AM FORWARD TOGETHER AND SINCE WE HAVE SWIFT MUD INVOLVED AND

11:28:05AM COUNTY INVOLVED AND YOU ALL INVOLVED AND THIS

11:28:08AM CONSTRUCTION COMPANY INVOLVED, THE CITY MANAGEMENT, IT

11:28:12AM WOULDN'T BE BAD TO HAVE SOMEBODY THAT IS KIND OF

11:28:17AM MANAGING.

11:28:17AM >> ABSOLUTELY.

11:28:17AM I THINK IT WOULD BE A GREAT IDEA BECAUSE TYPICALLY THERE

11:28:20AM IS SOMEBODY WITH THE -- WITH THE CITY THAT'S DOING THAT,

11:28:24AM BUT BECAUSE OF THE MANAGEMENT QUESTION, YOU'RE LACKING  
11:28:27AM THAT SO I THINK A PROJECT MANAGER AND OWNER'S REP IS A  
11:28:31AM FANTASTIC IDEA.  
11:28:32AM >>Hagen Brody: OKAY.  
11:28:32AM WE TALKED ABOUT BRIEFLY IN OUR ONE ON ONE THE TRAIL  
11:28:38AM THAT'S BEING CREATED AND ONE OF THE PUBLIC COMMENT THAT  
11:28:42AM WE HAD WAS TALKING ABOUT THE 5-Ks AND OTHER EVENTS THAT I  
11:28:46AM THINK COULD BE PART OF THIS BROADER PROJECT.  
11:28:50AM WHERE ARE YOU AT IN YOUR DESIGN AS FAR AS THE TRAIL.  
11:28:55AM I KNOW WE HAD KIND OF TALKED ABOUT WHETHER WE'D KEEP THE  
11:28:59AM WALKING TRAIL JUST ON THE EAST SIDE OF THE PROJECT OR IF  
11:29:02AM IT WAS GOING TO BE, YOU KNOW, SOMETHING MORE ALONG THE  
11:29:06AM LINES OF A KIND OF PARCEL OR PROPERTY WIDE CIRCUIT THAT I  
11:29:13AM THINK WOULD -- MY POSITION IS IT WOULD BE BETTER.  
11:29:17AM WHERE ARE WE WITH THAT?  
11:29:19AM >> WE DID DESIGN A TRAIL, A 5-K TRAIL THAT WOULD START AT  
11:29:23AM THE CLUBHOUSE AND WORK SOUTH AND THEN EAST AND GO THROUGH  
11:29:25AM THE PARK AREA AND THEN TIE BACK INTO THE CLUBHOUSE, SO WE  
11:29:33AM HAVE A 5-K TRAIL DRAWN IN THERE AND DESIGNED BUT RIGHT  
11:29:36AM NOW THE COST OF THAT IS NOT PART OF THE CONTRACT.  
11:29:39AM WHAT WE DID IS PUT THAT IN AS AN ADD ALTERNATE.  
11:29:42AM SO AT SOME POINT, THE CITY HAS TO DECIDE WHETHER THEY  
11:29:46AM WANT TO ADD THAT TO THE PROJECT OR NOT.  
11:29:48AM >>Hagen Brody: OKAY.  
11:29:49AM IN KEEPING WITH THE -- THE WHOLE, YOU KNOW, GOAL OF WHERE  
11:29:56AM WE GOT TO TODAY WAS TO MAKE THIS PUBLIC PROPERTY INVITING  
11:30:02AM AND ACCESSIBLE AND USABLE FOR MORE THAN JUST GOLF.  
11:30:06AM I THINK THAT'S REALLY IMPORTANT WHEN I LOOK AT OTHER  
11:30:08AM PUBLIC PARKS THAT HAVE INCORPORATED LONG PATHS THAT CAN  
11:30:13AM BE USED FOR OTHER THINGS LIKE THE 5-Ks AND LEISURE IN  
11:30:19AM GENERAL AND I THINK ACCESS ALSO.  
11:30:21AM WHEN YOU CREATE THE PATH AROUND THE WHOLE PROPERTY, I  
11:30:24AM THINK YOU'RE BETTER INCLUDING THE NEIGHBORHOODS THAT LIVE  
11:30:26AM AROUND THE AREA BECAUSE THEY CAN JUST JUMP ON WHEREVER IS  
11:30:29AM CONVENIENT FOR THEM.  
11:30:32AM >>Marlon Brown: TO THAT POINT, ONE OF THE ELEMENTS  
11:30:34AM ALREADY DESIGNED IS THE INFRASTRUCTURE BUILD, HOPEFULLY  
11:30:36AM WHEN THAT COMES AVAILABLE, IT SHOULD BE READY AND WE CAN  
11:30:39AM USE SOME OF THE MONEY FOR THE ELEMENTS THAT WE CAN'T THAT  
11:30:42AM WE HAVE NOT INCLUDED IN THIS \$12.5 MILLION.  
11:30:46AM >>Hagen Brody: LAST THING IS I JUST WANT TO MAKE SURE  
11:30:48AM WE'RE NOT GOING TO BE IN PERPETUAL CONSTRUCTION ON THE  
11:30:52AM PROPERTY, BECAUSE THAT I THINK WILL HURT OUR ABILITY TO  
11:30:54AM CREATE REVENUE.  
11:30:57AM IF WE'RE BUILDING THE COURSE AND IT'S A GREAT COURSE AND  
11:31:00AM THEN THERE IS CONSTRUCTION GOING ON IN THE CLUBHOUSE FOR  
11:31:03AM ANOTHER TWO YEARS AND THEN CONSTRUCTION ON THE PATHS  
11:31:06AM AROUND THERE, IT WILL CREATE A MESS THAT PEOPLE ARE GOING  
11:31:09AM TO BE LESS LIKELY TO VISIT.  
11:31:11AM AND JUST GIVING THE BEST CHANCE OF SUCCESS, I THINK IT'S  
11:31:14AM IMPORTANT WE TRY TO CONDENSE THIS AS MUCH AS POSSIBLE.  
11:31:19AM BUT I'M SUPPORTIVE OF THE AGENDA ITEM.  
11:31:23AM SUPPORTIVE OF THE COMPANY.  
11:31:25AM AND MOVING FORWARD.

11:31:27AM >>Mayor Arroyo: THANK YOU.  
11:31:29AM COMMISSIONER AHEARN-KOCH?  
11:31:33AM >>Jen Ahearn-Koch: YES.  
11:31:34AM THANK YOU.  
11:31:34AM I TOO AM IN SUPPORT OF THE AGENDA ITEM AND MOVING  
11:31:39AM FORWARD.  
11:31:39AM I FEEL COMFORTABLE WITH THAT AS WELL SHOULD THE OTHER  
11:31:43AM COMMISSIONERS AGREE TO THAT.  
11:31:50AM MR. MANDELL, IN YOUR LETTER, YOU DID MENTION THE  
11:31:53AM ALTERNATIVES HERE.  
11:31:54AM COULD YOU GO OVER THOSE QUICKLY AND WHAT THAT WOULD LOOK  
11:31:58AM LIKE?  
11:31:58AM DO YOU NEED IT?  
11:31:59AM >> YEAH.  
11:32:00AM THE ALTERNATIVES WE ADDED THAT I WAS RECOMMENDING?  
11:32:04AM SO THE WALKING PATH.  
11:32:09AM SO ONE IS WALKING PATH CONNECTIONS.  
11:32:14AM SO IN ORDER TO DO THAT WE'VE GOT ABOUT \$12,000 WORTH OF  
11:32:21AM CONNECTIONS TO MAKE THEM ALL WORK.  
11:32:22AM THAT'S ALTERNATE NUMBER SEVEN.  
11:32:24AM THE CONCRETE PATH WALKING PATH IS ALTERNATE NUMBER 8 FOR  
11:32:30AM \$336,000 AND CHANGE.  
11:32:32AM ONE IS TWO ON-SITE BATHROOMS.  
11:32:37AM THE KIMLEY HORN FOLKS AND I WERE TALKING ABOUT FUTURE  
11:32:40AM THINGS AND FUTURE CONSTRUCTION THINGS -- FUTURE  
11:32:42AM CONSTRUCTION THINGS THAT'S USUALLY IN THE CLUBHOUSE  
11:32:44AM CONTRACT AND THE INFRASTRUCTURE PROJECT.  
11:32:47AM WE THOUGHT LET'S PUT THAT OUT THERE AND SEE IF WE GET A  
11:32:51AM BETTER PRICE BECAUSE Q.G.S. WILL BE ON SITE AND NOT COST  
11:32:55AM AS MUCH MONEY IF WE WERE TO WAIT ON THAT.  
11:32:57AM THAT'S AN EXTRA \$7,000 AND THEN WE HAVE A PARKING LOT FOR  
11:33:00AM THE ADJUSTABLE COURSE FOR \$25,000.  
11:33:04AM SO WE SEE GOOD VALUE THERE AS WELL.  
11:33:06AM IT'S SORT OF NOT THAT MUCH MORE EFFORT FOR A CONTRACTOR  
11:33:10AM WHO IS BUILDING THE GOLF COURSE TO DO SOME OF THE ITEMS  
11:33:13AM WHEREAS IF YOU WAIT AND HAVE THE ITEMS BID AS PART OF THE  
11:33:16AM CLUBHOUSE PROJECT, IT MIGHT COST YOU MORE.  
11:33:21AM SO REALLY THE OTHER THREE ITEMS WE'RE TALKING ABOUT,  
11:33:25AM ABOUT \$45,000, BUT A DOLLAR IS A DOLLAR.  
11:33:30AM >>Jen Ahearn-Koch: THANK YOU SO MUCH.  
11:33:32AM THOSE ARE ALL MY QUESTIONS UNLESS YOU HAVE ANYTHING YOU'D  
11:33:35AM LIKE TO ADD TO THIS DISCUSSION.  
11:33:38AM >>Marlon Brown: IF I CAN JUST MENTION, AND AGAIN, TO  
11:33:43AM COMMISSIONER AHEARN-KOCH'S QUESTION, I KNOW WE'RE  
11:33:46AM BORROWING UP TO \$20 MILLION BUT EVERY DOLLAR WE GET  
11:33:50AM THROUGH A GRANT OR SOME TYPE OF APPROPRIATION, THOSE ARE  
11:33:54AM THE ELEMENTS.  
11:33:55AM SO WE CAN PROBABLY DO NOW THAN WAIT UNTIL LATER.  
11:33:58AM BECAUSE IT'S NOT AGAIN -- A DOLLAR IS A DOLLAR AND MONEY  
11:34:01AM IS MONEY BUT IT'S ENOUGH TO DO THE ELEMENTS THAT ARE  
11:34:05AM PROBABLY MISSING.  
11:34:08AM >>Jen Ahearn-Koch: AND MR. MAYOR, WHEN IT'S APPROPRIATE,  
11:34:10AM I'M PREPARED TO MAKE A MOTION.  
11:34:11AM I DON'T WANT TO CUT ANYBODY OFF IF THEY HAVE QUESTIONS

11:34:14AM BUT I'M PREPARED TO.  
11:34:15AM >>Mayor Arroyo: YEAH.  
11:34:16AM WHEN THE TIME COMES.  
11:34:18AM >>Hagen Brody: A QUICK FOLLOW-UP IF I COULD, MR. MAYOR.  
11:34:22AM JUST WHEN DO YOU ANTICIPATE US GOING THROUGH THE  
11:34:26AM ALTERNATIVES AND TALKING ABOUT THOSE?  
11:34:27AM >>Marlon Brown: THEY'RE ALREADY THERE.  
11:34:28AM AGAIN, IF THE COMMISSION AS PART OF THE MOTION, YOU KNOW,  
11:34:32AM SAYS THAT ANY DOLLAR RECEIVED, IF THOSE ELEMENTS COULD BE  
11:34:36AM CONSIDERED, IT WOULD BE PART OF THE MOTION AND WE'LL DO  
11:34:38AM IT AS PART OF THE CONSTRUCTION.  
11:34:42AM >>Hagen Brody: WANT TO INCORPORATE ALL OF THEM?  
11:34:44AM >>Marlon Brown: INCORPORATE ALL OF THEM DEPENDING ON THE  
11:34:46AM AMOUNT OF GRANTS OR STATE APPROPRIATIONS THAT COME TO  
11:34:50AM FRUITION.  
11:34:50AM DOES THAT MAKE SENSE?  
11:34:51AM >>Hagen Brody: IT DOES.  
11:34:52AM I JUST HAVEN'T BEEN BRIEFED ON THE SPECIFICS OF ALL THE  
11:34:55AM ALTERNATES.  
11:34:57AM I DON'T KNOW IF A PARKING LOT IS NECESSARY OVER -- STUFF  
11:34:59AM LIKE THAT.  
11:35:00AM SO I DON'T KNOW IF WE'D DO THAT AT A FUTURE DATE OR  
11:35:02AM TODAY.  
11:35:04AM >>Marlon Brown: I DON'T THINK WE HAVE A PARKING LOT.  
11:35:06AM >> FOR THE ADJUSTABLE COURSE WE DO, YEAH.  
11:35:09AM IT'S PART OF THE OVERALL PLAN.  
11:35:12AM --  
11:35:13AM >> I THINK FOR CITY OF SARASOTA ORDINANCE YOU HAVE TO  
11:35:16AM HAVE A PARKING LOT OVER THERE.  
11:35:17AM IT'S ALWAYS BEEN IN THE PLANS AND DESIGN BUT THAT'S  
11:35:20AM SEPARATED AS PART OF THE CLUBHOUSE CONTRACT.  
11:35:23AM >>Marlon Brown: SO, COMMISSIONERS, I'LL MORE FOCUS ON  
11:35:26AM ELEMENTS MORE RECREATIONAL USE, MORE, YOU KNOW, WALKING,  
11:35:30AM THOSE TYPES OF PATHS AND THINGS THAT WILL HELP.  
11:35:33AM THE NATURE PARK WILL HELP WITH RECREATION.  
11:35:35AM I'LL FOCUS MORE ON THOSE THAN A PARKING LOT.  
11:35:40AM >> THERE WILL BE OPPORTUNITY DURING CONSTRUCTION WHERE WE  
11:35:42AM CAN HOPEFULLY SAVE MONEY HERE AND THERE WHERE WE CAN  
11:35:45AM PROBABLY SAVE \$7,000 AND THEN ASK Q.G.S. TO TAKE CARE OF  
11:35:50AM THOSE BATHROOMS.  
11:35:51AM THERE IS OPPORTUNITY THERE AS WELL.  
11:35:54AM >>Marlon Brown: I WILL BRIEF YOU IF ANY OF THE ELEMENTS,  
11:35:57AM I'LL MAKE SURE TO BRIEF THE COMMISSION BEFORE.  
11:36:03AM >> I WAS GOING TO SAY THAT, YOU KNOW, I VISITED BOBBY  
11:36:07AM JONES FOR THE FIRST TIME, LIKE, LAST WEEK DOING A SITE  
11:36:11AM VISIT, AND, YOU KNOW, NOT FAMILIAR WITH GOLF.  
11:36:16AM DON'T KNOW MUCH ABOUT IT.  
11:36:19AM AND AS STATE BEFORE, I DON'T KNOW DONALD ROSS FROM DIANA  
11:36:24AM ROSS, SO.  
11:36:28AM [LAUGHS]  
11:36:29AM MY BEING OUT THERE, YOU KNOW, I WAS -- PRETTY MUCH LIKE  
11:36:35AM IN AWE OF JUST BEING OUT THERE AND SOAKING IT ALL IN.  
11:36:40AM THE POSSIBILITIES THAT LABOR FORCE IN TERMS OF WHAT COULD  
11:36:45AM BE IN -- WHAT COULD BE BROUGHT TO FRUITION WITH THIS

11:36:50AM WHOLE PROJECT AND SO ON.  
11:36:54AM AND ONE OF THE THINGS THAT, YOU KNOW, SORT OF RESTED WITH  
11:37:01AM ME, YOU KNOW, ASIDE FROM THE AESTHETICS OF NATURE AND  
11:37:06AM EVERYTHING LIKE THAT WAS, YOU KNOW, THE PARTICIPATION IN  
11:37:10AM TERMS OF PEOPLE OUT THERE IN THE PARTAKING OF THE PARK.  
11:37:16AM THE CONSERVATION EASEMENT OR WHATEVER IF WE GO FORWARD  
11:37:19AM WITH IT.  
11:37:20AM THE GOLF AND EVERYTHING.  
11:37:24AM AND I ALSO DID A -- WENT TO THE MUSEUM, SARASOTA MUSEUM,  
11:37:32AM WHERE THEY HAD THE EXHIBIT ON THE GOLF BACKS, YOU KNOW,  
11:37:37AM THAT TALKED EXPLICITLY ABOUT RACE AND, YOU KNOW, HOW THAT  
11:37:43AM PLAYED THIS ROLE IN GOLF, IN THE GOLF COMMUNITY,  
11:37:47AM PARTICULARLY BACK IN THAT TIME AND SO ON, AND SO THAT  
11:37:52AM BEING SAID, I'M WONDERING IN TERMS OF PROCUREMENT AND  
11:38:02AM GOING OUT FOR CONTRACTS AND SO ON.  
11:38:03AM HOW MUCH IS TAKING INTO CONSIDERATION AND IN WAY OF  
11:38:10AM MINORITY INCLUSION AND PARTICIPATION IN THIS.  
11:38:13AM YOU KNOW, WOMEN, VETERANS, YOU KNOW, AFRICAN AMERICANS,  
11:38:18AM MINORITIES OR WHATEVER IN TERMS OF, YOU KNOW, BEING A  
11:38:21AM PART OF THIS WHOLE PROCESS AND -- BECAUSE I LOOK AT IT'S  
11:38:25AM PRETTY MUCH THE SAME PEOPLE WE ALWAYS HAVE, BUT DO WE  
11:38:28AM HAVE ANY MINORITIES THAT MAY BE IN THIS IN ANY WAY, SHAPE  
11:38:32AM OR FORM OR WHATEVER.  
11:38:35AM >> IN TERMS OF THE CONSTRUCTION OF THE COURSE?  
11:38:39AM I DON'T KNOW THE MAKE-UP OF THE -- THE ONLY -- I DON'T  
11:38:41AM HAVE THE Q.G.S. MANAGER HERE.  
11:38:48AM I DON'T KNOW THE MAKE-UP OF HIS TEAM.  
11:38:51AM DO -- YOU GOT TO COME DOWN.  
11:38:59AM IF YOU CAN INTRODUCE YOURSELF, PLEASE.  
11:39:03AM >> YES.  
11:39:04AM I'M PAUL COPE, MANAGER WITH Q.G.S. DEVELOPMENT.  
11:39:09AM I'M SORRY.  
11:39:09AM I DON'T HAVE OUR SHEET.  
11:39:11AM THERE IS A -- THERE IS THE PERSONNEL SHEET LIST THAT WE  
11:39:15AM HAVE.  
11:39:16AM >>Marlon Brown: IS IT INCLUDED?  
11:39:19AM >> I BELIEVE IT'S IN -- I'M NOT SURE IT'S IN STAFF.  
11:39:24AM WE DO HAVE SEVERAL, AND I CAN'T TELL YOU HOW MANY  
11:39:29AM MINORITIES WE HAVE, BUT YES.  
11:39:31AM THEY'LL BE CONSIDERED AND THE LOCAL SARASOTA PEOPLE ALSO.  
11:39:34AM I JUST DON'T HAVE THAT EXACT BREAKDOWN.  
11:39:39AM >>Vice-Mayor Battie: PARTICULARLY, LIKE, LOCALS OR WHAT  
11:39:42AM HAVE YOU.  
11:39:43AM >> WE'LL USE AS MANY LOCALS AS WE CAN.  
11:39:45AM THAT'S TO OUR ADVANTAGE ALSO OF NOT HAVING TO HOUSE  
11:39:50AM PEOPLE AND STUFF LIKE THAT.  
11:39:52AM AS A MATTER OF FACT, IF WE'RE VOTED, WE'LL PUT OUT  
11:39:56AM PROBABLY ADS IN THE PAPER IMMEDIATELY.  
11:40:00AM >>Marlon Brown: WE'LL PROVIDE THAT TO THE COMMISSION.  
11:40:02AM >>Vice-Mayor Battie: ESPECIALLY WITH BOBBY JONES, I'M NOT  
11:40:05AM IN DEPTH OF THE HISTORY OR WHATEVER, BEING ONE OF  
11:40:10AM THE -- FIRST IF NOT THE FIRST, LIKE, INTEGRATED GOLF  
11:40:12AM COURSES, YOU KNOW, IN THE COUNTRY.  
11:40:15AM SO, YOU KNOW, JUST SOMETHING TO -- I WANT TO MAKE SURE

11:40:19AM THAT WE CONSIDER.  
11:40:21AM LIKE YOU SAID, BE IT WOMEN, VETERANS, HANDICAPPED OR  
11:40:27AM WHATEVER IT MIGHT BE.  
11:40:28AM YOU KNOW, THAT -- BEING PART OF THIS WHOLE PROCESS JUST  
11:40:33AM BRINGING INCLUSION INTO THIS AND WHAT NOT.  
11:40:37AM >> WE'RE LIKE EVERY COMPANY RIGHT NOW.  
11:40:38AM WE INVITE ANY PERSON THAT IS INTERESTED IN WORK AND  
11:40:43AM WORKING WITH US.  
11:40:45AM >>Vice-Mayor Battie: EXCELLENT.  
11:40:47AM THAT'S PRETTY MUCH ALL -- GREAT JOB.  
11:40:51AM THANK YOU.  
11:40:52AM >> THANK YOU ALL AGAIN.  
11:40:54AM YOU KNOW, THIS PROPOSAL RIGHT NOW IS FOR 15.5 -- 12.5  
11:40:59AM MILLION DOLLARS.  
11:41:00AM \$1.5 MILLION MORE THAN WHAT WAS PROPOSED LESS THAN A YEAR  
11:41:03AM AGO.  
11:41:04AM TEN MONTHS AGO.  
11:41:05AM AND THIS IS JUST A CONSTRUCTION OF THE GOLF COURSE.  
11:41:11AM IT DOESN'T INCLUDE THE PARK AREA.  
11:41:13AM >> A GOOD PART OF IT INCLUDES PARK AREA.  
11:41:16AM ALL THE WETLAND AND CONSTRUCTION AREA.  
11:41:19AM AT LEAST 35% OF THE PROJECT CONSTRUCTION, EARTH WORK AND  
11:41:23AM ALL IS PART OF THAT PARK.  
11:41:24AM A BIG ELEMENT OF IT.  
11:41:29AM >>Mayor Arroyo: HOW ABOUT THE REST OF THE PARK?  
11:41:31AM >> THAT'S NOT UNDER MY PURVIEW.  
11:41:34AM >>Mayor Arroyo: HOW MUCH OF THE PARK IS BEING FUNDED WITH  
11:41:36AM THIS?  
11:41:36AM >>Marlon Brown: IF I MAY, CHRIS CIANFAGLIONE WHO WORKED  
11:41:40AM ON THE ELEMENTS OF THE PARK CAN PROBABLY ADDRESS SOME OF  
11:41:43AM THE QUESTIONS PLEASE.  
11:41:46AM >> GOOD MORNING, EVERYONE.  
11:41:47AM CHRIS CIANFAGLIONE CAN KIMLEY HORN FOR THE RECORD.  
11:41:51AM TO RICH'S POINT WITHIN THE 12.5 MILLION, THE BULK OF THE  
11:41:55AM EARTH WORK FOR THE CONSTRUCTION OF THE COURSE IS COMING  
11:41:58AM FROM THE CREATED WETLANDS SO THE CREATED WETLANDS SYSTEM  
11:42:02AM AND THE BASE LEVEL OF PLANTINGS AROUND THAT ARE WITHIN  
11:42:04AM THE IMPLEMENTATION OF THE PROJECT.  
11:42:07AM BEYOND THAT FOR FUTURE PARK ELEMENTS IT'S REALLY UP TO  
11:42:10AM WHATEVER THE DESIGN IS AND THE DIRECTION OF THE  
11:42:11AM COMMISSION ON WHAT ELEMENTS --  
11:42:14AM >>Mayor Arroyo: WHAT PERCENTAGE IS LEFT TO BE DESIGNED  
11:42:16AM AND FUNDED?  
11:42:18AM >> THINGS LIKE BOARDWALKS, STRUCTURES.  
11:42:23AM >>Mayor Arroyo: THE PERCENTAGE.  
11:42:24AM >> I DON'T KNOW THE PERCENTAGE BECAUSE I HAVEN'T DONE THE  
11:42:26AM MATH ON IT.  
11:42:27AM >>Mayor Arroyo: OVER HALF OF THE PARK?  
11:42:29AM >> I THINK WHAT YOU'VE GOT WHEN THIS PROJECT IS DONE IS  
11:42:32AM THE FRAMEWORK.  
11:42:33AM THE GRADING IS DONE.  
11:42:34AM THE DRAINAGE INFRASTRUCTURE IS DONE.  
11:42:36AM TO ME IT'S ALL OF THE KIND OF ICING ON TOP OF THE CAKE  
11:42:39AM THAT COMES IN FOR THE FUTURE.

11:42:41AM ADDITIONAL WALKING PATHS, ADDITIONAL BOARDWALKS, ANY  
11:42:44AM SHADE STRUCTURE AND SUPPLEMENTAL LANDSCAPING WOULD BE I  
11:42:47AM THINK THE FUTURE PARK ELEMENTS NOT THERE IN NOW.  
11:42:50AM >>Marlon Brown: SO, MAYOR, IT ALL DEPENDS ON HOW MUCH YOU  
11:42:53AM WANT.  
11:42:53AM YOU CAN PUT IN ONE ELEMENT OR 100 ELEMENTS.  
11:42:56AM IT'S UP TO THE COMMISSION TO DECIDE AND THAT WILL --  
11:42:58AM >>Mayor Arroyo: WHEN WOULD WE DECIDE THAT?  
11:43:01AM >>Marlon Brown: AS WE MOVE FORWARD WITH THE PARK WE'LL  
11:43:03AM BRING THE ELEMENTS TO THE COMMISSION.  
11:43:04AM >>Mayor Arroyo: WHEN DO THE BIDS COME IN?  
11:43:08AM WHEN IS THE FINAL DAY OF BIDS?  
11:43:11AM >> JULY 20.  
11:43:12AM >>Mayor Arroyo: WHAT ARE THE CIRCUMSTANCES THAT LED TO  
11:43:15AM THIS BEING SEEN THE FOLLOWING YEAR?  
11:43:17AM SIX MONTHS PLUS LATER?  
11:43:22AM >> AS FAR AS I KNOW, THERE WAS A DELAY IN THE WHOLE  
11:43:25AM PROCESS AS FAR AS CONSIDERING ANYTHING FOR BOBBY JONES.  
11:43:29AM >>Mayor Arroyo: CAN YOU INTRODUCE YOURSELF AS WELL?  
11:43:32AM >> BARNEY KAVANAGH, SENIOR PROFESSIONAL BUYER.  
11:43:36AM THERE WAS SOME DELAY IN THE PROJECT --  
11:43:43AM THERE WAS SOME DELAY IN THE CONSTRUCTION OF THE  
11:43:46AM CLUBHOUSE, THE GREENS, ET CETERA.  
11:43:48AM THAT IN ITSELF HAD A LOT TO DO WITH IT.  
11:43:51AM >>Mayor Arroyo: WOULD YOU SAY THAT SIX MONTHS TO RETURN  
11:43:53AM BIDS TO A COMMISSION, IS THAT NORMAL?  
11:43:56AM THAT CONSIDERED NORMAL IN THE INDUSTRY?  
11:44:00AM >>Barney Kavanagh: IT WAS ADVERTISED MAY 11.  
11:44:02AM WE RECEIVED THE BIDS JULY 20.  
11:44:05AM AS FAR AS WHEN THE ORIGINAL CONTRACT WAS AGREED UPON, I  
11:44:10AM BELIEVE THAT WAS IN SEPTEMBER.  
11:44:12AM >>Marlon Brown: SO, MAYOR, IF I MAY.  
11:44:14AM THE REASON IT WAS NOT BROUGHT BEFORE YOU, WE WANTED TO  
11:44:17AM BRING EVERYTHING RELATED TO BOBBY JONES TOGETHER SO  
11:44:19AM YOU'LL MAKE A COMPREHENSIVE AND INFORMED DECISION AND NOT  
11:44:22AM JUST PIECE MEAL THIS.  
11:44:24AM WE DID NOT KNOW ABOUT THE FINANCING.  
11:44:26AM WE DIDN'T HAVE THE INFORMATION RELATED TO THE OTHER  
11:44:28AM ELEMENTS SO AGAIN, WE COULD HAVE BROUGHT IT BUT IT WOULD  
11:44:33AM HAVE BEEN DONE PIECE MEAL.  
11:44:36AM >>Mayor Arroyo: AND MR. MANDELL, I ASKED YOU THIS QUESTION  
11:44:39AM LAST YEAR AND I'LL ASK IT AGAIN BECAUSE THINGS CHANGED.  
11:44:41AM IF APPROVED, HOW LONG DO YOU THINK THIS WILL TAKE?  
11:44:45AM >> WE ANTICIPATE THE 18 ROSS HOLES TO BE OPEN NOVEMBER.  
11:44:49AM AND THE ADJUSTABLE COURSE TO PROBABLY BE OPEN AROUND  
11:44:52AM JANUARY OR SO.  
11:44:54AM AGAIN, AS MENTIONED EARLIER WITH COMMISSIONER BRODY.  
11:44:57AM WE'RE STARTING CONSTRUCTION ON ALL OF IT STARTING, YOU  
11:45:01AM KNOW, AT THE SAME TIME.  
11:45:01AM BUT WE FELT IT WAS BETTER FOR THE CITY TO MAKE SURE THAT  
11:45:04AM TOWARDS THE END WE FOCUS ON GETTING THE 18 REGULATION  
11:45:08AM HOLES DONE IN PREPARATION FOR THE GOLF SEASON AND FOLLOW  
11:45:12AM THAT WITH THE ADJUSTABLE COURSE.  
11:45:16AM >>Mayor Arroyo: OKAY.

11:45:16AM COMMISSIONERS, IF YOU'RE READY TO MAKE A MOTION OR  
11:45:19AM ANYBODY IS.  
11:45:20AM >>Jen Ahearn-Koch: I'M READY TO MAKE A MOTION.  
11:45:22AM I'D MOVE APPROVAL OF AGENDA ITEM 2.1 AUTHORIZING THE  
11:45:26AM MAYOR CITY AUDITOR AND CLERK TO EXECUTE THE AGREEMENT  
11:45:29AM BETWEEN THE CITY OF SARASOTA AND Q.G.S. DEVELOPMENT INC.  
11:45:34AM >>Mayor Arroyo: MOTION MADE BY COMMISSIONER AHEARN-KOCH  
11:45:36AM AND SECOND BY COMMISSIONER BRODY.  
11:45:39AM ANY FURTHER DISCUSSION?  
11:45:42AM >>Jen Ahearn-Koch: THANK YOU FOR ALL OF YOUR WORK.  
11:45:44AM IT'S BEEN A LONG TIME GETTING HERE AND I REALLY  
11:45:47AM APPRECIATE EVERYTHING THAT EVERYBODY HAS PUT INTO THIS.  
11:45:51AM IT'S CRYSTAL CLEAR TO ME THE COMMUNITY WANTS US TO MOVE  
11:45:54AM FORWARD WITH THIS.  
11:45:55AM I BELIEVE SOMEBODY SAID ACT NOW, ACT FAST, ACT QUICKLY,  
11:45:59AM ACT NOW.  
11:46:00AM THERE IS BROAD SUPPORT FOR THIS SO THAT'S WHY I'M HAPPY  
11:46:03AM TO MAKE THIS MOTION.  
11:46:07AM >>Hagen Brody: YEAH.  
11:46:07AM I'LL JUST SAY A FEW THINGS AND FIRST UP, I'LL -- I WANT  
11:46:12AM TO DIRECT MY COMMENTS TO THE CONSTRUCTION COMPANY THAT  
11:46:14AM WE'RE APPROVING RIGHT HERE TODAY.  
11:46:17AM I FOR ONE AND I BELIEVE I CAN SPEAK FOR THE COMMISSION  
11:46:22AM WHEN I SAY THAT CHANGE ORDERS AND, YOU KNOW, EXCESSIVE  
11:46:27AM COSTS WILL NOT BE TOLERATED.  
11:46:29AM WE HAVE DEALT WITH THAT IN THE PAST AND WANT TO LEAVE  
11:46:31AM THAT PRACTICE IN THE PAST AND I THINK CITY STAFF FEELS  
11:46:34AM THE SAME WAY.  
11:46:35AM SO JUST KNOW THAT ANY KIND OF INCREASING COSTS OR CHANGE  
11:46:41AM ORDER WILL BE VERY HEAVILY SCRUTINIZED AND EXPECT SOME  
11:46:45AM PUSHBACK LOT WE'RE HAPPY TO HAVE YOU ON BOARD WITH THIS  
11:46:49AM PROJECT.  
11:46:53AM YOU KNOW, I -- OBVIOUSLY, YOU KNOW, STRUGGLE WITH THE  
11:46:56AM COST OF THIS PROJECT AND HAVE FOR A LONG TIME.  
11:47:01AM COSTS HAVE GONE UP AND OTHER THINGS OUTSIDE OF OUR  
11:47:05AM CONTROLS HAPPENED OVER THE LAST TWO YEARS.  
11:47:08AM I THINK EVERYBODY CAN ADMIT THAT AND I THINK THAT WAS A  
11:47:11AM BIG CONTRIBUTOR TO THE LENGTH OF TIME THAT THIS HAS  
11:47:14AM TAKEN.  
11:47:15AM BUT ULTIMATELY AT THE END OF THE DAY, I FEEL THAT IT'S  
11:47:18AM IMPORTANT THAT THE CITY PRESERVE THIS AMENITY AND ASSET  
11:47:24AM FOR GENERATIONS, TEN DECADES IF NOT CENTURIES TO COME.  
11:47:29AM IT IS AN IMPORTANT PART OF THE HISTORY AND FABRIC OF THE  
11:47:32AM COMMUNITY.  
11:47:33AM A COMMUNITY THAT IS, YOU KNOW, A HIGH LEVEL COMMUNITY.  
11:47:36AM I THINK ONE OF THE SPEAKERS CALLED IT A SOPHISTICATED  
11:47:40AM COMMUNITY.  
11:47:40AM I CAN TELL YOU SPEAKING ABOUT GOLF, YOU KNOW, FROM MY  
11:47:46AM PERSONAL EXPERIENCE, I GREW UP PLAYING BOBBY JONES.  
11:47:49AM I PLAYED COUNTLESS TIMES ON THAT COURSE, AND I DID NOT  
11:47:52AM GROW UP WEALTHY OR SOPHISTICATED, AND IT WAS ALWAYS AN  
11:47:56AM AFFORDABLE OPTION FOR, YOU KNOW, MY PERSPECTIVE FOR KIDS.  
11:48:01AM FOR FRIENDS OF MINE, MIDDLE SCHOOL AND HIGH SCHOOL KIDS  
11:48:06AM THAT COULD EASILY GET TO THE COURSE, PLAY THE COURSE FOR

11:48:09AM CHEAP.  
11:48:09AM HIT SOME BALLS ON THE RANGE.  
11:48:12AM AND LEARN AND TO -- TO APPRECIATE THE GAME OF GOLF.  
11:48:18AM I THINK THAT'S REALLY IMPORTANT FOR US TO CONTINUE ON.  
11:48:22AM THERE ARE NOT THAT MANY PUBLIC COURSES IN THE COMMUNITY.  
11:48:25AM THERE ARE A LOT OF PRIVATE COURSES IN THE COMMUNITY AND  
11:48:28AM EVEN FEWER THAT ARE CENTRALLY LOCATED TO THE CITY OF  
11:48:32AM SARASOTA AND POPULATION BASED IN THE NORTH PART OF THE  
11:48:36AM COUNTY.  
11:48:39AM YEAH.  
11:48:39AM IT WAS -- IN LOOKING AT THE SUSTAINABILITY OF THE COURSE,  
11:48:46AM IT WAS ALWAYS MY GOAL TO RIGHT-SIZE THE COURSE TO WHAT I  
11:48:50AM FELT LIKE WAS A SUSTAINABLE SIZE FOR THOSE GENERATIONS TO  
11:48:55AM COME AND I THINK WE'RE AT THAT PLACE WHERE WE'LL HAVE A  
11:49:00AM GREAT COURSE FOR COMPETITIVE AND EXPERIENCED GOLFERS AND  
11:49:04AM ALSO A SMALLER COURSE FOR SENIORS AND JUNIORS TO LEARN  
11:49:09AM AND ENJOY THE GAME OF GOLF FOR YEARS TO COME, BUT IT'S A  
11:49:13AM TREMENDOUS EXPENSE TO THE TAXPAYERS AND CITY OF SARASOTA  
11:49:16AM AND BECAUSE OF THAT, IT WAS ALWAYS IMPORTANT TO -- FOR ME  
11:49:20AM TO BROADEN THE SCOPE OF WHAT THIS PROPERTY WOULD OFFER  
11:49:25AM AND SO OPENING IT UP TO FAMILIES AND CHILDREN TO -- THAT  
11:49:31AM DON'T PLAY GOLF TO ENJOY THE NATURE PARK AND THE WALKING  
11:49:35AM AND THE ADVENTURE TRAILS AND THE BIRD WATCHING AND THE  
11:49:40AM SITES, I JUST THINK IT WILL BE SUCH A COMMUNITY ASSET  
11:49:44AM THAT I THINK IS ON PAR WITH WHAT THE BAY IS DOING ON THE  
11:49:48AM BAY, AND WHEN YOU LOOK AT HOW MUCH THAT PROJECT IS  
11:49:52AM COSTING, THOSE FOLKS AND WHAT THIS IS -- WILL COST US TO  
11:49:55AM GET THIS TO A PLACE WHERE I THINK IT WILL BE A  
11:49:58AM COMPETITIVE AND COMPARABLE, I THINK IT'S A VALUE THE  
11:50:04AM COMMUNITY.  
11:50:05AM IT WILL CERTAINLY BE AN EXPENSE AND I THINK WE'RE GOING  
11:50:08AM TO HAVE TO REALLY CONTINUE TO FIGHT FOR FUNDING  
11:50:11AM OPPORTUNITIES TO BRING THE COST OF THAT BOND DOWN AND THE  
11:50:15AM INTEREST OF THAT DOWN AS WELL, BUT I THINK THAT WE CAN DO  
11:50:19AM THAT, BUT I JUST WANT THE COMMUNITY TO KNOW THAT I THINK  
11:50:23AM THIS IS SOMETHING THE COMMISSION SHOULD TAKE, IS LOOKING  
11:50:26AM AT OTHER ASSETS TO GET THE BOND DOWN AS QUICKLY AS  
11:50:30AM POSSIBLE.  
11:50:30AM FOR THOSE THAT DON'T KNOW, THIS PROPERTY IS A WATERSHED.  
11:50:34AM IF YOU POUR A GLASS OF WATER IN -- GLASS OF WATER INTO A  
11:50:40AM STREET DRAIN AT UTC MALL, THERE IS A GOOD CHANCE IT WILL  
11:50:43AM FLOW THROUGH BOBBY JONES.  
11:50:44AM IT COVERS ABOUT 6,000 ACRES OF SARASOTA COUNTY AND  
11:50:49AM CONTRIBUTING TO ABOUT \$2.6 BILLION -- BILLION GALLONS OF  
11:50:56AM WATER THAT FLOWS THROUGH ANNUALLY.  
11:50:58AM SO OBVIOUSLY FOR RECREATION WE TALKED A LOT ABOUT THAT.  
11:51:01AM FOR WATER QUALITY AND ENVIRONMENTAL PROTECTION PURPOSE  
11:51:08AM PURPOSES -- PURPOSES, I THINK THE CITY DESERVING FOR THE  
11:51:11AM TAXPAYERS OF CITY OF SARASOTA AND I'LL GET -- SPEAK A  
11:51:15AM LITTLE BIT MORE ABOUT THAT IN SOME OF THE AGENDA ITEMS TO  
11:51:18AM COME, BUT I DO THINK THAT IT IS WORTH REINVENTING.  
11:51:25AM I DO THINK THAT IT'S WORTH A SECOND LEASE ON LIFE AND  
11:51:29AM HOPEFULLY IT WILL BE ABLE TO PROVIDE SOME OF THE SAME  
11:51:32AM EXPERIENCES THAT A LOT OF PEOPLE GOT OVER THE DECADES OF

11:51:36AM THAT COURSE FOR GENERATIONS TO COME.  
11:51:40AM >>Mayor Arroyo: COMMISSIONER ALPERT?  
11:51:42AM >>Liz Alpert: DITTO TO EVERYTHING COMMISSIONER BRODY  
11:51:47AM SAID.  
11:51:47AM THE OTHER THING I WOULD ADD IS THAT PARKS ARE NOT  
11:51:52AM GENERALLY A PROFIT CENTER ANYWAY.  
11:51:56AM NONE OF OUR PARKS MAKE MONEY, HOWEVER, IF ONCE THE DEBT  
11:52:01AM SERVICE IS PAID OFF ON A BOND, THIS ACTUALLY ACCORDING TO  
11:52:06AM THE NUMBERS SHOULD MAKE MONEY.  
11:52:08AM SO I'M COMFORTABLE AND HAVE BEEN FOR A LONG TIME MOVING  
11:52:12AM FORWARD WITH ALL OF THIS, BUT I WANTED TO SEE IF  
11:52:18AM COMMISSIONER AHEARN-KOCH WAS OPEN TO A FURTHER AMENDMENT  
11:52:23AM BECAUSE I WANT TO MAKE SURE WE INCLUDED IN THE MOTION  
11:52:25AM ALLOWING FOR SOME OF THESE OTHER ELEMENTS IF THERE IS  
11:52:28AM MONEY FOR THEM.  
11:52:29AM SO YOU DIDN'T MENTION THAT, SO I WANTED TO MAKE SURE THAT  
11:52:34AM IS INCLUDED BECAUSE IF WE CAN DO THAT, THAT WOULD BE  
11:52:36AM WONDERFUL.  
11:52:37AM >>Jen Ahearn-Koch: I HAVE NO PROBLEM WITH THAT.  
11:52:39AM >>Liz Alpert: THANK YOU.  
11:52:40AM IS THE SECONDER OKAY WITH THAT?  
11:52:41AM >>HAGEN BRODY: OKAY WITH IT.  
11:52:45AM NOT APPROVING ALL OF THAT.  
11:52:47AM >>Liz Alpert: KEEPING IT AS AN OPTION.  
11:52:49AM >>Mayor Arroyo: VICE MAYOR BATTIE?  
11:52:52AM >>Vice-Mayor Battie: NO, AGAIN, JUST REPEATING  
11:52:55AM COMMISSIONER ALPERT, YOU KNOW, THAT AFTER EVERYTHING THAT  
11:52:59AM COMMISSIONER BRODY JUST STATED, I WANT TO THANK YOU ALL  
11:53:02AM FOR THE WORK AND THE EFFORT AND ENERGY THAT YOU PUT INTO  
11:53:08AM THIS.  
11:53:09AM YOU KNOW, AS WE KNOW, IT'S BEEN A LONG TIME COMING, AND I  
11:53:14AM MEAN, THIS IS GOING TO BE, LIKE, YOU KNOW, OUR LEGACY,  
11:53:19AM YOU KNOW, IF YOU WILL.  
11:53:22AM LIKE I SAID, I DIDN'T GROW UP PLAYING GOLF.  
11:53:25AM I DIDN'T PLAY FOOTBALL OR BASKETBALL AND SPORTS WITH A  
11:53:29AM LOT OF MOTION AND ACTION AND GOLF WASN'T ONE OF THEM, BUT  
11:53:33AM I DID HAVE FRIENDS, YOU KNOW, FROM THE NORTH END OF  
11:53:38AM SARASOTA THAT DID PLAY GOLF, AND THIS WAS AN AFFORDABLE  
11:53:44AM OPTION FOR THEM, AND, YOU KNOW, MR. MANDELL, YOU GOT A LOT  
11:53:51AM OF WEIGHT ON YOUR SHOULDERS BECAUSE I'VE BEEN OUT IN THE  
11:53:54AM STREETS SAYING THAT THIS IS GOING TO RIVAL ANY PRIVATE  
11:53:58AM COURSE THAT HAPPENS OVER WHATEVER OR THAT'S GOING ON IN  
11:54:04AM AND AROUND THE CITY.  
11:54:05AM I WAS -- WHEN I WENT TO VISIT BOBBY JONES LAST WEEK, I  
11:54:13AM WAS SPEAKING WITH THE PEOPLE THAT I WAS OUT THERE WITH,  
11:54:17AM AND I TOLD THEM I'M NOT FAMILIAR WITH GOLF.  
11:54:23AM THEN IT DAWNED ON ME, YOU KNOW WHAT?  
11:54:26AM I USED TO LIVE ON A GOLF COURSE.  
11:54:29AM JUST TELLS YOU HOW MUCH I DON'T PARTICIPATE IN THAT.  
11:54:34AM FORGOT THAT I ACTUALLY LIVED ON ONE.  
11:54:36AM AND THEN I REALIZED, YOU KNOW, AS I'M TALKING TO  
11:54:42AM MR. DOMAIN, HE WAS SPEAKING TO ME ABOUT THE CLUBHOUSE,  
11:54:46AM AND I REMEMBER I HAD GONE TO DETROIT, YOU KNOW, LAST YEAR  
11:54:50AM TO VISIT MY GIRLFRIEND AT THE TIME OR WHATEVER, AND THE

11:54:55AM GOLF COURSE THERE, THE DETROIT GOLF COURSE IS ON THE PGA  
11:54:59AM TOUR AND VERY HISTORIC AND SO ON.  
11:55:02AM SHE TOOK ME INTO THE CLUBHOUSE AND IT WAS MASSIVE.  
11:55:04AM IT WAS HUGE.  
11:55:05AM I WAS LIKE, MAN, THIS -- THIS THING IS INCREDIBLE.  
11:55:08AM THEN HE TALKED TO ME ABOUT BOBBY JONES AND THE CLUBHOUSE  
11:55:13AM AND WHERE IT USED TO RESIDE AND SO ON.  
11:55:15AM I SAID, MAN, THAT'S SMALL.  
11:55:16AM AND AGAIN, HE SAID, YOU KNOW, WELL, THE DIFFERENCE  
11:55:20AM BETWEEN THOSE IS THAT WAS A PRIVATE GOLF COURSE AND THIS  
11:55:24AM IS A MUNICIPAL GOLF COURSE.  
11:55:26AM AGAIN, MY LACK OF KNOWLEDGE ABOUT GOLF.  
11:55:29AM BUT THAT DOESN'T SORT OF TAKE AWAY FROM THE FACT THAT  
11:55:36AM IT'S EXTREMELY IMPORTANT TO ME THAT, YOU KNOW, WE MAKE  
11:55:39AM THE RIGHT DECISIONS, THAT WE BE FISCALLY RESPONSIBLE,  
11:55:45AM THAT WE ENGAGE IN MAKING SURE THAT WE GIVE THE CITIZENS  
11:55:52AM OF THE CITY AN ALL INCLUSIVE, YOU KNOW, AMENITY IN THE  
11:56:01AM CITY.  
11:56:05AM BEING OUT THERE, I EQUATED BOBBY JONES BEING THE BAY  
11:56:12AM PROJECT OF THE EAST, AND WE PUT A LOT OF ENERGY AND  
11:56:16AM THOUGHT INTO THAT PROJECT, AND ALTHOUGH IT'S PRIVATELY  
11:56:19AM FUNDED, YOU KNOW, THIS IS -- THESE ARE YOUR TAXPAYERS,  
11:56:25AM TAX PAYING DOLLARS THAT ARE GOING TO PAY FOR THIS, AND WE  
11:56:28AM WANT TO MAKE SURE WE'RE BEING RESPONSIBLE WITH THEM.  
11:56:31AM AND LIKE I SAID, I JUST WANT TO MAKE SURE FOR MYSELF  
11:56:37AM PERSONALLY THAT, YOU KNOW, I PUT FORTH THE PASSION THAT I  
11:56:43AM THINK THAT THIS COURSE DESERVES AND AGAIN, MY BEING OUT  
11:56:47AM THERE, I WAS IN AWE OF BEING THERE AND I LOOK FORWARD TO,  
11:56:54AM YOU KNOW, PUSHING THIS FORWARD AND GIVING, YOU KNOW, THIS  
11:56:57AM CITY EVERYTHING THAT IT DESERVES IN TERMS OF ANOTHER  
11:57:02AM ADDED AMENITY THAT AGAIN IS A GEM.  
11:57:07AM SO THANK YOU ALL AND APPRECIATE THE WORK THAT THE STAFF  
11:57:11AM AND MR. MANDELL AND ALL OUR TEAM PUT INTO THIS AND THAT'S  
11:57:16AM IT.  
11:57:17AM SO.  
11:57:18AM >>>Mayor Arroyo: THANK YOU, VICE MAYOR.  
11:57:20AM YEAH.  
11:57:21AM THANK YOU, MR. MANDELL AND THE REST OF THE STAFF FOR  
11:57:23AM PUTTING SO MUCH TIME AND EFFORT INTO THIS AND JUST -- I  
11:57:26AM WANTED TO CLARIFY THAT I HAVE NO PROBLEM, COMMISSIONER  
11:57:29AM ALPERT, WITH THE PARK ASPECT OF IT.  
11:57:30AM I HAVE NO PROBLEM WITH PROTECTING OUR ENVIRONMENT AND  
11:57:32AM WATERSHED AND WATER FILTRATION AND WATER QUALITY AND  
11:57:36AM RE-CREATING THE HIKING TRAILS.  
11:57:39AM MY RESERVATION COMES WITH THE GOLF OPERATIONS BECAUSE  
11:57:42AM PARKS DON'T MAKE MONEY.  
11:57:43AM GOLF COURSES DO.  
11:57:44AM AND A GOLF COURSE IS NOT A MUNICIPAL FUNCTION, AND YES,  
11:57:49AM WE PAY OFF THE DEBT AT ONE POINT IN THE FUTURE, BUT BY  
11:57:52AM ALL ESTIMATES, WE ARE GOING TO CONTINUE TO LOSE MONEY  
11:57:55AM EVEN IF WE HAD NO DEBT BECAUSE THAT'S WHAT WAS HAPPENING  
11:57:59AM BEFORE.  
11:57:59AM THAT'S WHAT THE PROJECTIONS FROM THESE COMPANIES SAY.  
11:58:02AM EVEN -- THERE IS NO CERTAINTY ON ANYTHING.

11:58:05AM I'M VERY, YOU KNOW, VERY HESITANTLY AM GOING TO VOTE FOR  
 11:58:09AM THIS BECAUSE, YOU KNOW, BEFORE 10 MONTHS AGO, IT WOULD BE  
 11:58:14AM DONE IN SIX OR SEVEN MONTHS AND NOW IT'S TEN MONTHS.  
 11:58:16AM DONE IN NOVEMBER AND THEN AT LEAST.  
 11:58:18AM SO IT'S A LENGTHY PROCESS TO GET THIS BACK TO US.  
 11:58:22AM SIX MONTHS.  
 11:58:24AM IT JUST KIND OF PASSES THE SMELL TEST -- SMELLS LIKE  
 11:58:28AM STATION 87 FOR ME WHICH WAS A LENGTHY PROJECT THAT COST  
 11:58:31AM WAY MORE THAN IT SHOULD HAVE AND TOOK, YOU KNOW,  
 11:58:35AM STILL -- ALMOST DONE BUT NOT REALLY COMPLETELY DONE  
 11:58:40AM SO -- I WISH IT WAS ONLY ON THE PARKS.  
 11:58:42AM WE WERE RESTORING THE PARK AND EVERYTHING THAT IS PUBLIC  
 11:58:44AM FOR 100% OF THE PEOPLE AND NOT JUST THOSE WHO PLAY GOLF.  
 11:58:49AM BUT WITH THAT SAID, YOU KNOW, LET'S JUST HOPE FOR THE  
 11:58:53AM BEST AND LET'S TAKE A ROLL CALL VOTE.  
 11:58:57AM MS. GRIGGS?  
 11:58:58AM >>Shayla Griggs: WE CAN USE THE MACHINES.  
 11:59:06AM >>Mayor Arroyo: IS THAT YOUR VOTE?  
 11:59:08AM PASSES 5-0.  
 11:59:10AM LET'S TAKE A -- LUNCH BREAK AND COME BACK OVER HERE AT  
 11:59:15AM 1:00, EVERYONE.  
 11:59:16AM [SOUNDING GAVEL]  
 11:59:17AM [LUNCH RECESS]

01:00:40 [ SOUNDING GAVEL ]  
 01:00:42 >>Mayor Arroyo: ALL RIGHT.  
 01:00:43 WELCOME, EVERYONE.  
 01:00:45 WE'LL RESUME THE SPECIAL MEETING OF JANUARY 10, 2022,  
 01:00:50 REGARDING ALL THINGS BOBBY JONES AND PARKS.  
 01:00:53 FOR THOSE OF YOU THAT TUNED INTO THE MORNING SESSION, AS WE  
 01:01:00 LIKE TO SAY WHERE I'M FROM, WE'RE PREGNANT.  
 01:01:03 SO NOW WE'RE FULLY COMMITTED TO THIS CAUSE AND MOVING  
 01:01:09 FORWARD, LET'S HEAR WHAT ELSE THERE IS TO DECIDE.  
 01:01:14 AGENDA ITEM 2.2 IS TO AUTHORIZE THE MAYOR AND CITY AUDITOR  
 01:01:19 AND CLERK TO EXECUTE THE AGREEMENT BETWEEN THE CITY OF  
 01:01:21 SARASOTA AND JON F. SWIFT INCORPORATED, RFP 20-19TS FOR  
 01:01:27 BOBBY JONES GOLF COURSE CLUBHOUSE BUILD SERVICES IN THE  
 01:01:30 AMOUNT OF \$544,211.  
 01:01:34 NOW I'M GOING TO CALL UPON GENERAL MANAGER MARTIN, ASSISTANT  
 01:01:38 GENERAL MANAGER MARMOLEJOS, SENIOR PROFESSIONAL BUYER  
 01:01:44 KAVANAGH TO MAKE THE PRESENTATION.  
 01:01:45 WOULD FIVE MINUTES BE ENOUGH FOR YOU?  
 01:01:49 >>Susan Martin: FOR THE RECORD, MY NAME IS SUE MARTIN.  
 01:01:52 I'M THE GENERAL MANAGER OF PARKS AND RECREATION.  
 01:01:54 AND THIS IS FOR -- THIS IS A CONTRACT THAT WE'RE ASKING  
 01:01:58 APPROVAL FOR THE CLUBHOUSE DESIGN.  
 01:02:02 IT'S A DESIGN-BUILD.  
 01:02:03 IT IS WITH JON SWIFT.  
 01:02:07 WE DID HAVE THREE PROPOSALS.

01:02:09 THIS WAS A REGULAR RFP, AND THE SELECTION COMMITTEE DID  
 01:02:15 INTERVIEW ALL THREE OF THE PROPOSERS SINCE THERE WERE ONLY  
 01:02:19 THREE, AND JON F. SWIFT WAS THE ONE THAT WAS CHOSEN.  
 01:02:22 THIS PROPOSAL WAS OPENED BACK IN APRIL OF 2020.

01:02:27 THE PANDEMIC CAUSED A LITTLE BIT OF A PROBLEM.  
01:02:29 NEGOTIATIONS WERE A LITTLE BIT LONGER THAN EXPECTED, BUT IT  
01:02:33 WAS ACTUALLY SIGNED IN FEBRUARY OF 2021.  
01:02:38 AND IT'S BEEN PUT ON AGENDAS AND TAKEN IT BACK OFF BECAUSE  
01:02:44 OF OTHER HIGH-PRIORITY ITEMS ON THE AGENDA, AND THEN IT WAS  
01:02:48 DECIDED TO LET'S DO THIS ALL AT ONCE.  
01:02:50 JASON FROM JON SWIFT, HE DID HOLD HIS PRICE.  
01:02:56 HE HELD HIS PRICE TO THE \$544,211 FOR THE DESIGN OF THE  
01:03:01 CLUBHOUSE.  
01:03:02 THIS IS A DESIGN OF THE CLUBHOUSE.  
01:03:05 THE CART BARN, TWO STARTER BOOTHS, THE DEVELOPMENT CENTER,  
01:03:09 THE ON-COURSE RESTROOMS.  
01:03:14 TWO ON-COURSE RESTROOMS AND A PARKING LOT.  
01:03:17 WE ARE THANKFUL THEY DID HOLD THAT PRICE CONSIDERING  
01:03:19 EVERYTHING THAT'S GOING ON IN THE ECONOMY RIGHT NOW.  
01:03:22 ONCE WE HAVE THE DESIGN CREATED AND DECIDE ALL THE ELEMENTS  
01:03:27 TO THE DESIGN, IT WILL GO OUT TO A COMPETITIVE BID FOR THE  
01:03:30 CONTRACTOR.  
01:03:31 RIGHT NOW, THEY ARE WORKING WITH FAWLEY BRYANT IS THE  
01:03:34 ARCHITECT FOR THE DESIGN WORK.  
01:03:37 AND WE HAVE EARMARKED OR ANTICIPATING TRYING TO KEEP THAT  
  
01:03:43 COST OF THE CLUBHOUSE TO \$2 MILLION, BETWEEN 2 AND 2.5  
01:03:48 MILLION DOLLARS.  
01:03:49 WE ARE DOWNSIZING A BIT ON THE CLUBHOUSE.  
01:03:52 WE ARE DOWNSIZING ON THE FOOD AND BEVERAGE SIDE OF IT.  
01:03:56 BECAUSE IN OUR FEEDBACK FROM THE COMMUNITY IT WAS THAT YOU  
01:03:59 REALLY DON'T NEED A FULL-FLEDGE RESTAURANT THAT YOU HAVE IN  
01:04:02 THERE RIGHT NOW.  
01:04:02 SO WE ARE GOING TO REDUCE THAT WITH THE REDUCTION OF THE  
01:04:06 NUMBER OF HOLES AT THE GOLF COURSE, THE CART BARN IS ALSO  
01:04:10 GOING TO BE REDUCED BECAUSE WE DON'T NEED TO HOUSE 125 GOLF  
01:04:13 CARTS ANYMORE.  
01:04:14 THAT WOULD BE REDUCED DOWN TO ABOUT 70 TO 80 AND THE SAME AS  
01:04:18 THE SEATING IN THE RESTAURANT.  
01:04:20 THE WHOLE DESIGN HASN'T BEEN DONE BUT WE'RE LOOKING AT ABOUT  
01:04:24 80 SEATS FOR THE RESTAURANT, INCLUDING A COVERED PATIO  
01:04:27 OUTSIDE FOR SEATING OUT THERE, TOO.  
01:04:29 AND JON SWIFT DID AGREE TO WORK AT RISK, AND THEY DID  
01:04:37 PROVIDE DOCUMENTATION THAT THEY KNEW THEY WERE WORKING AT  
01:04:40 RISK, SO THEY DID START DESIGNING THE CLUBHOUSE AND WE'VE  
01:04:43 BEEN WORKING WITH THEM ON THAT UP UNTIL -- IT WAS EARLIER  
01:04:48 THIS YEAR THAT WE STOPPED -- THEY STOPPED WORKING ON IT, BUT  
01:04:53 THEY HAVE MANAGED TO GET SOME PROGRESS DONE ALREADY, BUT  
01:04:56 IT'S GOING TO TAKE ABOUT A YEAR TO GET IT DESIGNED AND  
01:05:01 BUILT.  
01:05:01 NOW, JUSTIN FROM JON SWIFT IS IN THE AUDIENCE IF YOU HAVE  
  
01:05:05 ANY -- IF YOU HAVE TECHNICAL QUESTIONS OR TIMING QUESTIONS  
01:05:07 OR ANYTHING LIKE THAT, HE'S AVAILABLE TO COME DOWN AND  
01:05:13 SPEAK.  
01:05:13 THAT'S IT.  
01:05:14 >>Mayor Arroyo: EXCELLENT.  
01:05:15 COMMISSIONER QUESTIONS BEFORE PUBLIC COMMENT.

01:05:19 COMMISSIONER BRODY.  
01:05:19 >>Hagen Brody: COULD WE HAVE MR. SWIFT --  
01:05:27 >>Mayor Arroyo: JUSTIN.  
01:05:30 PLEASE STATE YOUR NAME AND POSITION.  
01:05:37 >> JUSTIN WILLIAMS, PROJECT MANAGER, VICE PRESIDENT OF JON  
01:05:40 SWIFT CONSTRUCTION.  
01:05:42 >>Hagen Brody: THANK YOU FOR BEING HERE.  
01:05:44 REAL QUICK.  
01:05:46 COULD YOU JUST EXPLAIN THE DESIGN-BUILD ASPECT OF IT?  
01:05:50 I THOUGHT YOU WOULD BE THE CONTRACTOR FOR THE PROJECT AND  
01:05:53 FAWLEY BRYANT IS THE ARCHITECT FOR THE PROJECT.  
01:05:55 >>Justin Williams: YES, SO IN A DESIGN-BUILD, YOU ARE HIRING  
01:05:59 THE CONSTRUCTION MANAGER, WHICH IS JON SWIFT, THE ARCHITECT  
01:06:03 AND THE ENGINEERS AND THE SUBCONSULTANTS WILL WORK UNDER OUR  
01:06:07 UMBRELLA RATHER THAN THE MORE TRADITIONAL WAY OF HIRING AN  
01:06:10 ENGINEER OR ARCHITECT AND THEN THE ENGINEERS WORK FOR THEM  
01:06:13 AND YOU GO OUT --  
01:06:14 >>Hagen Brody: YOU'LL SUB WITH THOSE --  
01:06:17 >>Justin Williams: CORRECT.

01:06:18 THE DESIGN WILL BE UNDER JON SWIFT WITH THE CITY'S  
01:06:23 DIRECTION.  
01:06:23 >>Hagen Brody: OKAY.  
01:06:24 WHEN YOU TALK ABOUT REDUCING THE RESTAURANT, WHAT ARE YOU  
01:06:28 ANTICIPATING HAVING THERE AS FAR AS THAT AMENITY GOES?  
01:06:33 >>Susan Martin: YOU MEAN IN SIZE?  
01:06:35 >>Hagen Brody: YOU MENTIONED THE RESTAURANT.  
01:06:36 WHAT DO YOU PICTURE?  
01:06:37 >>Susan Martin: RIGHT NOW, 120, WE'RE LOOKING AT BRINGING IT  
01:06:41 DOWN TO 80, MAYBE FEWER, MAYBE DOWN TO 50 ONCE WE GET INTO  
01:06:45 THE ACTUAL DESIGN.  
01:06:47 THROUGH OUR PUBLIC MEETINGS AND TALKING TO PEOPLE, WE JUST  
01:06:51 NEED A PLACE FOR A COLD BEER, A QUICK SANDWICH AND IT  
01:06:56 DOESN'T NEED TO BE A DESTINATION RESTAURANT.  
01:07:00 >>Hagen Brody: IT WILL HAVE A FACILITY FOR FOOD.  
01:07:05 >>Susan Martin: YES.  
01:07:05 >>Hagen Brody: I'M THINKING EVEN LIKE THE LIDO BEACH  
01:07:08 PAVILION WHERE WE SUB THAT OUT BUT THEY PRODUCE GOOD, HOT  
01:07:12 FOOD AND PEOPLE CAN EAT IT.  
01:07:14 THEY DON'T HAVE TABLE SERVICE.  
01:07:15 >>Susan Martin: RIGHT.  
01:07:16 IT WILL BE SIMILAR WITH TABLE SERVICE.  
01:07:19 >>Hagen Brody: I DO THINK IT'S IMPORTANT TO HAVE FOOD AND  
01:07:22 BEVERAGE AS A PART OF IT.  
01:07:24 >>Susan Martin: I DO, TOO.

01:07:25 IN FACT, WHEN WE HAVE OUTINGS OR TOURNAMENTS, WE COULD CATER  
01:07:29 IT, BUT IT'S SO MUCH MORE ECONOMICAL TO DO IT IN HOUSE.  
01:07:36 >>Hagen Brody: RIGHT.  
01:07:37 OKAY.  
01:07:41 WERE YOU IN THE AUDIENCE WHEN WE TALKED ABOUT THE CHANGE  
01:07:43 ORDERS AND THE PROJECT COST AND EVERYTHING.  
01:07:46 >> YES.  
01:07:47 >>Hagen Brody: SAME WOULD APPLY TO YOU ALL.

01:07:49 >>Justin Williams: I WANT TO FOR THE RECORD TO STATE WE ARE  
 01:07:51 A LITTLE BIT BEHIND BECAUSE WE DON'T HAVE A CONTRACT AT THIS  
 01:07:53 DATE.  
 01:07:54 UNLIKE THE GOLF COURSE THAT'S BEEN DESIGNED AND PRICED OUT,  
 01:07:57 WE HAVEN'T FINISHED OUR DESIGN.  
 01:08:01 WE WON'T EVEN BE ABLE TO START PRICING THAT PROBABLY FOR SIX  
 01:08:04 MONTHS.  
 01:08:04 BUT WE WILL PROVIDE YOU A COMPLETE GNP.  
 01:08:10 THE NICE THING, IT'S ALL BRAND-NEW.  
 01:08:13 THERE SHOULDN'T BE --  
 01:08:14 >>Hagen Brody: LET'S SAY WE DESIGN AND YOUR COST TO BUILD  
 01:08:18 IS, WE FEEL, EXORBITANT.  
 01:08:21 DO WE HAVE THE ABILITY TO TAKE THE PLANS WITH US AND HIRE  
 01:08:23 ANOTHER CONTRACTOR?  
 01:08:26 >>Justin Williams: I BELIEVE YOU DO.  
 01:08:27 THAT WOULD HAVE TO BE A TECHNICAL QUESTION.  
 01:08:31 USUALLY THAT'S THE CASE IN CM.  
  
 01:08:37 WE GO THROUGH THE FINAL GNP AND THEN YOU WOULD HAVE TO VOTE  
 01:08:40 ON IT IF YOU APPROVE IT OR NOT.  
 01:08:43 IF IT'S NOT APPROVED, YOU COULD --  
 01:08:45 >>Hagen Brody: I WANT TO MAKE SURE WE HAVE THE PLANS.  
 01:08:48 I DON'T WANT TO GET INTO THE DESIGN AND THEN HAVE THE COST  
 01:08:50 BE SO EXORBITANT WITH THIS COMPANY AND TIE OUR HANDS.  
 01:08:55 >>Marlon Brown: AGAIN, TO THE POINT BEING MADE, YOU HAVE TO  
 01:08:58 APPROVE THAT GNP.  
 01:09:00 IF THEY COMPLETE THE DESIGN AND COME UP WITH A FINAL NUMBER,  
 01:09:03 YOU HAVE TO EITHER APPROVE IT OR NOT APPROVE IT.  
 01:09:05 ALL OF THE DOCUMENTS BECOME OURS.  
 01:09:08 THEY ARE WORKING FOR THE CITY.  
 01:09:09 THEY BECOME OURS SO WE CAN THEN PUT IT OUT FOR COMPETITIVE  
 01:09:12 BID IF YOU'RE SO INCLINED.  
 01:09:16 >> THERE WILL BE PROGRESS PRICING AS WE PROGRESS THROUGH  
 01:09:19 DESIGN AS WELL.  
 01:09:21 >>Hagen Brody: OKAY.  
 01:09:21 I THINK THAT'S ALL I HAVE.  
 01:09:25 I'M SUPPORTIVE OF IT.  
 01:09:26 >>Mayor Arroyo: COMMISSIONER ALPERT.  
 01:09:30 >>Liz Alpert: I WAS HOPING IT WAS GOING TO BE A  
 01:09:33 DESTINATION-TYPE RESTAURANT FOR PEOPLE WHO JUST WOULD LIKE  
 01:09:38 TO GO OVER THERE AND SIT AND LOOK OUT OVER THE COURSE OR  
 01:09:42 THEY GO TAKE A WALK AND THEN GO IN THERE.  
 01:09:46 TELL ME WHAT -- YOU KNOW, THIS DOESN'T SOUND LIKE WHAT I WAS  
  
 01:09:50 ENVISIONING.  
 01:09:51 SO TELL ME WHY -- I KNOW YOU SAID WHY YOU'RE DOING THIS.  
 01:09:54 SO TELL ME WHAT WE WOULD BE GETTING.  
 01:09:58 >>Marlon Brown: COMMISSIONER ALPERT, YOU ARE CORRECT.  
 01:10:00 WE DON'T CALL IT A DESTINATION RESTAURANT IN TERMS OF WHAT  
 01:10:03 YOU SEE, BUT THE PUBLIC WOULD BE ABLE TO GO OUT THERE.  
 01:10:06 AS MS. MARTIN MENTIONED, THERE WILL BE A HUGE PATIO LOOKING  
 01:10:11 OVER THE GOLF COURSE AND NATURE PARK SO INDIVIDUALS CAN GO  
 01:10:14 OUT THERE, BUT IT WOULD BE OPEN TO THE PUBLIC.  
 01:10:17 EVEN IF I'M NOT INTERESTED IN GOLF OR INTERESTED IN THE

01:10:19 NATURE PARK, I WOULD STILL BE ABLE TO GO THERE, GRAB A  
01:10:23 SANDWICH, A COLD DRINK AND SIT OUT THERE.  
01:10:26 WE WILL, AGAIN, ONE OF THE THINGS, WE HAVE A MARKETING  
01:10:29 MANAGER THAT WE JUST HIRED, SO WE WILL MARKET THAT GOLF  
01:10:31 COURSE AND NATURE PARK AND THE ABILITY TO COME AND HAVE FOOD  
01:10:36 AND BEVERAGE OUT THERE, EVEN IF SOMEBODY WANTS TO RENT OUT  
01:10:40 SOME SPACE, BUT IT'S NOT A DESTINATION RESTAURANT AS YOU  
01:10:45 KNOW ONE.  
01:10:46 >>Liz Alpert: I GUESS I DON'T KNOW WHAT THE DIFFERENCE IS,  
01:10:49 WHAT RESTAURANT IS NOT A DESTINATION RESTAURANT.  
01:10:53 I HAD THIS DISCUSSION FOR YEARS.  
01:10:56 I DON'T WANT ANYBODY TO COME TO MY RESTAURANT.  
01:10:59 >>Marlon Brown: MAYBE WE'RE USING THE WRONG TERM.  
01:11:02 IT'S A RESTAURANT OPEN TO THE PUBLIC THAT ANYONE CAN AVAIL  
01:11:05 THEMSELVES.

01:11:06 >>Liz Alpert: WHY ARE YOU SAYING IT'S NOT A DESTINATION  
01:11:09 RESTAURANT?  
01:11:10 WHAT ARE YOU SERVING?  
01:11:11 >>Susan Martin: I'M SAYING THAT BECAUSE OF THE SIZE.  
01:11:13 WE USED TO BE ABLE TO SEAT 120 TO 150 PEOPLE THERE.  
01:11:20 AND RARELY DURING JUST A REGULAR DAY IN THE WEEK DID YOU  
01:11:23 HAVE MORE THAN A HANDFUL OF PEOPLE.  
01:11:25 AND, YES, PEOPLE DO COME OVER FROM THE NEIGHBORHOOD AND COME  
01:11:27 FROM OTHER AREAS TO EAT THERE.  
01:11:30 IT IS OPEN TO THE PUBLIC AND WOULD POSSIBLY BE SOMEBODY'S  
01:11:33 DESTINATION, BUT I DON'T WANT THE FALSE SENSE OF SECURITY  
01:11:35 THAT THAT RESTAURANT IS GOING TO BRING IN LARGE AMOUNTS OF  
01:11:41 REVENUE BECAUSE I THINK THAT'S WHAT HAPPENED OVER THE YEARS,  
01:11:45 WHY WE KEPT GOING THROUGH DIFFERENT CONCESSIONAIRES IS  
01:11:49 BECAUSE IT DOESN'T BRING IN A HUGE AMOUNT OF REVENUE,  
01:11:53 REGARDLESS OF WHAT MENU WE WENT WITH.  
01:11:56 SO THE LARGER YOU HAVE IT, THE MORE UNDER AIR, THE MORE  
01:12:01 UTILITIES AND THE UPKEEP OF THE RESTAURANT TO HAVE AN OPEN  
01:12:04 ROOM.  
01:12:05 >>Liz Alpert: I GET THAT, BUT LET'S SAY YOU'RE WRONG BECAUSE  
01:12:16 THE OTHER BUILDING, LET'S FACE IT, WAS DRECK.  
01:12:21 WHO IS GOING TO COME THERE VOLUNTARILY IF THEY ARE NOT JUST  
01:12:24 OUT THERE ON THE GOLF COURSE.  
01:12:26 I'M HOPING THIS WILL BE SOMETHING THAT PEOPLE WILL WANT TO  
01:12:30 COME TO.

01:12:32 LET'S SAY IT GETS REALLY POPULAR.  
01:12:34 ARE YOU FACTORING IN MAYBE A WAY TO ADD MORE SEATING IF IT  
01:12:40 NEEDS IT IN THE FUTURE?  
01:12:41 >>Susan Martin: WELL, WE CAN LOOK AT THAT.  
01:12:43 WE CAN WORK WITH JON SWIFT AND HAVE THEM LOOK AT THAT, HOW  
01:12:48 COULD WE EXPAND IT TO ACCOMMODATE MORE PEOPLE.  
01:12:52 COULD WE PUT THE PATIO INSTEAD OF JUST OPEN AIR, HAVE A WAY  
01:12:57 TO CLOSE IT SO THAT WOULD BE BOTH OPEN AIR AND CLOSE, SO  
01:13:02 THEY WOULD BE ABLE TO EXPAND FOR PEOPLE OUT ON THE PATIO.  
01:13:06 WE'LL DEFINITELY LOOK INTO THAT.  
01:13:09 >>Liz Alpert: I THINK MORE OPEN AIR THE BETTER.  
01:13:11 THAT'S ME.

01:13:13 I THINK THAT'S WHY PEOPLE WOULD BE COMING AND WANTING TO EAT  
01:13:16 THERE EVEN IF PART OF IT WAS COVERED OPEN AIR.  
01:13:19 YOU KNOW WHAT I'M SAYING?  
01:13:22 THAT WAS MY CONCERN.  
01:13:25 >>Susan Martin: WE'LL DEFINITELY LOOK INTO THAT.  
01:13:26 >>Mayor Arroyo: COMMISSIONER AHEARN-KOCH.  
01:13:28 >>Jen Ahearn-Koch: THANK YOU.  
01:13:30 JUST TO GO OFF OF THE TOPIC OF THE RESTAURANT AND THE PATIO.  
01:13:33 SO IT WAS MY UNDERSTANDING WHEN WE HAD ALL OF THOSE  
01:13:36 COMMUNITY WORKSHOPS THREE YEARS AGO OR FOUR YEARS AGO, I  
01:13:39 THINK THAT WAS ONE OF THE KEY THINGS THAT A LOT OF THE  
01:13:41 GOLFERS SAID WAS THEY SAID GOLF IS NUMBER ONE IMPORTANT.  
01:13:45 WE DON'T HAVE TO HAVE A FANCY CLUBHOUSE.

01:13:48 I THINK THEY WANTED TO MAKE SURE THAT IF THE CITY WAS  
01:13:50 STARTING TO CUT CORNERS AND WEIGH LIKE WHAT'S MORE  
01:13:53 IMPORTANT, THAT HAVING A FANCY CLUBHOUSE AND A FANCY  
01:13:56 RESTAURANT WAS DEFINITELY NOT THE MOST IMPORTANT THING.  
01:14:00 BUT I WAS GOING TO ASK THEM TO TALK A LITTLE BIT ABOUT THAT  
01:14:03 PATIO BECAUSE IT SEEMS LIKE IT'S A SIGNIFICANT SPACE THAT'S  
01:14:07 LIKE A FLEXIBLE SPACE IF THERE WERE AN EVENT OR SOMEBODY  
01:14:11 WERE TO RENT IT FOR AN EVENT, THAT THAT SEEMED TO LIKE SPILL  
01:14:17 OUT AND OPEN UP.  
01:14:19 IS THAT CORRECT?  
01:14:20 >>Susan Martin: THAT IS CORRECT.  
01:14:20 IT'S 7,000 SQUARE FEET, I THINK.  
01:14:24 >> NO.  
01:14:24 >>Susan Martin: 750 CURRENTLY.  
01:14:31 >>Marlon Brown: BIGGER THAN THE RESTAURANT.  
01:14:33 >>Susan Martin: 700 SQUARE FEET CURRENTLY.  
01:14:37 >>Jen Ahearn-Koch: OR 750?  
01:14:39 >> CURRENTLY.  
01:14:40 LIKE I SAID, WE ARE NOT CURRENTLY FULLY DESIGNED.  
01:14:44 WE ARE VERY MUCH AT THE BEGINNING.  
01:14:46 IF THE EXPANDABLE OUTDOOR SPACE IS A CONCERN, WE CAN  
01:14:50 CERTAINLY FOCUS ON THAT AND MAKE SURE IT'S GOING TO BE A  
01:14:52 NICE USEFUL SPACE THAT YOU'RE NOT HAVING TO AIR CONDITION  
01:14:56 AND IT'S CHEAPER TO BUILD UP FRONT.  
01:14:58 >>Susan Martin: THERE IS ENOUGH SPACE AROUND THE CLUBHOUSE  
01:15:02 TO BRING IN TENTS.  
01:15:05 AND IT WOULD BE PASSED ON TO THE RENTER.  
01:15:07 IF THEY ARE HAVING A WEDDING RECEPTION, THEY WOULD BRING IN  
01:15:12 A TENT, ONE OF THOSE LARGE TENTS.  
01:15:15 >>Jen Ahearn-Koch: RIGHT.  
01:15:16 THANK YOU SO MUCH.  
01:15:16 AND FOR SOME OF THE BACKUP MATERIAL, FOR CLARITY, PAGE 39  
01:15:21 AND THROUGHOUT THE DOCUMENTS FROM KIMLEY-HORN AND SOME OF  
01:15:24 THE OTHER ONES IT TALKED ABOUT LEED DESIGN.  
01:15:27 NO LEED DESIGN.  
01:15:28 LEED DESIGN, NO LEED DESIGN.  
01:15:30 I'M CURIOUS, WHERE DO WE END UP WITH THAT?  
01:15:34 ARE THERE GOING TO BE LEED DESIGNS OR NOT?  
01:15:36 >>Justin Williams: WE STARTED THAT WAY WHEN WE FIRST STARTED

01:15:41 NEGOTIATING BECAUSE THAT WAS THE INTENT OF THE CITY WANTED  
01:15:44 LEED DESIGN.  
01:15:45 THE UNFORTUNATE THING IS LEED DESIGNS ARE EXPENSIVE.  
01:15:48 THE CERTIFICATION TO GO ALONG WITH IT ARE EXPENSIVE.  
01:15:52 WE ARE GOING TO DESIGN TOWARDS LEED.  
01:15:54 BASICALLY GIVE YOU NINE-TENTH OF WHAT YOU WOULD HAVE, WHERE  
01:15:59 IT'S COST-EFFECTIVE, BUT RIGHT NOW WE DO NOT HAVE A  
01:16:03 LEED-CERTIFIED PROJECT I THINK DUE TO FUNDING CONCERN WAS  
01:16:06 THE BIGGEST THING.  
01:16:08 >>Susan Martin: WE CAN ADD THAT BACK IN IF THE FUNDING IS --  
01:16:12 >>Marlon Brown: AGAIN, IF I MAY, MAYOR, THE COST TO GO TO  
  
01:16:15 LEED, IT'S HUNDREDS OF THOUSANDS OF DOLLARS.  
01:16:17 AGAIN, WE'RE TRYING TO BE FISCALLY PRUDENT IN TERMS OF HOW  
01:16:21 WE SPENT OUR MONEY.  
01:16:22 AGAIN, AS WAS MENTIONED, WE WILL DESIGN IT TOWARDS LEED BUT  
01:16:27 WE WON'T NECESSARILY GET THE CERTIFICATION.  
01:16:29 WE'VE USED ALL OF THE ELEMENTS FOR LEED BUT NOT ACTUALLY GO  
01:16:32 FOR CERTIFICATION.  
01:16:34 >>Jen Ahearn-Koch: IS THAT BECAUSE THE CERTIFICATION COSTS  
01:16:36 HUNDREDS OF THOUSANDS OF DOLLARS?  
01:16:38 >>Justin Williams: THERE ARE A COUPLE OF FACTORS.  
01:16:40 THERE IS A LOT OF PAPERWORK THAT IS INVOLVED.  
01:16:42 THERE ARE SOME LEED POINTS THAT ARE VERY EXPENSIVE TO GET AS  
01:16:46 FAR AS IF YOU'RE GOING TO PUT A SOLAR ARRAY ON THAT WILL BE  
01:16:51 LEED CERTIFIED.  
01:16:52 IT IS THE COST, THE SOLAR ARRAY, FOR EXAMPLE.  
01:16:55 SOME THINGS DOWN TO A LEED-CERTIFIED BUILDING PLAQUE IS  
01:16:57 \$7500.  
01:16:59 IT'S A LOT OF DIFFERENT THINGS THAT ADD UP TO IT AND  
01:17:02 ADDITIONAL CONSULTING FEES, UNFORTUNATELY.  
01:17:04 >>Jen Ahearn-Koch: OKAY.  
01:17:05 WELL, JUST WHATEVER WE CAN DO TO KEEP THE PRICE, OBVIOUSLY,  
01:17:09 UNDER CONTROL, BUT ALSO DO THE RIGHT THING FOR  
01:17:12 SUSTAINABILITY PURPOSES AND FOR LEED DESIGN I THINK WOULD BE  
01:17:15 AN IMPORTANT THING TO KEEP IN MIND.  
01:17:18 AND THEN ON PAGE 51, WE'VE HAD OVER THE YEARS PEOPLE COMING  
  
01:17:25 TO US AND TALKING ABOUT THE FORMER LAND FILL AND ALL OF  
01:17:28 THAT.  
01:17:29 COULD YOU ADDRESS THOSE TOPICS?  
01:17:32 I BELIEVE ON PAGE 51 IT STARTS TO ADDRESS SOME OF THAT?  
01:17:38 >> IS THAT IN KIMLEY-HORN?  
01:17:40 >>Jen Ahearn-Koch: UNIVERSAL ENGINEERING SCIENCES.  
01:17:44 >>Justin Williams: THEY ARE A GEOTECHNICAL CONSULTANT.  
01:17:47 THIS IS JUST FOR THE BUILDING.  
01:17:48 CHRIS COULD TELL US MORE.  
01:17:52 >>Marlon Brown: THIS IS NOT THE LAND FILL AREA.  
01:17:54 THIS IS JUST WHERE THE BUILDING IT.  
01:17:55 >>Jen Ahearn-Koch: GOING DOWN, ANYTIME WE GO DOWN, WE GET  
01:17:58 E-MAILS SAYING YOU SHOULDN'T BE GOING DOWN.  
01:18:00 CAN YOU JUST ADDRESS THAT?  
01:18:03 >>Justin Williams: IS CHRIS HERE?  
01:18:06 >>Marlon Brown: YES, CHRIS IS IN THE BACK.

01:18:09 >>Justin Williams: HE IS DEFINITELY THE EXPERT ON THIS.  
01:18:10 >>Marlon Brown: THIS IS JUST IN THE FOOTPRINT OF THE  
01:18:12 BUILDING ITSELF.  
01:18:13 >>Chris Cianfaglione: CHRIS CIANFAGLIONE WITH KIMLEY-HORN.  
01:18:16 NO SCOPE OF WORK THAT IS BEING DONE EITHER IN THE GOLF  
01:18:19 COURSE OR THE CLUBHOUSE IS BEING DONE ON THE FOOTPRINT OF  
01:18:22 THE LAND FILL TO ANY WAY THAT IS DIGGING DOWN.  
01:18:26 WITHIN THE GOLF COURSE PARK AREA, SOME DIRT IS BEING PUT  
01:18:28 ONTO THAT AREA, WHICH IS ALLOWABLE, BUT THAT'S THE EXTENT OF  
  
01:18:32 ANYTHING THAT IS BEING DONE IN AND AROUND THE LAND FILL.  
01:18:35 EVERYTHING WITH THE CLUBHOUSE IS ON THE OTHER SIDE OF CANALS  
01:18:37 AND DITCHES.  
01:18:38 >>Jen Ahearn-Koch: WE'RE SURE ONCE WE START DIGGING DOWN  
01:18:41 WHERE THE CLUBHOUSE IS GOING TO GO, WE'RE NOT GOING TO RUN  
01:18:43 INTO PROBLEMS?  
01:18:44 >>Chris Cianfaglione: BASED ON THE GEOTECH REPORTS SAMPLED  
01:18:48 IN THAT AREA, NOTHING FOUND OF DELETERIOUS CONTENT.  
01:18:51 OBVIOUSLY, IF DURING CONSTRUCTION SOMETHING COMES UP, WE  
01:18:54 WOULD ADDRESS IT AT THAT TIME.  
01:18:55 BASED ON THE VERY THOROUGH AND VERY STANDARD PROCESS OF SITE  
01:18:59 INVESTIGATION, NOTHING WAS FOUND WITHIN THE AREAS OF THE  
01:19:02 CLUBHOUSE.  
01:19:02 PROBABLY FILLING IN THAT AREA REGARDLESS.  
01:19:05 YOU'RE NOT GOING TO HAVE DEEP PILES OR DEEP FOUNDATIONS FOR  
01:19:09 THIS TYPE OF STRUCTURE.  
01:19:10 >>Jen Ahearn-Koch: THOSE ARE MY QUESTIONS, MR. MAYOR.  
01:19:12 THANK YOU.  
01:19:12 >>Mayor Arroyo: THANK YOU.  
01:19:13 VICE MAYOR BATTIE.  
01:19:14 >>Vice-Mayor Battie: I WAS IN AGREEMENT WITH COMMISSIONER  
01:19:19 BRODY AND COMMISSIONER ALPERT IN TERMS OF THE FUNCTION OF  
01:19:23 THE RESTAURANT.  
01:19:24 JUST LIKE ONE STORY OR TWO STORY?  
01:19:26 >>Justin Williams: IT'S CURRENTLY ONE STORY.  
  
01:19:28 >>Vice-Mayor Battie: ONE STORY, OKAY.  
01:19:30 I'M THINKING ABOUT PEOPLE TALKING ABOUT THE NATURAL HABITAT  
01:19:37 OUT THERE, THE BIRDS AND SO ON.  
01:19:40 MAYBE AN OBSERVATION DECK, SOMETHING LIKE THAT, WHERE THEY  
01:19:43 CAN LOOK AT THOSE THINGS, OR WHATEVER.  
01:19:45 I KNOW YOU CAN ONLY GET SO MUCH WITH THE BUDGET THAT YOU  
01:19:49 HAVE TO WORK WITH.  
01:19:51 BUT WHAT ABOUT, AS I SPOKE TO THE GENTLEMAN BEFORE ABOUT  
01:19:55 MINORITY PARTICIPATION IN THIS PROCESS?  
01:20:01 >>Justin Williams: SO WE WILL HOST THE BID FOR ALL THE  
01:20:04 SUBCONTRACTORS, AND WE CAN CERTAINLY ADD AS PART OF THAT BID  
01:20:11 DOCUMENTATION, ENCOURAGING MINORITY PARTICIPATION.  
01:20:13 WE DO IT QUITE A BIT ON OTHER GOVERNMENT BID JOBS, AND WE DO  
01:20:17 HAVE SOME OF OUR EVERYDAY VENDORS ARE MINORITY OR  
01:20:21 WOMEN-OWNED BUSINESSES.  
01:20:22 WE'LL CERTAINLY MAKE A POINT THAT WHEN WE DO HAVE THE FINAL  
01:20:26 PLANS, THAT WE MAKE SURE THAT WE'RE INTERACTING WITH  
01:20:30 EVERYONE, EITHER IN THE CITY OR IN THE COUNTY, LOCAL IS VERY

01:20:35 IMPORTANT TO US.  
01:20:36 I BELIEVE AS THE GOLF COURSE BUILDER SAID, WE LOVE USING  
01:20:42 LOCAL PEOPLE BECAUSE THEY LIVE HERE.  
01:20:44 THEY ARE GOING TO USE THIS COURSE.  
01:20:45 IT'S BETTER, TOO, WHEN IT'S FRIDAY AT 2:00 AND YOU HAVE A  
01:20:49 PROBLEM THAT THEY ARE HERE.  
01:20:50 ABSOLUTELY, WE WILL CERTAINLY -- AND WE CAN WORK TOGETHER

01:20:54 AND WE CAN EVEN -- I DON'T KNOW THAT INNER CITY PROCESS, BUT  
01:20:59 WE CAN USE THE CITY'S -- IF YOU WERE BIDDING IT, WE COULD  
01:21:02 USE THAT SAME CITY PAPERWORK AND EVERYTHING.  
01:21:04 >>Vice-Mayor Battie: EXCELLENT.  
01:21:07 I'M JUST ENVISIONING THIS PROJECT KIND OF HAVING A GREAT  
01:21:13 WAVE OF ENTHUSIASM BEHIND IT, PARTICULARLY WHEN YOU'RE  
01:21:16 TALKING ABOUT THE RESTAURANT PEOPLE GETTING OUT THERE ON THE  
01:21:18 GOLF COURSE.  
01:21:20 THOSE THAT ARE JUST COMING OVER TO VISIT, PEOPLE WALKING  
01:21:26 AROUND IT, THE NEIGHBORHOODS OVER THERE THAT MIGHT WANT TO  
01:21:28 COME OVER TO THE RESTAURANT AND HANG OUT OR WHATEVER.  
01:21:31 SO THAT'S KIND OF LIKE WHAT I'M ENVISIONING.  
01:21:35 BUT IT ALSO BEING, YOU KNOW, MULTIPURPOSE, YOU KNOW, AND  
01:21:39 MULTIFUNCTIONAL, THOSE THAT COME OUT THERE AND DO EVENTS AND  
01:21:45 THEM HAVING THE SPACE TO ACCOMMODATE THEM, SO ON.  
01:21:51 THAT'S PRETTY MUCH THE QUESTIONS THAT I HAVE, MY COMMENTS ON  
01:21:58 THAT.  
01:21:59 >>Mayor Arroyo: THANK YOU.  
01:22:00 I HAD A COUPLE.  
01:22:02 JUST COMMENTS.  
01:22:05 I'M IN FAVOR OF WHAT COMMISSIONER ALPERT SAID IN TERMS OF  
01:22:08 LEAVING ROOM TO EXPAND.  
01:22:12 I REALLY LIKE WHAT VICE MAYOR BATTIE WAS SAYING REGARDING,  
01:22:15 IF NOT INCLUDING, BUT LEAVING IT OPEN TO HAVING A SECOND  
01:22:19 FLOOR THAT YOU CAN SEE IN ALL DIRECTIONS.

01:22:21 BOBBY JONES IS A BEAUTIFUL PROPERTY.  
01:22:22 IT'S JUST AMAZING, AND THAT WOULD BE, YOU KNOW, A WAY TO  
01:22:30 SHOW PEOPLE VISITING THE CITY WHAT BEAUTIFUL LAND IT IS  
01:22:33 WITHOUT HAVING TO GO THROUGH AND VISIT -- OR WALK IT,  
01:22:37 BECAUSE IT'S VAST.  
01:22:38 I ALSO AGREE WITH THE STATEMENT THAT WE SHOULD TRY TO GET A  
01:22:44 LOCAL FEMALE-OWNED MINORITY SUBCONTRACTOR.  
01:22:47 YOUR FEE IS 500.  
01:22:49 THIS 500,000 IS YOURS.  
01:22:51 544,000.  
01:22:52 I SAW IN THERE, THERE WAS A \$300,000 INVOICE I BELIEVE FROM  
01:22:58 FAWLEY AND BRYANT.  
01:22:59 >>Justin Williams: THAT IS THEIR PORTION OF THE SCOPE.  
01:23:01 >>Mayor Arroyo: THAT IS THEIR PORTION.  
01:23:02 IT'S NOT IN ADDITION TO THAT.  
01:23:04 DO YOU KNOW OR ANTICIPATE -- OR DO WE HAVE ANY ROUGH  
01:23:08 ESTIMATES AS TO WHAT IT WOULD COST, THE WHOLE PROJECT?  
01:23:12 >>Justin Williams: WE ARE NOT QUITE THERE BECAUSE WE'RE  
01:23:13 STILL TRYING TO NAIL DOWN THE SCOPE.  
01:23:15 UNFORTUNATELY, THERE ARE A LOT OF QUESTIONS THAT WHEN YOU

01:23:18 GET INTO A TWO-STORY BUILDING, FOR INSTANCE, AN OBSERVATION  
01:23:23 DECK, IT ADDS SUBSTANTIAL COST.  
01:23:25 WE'RE TRYING TO GET EVERYTHING WE WANT, NEED -- OR WILL  
01:23:28 NEED, I SHOULD SAY, AND THEN THINGS THAT WOULD BE  
01:23:31 ADDITIONAL, LIKE EITHER, WHETHER IT BE FUTURE OR BUILD-OUT

01:23:35 FOR FUTURE OR IF WE GO FROM A 50-SEAT DINING TO A 75-SEAT  
01:23:41 DINING, IT'S STILL PRETTY TOUGH.  
01:23:43 BUT WE CAN GET YOU THAT PRETTY QUICKLY IF WE CAN MOVE ON  
01:23:46 TODAY.  
01:23:48 >>Mayor Arroyo: WE'RE COMMITTED AT THIS POINT AND WOULD LIKE  
01:23:51 A QUALITY PRODUCT.  
01:23:53 THANK YOU ALL.  
01:23:57 WE'RE GOING TO DO A SECOND ROUND, BUT I WAS GOING TO GET  
01:24:04 PUBLIC COMMENT IN BETWEEN, AND THEN WE'LL GO BACK AROUND FOR  
01:24:07 QUESTIONS.  
01:24:08 I'LL BRING UP MR. SHAWN PIERSON.  
01:24:11 MR. MARTIN HYDE SIGNED UP BUT I DON'T THINK HE'S HERE OR  
01:24:14 ONLINE.  
01:24:15 ANYBODY ELSE SIGN UP?  
01:24:16 OKAY.  
01:24:28 >> HI.  
01:24:29 THANKS, ALL.  
01:24:30 I'M SHAWN PIERSON WITH FRIENDS OF BOBBY JONES GOLF CLUB.  
01:24:35 IN MY DAY JOB, I ADVISE PEOPLE IN EXACTLY YOUR SITUATION.  
01:24:43 ONE OF THE THINGS THAT I WOULD ADVISE WITH REGARD TO THIS  
01:24:48 PARTICULAR CONTRACT, A DESIGN-BUILD CONTRACT BEGAN AS A  
01:24:52 MARKETING CONSTRUCT FOR CONTRACTORS TO SELL PROJECTS.  
01:24:55 THEY OFFERED AS A ONE-STOP SHOPPING.  
01:24:58 YOU'RE GOING TO SAVE MONEY.  
01:25:00 IN THE PROFESSIONAL WORLD, WE REFER TO IT AS DESIGN-LIGHT

01:25:04 BECAUSE THERE'S GENERALLY LESS DESIGN BECAUSE THE DESIGN IS  
01:25:08 A SUBCONTRACTOR TO THE CONSTRUCTION COMPANY.  
01:25:18 THE ARCHITECT WORKS FOR THE CONTRACTOR, NOT FOR YOU.  
01:25:21 BEST PRACTICE, THE ARCHITECT WOULD ANSWER TO THE OWNER.  
01:25:24 SO BECAUSE YOU DON'T KNOW WHAT THIS BUILDING IS GOING TO  
01:25:27 LOOK LIKE, YOU REALLY HAVE NO IDEA AND YOU'RE BEING ASKED TO  
01:25:31 SIGN ON FOR THE FULL VOTE RIGHT NOW, IT MIGHT MAKE MORE  
01:25:34 SENSE TO SIGN ON WITH THE CONTRACTOR FOR WHAT IS REFERRED TO  
01:25:37 AS PRECONSTRUCTION SERVICES.  
01:25:39 IT'S GENERALLY 1% OF THE ANTICIPATED CONSTRUCTION COST.  
01:25:42 AND THAT TAKES YOU THROUGH THE PROCESS UNTIL CONSTRUCTION  
01:25:45 BEGINS.  
01:25:46 ON THE ARCHITECT SIDE, ON THE DESIGN SIDE, PROBABLY BETTER  
01:25:49 TO ASK FOR A PARTIAL CONTRACT FOR THE ARCHITECTURAL  
01:25:52 SERVICES, EVEN IF IT'S WITHIN THE DESIGN-BUILD SO YOU KNOW  
01:25:56 WHAT THIS BUILDING LOOKS LIKE AT LEAST IN CONCEPTUAL PLANS  
01:25:59 AND CONCEPTUAL ELEVATIONS AND RENDERINGS BEFORE YOU DECIDE  
01:26:03 TO BUY THE WHOLE THING.  
01:26:04 YOU'RE DECIDING TO BUY THE WHOLE THING RIGHT NOW NOT KNOWING  
01:26:07 WHAT IT IS EVEN THOUGH THE FOLKS THAT WERE JUST SITTING HERE  
01:26:10 TALKED ABOUT IT AS IF THEY KNOW WHAT IT LOOKS LIKE BUT THEY  
01:26:13 ARE NOT GOING TO TELL US.

01:26:14 THE PROGRAM IS A RECONSTRUCTION ESSENTIALLY OF THE  
01:26:19 DEMOLISHED CLUBHOUSE.  
01:26:21 IT'S A SMALLER FOOTPRINT, AND THAT MIGHT BE THE CITY'S ONLY  
  
01:26:28 AVAILABLE REFERENCE, BUT IS THIS WHAT THE CITY REALLY WANTS?  
01:26:31 IS THIS WHAT THE PUBLIC REALLY WANTS?  
01:26:33 THE PROGRAM DOESN'T HAVE ANY SIGNIFICANT HISTORIC DISPLAY  
01:26:38 SPACE.  
01:26:38 IT HAS A WALL TO HANG PICTURES ON CALLED A GALLERY AND IT  
01:26:42 HAS A CABINETRY FOR A COLLECTION.  
01:26:45 BUT HUNDREDS OF ITEMS OUT THERE IN PRIVATE HANDS AND THAT  
01:26:48 THE CITY AND THE COUNTY OWNS THAT COULD BE HERE AND  
01:26:52 AVAILABLE TO THE PUBLIC.  
01:26:53 THIS IS A NEW MULTIMILLION DOLLAR BUILDING.  
01:26:56 THERE'S NO INCLUSION AND THERE'S SPECIFIC EXCLUSION TO YOUR  
01:26:59 POINT OF SUSTAINABILITY STANDARDS.  
01:27:00 THIS IS NO MULTIMILLION DOLLAR BUILDING WITH NO PUBLIC  
01:27:04 MEETING OR NOT-FOR-PROFIT PARTNER SPACE, SORELY NEEDED BY  
01:27:08 THE CITY ITSELF FOR CITY MEETINGS.  
01:27:12 NON-FOR-PROFITS CAN HELP PAY THE CONSTRUCTION AND OPERATION  
01:27:15 COST OF THE BUILDING BUT ONLY IF INCLUDED.  
01:27:17 THERE'S NO CONSIDERATION FOR USES IN EMERGENCY SHELTER FOR  
01:27:19 THE SURROUNDING CITIZENS WHICH IS DOCUMENTED IN ONE OF THE  
01:27:22 LOWEST-LYING AREAS OF THE CITY.  
01:27:25 THE STAFF RECOMMENDS THAT THE CITY PAY FOR THE KITCHEN.  
01:27:28 WHY NOT HAVE THE FOOD SERVICE VENDOR PAY FOR THE KITCHEN  
01:27:32 WHICH THEY PROBABLY WOULD PREFER TO DO.  
01:27:34 THERE WERE NO PUBLIC MEETINGS TO LOOK AT THESE CONCEPTUAL  
01:27:36 PLANS BECAUSE THEY DON'T EXIST.  
  
01:27:38 THANK YOU VERY MUCH.  
01:27:43 >>Mayor Arroyo: LET'S GO BACK AROUND.  
01:27:45 THANK YOU, MR. PIERSON.  
01:27:47 >> THANK YOU.  
01:27:47 >>Mayor Arroyo: COMMISSIONER BRODY.  
01:27:52 >>Hagen Brody: OKAY.  
01:27:53 IN OUR LITTLE PowerPoint HERE, IT SAYS -- CLUBHOUSE  
01:27:57 DESIGN, 544,000, VERTICAL CONSTRUCTION, 3.2 MILLION.  
01:28:05 MR. BROWN, DO YOU WANT TO SPEAK TO THAT?  
01:28:08 >>Marlon Brown: AGAIN, COMMISSIONERS, WE ARE GIVEN A  
01:28:11 BALLPARK AS TO WHAT WE'RE WILLING TO SPEND FOR THE  
01:28:13 CONSTRUCTION OF THIS RESTAURANT. AGAIN, WHAT WE CAN DO IS A  
01:28:19 LOT OF THE ELEMENTS THAT WE HAVE HEARD ON THE TABLE THIS  
01:28:22 AFTERNOON, WE CAN BRING THOSE AS ALTERNATES SO IF INDEED THE  
01:28:28 COST OF CONSTRUCTION IS ABOVE WHAT WE HAVE ESTIMATED HERE,  
01:28:32 THE COMMISSION CAN THEN DECIDE WHETHER THEY WANT TO ADD AN  
01:28:35 OBSERVATION DECK OR MORE SPACE, MORE PUBLIC SPACE, THAT  
01:28:40 WOULD BE TOTALLY UP TO THE COMMISSION.  
01:28:41 WE'RE ESTIMATING THAT 3.2 MILLION IS WHAT WE INTEND TO SPEND  
01:28:45 FOR THIS.  
01:28:47 >>Hagen Brody: JUST FOR ONE, I THINK IT'S IMPORTANT THAT  
01:28:53 IT'S BUILT TO LAST.  
01:28:56 SO THE QUALITY OF THE CONSTRUCTION IS IMPORTANT TO ME.  
01:29:04 THAT WOULD MEAN CINDER BLOCK BUILD, NOT WOOD FRAME.

01:29:08 I WANT THIS THING TO LAST AS LONG AS THE COURSE LASTS.

01:29:13 AND SPEND THE MONEY THERE IN QUALITY OVER GRANDIOSITY.  
01:29:20 WITH THAT SAID, I DO THINK SOME KIND OF FLEX SPACE IS  
01:29:24 IMPORTANT.  
01:29:25 WE TALKED ABOUT WHO KNOWS WHERE THE FUTURE TAKES US, BUT  
01:29:29 HAVING OTHER ATHLETIC GROUPS, LIKE LAWN BOWLING, WHATEVER,  
01:29:34 HAVING SPACE FOR GROUPS TO MEET THAT DO USE NOT JUST THE  
01:29:37 GOLF COURSE, BUT ALSO THE PARK AND THE OTHER ATHLETIC  
01:29:43 FIELDS.  
01:29:44 EVEN IN THE COUNTY, WE REALLY SHOULD BE LOOKING AT THIS  
01:29:47 HOLISTICALLY WITH THE COUNTY'S PARK, OUR PARK, AND THIS  
01:29:50 WOULD BE THE ONLY CLUBHOUSE THAT WOULD SERVICE ALL OF THAT.  
01:29:54 SO HOPEFULLY WE CAN GET LITTLE LEAGUE CELEBRATIONS, TROPHY  
01:30:00 PRESENTATION, THAT TYPE OF THING.  
01:30:01 JUST KEEPING THAT IN MIND WITH ENOUGH FLEXIBLE SPACE.  
01:30:06 I DON'T WANT TO HAVE A SPECIFIC SPACE FOR EVERYTHING, BUT  
01:30:08 HOPEFULLY A SPACE THAT CAN ACCOMMODATE MANY OTHERS.  
01:30:12 I THINK YOU'RE ON THE RIGHT TRACK WITH A RESTAURANT.  
01:30:16 TO COMMISSIONER ALPERT'S POINT, I DON'T REALLY SEE A  
01:30:19 DIFFERENCE BETWEEN A DESTINATION RESTAURANT VERSUS A -- I  
01:30:23 THINK WE WANT A RESTAURANT THAT PEOPLE WILL FEEL COMFORTABLE  
01:30:28 VISITING OR IN THE NEIGHBORHOOD.  
01:30:29 PEOPLE WILL FEEL COMFORTABLE VISITING IF THEY ARE HAVING AN  
01:30:32 EVENT AT ANY PORTION OF THIS PUBLIC SPACE AND THEN ALSO, OF  
01:30:38 COURSE, THE GOLFERS.  
01:30:40 I THINK THE PATIO WOULD BE KIND OF THAT FLEX SPACE FOR THE  
  
01:30:46 RESTAURANT.  
01:30:47 I DON'T KNOW IF I WOULD FOCUS TOO MUCH ON THE INDOOR VERSUS  
01:30:50 THE OUTDOOR.  
01:30:55 OBVIOUSLY, WE'RE GOING TO HAVE A PRO SHOP, CORRECT?  
01:30:58 OKAY.  
01:30:58 AND FROM WHAT I'VE HEARD, THE GOLF CARTS ARE GOING TO BE  
01:30:58 STORED ON THE FIRST FLOOR.  
01:31:00 IT WILL BE BUILT UP FOR A SECOND FLOOR OR IS THAT NOT THE  
01:31:03 CASE STILL?  
01:31:05 >>Susan Martin: ACTUALLY, IT'S TWO BUILDINGS NOW.  
01:31:07 WE WERE LOOKING AT A TWO STORY, BUT THE COST OF ELEVATORS  
01:31:09 AND THE COST OF BUILDING A TWO-STORY BUILDING WAS MORE THAN  
01:31:13 BUILDING TWO SEPARATE.  
01:31:14 IT WILL BE RIGHT NEXT TO THE CLUBHOUSE WITH A BREEZEWAY  
01:31:17 BETWEEN.  
01:31:20 >>Hagen Brody: THE RESTAURANT AND EVERYTHING WILL BE ON THE  
01:31:22 FIRST FLOOR.  
01:31:24 >>Susan Martin: IT'S ONLY ONE FLOOR.  
01:31:26 >>Hagen Brody: I WOULD TAKE A LOOK AT THAT.  
01:31:29 I DON'T KNOW HOW MUCH MORE EXPENSIVE IT WOULD BE.  
01:31:31 COMBINING THE TWO WOULD RAISE THE HEIGHT OF THE RESTAURANT  
01:31:33 AND THE PATIO UP, KIND OF CREATING MORE OF A VISTA OR VIEW  
01:31:38 THAT EVERYBODY KEEPS TALKING ABOUT.  
01:31:39 YOU GUYS KNOW THE NUMBERS, BUT I'D LIKE TO MINIMIZE THE  
01:31:45 FOOTPRINT OF THE BUILDING THROUGH SMARTER DESIGN AS LONG AS

01:31:52 IT'S SOMEWHAT REASONABLE, COST-EFFECTIVE.  
01:31:55 WHAT STYLE ARE WE THINKING?  
01:31:57 I DON'T KNOW WHAT FAWLEY BRYANT DOES.  
01:31:59 HAVE YOU GUYS THOUGHT ABOUT WHAT'S THE STYLE OF  
01:32:02 ARCHITECTURE?  
01:32:02 >>Susan Martin: WE'RE OPEN RIGHT NOW.  
01:32:06 >>Justin Williams: FAWLEY BRYANT HAS DESIGNED MANY, MANY  
01:32:09 CLUBHOUSES OF ALL DIFFERENT DESIGNS.  
01:32:11 THEY ARE NOT AN ARCHITECT THAT IS SPECIFICALLY MODERN OR  
01:32:14 SPECIFICALLY HISTORIC.  
01:32:15 THEY CAN DO ANYTHING YOU WANT.  
01:32:17 WE'VE GONE THROUGH A COUPLE OF ITERATIONS.  
01:32:20 WE HAD SOME INPUT WHEN WE FIRST STARTED THIS IN 2019 OF SOME  
01:32:27 THINGS SIMILAR TO AUGUSTA NATIONAL, BUT DOESN'T HAVE TO BE.  
01:32:34 WHAT WE STARTED ON WAS THE PROGRAMMING BECAUSE THAT'S THE  
01:32:37 MOST IMPORTANT.  
01:32:38 >>Hagen Brody: FOR WHAT IT'S WORTH, MY FEELING IS A  
01:32:41 TRADITIONAL DESIGN WOULD BE BEST BECAUSE I THINK THOSE  
01:32:43 MAXIMIZE PATIO SPACE AND ALSO WOULD KIND OF FIT WITH THE  
01:32:48 LEGACY -- THE HISTORY OF BOBBY JONES, WHICH IS NOT  
01:32:50 ULTRAMODERN OR ANYTHING LIKE THAT.  
01:32:53 WE WANT TO BE AS MR. PIERSON SAID, SHOWING OFF THE HISTORY  
01:32:58 OF IT THROUGH THE SPACE.  
01:33:01 ONE LAST QUESTION IS, WE'RE OBVIOUSLY GOING TO BE HIRING A  
01:33:05 VENDOR TO MANAGE THE RESTAURANT.

01:33:10 YOU'RE SHAKING YOUR HEAD.  
01:33:11 IS THAT NOT THE CASE?  
01:33:14 >>Susan Martin: IT DEPENDS ON THE INVITATION TO NEGOTIATE.  
01:33:16 IF WE GO WITH THE MANAGEMENT COMPANY, THEY WILL OPERATE IT.  
01:33:20 >>Hagen Brody: THAT WAS MY QUESTION.  
01:33:22 OKAY.  
01:33:22 THANK YOU.  
01:33:27 >>Marlon Brown: AGAIN, COMMISSIONERS, JUST REMEMBER THAT WE  
01:33:29 ARE LOOKING AT BORROWING UP TO \$20 MILLION.  
01:33:33 WHEN WE TALK ABOUT ALL OF THESE ADD-ONS, I PROBABLY HAVE  
01:33:37 MS. STRICKLAND SHAKING BECAUSE YOU'LL PROBABLY HAVE TO  
01:33:41 BORROW MORE THAN THAT, IF WE TALK ABOUT TWO STORIES, IF WE  
01:33:44 TALK ABOUT FLEX SPACE.  
01:33:46 WE'RE TRY TO BE AS MINIMAL AS POSSIBLE SO WE DON'T HAVE TO  
01:33:53 BORROW MORE MONEY.  
01:33:54 AGAIN, IT'S AT THE WILL OF THE COMMISSION AS TO HOW MUCH YOU  
01:33:57 WANT TO BORROW.  
01:33:58 >>Hagen Brody: I DON'T KNOW HOW MANY CHANCES WE'RE GOING TO  
01:34:00 GET IN, LIKE, PARTICIPATE IN THIS.  
01:34:05 I'M PUTTING IT OUT THERE AS FAR AS ONE COMMISSIONER'S  
01:34:08 PREFERENCE IS.  
01:34:09 OF COURSE, THERE IS THE COST CONSIDERATION.  
01:34:14 BUT THERE ARE OTHER CONSIDERATIONS AS WELL.  
01:34:19 I'D LIKE US, LIKE I SAID, KEEP IT SIMPLE AND MINIMAL, BUT  
01:34:24 HAVE A QUALITY PROJECT THAT LASTS.

01:34:27 WHEN I TALK ABOUT FLEX SPACE, THAT'S EXACTLY THE OPPOSITE.  
01:34:32 I WANT TO HAVE A RESTAURANT SPACE OR PATIO SPACE THAT CAN BE

01:34:35 USED FOR OTHER THINGS.  
01:34:36 DOESN'T NEED TO BE TOTALLY SEPARATE AS LIKE A SPECIFIC ROOM  
01:34:40 THAT NEVER GETS USED.  
01:34:41 JUST KEEPING FLEXIBILITY IN MIND IN THE SPACE I THINK WOULD  
01:34:46 BE IMPORTANT.  
01:34:47 >>Marlon Brown: AGAIN, COMMISSIONER, YOU MAKE A VERY GOOD  
01:34:49 POINT.  
01:34:50 WE WILL BE COMMITTED TO BRINGING YOU REGULAR UPDATES,  
01:34:54 REGULAR CONCEPTS SO YOU CAN SEE WHAT'S HAPPENING.  
01:34:57 SO THIS WOULD NOT BE JUST BROUGHT UP AT AN AGENDA ITEM WHEN  
01:35:01 IT'S TIME TO APPROVE THE GNP, WE'LL MAKE SURE TO KEEP YOU  
01:35:05 INFORMED ALONG THE WAY AS TO WHAT'S HAPPENING.  
01:35:07 >>Hagen Brody: OKAY.  
01:35:08 WE SAVED THE SHAG CARPET, RIGHT?  
01:35:10 >>Marlon Brown: IT WILL BE HANGING ON THE WALL.  
01:35:12 [ LAUGHTER ]  
01:35:16 >>Hagen Brody: THANK YOU.  
01:35:16 >>Mayor Arroyo: COMMISSIONER ALPERT.  
01:35:18 >>Liz Alpert: WHAT EVERYBODY HAS SAID PRIOR TO ME LEADS INTO  
01:35:23 THE SAME THING.  
01:35:24 I DON'T KNOW HOW YOU CAN TELL WHAT IT'S GOING TO COST  
01:35:29 BECAUSE YOU DON'T KNOW WHAT IT'S GOING TO LOOK LIKE.  
01:35:32 I THINK THAT HAS TO BE DETERMINED.

01:35:36 AND WHAT I ALSO ENVISIONED WAS THE SAME THING WAS THE GOLF  
01:35:41 CART -- CART BARN ON THE FIRST FLOOR AND THE RESTAURANT ON  
01:35:45 THE SECOND FLOOR WITH A NICE DECK WHERE YOU CAN ACTUALLY  
01:35:48 SEE.  
01:35:49 IF YOU'RE DOWN ON THE FIRST FLOOR, YOU KNOW, YOU'RE NOT  
01:35:52 GOING TO SEE MUCH.  
01:35:55 THAT WAS THE VISION I HAD AS WELL FOR THIS.  
01:35:58 SO I THINK IT'S WORTH AT LEAST EXPLORING WHAT IT WOULD COST  
01:36:03 IN ADDITION BECAUSE AS COMMISSIONER BRODY SAID, IT'S NOT  
01:36:08 THAT -- WE DON'T GET A CHANCE TO DO THIS AGAIN.  
01:36:13 ONCE THIS IS DONE, IT'S GOING TO BE THERE FOR DECADES.  
01:36:18 SO I WANT TO MAKE SURE WHEN WE'RE DOING IT, WE'RE DOING IT  
01:36:22 RIGHT.  
01:36:23 THAT'S THE CONCEPT I'M LOOKING AT AS WELL IS TO BE REALLY A  
01:36:30 LOCATION THAT PEOPLE WANT TO GO TO.  
01:36:37 >>Mayor Arroyo: COMMISSIONER AHEARN-KOCH.  
01:36:39 >>Jen Ahearn-Koch: THANK YOU.  
01:36:40 JUST TO TAKE OFF ON THAT AND FROM WHAT COMMISSIONER BATTIE  
01:36:43 WAS TALKING ABOUT EARLIER, WHEN I HAD MENTIONED EARLIER THAT  
01:36:47 WE DID THOSE COMMUNITY WORKSHOPS, I KNOW COMMISSIONER BRODY  
01:36:50 WENT TO A LOT OF THEM.  
01:36:52 I WENT TO A LOT OF THEM AND THE COMMENTS WERE KEEP IT SIMPLE  
01:36:55 AND SO ON AND SO FORTH.  
01:36:56 HOWEVER, TO VICE MAYOR BATTIE'S POINT, THIS WILL NOW HAVE  
01:37:01 THIS NEW ADDED ELEMENT BECAUSE WE DIDN'T HAVE THE NATURE  
  
01:37:05 PARK AT THAT POINT IN TIME IN THE DISCUSSION.  
01:37:06 SO THIS WILL HAVE ECOTOURISTS AND THESE WILL HAVE A CURIOUS  
01:37:10 COMMUNITY IN ADDITION TO THE GOLFERS AND EVENTUALLY EVENTS  
01:37:15 AND SO ON AND SO FORTH.

01:37:17 SOME OF THE PEOPLE, POTENTIALLY, IF IT CONNECTS WITH THE  
01:37:19 LEGACY TRAIL, THAT COULD BE A STOPPING POINT FOR THEM TO  
01:37:21 HAVE SOME WATER OR I DON'T KNOW WHAT AND HAVE A BREAK AND  
01:37:26 CONTINUE ON.  
01:37:26 AND PEOPLE WHO COME FOR BIRD WATCHING, THEY COULD GATHER  
01:37:29 AFTERWARDS AND PARENTS WHO TAKE THEIR KIDS TO THE PLAYGROUND  
01:37:32 AND SO ON AND SO FORTH.  
01:37:36 I DO SEE THE USAGE WHEN WE HAD THAT CONVERSATION AND WHAT WE  
01:37:39 HAVE NOW AS SORT OF TWO DIFFERENT -- WHAT WE DID THEN WAS  
01:37:45 ONE MARKET AND NOW WE HAVE A WHOLE NEW VARIETY OF MARKETS.  
01:37:50 JUST TO KEEP ALL OF THAT STUFF IN MIND.  
01:37:54 I KNOW IT COSTS MORE TO BUILD UP, BUT IF THAT HAPPENS SHRINK  
01:37:58 THE FOOTPRINT AND MAKES US MORE ENVIRONMENTALLY FRIENDLY BY  
01:38:02 LESS PERVIOUS SPACE, I THINK THAT'S SOMETHING TO CONSIDER AS  
01:38:05 WELL.  
01:38:06 BUT I DO KNOW THERE IS AN ADDED COST IN THAT.  
01:38:08 SO THOSE ARE THINGS THAT YOU'LL HAVE TO WEIGH.  
01:38:12 AND THE FLEXIBLE SPACE I THINK IS A GOOD IDEA, AGAIN, IF  
01:38:17 THAT CAN BE DONE ECONOMICALLY.  
01:38:20 WE HAVE NO IDEA LIKE WHAT THE PARAMETERS ARE, TAKE OUT THIS  
01:38:23 WALL, SAVE \$10, ADD A DECK AND YOU ADD \$5,000.

01:38:28 WE JUST DON'T KNOW.  
01:38:29 WE'RE SORT OF ALL GRASPING HERE A LITTLE BIT.  
01:38:31 BUT I WOULD JUST TAKE ALL OF OUR COMMENTS AND SORT OF THAT  
01:38:34 FEEL OF THE DIRECTION THAT WE'RE GOING IN TO HELP GUIDE YOU  
01:38:38 AS YOU GO FORWARD.  
01:38:39 CAN WE COMMENT AT ALL ON MR. PIERSON'S COMMENTS ABOUT THE  
01:38:43 WAY WE ARE GOING ABOUT THIS AS OPPOSED TO THE DESIGN-BUILD,  
01:38:47 ABOUT THE WAY THAT HE WAS SUGGESTING?  
01:38:50 WOULD THAT SAVE US MONEY?  
01:38:51 WOULD WE GET BETTER PRODUCTS?  
01:38:54 WHAT IS YOUR EXPERT OPINION ON THAT?  
01:39:04 >> I CAN START IF YOU WANT.  
01:39:05 I DON'T WANT TO STEP ON TOES.  
01:39:07 >> GO AHEAD.  
01:39:07 >>Justin Williams: WE DO CONSTRUCTION ALL DIFFERENT WAYS.  
01:39:09 WE HARD BID PROJECTS.  
01:39:11 WE HARD BID PROJECTS WITH THE CITY.  
01:39:13 WE'RE DOING THE ARLINGTON PARK BATHROOM REMODEL.  
01:39:16 WE'VE DONE CONSTRUCTION MANAGEMENT FOR YOU WITH THE  
01:39:21 ST. ARMANDS PARKING GARAGE, FOR INSTANCE, AND WE'VE DONE A  
01:39:24 LOT OF STREETSCAPES THAT WAY.  
01:39:25 WE'VE DONE DESIGN-BUILD ON LEMON AVENUE.  
01:39:28 IT'S NOT JUST AS SIMPLE AS -- YOU KNOW, YOU COULD DO IT A  
01:39:34 DIFFERENT WAY AND MIGHT SAVE MONEY.  
01:39:36 I THINK THE CITY'S INTENT WHEN THEY CAME OUT WITH

01:39:38 DESIGN-BUILD WAS DUE TO TIMING, IF I'M NOT MISTAKEN.  
01:39:41 AND THERE IS A -- THERE'S A LOT TO BE SAID IF WE'RE INVOLVED  
01:39:46 AND ACTUALLY IN CHARGE OF THE ARCHITECT FOR A LOT OF THINGS  
01:39:48 THAT DON'T MAKE A DIFFERENCE TO HOW IT LOOKS, HOW IT  
01:39:51 PERFORMS, COMES DOWN TO SOME OF THE DETAILS, LIKE WE CAN  
01:39:54 SAVE, RIGHT OFF THE TOP, SAVE \$20,000 BY DOING SOMETHING

01:39:57 LIKE THIS DIFFERENTLY.  
01:39:58 THOSE ARE THINGS THAT WE SEE AND WE'RE LOOKING AT WHILE  
01:40:01 WE'RE ALSO KEEPING ALL THE DESIGN ELEMENTS OF THE FLEX  
01:40:06 SPACE, CONCRETE BLOCK, ALL THAT.  
01:40:08 IT DOES GIVE US AND IT GIVES THE CITY -- YOU SHOULD HAVE A  
01:40:13 MORE AFFORDABLE PRODUCT BECAUSE WE DON'T HAVE A DESIGN TEAM  
01:40:16 GOING THIS DIRECTION AND THEN WE SEE THE PLAN SIX MONTHS  
01:40:19 LATER AND SAY, HEY, YOU COULD SAVE A LOT OF MONEY AND THEN  
01:40:22 YOU GET INTO CHANGING THE DESIGN, YOU'RE DELAYED AGAIN,  
01:40:27 WE'RE ALREADY BEHIND.  
01:40:28 LIKE I MENTIONED BEFORE, WE DID START THIS AT RISK BECAUSE  
01:40:32 OF THE SCHEDULE.  
01:40:34 IF THIS VOTE GETS APPROVED TODAY, I'M GOING TO CALL MY  
01:40:37 ARCHITECT ON THE WAY OUT OF HERE AND GET STARTED AGAIN.  
01:40:40 WE'RE NOT NECESSARILY GOING TO HAVE TO WAIT THROUGH SOME OF  
01:40:44 THOSE MORE LOGISTICAL THINGS THAT YOU TYPICALLY WOULD.  
01:40:47 >>Jen Ahearn-Koch: THANK YOU.  
01:40:48 I DO THINK THAT THE TIME IS A SIGNIFICANT FACTOR IN ALL OF  
01:40:53 THIS.

01:40:53 OF COURSE, WE HAVE OUR BUDGET AND WE HAVE THE QUALITY AND WE  
01:40:57 HAVE THE DESIGN.  
01:40:58 THOSE ARE ALL IMPORTANT.  
01:41:00 ALSO, AS WE'VE TALKED ABOUT HERE AS WELL, THE TIMING OF THIS  
01:41:03 IS IMPORTANT TO GET THIS DONE.  
01:41:04 I THINK THAT'S SOMETHING WE ALL FEEL, EACH TIME IT'S DELAYED  
01:41:08 IT JUST COSTS MORE MONEY.  
01:41:09 IT DOESN'T COME BACK LESS EXPENSIVE.  
01:41:12 THANK YOU.  
01:41:14 THAT'S AN IMPORTANT CONSIDERATION AS WELL.  
01:41:16 THAT'S ALL I HAVE, MR. MAYOR.  
01:41:21 >>Mayor Arroyo: THANK YOU.  
01:41:21 VICE MAYOR.  
01:41:22 >>Vice-Mayor Battie: I KNOW WE SPOKE OF BEFORE ABOUT  
01:41:28 STRESSING THE IMPORTANCE OF, LIKE, CHANGE ORDERS IN THIS  
01:41:32 PROCESS.  
01:41:32 THE SAME THING APPLY HERE?  
01:41:35 >>Marlon Brown: YES, IT WILL.  
01:41:38 >>Vice-Mayor Battie: AND THE WHOLE IDEA OF THE INDEPENDENT  
01:41:42 EYES.  
01:41:44 THEY DO THIS?  
01:41:46 >>Marlon Brown: AGAIN, IF THE COMMISSION'S DECISION IS TO  
01:41:49 GET AN OWNER'S REP, THEY WILL OVERSEE EVERYTHING INCLUDING  
01:41:54 THE CONSTRUCTION OF THE BUILDING AS WELL.  
01:41:55 >>Vice-Mayor Battie: ALL RIGHT.

01:41:57 EXCELLENT.  
01:41:57 I DON'T KNOW MUCH, OR WHATEVER, AND DON'T PROFESS TO.  
01:42:07 I JUST WANT TO MAKE SURE, YOU KNOW, WITH THE IMPORTANCE OF  
01:42:09 THIS PROJECT AND THE RESURGENCE OF IT, THIS IS HUGE, AND  
01:42:16 IT'S HUGE FOR OUR COMMUNITY, ALL THE VARIOUS COMMUNITIES  
01:42:21 WITHIN THE CITY, AND IT BEING AFFORDABLE, IT BEING INCLUSIVE  
01:42:30 OF EVERYONE BEING ABLE TO PARTICIPATE, THIS BUILDING BEING,  
01:42:36 AGAIN, MULTIFUNCTIONAL AND PURPOSED, I JUST DON'T WANT TO

01:42:41 SEE LIKE A MATCH BOX PUT THERE OR WHATEVER JUST BECAUSE OF  
 01:42:46 AFFORDABILITY, ANYTHING LIKE THAT.  
 01:42:47 I WANT IT TO BE NICE.  
 01:42:48 I WANT IT TO BE -- YOU KNOW, I WANT IT TO BE A DRAW.  
 01:42:52 I THINK, TO BE HONEST, YOU KNOW, TO SOME DEGREE DOWNPLAYING  
 01:42:59 THE ENTHUSIASM THAT'S GOING TO HEAD YOUR WAY WHEN BOBBY  
 01:43:04 JONES OPENS.  
 01:43:07 IT'S GOING TO BE A GREAT DEAL OF, LIKE, ZEST AND ZEAL BEHIND  
 01:43:12 IT AND A LOT OF PEOPLE CURIOUS AS TO WHAT'S GOING ON THERE.  
 01:43:18 AS I SAID, WHEN I WAS OUT THERE, THE AWE THAT I WAS IN WHEN  
 01:43:24 I WAS JUST STANDING THERE, I FORESEE A LOT OF PEOPLE HAVING  
 01:43:30 THAT SAME SORT OF ENTHUSIASM AND FEELING THAT I HAVE WHEN I  
 01:43:35 WAS THERE.  
 01:43:36 SO I WANT THIS -- I WOULD LIKE TO SEE THIS BUILDING KIND OF  
 01:43:42 REPRESENT THAT, BUT I TRUST YOU.  
 01:43:46 THAT'S PRETTY MUCH ALL I HAVE TO SAY, BUT LIKE I SAID, I'M  
 01:43:51 GLAD YOU'RE TAKING INTO CONSIDERATION WHAT EVERYONE IS  
  
 01:43:55 GIVING YOU, PUT YOU IN THE DIRECTION THAT WE LIKE TO SEE YOU  
 01:43:59 HEAD TO MAKE THIS HAPPEN.  
 01:44:00 GOING TO BE A LOT OF PEOPLE PARTICIPATING, NOT JUST ADULTS.  
 01:44:03 BE A LOT OF CHILDREN OUT THERE I SEE AS WELL AND SO ON.  
 01:44:12 >>Mayor Arroyo: THANK YOU.  
 01:44:13 I'LL JUST ECHO BASICALLY WHAT EVERYONE SAID.  
 01:44:18 JUST BE PROUD OF IT.  
 01:44:18 DO SOMETHING THAT YOU'LL BE PROUD OF, WE'LL BE PROUD OF.  
 01:44:21 MR. WILLIAMS, YOU'VE BEEN HERE A VERY LONG TIME.  
 01:44:24 YOU WORKED FOR JON F. CONSTRUCTION 15 YEARS NOW, SINCE YOU  
 01:44:30 WERE IN HIGH SCHOOL.  
 01:44:31 COMMISSIONERS, MAY I PLEASE HAVE A MOTION TO APPROVE THE  
 01:44:35 AGREEMENT --  
 01:44:36 >>Jen Ahearn-Koch: MR. MAYOR, I BELIEVE OUR SPEAKER HAS  
 01:44:38 SHOWN UP.  
 01:44:40 >>Mayor Arroyo: HE WILL SPEAK AT THE NEXT ITEM.  
 01:44:45 >>Hagen Brody: I MOVE APPROVAL.  
 01:44:47 I MOVE APPROVAL TO AUTHORIZE THE CITY AUDITOR AND CLERK,  
 01:44:50 MAYOR, TO EXECUTE AGREEMENT BETWEEN CITY OF SARASOTA AND JON  
 01:44:53 SWIFT CONSTRUCTION FOR THE DESIGN-BUILD ASPECT OF THE  
 01:44:56 PROJECT.  
 01:44:56 >>Jen Ahearn-Koch: SECOND.  
 01:44:57 >>Mayor Arroyo: MOTION MADE BY COMMISSIONER BRODY.  
 01:45:00 SECONDED BY COMMISSIONER AHEARN-KOCH.  
 01:45:02 IS THERE ANY FURTHER DISCUSSION?  
  
 01:45:03 MOTION MAKER, SECONDER, COMMISSIONER ALPERT.  
 01:45:09 >>Liz Alpert: YES.  
 01:45:10 I JUST WANTED TO MAKE SURE AND MAYBE, MR. BROWN, YOU CAN  
 01:45:14 ANSWER THIS QUESTION, BY APPROVING THIS, IT'S STILL ALLOWING  
 01:45:19 US TO BE FLEXIBLE IN TERMS OF WHAT GETS BUILT AND THE COST  
 01:45:24 AND WE'RE NOT LIKE LOCKED INTO THIS SINCE WE DON'T KNOW WHAT  
 01:45:29 THE BUILDING IS GOING TO LOOK LIKE OR WHAT THE DESIGN IS  
 01:45:32 GOING TO BE.  
 01:45:33 >>Marlon Brown: MY COMMITMENT TO THIS COMMISSION IS I'LL  
 01:45:36 BRING BACK PROGRESS REPORTS AS WE PROCEED AND BE SURE TO

01:45:40 WORK WITH STAFF AND SWIFT TO MAKE SURE WE DO THAT.  
01:45:43 I WILL BRING YOU UPDATES.  
01:45:44 >>Liz Alpert: WE'RE ABLE TO APPROVE SOMETHING DIFFERENT.  
01:45:47 >>Marlon Brown: CORRECT.  
01:45:48 >>Liz Alpert: THANK YOU.  
01:45:49 THAT'S ALL I HAVE.  
01:45:51 >>Mayor Arroyo: VICE MAYOR BATTIE, DID YOU WANT TO SAY  
01:45:53 SOMETHING?  
01:45:54 NO.  
01:45:54 LET'S HAVE A VOTE.  
01:45:55 COMMISSIONERS, IS THAT YOUR VOTE?  
01:46:02 >> YES.  
01:46:02 >>Mayor Arroyo: IT PASSES 5-0 UNANIMOUSLY.  
01:46:05 THANK YOU ALL.  
01:46:08 MOVING ON TO ITEM 2.3.

01:46:10 AUTHORIZE CONTINUED NEGOTIATIONS WITH INDIGO PARTNERS  
01:46:14 PROPOSED TERM SHEET TO SOLICITATION 21-41DB, BOBBY JONES  
01:46:19 GOLF COURSE DEVELOPMENT MANAGEMENT.  
01:46:22 WE'RE GOING TO CALL UPON OUR FINANCIAL DIRECTOR  
01:46:29 MS. STRICKLAND, GENERAL PARKS MANAGER AND RECREATION  
01:46:34 MS. MARTIN, INTERIM PURCHASING MANAGER MARMOLEJOS TO MAKE  
01:46:41 THE PRESENTATION.  
01:46:42 AND TWO OTHERS PRESENT, MR. KAVANAGH.  
01:46:44 WHAT IS YOUR POSITION WITH THE CITY?  
01:46:47 >>Barney Kavanagh: SENIOR PROFESSIONAL BUYER.  
01:46:49 >>Mayor Arroyo: AND MR. FERNANDEZ.  
01:46:52 >> JUNIOR, AMATEUR CITIZEN.  
01:46:54 [ LAUGHTER ]  
01:46:54 >>Mayor Arroyo: EXCELLENT.  
01:46:55 HOW LONG DO YOU THINK YOU'LL NEED FOR A PRESENTATION?  
01:47:00 >>Susan Martin: THIS ONE MAY TAKE 13 MINUTES.  
01:47:03 >>Mayor Arroyo: EXCELLENT.  
01:47:03 13 MINUTES IT IS.  
01:47:06 >>Susan Martin: I DO HAVE A SLIDE PRESENTATION FOR THIS ONE.  
01:47:09 JUST REGARDING THE ITN AND MANAGEMENT AGREEMENT, BACK IN  
01:47:17 MARCH OF 2021, STAFF WAS ASKED TO ISSUE AN ITN TO SECURE A  
01:47:23 COMPANY THAT WOULD MANAGE, POSSIBLY FINANCE THE IMPROVEMENTS  
01:47:28 AND ADDRESS THE OPERATIONAL -- COME UP WITH AN OPERATIONAL  
01:47:31 SOLUTION FOR THE GOLF COURSE.  
01:47:32 IN THIS ITN WE HAD FOUR OPTIONS THAT THEY COULD BID ON, AND

01:47:42 ONE WAS THAT THE VENDOR WOULD FINANCE ALL OF THE  
01:47:45 RENOVATIONS.  
01:47:47 IN EXCHANGE FOR THAT, THEY WOULD ALSO TAKE OVER THE  
01:47:49 OPERATION OF THE GOLF COURSE AND ALL OF THE REVENUE, THE  
01:47:53 RISK AND REWARD WOULD BE THEIRS.  
01:47:55 UNDER A LEASE AGREEMENT.  
01:47:59 THEN ANOTHER OPTION WAS THAT WE WOULD SPLIT THE COST OF THE  
01:48:02 RENOVATIONS.  
01:48:03 WE WOULD SHARE THE OVERSIGHT OF THE CONSTRUCTION, AND THEN  
01:48:09 AFTER THE GOLF COURSE WAS BUILT, AGAIN, WE WOULD HAVE A  
01:48:12 LEASE AGREEMENT WITH THAT VENDOR AND IT WOULD ADD AN AMOUNT  
01:48:17 THEY WOULD PAY US AND THEN THE RISK AND REWARD WOULD BE THE

01:48:20 VENDORS.  
01:48:20 ANOTHER OPTION WE HAD WAS THAT THE CITY WOULD FINANCE --  
01:48:25 BACK UP ONE.  
01:48:26 IT COULD BE A LEASE OR MANAGEMENT COMPANY, THE PREVIOUS ONE.  
01:48:29 OR THE OTHER OPTION WAS THAT THE CITY WOULD FINANCE ALL OF  
01:48:32 THE RENOVATIONS AND AFTER IT WAS CONSTRUCTED, WE WOULD  
01:48:38 OVERSEE ALL THE CONSTRUCTION.  
01:48:40 AFTER IT WAS CONSTRUCTED, IT COULD BE A LEASE OR A  
01:48:43 MANAGEMENT COMPANY.  
01:48:46 DEPENDING WHICH IT IS, IF IT IS A LEASE, THEY WOULD HAVE ALL  
01:48:48 THE RISK AND REWARD AND PAY US AN AMOUNT.  
01:48:51 IF IT IS A MANAGEMENT COMPANY, WE STILL WOULD HAVE THE RISK  
01:48:54 AND REWARDS, BUT WE WOULD PAY A MANAGEMENT FEE TO OPERATE

01:48:58 THE DAY-TO-DAY OPERATIONS OF THE GOLF COURSE AND THE  
01:49:01 MARKETING.  
01:49:02 THE FOURTH OPTION WAS JUST KIND OF A CATCHALL THAT MAYBE  
01:49:06 THEY HAVE AN IDEA AS A VENDOR, THEY MIGHT KNOW OF ANOTHER  
01:49:12 SCENARIO THEY COULD PRESENT AND PUT THAT IN AS THEIR  
01:49:16 PROPOSAL.  
01:49:18 WE WANT JUST LIKE AN OPEN-ENDED ONE.  
01:49:21 THE ITN WENT OUT ON THE MARKET ON MAY 5th.  
01:49:25 THE OPENING DATE FOR THAT WAS ON JULY 8th.  
01:49:29 WE DID DO A LOT OF PROMOTING FOR THIS ONE TO GET IT OUT  
01:49:32 BECAUSE THIS WAS VERY, VERY IMPORTANT.  
01:49:35 SO WE ALWAYS USE -- THE PURCHASING DEPARTMENT ALWAYS USES  
01:49:40 BID SYNC FOR ANY OF OUR ITNs, BIDS, RFPs, ALL OF THAT.  
01:49:45 IN THIS CASE IT WENT OUT TO OVER 23,000 PEOPLE ON BID SYNC.  
01:49:49 IT WAS VIEWED 123 TIMES.  
01:49:52 AND THERE WERE 70 PACKETS DOWNLOADED.  
01:49:57 THEN WE ACTUALLY HAD A SUBMITTAL OF SIX SUBMITTALS.  
01:50:02 WE ALSO REACHED OUT TO THE NATIONAL GOLF FOUNDATION.  
01:50:08 RICHARD SENIOR, WHO DID OUR BUSINESS STUDY, THEY WERE  
01:50:11 GENEROUS ENOUGH TO SAY YES, SEND US THE ITN AND WE'LL BLAST  
01:50:15 IT OUT TO OUR DATABASE OF MANAGEMENT COMPANIES WHICH  
01:50:17 CONSISTED OF 385.  
01:50:19 AND THEN -- AND IT WAS ALSO ADVERTISED IN THE SARASOTA  
01:50:24 HERALD AND THE TEMPO NEWS WHICH IS NORMAL PRACTICE.  
01:50:29 WE DID HAVE A PRE-PROPOSAL MEETING ON MAY 17th WHERE --

01:50:37 BECAUSE OF THE TIMING OF IT, IT WAS ON THE PHONE, IT WAS A  
01:50:43 CONFERENCE CALL BECAUSE WE WEREN'T GATHERING AT THAT TIME.  
01:50:45 BUT WE HAD FIVE VENDORS ATTEND THAT MEETING.  
01:50:48 WE RECEIVED SIX PROPOSALS OR RESPONSES, ITNs.  
01:50:53 FIVE OF THOSE RESPONSES WERE MANAGEMENT COMPANIES -- NOT  
01:50:58 MANAGEMENT COMPANIES.  
01:50:59 THEIR PROPOSAL WERE THE MANAGEMENT ARRANGEMENT.  
01:51:03 ONE -- WE DID RECEIVE ONE THAT WAS A LEASE ARRANGEMENT.  
01:51:07 WE HAVE A FIVE-PERSON SELECTION COMMITTEE WAS ESTABLISHED.  
01:51:12 AND THIS IS A LITTLE BIT UNIQUE.  
01:51:14 WE ACTUALLY HAD THREE CITIZENS AND ONLY TWO EMPLOYEES.  
01:51:19 AND THIS IS WHERE -- WHAT DID YOU CALL YOURSELF?  
01:51:22 JOSE FERNANDEZ, HE WAS OUR CHAIR OF THE COMMITTEE, AND  
01:51:27 THAT'S WHY WE HAVE HIM AT THE TABLE TODAY.

01:51:29 HE WAS OUR FINANCIAL GUY, AS WE'VE SEEN MANY TIMES OVER THE  
01:51:35 YEARS, HE'S GOOD WITH NUMBERS.  
01:51:37 AL WOODLE, RETIRED POLICE DEPARTMENT EMPLOYEE AND USED TO BE  
01:51:44 THE CHAIR WHEN THERE WAS A BOBBY JONES ADVISORY BOARD.  
01:51:46 LEO FITZGERALD IS PRESENTLY THE SEAT ON THE PARKS AND  
01:51:50 RECREATION AND ENVIRONMENTAL PROTECTION BOARD, AND HE HAS  
01:51:53 BEEN A GENERAL MANAGER AT SEVERAL GOLF COURSES DURING HIS  
01:51:57 CAREER.  
01:51:57 SO HE HAS A LOT OF KNOWLEDGE ON GOLF COURSES.  
01:52:00 THEN MYSELF AND JERRY FOGLE, WHO IS THE DIRECTOR OF PARKS  
01:52:06 AND RECREATION.

01:52:07 WE DID ASK NORM DUMAINE TO BE ON THIS COMMITTEE.  
01:52:11 HE ASKED NOT TO BE INCLUDED IN THE COMMITTEE FOR THE  
01:52:14 SELECTION BECAUSE HE FELT THERE MIGHT BE A CONFLICT OF  
01:52:16 INTEREST, BUT HE DID REPLACE AL WOODLE IN THE NEGOTIATION  
01:52:23 COMMITTEE.  
01:52:23 SO WE WENT, WHEN WE GET TO THE NEGOTIATION PART, NORM  
01:52:27 DUMAINE STEPPED IN FOR THAT.  
01:52:28 AND MAINLY BECAUSE HE HAS BEEN VERY ACTIVE WITH THE GOLF  
01:52:32 COURSE.  
01:52:32 HE WAS ON THE GOLF COURSE CITY COMMITTEE, AND HE LIVES OVER  
01:52:35 IN GLEN OAKS.  
01:52:37 HE'S A NEIGHBOR.  
01:52:38 WE HAD -- THE COMMITTEE EVALUATED ALL THE PROPOSALS AUGUST  
01:52:43 17, 2021.  
01:52:45 AND THEN WE SHORT-LISTED IT, THE SIX PROPOSALS THAT WE  
01:52:50 RECEIVED, THE COMMITTEE SHORT-LISTED DOWN TO INDIGO GOLF  
01:52:56 PARTNERS AND PARADIGM GROUP.  
01:52:58 ONE WAS A MANAGEMENT COMPANY AND ONE WAS THE LEASE  
01:53:00 ARRANGEMENT.  
01:53:01 WE INTERVIEWED BOTH OF THESE VENDORS IN AUGUST.  
01:53:08 WE DECIDED THAT BECAUSE THERE WERE TWO DIFFERENT OPTIONS --  
01:53:14 A LEASE AND A MANAGEMENT -- WE DECIDED, HEY, LET'S NEGOTIATE  
01:53:16 WITH BOTH, WHICH WE DID, AND WE WERE IN NEGOTIATIONS.  
01:53:20 PARADIGM DID DECIDE TO WITHDRAW THEIR PROPOSAL.  
01:53:24 SO WE CONTINUED NEGOTIATIONS WITH INDIGO JUST TO GET A FEEL

01:53:30 OF WHERE WE'RE HEADED WITH THAT SO WE COULD PRESENT TODAY.  
01:53:33 JUST A LITTLE BACKGROUND ON INDIGO, THEY WERE FORMERLY KNOWN  
01:53:40 AS BILLY CASPER GOLF AND CHANGED THEIR NAME TO INDIGO, WHICH  
01:53:44 IS A SUBSIDIARY OF ANTARES GOLF, LLC.  
01:53:48 INDIGO OR BILLY CASPER, IS PROBABLY ONE OF THE LARGEST  
01:53:52 MANAGEMENT COMPANIES IN THE UNITED STATES.  
01:53:54 THEY ARE THE LARGEST MUNICIPAL MANAGEMENT COMPANIES THAT  
01:53:59 MANAGE MUNICIPAL GOLF COURSES IN THE UNITED STATES.  
01:54:02 YOU CAN SEE HERE THEY HAVE OVER 160 GOLF COURSES IN 29  
01:54:07 STATES AND 125 OF THOSE ARE MUNICIPAL.  
01:54:10 IN DECEMBER OF LAST YEAR, DECEMBER OF 2020, TROON ACQUIRED  
01:54:19 THIS GROUP, INDIGO, AND TROON IS THE LARGEST PROFESSIONAL  
01:54:25 GOLF MANAGEMENT COMPANY IN THE WORLD.  
01:54:28 YOU CAN SEE HERE THAT GLOBALLY THEY HAVE OVER 585 LOCATIONS  
01:54:33 AND OVER 630 GOLF COURSES.  
01:54:36 THE REASON WHY THERE ARE MORE GOLF COURSES THAN LOCATIONS IS

01:54:38 BECAUSE SOME GOLF COURSES HAVE -- SOME LOCATIONS HAVE  
01:54:42 MULTIPLE GOLF COURSES.  
01:54:43 WE NEGOTIATED WITH THEM TO DEVELOP A TERM SHEET THAT'S  
01:54:48 PRESENTED TO YOU TODAY TO REVIEW AND GIVE STAFF DIRECTION ON  
01:54:53 IF WE SHOULD CONTINUE NEGOTIATIONS AND WHAT YOU WOULD LIKE  
01:54:58 TO SEE IF WE DO CONTINUE NEGOTIATIONS.  
01:55:02 ONE THING WE DO DURING OUR NEGOTIATIONS, THE THINGS THAT  
01:55:06 WILL BE INCLUDED, INDIGO WILL BE A TURNKEY MANAGEMENT.  
01:55:11 THEY'LL STEP IN.

01:55:12 THEY WILL HIRE ALL THE EMPLOYEES.  
01:55:13 THEY WILL COVER ALL THE FOOD AND BEVERAGE, THE GOLF COURSE  
01:55:20 MAINTENANCE, MARKETING, PROMOTING, EVERYTHING IT TAKES TO  
01:55:21 OPERATE THE GOLF COURSE WOULD FALL TO INDIGO.  
01:55:24 ALL THE EMPLOYEES ARE INDIGO EMPLOYEES, BUT THEY ARE  
01:55:32 COMMITTED TO JUST BOBBY JONES.  
01:55:34 THESE ARE THE FEES FOR THE MANAGEMENT -- THE MANAGEMENT FEES  
01:55:44 FOR THE GOLF COURSE IS THAT THEY HAVE PROPOSED \$10,000 PER  
01:55:48 MONTH FOR THE FIRST YEAR.  
01:55:50 WE'RE LOOKING AT -- WE'RE ASKING FOR AN AGREEMENT THAT WOULD  
01:55:56 BE FIVE YEARS AND TWO TWO-YEAR RENEWALS, SO IT WOULD BE A  
01:56:01 TOTAL OF NINE YEARS WHEN WE COME BACK UNLESS WE NEGOTIATE OR  
01:56:04 ARE DIRECTED DIFFERENTLY.  
01:56:05 SO EACH YEAR AFTER THE FIRST YEAR THERE WOULD BE A 2%  
01:56:08 INCREASE ON THE \$10,000.  
01:56:10 THERE IS A BUILT-IN INCENTIVE IN THE CONTRACT THAT IF THEY  
01:56:18 REACH CERTAIN POINTS, OVER \$900,000 OF NET REVENUE, THEY  
01:56:24 WOULD GET 7.5% AND OVER \$1.1 MILLION, THEY WOULD GET AN  
01:56:31 ADDITIONAL 12.5%.  
01:56:33 THE REASON THE COMMITTEE ASKED TO HAVE THAT INCENTIVE PUT IN  
01:56:36 THERE IS SO THEY ALSO HAVE BASICALLY A DOG IN THE FIGHT THAT  
01:56:40 THEY WANT TO MAKE SURE THAT THEY ARE OUT THERE AND  
01:56:43 ATTRACTING GOLFERS.  
01:56:45 IF WE JUST SIMPLY HAVE A LEASE PAYMENT, THEY'LL GET PAID THE  
01:56:50 SAME EVERY MONTH WHETHER THEY HAVE MORE GOLFERS COMING  
01:56:54 THROUGH THE DOOR OR NOT.  
01:56:55 10 GOLFERS OR 100 THEY WOULD GET PAID THE SAME.  
01:56:58 THIS IS AN INCENTIVE TO RAISE MORE REVENUE.  
01:57:01 IT'S NOT NECESSARILY IN GOLF.  
01:57:03 IT COULD BE IN THE RESTAURANT.  
01:57:04 IT COULD BE IN THE GOLF SHOP, OTHER SALES.  
01:57:08 LESSONS.  
01:57:09 ALL THE REVENUE AND EXPENSES WILL BE THE CITY'S.  
01:57:15 IT WOULD BE ALLOCATED TO THE CITY.  
01:57:17 EVERY YEAR -- THE MANAGEMENT FEE IS AN EXPENSE IN THAT  
01:57:23 BUDGET.  
01:57:24 EVERY YEAR INDIGO WOULD PRESENT A BUDGET AND IT WOULD GO  
01:57:29 THROUGH THE BUDGET PROCESS WITH THE CITY JUST LIKE WE DO  
01:57:32 RIGHT NOW.  
01:57:32 IT WOULD COME TO THE CITY COMMISSIONERS.  
01:57:34 REVIEW THE BUDGETS.  
01:57:35 ANY ADJUSTMENTS OR ANY REVISIONS NEEDED, WE WOULD DO IT AT  
01:57:40 THAT TIME.

01:57:41 AND THEN OPERATE WITHIN THAT BUDGET.  
01:57:43 AND THEN ALSO WOULD BE THE EXTERNAL AUDITORS WOULD REVIEW  
01:57:48 THEIR OPERATION JUST LIKE THEY DO OUR DEPARTMENTS.  
01:57:52 AND KELLY, I'LL HAND IT TO YOU.  
01:57:59 >>Kelly Strickland: MY NAME IS KELLY STRICKLAND.  
01:58:02 DIRECTOR OF FINANCIAL ADMINISTRATION.  
01:58:03 THE GRAPH YOU'RE LOOKING AT NOW, THE TOP LINE IS THE DEBT

01:58:06 SERVICE PAYMENT THAT WE WILL BE MAKING.  
01:58:10 THE BOTTOM GREEN, LIKE A DARK GREEN COLOR, THAT IS THE  
01:58:14 PROJECTED REVENUES, OPERATING REVENUES THAT INDIGO HAS  
01:58:18 INDICATED THAT THEY WOULD BE MAKING BASED ON THE NUMBER OF  
01:58:22 ROUNDS THAT THEY ARE PROJECTING.  
01:58:23 AS YOU CAN SEE, THE FIRST YEAR, 2022, THE GOLF COURSE IS IN  
01:58:29 CONSTRUCTION.  
01:58:30 SO WE WILL BE IN CHARGE OF MAKING THE FIRST PAYMENT,  
01:58:36 \$1.1 MILLION.  
01:58:37 THE SECOND YEAR, 2023, WHEN THE GOLF COURSE IS IN SERVICE,  
01:58:41 THERE'S A PROJECTION OF OPERATING REVENUES OF 697,000.  
01:58:46 THE GAP BETWEEN THAT AND THE PAYMENT DUE IN 2023 IS 926,000.  
01:58:52 THEN IF YOU GO ALL THE WAY TO THE END, I DID A FIVE-YEAR  
01:58:57 PROJECTION.  
01:58:58 THE FIFTH YEAR, INDIGO IS INDICATING THAT THEY BELIEVE THAT  
01:59:02 THEY'LL HAVE NET OPERATING REVENUE OF 840,000, AND THAT  
01:59:07 LEAVES US WITH A GAP OF 780,000 FOR OUR DEBT SERVICE  
01:59:11 PAYMENT.  
01:59:11 THIS NEXT GRAPH IS JUST A PROJECTION OF THE ROUNDS THAT WE  
01:59:22 WERE GIVEN IN THE INDIGO PROPOSAL.  
01:59:25 YOU CAN SEE THE FIRST YEAR, 68,000 ROUNDS AND THEN THE FIFTH  
01:59:29 YEAR, WE'RE AT 71,000.  
01:59:32 THAT'S THE END OF THIS PRESENTATION.  
01:59:38 WE'LL TAKE ANY QUESTIONS.  
01:59:45 >>Mayor Arroyo: THANK YOU.

01:59:45 COMMISSIONER BRODY.  
01:59:48 >>Hagen Brody: TAKE PUBLIC COMMENT FIRST?  
01:59:50 >>Mayor Arroyo: WE CAN DO THAT.  
01:59:51 START WITH MR. SHAWN PIERSON, MR. MARTIN HYDE.  
02:00:21 >> IT'S A BIG DAY.  
02:00:23 WE SPENT ALL THAT MONEY.  
02:00:26 LIBERAL NIRVANA.  
02:00:27 ANYWAY, I REMAIN MARTIN HYDE.  
02:00:30 YOU JUST HEARD THAT INDIGO USED TO BE KNOWN AS BILLY CASPER  
02:00:35 GOLF.  
02:00:36 SOME OTHER NAMES THAT HAVE BEEN CHANGED OVER THE YEARS,  
02:00:39 PHILIP MORRIS, AFTER CAUSING CANCER TO MILLIONS OF PEOPLE,  
02:00:43 CHANGED THEIR NAME TO ALTRIA.  
02:00:47 ARTHUR ANDERSEN, AFTER TAKING MILLIONS AND SCREWING LOTS OF  
02:00:51 PEOPLE OVER, CHANGED THEIR NAME TO ACCENTURE.  
02:00:55 Facebook CHANGED THEIR NAME TO META.  
02:00:57 GOOGLE WANTS TO CHANGE ITS NAME TO ALPHABET.  
02:01:01 COKE NEVER CHANGED ITS NAME.  
02:01:04 PEPSI NEVER CHANGED ITS NAME.  
02:01:08 McDONALD'S DIDN'T CHANGE ITS NAME.

02:01:10 WHY?  
02:01:11 BECAUSE THEY HAVE NOTHING TO HIDE.  
02:01:12 LOTS OF NEGATIVE REVIEWS OF BILLY CASPER GOLF.  
02:01:15 DON'T ASK ME.  
02:01:16 JUST GO ALONG.

02:01:18 IT'S RIGHT THERE UNDER ALPHABET OR WHATEVER WE CALL GOOGLE  
02:01:19 NOW.  
02:01:20 YOU CAN FIND THEM.  
02:01:20 THOUSANDS OF NEGATIVE REVIEWS.  
02:01:23 SO, WHAT'S MY POINT?  
02:01:26 A NINE-YEAR DEAL WITH A SINGLE COMPANY REQUIRES -- AND I  
02:01:32 UNDERSCORED THIS -- CERTAINTY.  
02:01:34 AND I DON'T BELIEVE THAT COULD POSSIBLY EXIST HERE.  
02:01:37 YOU KNOW, I PRESUME YOU KNOW, THAT DAVID LEADBETTER IS A  
02:01:41 WORLD-RENOWNED GOLF PROFESSIONAL AND HE LIVES NOT A, WHAT,  
02:01:47 SIX IRON FROM HERE.  
02:01:48 AND YET THIS IS THE ONLY PROPOSAL THAT'S IN FRONT OF YOU.  
02:01:56 THERE'S BEEN MUCH MENTIONED THERE ABOUT THIS COMPANY IS  
02:01:59 ALLEGEDLY THE BIGGEST -- I DON'T KNOW IF THAT'S NECESSARILY  
02:02:02 TRUE.  
02:02:02 IS BIG NECESSARILY THE BEST?  
02:02:04 U.S. POSTAL SERVICE IS THE BIGGEST MAIL CARRIER IN AMERICA.  
02:02:07 WHO WANTS TO HIRE THEM TO DELIVER THE MAIL?  
02:02:10 NOBODY.  
02:02:11 SO SAME THING, SAME RESULTS.  
02:02:15 THERE IS NO NEED TO COMMIT TO THIS TODAY.  
02:02:20 WE COULD DO THIS WITH LOCAL PEOPLE OR WE COULD EVEN DO IT  
02:02:23 OURSELVES.  
02:02:24 ONE SIZE WON'T NECESSARILY FIT ALL.  
02:02:27 I DON'T WANT TO BE UNDULY MEAN.

02:02:29 I TEND TO DWELL ON THESE THING.  
02:02:33 BUT LET'S BE FRANK, TWO OF THE COMMITTEE HERE WERE  
02:02:35 PARTICIPANTS IN THE FAILURE OF THE LAST BOBBY JONES, AND  
02:02:38 WE'RE TAKING ADVICE FROM THEM AS TO WHO IS GOING TO RUN IT  
02:02:41 GOING FORWARD?  
02:02:42 LIKE ALCOHOLICS RUNNING A BAR.  
02:02:44 C'MON.  
02:02:44 THIS LAST THING TO SAY.  
02:02:50 PUBLIC/PRIVATE PARTNERSHIPS.  
02:02:51 MARINA JACK.  
02:02:52 GOD BLESS THEM.  
02:02:53 1968 THEY GOT THAT.  
02:02:56 WE GET 3%.  
02:02:57 SAME AS BEING BENT OVER.  
02:02:59 THEY SOLD THE UNDERWATER LEASING RIGHTS TO THE BOAT SLIPS  
02:03:04 THERE FOR \$43 MILLION FIVE YEARS AGO AND WE GOT NOTHING.  
02:03:09 WHY ON EARTH?  
02:03:11 WE HAVE A VERY, VERY BAD RECORD.  
02:03:13 WE ARE BABES IN THE WOOD AS FAR AS THIS IS CONCERNED.  
02:03:17 WE DON'T NEED TO DO THIS TODAY.  
02:03:19 THIS REQUIRES -- CHECK ME OUT.  
02:03:23 THESE ARE FACTS, AND WE NEED TO STICK WITH FACTS AND NOT --

02:03:28 >>Mayor Arroyo: THANK YOU.  
02:03:29 MR. PIERSON.  
02:03:30 >> MY COMMENTS ARE NOT MEANT TO REFLECT UPON BILLY CASPER

02:03:35 GOLF, SLASH, INDIGO PARTNERS, SLASH, TROON GOLF.  
02:03:40 MY NAME IS I'M SHAWN PIERSON.  
02:03:41 I'M WITH FRIENDS OF BOBBY JONES GOLF CLUB.  
02:03:43 SIX FIRMS RESPONDED TO THE CITY'S INVITATION TO NEGOTIATE  
02:03:47 REGARDING THE MANAGEMENT OF BOBBY JONES GOLF CLUB.  
02:03:49 THE EVALUATION COMMITTEE INCLUDED FIVE MEMBERS.  
02:03:51 TWO ARE CITY STAFFERS WITH A DIRECT EMPLOYMENT RELATIONSHIP  
02:03:54 TO THE MANAGEMENT OF BOBBY JONES.  
02:03:55 ONE IS THE PREP BOARD MEMBER WHO AT THIS TABLE IN A WORKSHOP  
02:03:59 EXPRESSED HIS PERSONAL OPINION THAT THE CITY SHOULD  
02:04:01 SELF-MANAGE BOBBY JONES GOLF CLUB.  
02:04:04 THESE ARE CONFLICTS OF INTEREST.  
02:04:05 IN THE INITIAL EVALUATION COMMITTEE MEETING, THE COMMITTEE  
02:04:08 REJECTED FOUR FIRMS AND DECIDED TO INTERVIEW TWO FIRMS.  
02:04:11 ONE OF THOSE TWO FIRMS DECLINED TO CONTINUE MEETING WITH THE  
02:04:14 CITY AND YOU ARE LEFT WITH THE ONE CHOICE THAT STAFF NOW  
02:04:17 ASKS YOU FOR PERMISSION TO NEGOTIATE A MANAGEMENT CONTRACT.  
02:04:21 IF THESE NEGOTIATIONS LED BY FORMER BOBBY JONES GOLF GENERAL  
02:04:25 MANAGER SUE MARTIN FAIL, THE CITY HAS NO OPTION AND  
02:04:28 PRESUMABLY THE CITY WOULD CONTINUE TO SELF-MANAGE BOBBY  
02:04:30 JONES.  
02:04:31 IN THE INITIAL EVALUATION COMMITTEE MEETING, COMMITTEE  
02:04:34 MEMBERS OBVIOUSLY MISUNDERSTOOD AND/OR MISREPRESENTED  
02:04:38 SEVERAL OF THE RESPONDENTS AND REJECTED EACH FROM  
02:04:41 CONSIDERATION TO THE CITY COMMISSION.

02:04:43 FOR EXAMPLE, THE COMMITTEE MISREPRESENTED AND REJECTED THE  
02:04:46 DAVID LEADBETTER GROUP, LEADBETTER LEADING INSTRUCTION WITH  
02:04:51 A WORLD-CLASS MANAGEMENT PARTNER.  
02:04:53 GOOGLE, WORLD'S BEST GOLF INSTRUCTORS.  
02:04:58 GREATEST GOLF INSTRUCTORS OF ALL TIME.  
02:05:00 GREATEST GOLF TEACHERS OF ALL TIME.  
02:05:03 AND THE TOP LINE RESULTS INCLUDE DAVID LEADBETTER.  
02:05:07 THE COMMITTEE MISREPRESENTED AND REJECTED BOBBY JONES'  
02:05:11 LINKS, ANOTHER WORLD-CLASS MANAGEMENT PARTNER.  
02:05:14 BOBBY JONES LINKS MANAGES BOBBY JONES GOLF COURSE IN ATLANTA  
02:05:17 FOR THE BOBBY JONES GOLF COURSE FOUNDATION, A  
02:05:19 NOT-FOR-PROFIT, AMONG MANY OTHER COURSES.  
02:05:22 GOOGLE, ATLANTA'S TOP GOLF COURSES.  
02:05:25 THE TOP RESULTS INCLUDE BOBBY JONES GOLF COURSE ALONG WITH  
02:05:28 THE GREAT EAST LAKE COURSE ASSOCIATED WITH BOBBY JONES  
02:05:31 HIMSELF AND CHARLIE YATES GOLF COURSE MANAGED BY THE EAST  
02:05:35 LAKE FOUNDATION, ANOTHER NOT FOR PROFIT.  
02:05:38 THE ARTICLE, QUOTE, FIVE GREAT PUBLIC GOLF COURSES IN THE  
02:05:42 GREATER ATLANTA AREA, UNQUOTE, LISTS BOBBY JONES GOLF COURSE  
02:05:47 AS NUMBER ONE, CALLING IT, QUOTE, ONE OF THE MOST  
02:05:51 REVOLUTIONARY GOLF COURSES IN THE COUNTRY, WIDELY APPLAUDED  
02:05:54 FOR ITS INNOVATION.  
02:05:55 NONE OF THE COMMITTEE MEMBERS HAVE EVER BEEN THERE; I HAVE.  
02:05:59 I'VE MET WITH ALL OF THE ABOVE.

02:06:03 I REPRESENT NONE OF THE ABOVE.

02:06:05 BUT DO NOT SETTLE FOR THE RESULTS OF THE EVALUATION  
02:06:09 COMMITTEE PROCESS.  
02:06:10 INVITE THOSE OF THE SIX WHO WISH TO PARTICIPATE AND HAVE A  
02:06:15 PUBLIC MEETING WITH YOU TO LEARN FROM THEM ALL.  
02:06:18 TAKE THE BEST OF WHAT YOU LEARNED INTO THE CONTRACT WITH THE  
02:06:22 ONE THAT YOU CHOOSE.  
02:06:23 THANK YOU.  
02:06:23 ANOTHER MEMBER -- EXCUSE ME, ANOTHER PERSON WANTED TO BE  
02:06:29 HERE TODAY AND TEXTED ME THAT HE'S SICK -- NOT SICK.  
02:06:34 HE'S INJURED AND IN BED.  
02:06:35 HE ASKED ME TO BRING THIS AND SUBMIT IT FOR THE RECORD.  
02:06:39 AND THIS IS AN OFFER TO FUND -- [DING] -- A GOOD PART OF  
02:06:45 YOUR PROJECT.  
02:06:46 AND I WONDER IF YOU WANT IT READ INTO THE RECORD OR JUST IN  
02:06:49 WRITING THERE.  
02:06:50 >>Mayor Arroyo: SUBMIT IT INTO THE RECORD.  
02:06:52 >> THANK YOU.  
02:06:53 THANK YOU SO MUCH.  
02:06:53 APPRECIATE IT.  
02:06:54 >>Mayor Arroyo: THANK YOU.  
02:06:54 COMMISSIONERS, COMMENTS?  
02:06:56 COMMISSIONER BRODY.  
02:06:59 >>Hagen Brody: BRING OUR TEAM BACK UP HERE.  
02:07:02 DO WE HAVE ANYBODY FROM INDIGO HERE TODAY?  
02:07:04 I THINK I'LL NEED A LITTLE MORE TIME.

02:07:18 IS THAT OKAY, MR. MAYOR?  
02:07:26 LITTLE MORE TIME.  
02:07:28 >>Mayor Arroyo: OKAY.  
02:07:29 COMMISSIONER AHEARN-KOCH.  
02:07:30 >>Hagen Brody: NO, NO.  
02:07:32 LITTLE MORE TIME FOR QUESTIONS THAN FIVE MINUTES.  
02:07:35 >>Mayor Arroyo: TEN MINUTES?  
02:07:36 >>Hagen Brody: THAT'S FINE.  
02:07:38 OKAY.  
02:07:41 DO YOU WANT TO INTRODUCE YOURSELF AND JUST -- IF YOU WANT TO  
02:07:44 RESPOND TO ANYTHING, YOU CAN.  
02:07:46 >> JOE GOODRICH, VICE PRESIDENT OF INDIGO GOLF PARTNERS, A  
02:07:51 PART OF THE TROON FAMILY OF BRANDS.  
02:07:54 I'VE WORKED FOR THE ORGANIZATION 25 YEARS.  
02:07:55 >>Hagen Brody: WHICH ORGANIZATION?  
02:07:57 >>Joe Goodrich: INDIGO GOLF.  
02:07:59 ACTUALLY 28 YEARS AND INVOLVED WITH MUNICIPAL GOLF FOR OVER  
02:08:02 25 OF THEM.  
02:08:03 JOE GOODRICH.  
02:08:07 >>Hagen Brody: IT'S TRUE THAT INDIGO USED TO BE BILLY CASPER  
02:08:16 GOLF?  
02:08:17 >>Joe Goodrich: THAT'S CORRECT.  
02:08:18 WE HAD A LICENSING AGREEMENT TO USE THE NAME.  
02:08:20 THAT ENDED, WHICH WE DECIDED NOT TO RENEW THAT.  
02:08:23 THAT'S WHY WE NEEDED TO CHANGE OUR NAME.

02:08:25 IT WASN'T BECAUSE OF SOME OF THE OTHER REASONS THAT WERE  
02:08:27 CITED EARLIER, I CAN ASSURE YOU.  
02:08:30 >>Hagen Brody: OKAY.  
02:08:31 I'LL BE AS FORTH RIGHT AS I CAN.  
02:08:34 I HAVE NOT -- I'VE HEARD MIXED REVIEWS ABOUT THE MANAGEMENT  
02:08:43 COMPANY.  
02:08:44 I DON'T WANT TO SIT UP HERE AND SAY THEY ARE SUBSTANTIATED,  
02:08:50 BUT I CAN TELL YOU THAT THEY ARE CONCERNING TO ME.  
02:08:55 THIS IS PROBABLY -- MAYBE OUTSIDE OF SOME OF OUR WATER  
02:09:03 INFRASTRUCTURE, THE BIGGEST PURCHASE THAT THE CITY HAS MADE  
02:09:06 SINCE I'VE BEEN HERE, FIVE YEARS.  
02:09:11 AND I THINK WE REALLY NEED TO GET THIS RIGHT AS FAR AS THE  
02:09:18 MANAGEMENT COMPANY GOES AND IT'S BLENDING WITH THE AREA,  
02:09:23 WITH THE PROJECT, AND WITH OUR EXPECTATIONS.  
02:09:28 MR. BROWN, WE TALKED A LITTLE BIT ABOUT THIS IN PRIVATE, BUT  
02:09:35 IF THE COMMISSION DOESN'T DECIDE TO GO WITH THE COMMITTEE'S  
02:09:39 RECOMMENDATION, WHAT ARE OUR OPTIONS FORWARD?  
02:09:43 >>Marlon Brown: IF WE CAN HAVE THE CITY ATTORNEY ADDRESS  
02:09:46 THAT, BUT THE -- IN DISCUSSIONS WITH THE CITY ATTORNEY'S  
02:09:50 OFFICE AND PROCUREMENT, WE'LL HAVE TO PUT OUT A WHOLE NEW  
02:09:54 ITN AND IT WOULD BE UP TO THE COMMISSION TO DECIDE HOW YOU  
02:09:57 WOULD LIKE THAT PROCESS TO PROCEED.  
02:10:00 MR. FOURNIER.  
02:10:00 >>Robert Fournier: WELL, THERE'S CITY MANAGEMENT, BUT I  
02:10:02 DON'T THINK IT HAS TO NECESSARILY BE AN ITN.

02:10:06 YOU HAD ALL THOSE OPTIONS AND YOU NEGOTIATED, I THINK AN RFP  
02:10:10 IS ANOTHER AVAILABLE TOOL.  
02:10:13 NEW PROCUREMENT PROCESS.  
02:10:15 >>Hagen Brody: WE COULD EITHER START OVER WITH AN RFP OR  
02:10:18 ITN?  
02:10:19 >>Robert Fournier: I THINK YOU COULD DO EITHER ONE.  
02:10:21 >>Hagen Brody: THAT'S, WHAT, 45 DAYS?  
02:10:23 >>Robert Fournier: WELL, THAT WOULD BE A QUESTION FOR  
02:10:25 PROCUREMENT STAFF RATHER THAN ME.  
02:10:27 >>Marlon Brown: IT WOULD BE UP TO THE COMMISSION TO DECIDE  
02:10:29 HOW LONG YOU WANT TO PUT IT OUT.  
02:10:30 USUALLY WE RECOMMEND ABOUT 45 DAYS.  
02:10:33 >>Hagen Brody: OKAY.  
02:10:34 YOU KNOW, HERE'S THE THING, LIKE I SAID, I THINK THIS IS TOO  
02:10:41 BIG OF A PURCHASE FOR US NOT TO BE INTIMATELY INVOLVED WITH  
02:10:44 THE MANAGEMENT COMPANY, PERIOD.  
02:10:46 THE COMMISSION APPOINTED ME TO THE EXTERNAL AUDIT SELECTION  
02:10:54 COMMITTEE, AND WE WENT THROUGH A PROCESS WHERE WE INVITED  
02:11:00 THE VARIOUS COMPANIES IN THAT WERE INTERESTED IN PERFORMING  
02:11:08 THAT SERVICE FOR THE CITY.  
02:11:09 WE WERE ABLE TO INTERVIEW THEM IN PERSON.  
02:11:11 WE WERE ABLE TO LOOK THEM IN THE EYE.  
02:11:13 WE WERE ABLE TO TALK TO THEM AND TALK ABOUT WHAT THEY WERE  
02:11:17 WILLING TO DO, WHAT THEY WEREN'T WILLING TO DO.  
02:11:20 EVENTUALLY WE NARROWED IT DOWN AND MADE A SELECTION.

02:11:25 I AT THIS POINT AM JUST -- I DON'T WANT TO AIR DIRTY LAUNDRY  
02:11:32 BUT I WANT A FULL OPPORTUNITY FOR US TO DISCUSS SOME OF

02:11:34 THESE THINGS WITH NOT ONLY YOUR COMPANY, BUT OTHERS.  
02:11:37 SO WHAT I'D REALLY LIKE US TO DO IS TO REVISIT THIS, TO GO  
02:11:43 BACK OUT FOR AN ITN AND HAVE THE COMMISSION BE THE SELECTION  
02:11:51 COMMITTEE AND BE ABLE TO INTERVIEW THESE FOLKS.  
02:11:55 MR. FOURNIER.  
02:11:56 >>Robert Fournier: JUST TO RESPOND TO THAT, I THINK IF YOU  
02:12:00 WANT THE COMMISSION TO BE THE SELECTION COMMITTEE, THAT YOU  
02:12:03 CAN DO, BUT I WOULDN'T SUGGEST YOU DO THAT IN THE CONTEXT OF  
02:12:07 AN ITN.  
02:12:08 I THINK WITH AN ITN, YOU PICK, SAY, TWO OR THREE OF THE TOP  
02:12:12 AND YOU HAVE DISCUSSIONS WITH THEM AND YOU GO BACK AND FORTH  
02:12:15 AND NEGOTIATE SOMETHING.  
02:12:18 THAT'S WHAT THAT PROCESS ENVISIONS.  
02:12:20 I THINK THAT MIGHT BE A LITTLE AWKWARD FOR THE COMMISSION TO  
02:12:23 DO.  
02:12:24 SO UNDER THOSE CIRCUMSTANCES, I WOULD SUGGEST A REQUEST FOR  
02:12:28 PROPOSALS, AND IT WOULD SEEM YOU COULD BE A LITTLE MORE  
02:12:30 PRECISE BECAUSE LOOKING AT THE OPTIONS, WHEN THE ITN WAS  
02:12:35 ISSUED, YOU KNOW, YOU RULED OUT NOW, I GUESS, THERE WAS  
02:12:40 SHARED FINANCING, PRIVATE FINANCING AND CITY FINANCING.  
02:12:43 NOW I THINK YOU'RE DOWN TO JUST THE CITY FINANCING, SO YOU  
02:12:45 COULD ASK FOR REQUESTS FOR PROPOSALS KEEPING THAT IN MIND  
02:12:48 AND JUST FOR MANAGEMENT AND THEN THE COMMISSION WOULD RANK

02:12:52 THOSE AND THE CHOICE WOULD BE MADE THAT WAY SO THAT YOU  
02:12:55 WOULDN'T BE PLACED IN THE POSITION OF PUBLICLY NEGOTIATING.  
02:13:00 >>Hagen Brody: YEAH, THAT'S FINE.  
02:13:05 I THINK WE DID LEARN A LOT THROUGH THIS PROCESS.  
02:13:11 I KNOW THAT WE DIDN'T END UP HAVING ANYBODY SUBMIT ANYTHING  
02:13:14 THAT WOULD CONTRIBUTE TO THE CAPITAL IMPROVEMENTS OF THE  
02:13:17 COURSE.  
02:13:18 WE HAD ONE PERSON, ONE GROUP THAT WAS INTERESTED IN MAYBE  
02:13:20 LEASING AND THEN RUNNING THE COURSE, BUT THAT FELL APART.  
02:13:23 SO WE PROBABLY ARE JUST LOOKING AT A MANAGEMENT COMPANY,  
02:13:27 WHICH I'M STILL 100% IN FAVOR OF HAVING THE EXPERTISE OF A  
02:13:32 PROFESSIONAL GOLF MANAGEMENT COMPANY FOR THIS ASSET.  
02:13:35 LIKE I SAID, I UNDERSTAND THAT THE PROPOSAL AND THE  
02:13:41 SELECTION WAS MADE FOR INDIGO.  
02:13:43 I'VE GOT SOME SERIOUS CONCERNS THAT I CAN'T JUST IN GOOD  
02:13:47 FAITH SPEND THAT KIND OF MONEY AND GET OVER TODAY.  
02:13:51 MAYBE IF THE COMMISSION GOES INTO THAT PROCESS, I WOULD LOVE  
02:13:54 TO LEARN MORE ABOUT YOUR COMPANY AND TRACK RECORD AND VISION  
02:13:59 FOR BOBBY JONES.  
02:14:02 BUT I JUST AM NOT COMFORTABLE MAKING THAT DECISION RIGHT NOW  
02:14:06 MOVING FORWARD.  
02:14:11 >>Joe Goodrich: I APOLOGIZE.  
02:14:13 YOU DON'T KNOW MUCH ABOUT US.  
02:14:15 I WILL TELL YOU YOUR CITY STAFF WENT THROUGH AN EXHAUSTIVE  
02:14:17 PROCESS.

02:14:17 WE GO THROUGH A LOT OF RFP PROCESSES FOR GOLF OPERATIONS.  
02:14:20 I WILL TELL YOU THAT YOUR CITY STAFF DID A GREAT JOB.  
02:14:23 VERY THOROUGH.  
02:14:24 SEVERAL MEETINGS, IF I BROUGHT IN EVERYTHING THAT WE

02:14:26 SUBMITTED, IT WAS VERY THOROUGH.  
02:14:28 AND ALL THAT MATERIAL WOULD BE AVAILABLE TO YOU.  
02:14:32 LITTLE HISTORY ON US.  
02:14:33 WE OPERATE 125 MUNICIPAL GOLF COURSES.  
02:14:35 WORLDWIDE WE OPERATE ABOUT 560.  
02:14:39 OUR CLIENTS INCLUDE AND WHAT WE SUBMITTED AS LETTERS OF  
02:14:43 RECOMMENDATION THROUGH THIS PROCESS WAS LETTERS FROM THE  
02:14:47 CITY OF ORLANDO, THE CITY OF JACKSONVILLE, CITY OF OCALA,  
02:14:51 AND WE ALSO HAVE LETTERS OF RECOMMENDATION FROM CHICAGO PARK  
02:14:54 DISTRICT.  
02:14:55 WE OPERATE ALL THEIR FACILITIES ON THE SHORE.  
02:14:59 FOREST PRESERVE GOLF.  
02:15:01 HEARD EARLIER, THE GENTLEMAN FROM CHICAGO TALKED ABOUT  
02:15:04 CHICAGO AND SOME OF THE DIRECTION THERE.  
02:15:07 WE'VE BEEN GIVEN THE RESPONSIBILITY TO OPERATE THE FACILITY  
02:15:09 ON THEIR BEHALF AND THAT'S WHAT WE DO.  
02:15:11 HAPPY TO DISCUSS WITH YOU OUR TRACK RECORD.  
02:15:15 I THINK ANYTIME YOU HEAR THINGS OUT THERE, WHAT'S TRUE,  
02:15:18 WHAT'S NOT TRUE, I'D BE HAPPY TO SIT DOWN AND GO THROUGH IN  
02:15:21 A TRANSPARENT FASHION AND SAY, HERE'S WHAT WE DO.  
02:15:27 STAND BEHIND OUR RECORD 100%.

02:15:29 I'VE WATCHED THIS PROCESS FOR SEVERAL YEARS, PRIOR TO YOUR  
02:15:32 RFP COMING OUT.  
02:15:33 WATCHED YOUR PROCESS ONLINE AND THE MEETINGS AND EVERYTHING.  
02:15:36 WE'VE OPENED.  
02:15:38 WE'VE HELPED DEVELOP AND OPEN OVER 30 MUNICIPAL GOLF  
02:15:42 COURSES, WHICH INCLUDE CLUBHOUSE DESIGN, THE BALANCE BETWEEN  
02:15:47 HOW MUCH OF THAT IS FOR THE COMMUNITY VERSUS JUST GOLF  
02:15:49 CENTRIC.  
02:15:50 HOW MUCH OF THOSE THINGS FROM A DESIGN STANDPOINT APPEAL TO  
02:15:54 BEGINNING GOLFERS.  
02:15:56 VERY PROLIFIC GOLFERS.  
02:15:58 WE HAVE A GOOD UNDERSTANDING.  
02:16:00 WE HAVE AN IN-HOUSE DESIGN TEAM THAT WOULD HELP AND ASSIST.  
02:16:03 WE WOULD LIKE TO BE A RESOURCE FOR THE CITY OF SARASOTA.  
02:16:07 PART OF OUR AGREEMENT, WE'VE TALKED ABOUT A FIVE-YEAR TERM  
02:16:10 WITH TWO-YEAR EXTENSIONS.  
02:16:12 THERE'S PROTECTIONS IN THAT AGREEMENT THAT IF WE DON'T HIT  
02:16:16 CERTAIN PERFORMANCE METRICS, YOU KICK US OUT.  
02:16:19 SO I'M HAPPY -- LIKE I SAID, THIS HAS CAUGHT ME A LITTLE OFF  
02:16:30 GUARD BECAUSE I WASN'T AWARE.  
02:16:30 I WILL SAY YOUR STAFF HAS DONE A FANTASTIC JOB.  
02:16:31 YOU'VE GONE THROUGH A PROCESS WHICH HAS INCLUDED MANAGEMENT  
02:16:34 OF THE GOLF COURSE, WHICH ANYBODY COULD ALIGN TO.  
02:16:36 WE ARE OPERATORS AT HEART.  
02:16:38 WE OWN GOLF COURSES.

02:16:39 WE LEASE GOLF COURSES.  
02:16:39 OUT OF OUR 125 MUNICIPALS, WE LEASE ABOUT 60 OF THEM.  
02:16:42 WE OPERATE WITH A BUSINESS MENTALITY.  
02:16:45 AFTER ALL THE PEOPLE UP HERE TONIGHT AND THE CONTRACTS  
02:16:48 YOU'RE DECIDING ON, WHETHER ARCHITECTS, ENGINEERS, AFTER  
02:16:51 THEY ARE GONE, WE'RE GOING TO BE THE ONES, WE WOULD WANT TO

02:16:53 BE THE ONES RESPONSIBLE FOR THE DAY-IN AND DAY-OUT OPERATION  
02:16:57 OF THE FACILITY AND ACCOUNTABLE TO THE CITY OF SARASOTA, NOT  
02:17:00 JUST IN TERMS OF WHAT'S BUILT, TWO FLOORS OR ONE FLOOR.  
02:17:04 GOT SOME REALLY GOOD THOUGHTS ON THAT.  
02:17:04 BUT ALSO WHAT TYPES OF EVENTS ARE THERE, WHAT TYPE OF  
02:17:08 COMMUNITY EVENTS ARE THERE THAT ARE OUTSIDE OF GOLF BECAUSE  
02:17:11 THAT'S WHAT WE'RE REALLY SPENDING A LOT OF OUR TIME WITH,  
02:17:14 WITH THESE MUNICIPALITIES.  
02:17:15 I ENCOURAGE THIS COMMISSION TO CONTACT ANY ONE OF OUR  
02:17:18 CLIENTS AND TALK TO THEM.  
02:17:23 >>Hagen Brody: I HAVE -- THE OTHER ASPECT OF THE CONTRACT  
02:17:31 THAT I'M NOT COMFORTABLE WITH IS THIS IDEA THAT THERE'S --  
02:17:36 IT'S A -- FOR THE VAST MAJORITY OF THE OPERATION, IT'S WE  
02:17:43 PAY YOU TO PERFORM THE SERVICE.  
02:17:44 YOU SUBMIT A BUDGET, AND THEN YOU PAY, AND THEN THERE IS  
02:17:48 THIS PRETTY HIGH BAR BEFORE THERE'S ANY KIND OF  
02:17:51 PROFIT-SHARING.  
02:17:52 MY FEELING IS THAT THERE NEEDS TO BE SKIN IN THE GAME AT THE  
02:17:56 LOWER LEVELS, EVEN IF WE'RE NOT GENERATING THE KIND OF  
  
02:17:58 REVENUE THAT WE HOPE TO ONE DAY.  
02:18:01 I STILL WANT WHOEVER IS RUNNING THIS COURSE TO HAVE SKIN IN  
02:18:03 THE GAME WHEN IT COMES TO PROFITS, BECAUSE I THINK THAT'S  
02:18:06 NOT ONLY GOOD FOR THE CITY, BUT GOOD FOR -- IT HELPS ME  
02:18:10 SLEEP EASIER AT NIGHT KNOWING THAT YOU'RE WORKING FOR YOUR  
02:18:13 PROFITS AS WELL AND THAT THEY ARE NOT JUST GUARANTEED  
02:18:16 THROUGH A CONTRACT WITH THE CITY.  
02:18:18 LIKE I SAID, I WANT TO LEARN MORE ABOUT THE COMPANY.  
02:18:24 I THINK THE BEST WAY TO DO THAT IS THROUGH EITHER AN RFP OR  
02:18:30 ITN PROCESS WHERE THIS COMMISSION CAN BE THE DECISION MAKER  
02:18:33 AND HEAR FIRSTHAND FROM THE FOLKS.  
02:18:36 OF COURSE, WE TRUST OUR STAFF WITH A GREAT DEAL OF  
02:18:40 RESPONSIBILITY.  
02:18:40 BUT AT THE END OF THE DAY, THE BUCK STOPS WITH US.  
02:18:43 IF THIS THING FAILS, THE RESPONSIBILITY IS ON US.  
02:18:46 I JUST THINK IT'S NOT FOR EVERY SITUATION, BUT WHEN WE MAKE  
02:18:50 A PURCHASE LIKE THIS, WE OWE IT TO THE COMMUNITY TO BE  
02:18:56 INTIMATELY INVOLVED WITH HIRING THE COMPANY THAT IS GOING TO  
02:18:59 BE RESPONSIBLE FOR MAINTAINING THAT ASSET FOR YEARS TO COME.  
02:19:04 LIKE I SAID, I DON'T REALLY WANT TO GET INTO DETAILS NOW,  
02:19:08 BUT I DO WANT TO CONTINUE THE CONVERSATION.  
02:19:15 >>Mayor Arroyo: THANK YOU, COMMISSIONER BRODY.  
02:19:16 COMMISSIONER AHEARN-KOCH.  
02:19:21 >>Jen Ahearn-Koch: I JUST WANTED TO LET THE COMMISSIONERS  
02:19:23 KNOW, IN ADDITION TO OUR BOBBY JONES MEETING, I HAD AN  
  
02:19:26 ADDITIONAL MEETING WITH MR. MANDELL, MR. BROWN, MS. MARTIN,  
02:19:32 MS. FREEMAN-MONTES.  
02:19:35 AM I MISSING ANYBODY?  
02:19:41 >> MS. STRICKLAND?  
02:19:43 >>Jen Ahearn-Koch: NO, I DON'T THINK SHE WAS THERE.  
02:19:44 BECAUSE I DID HAVE A NUMBER OF QUESTIONS IN ALL OF THE  
02:19:48 BACKUP INFORMATION WE HAD.  
02:19:49 I HAD A LOT OF THE QUESTIONS ANSWERED AHEAD OF TIME AND I

02:19:52 REALLY APPRECIATE STAFF'S TIME FOR DOING THAT.  
02:19:54 MY UNDERSTANDING AT THE END OF THAT MEETING WAS THAT WHAT  
02:19:59 THEY SUBMITTED, THE 223 PAGES THAT THEY SUBMITTED TO US WITH  
02:20:05 DETAILS OF THEIR COMPANY AND THEIR PROPOSAL WERE STILL --  
02:20:09 IT'S JUST A PROPOSAL AND THE NEXT STEP IS TO DIRECT STAFF TO  
02:20:14 NEGOTIATE SOME OF THOSE DETAILS BECAUSE IF YOU LOOK IN HERE,  
02:20:18 SOME OF THE INFORMATION IS A LITTLE BIT DIFFERENT THROUGHOUT  
02:20:21 THE PACKET, THE 223 PAGES.  
02:20:23 SO MY QUESTIONS WERE, IS IT THIS OR IS IT THAT?  
02:20:27 AND THEY SAID, WELL, STAFF WILL COME BACK AND NEGOTIATE WITH  
02:20:29 THEM ON A FINAL PROPOSAL BECAUSE A LOT OF THE INFORMATION IN  
02:20:33 THE BEGINNING, IT HAD THEM BEING A SUPERVISORY POSITION  
02:20:39 DOING SOME OF THE THINGS THAT RICHARD MANDELL DOES, DOING  
02:20:42 SOME OF THE THINGS THAT YOU'RE TALKING ABOUT, THIS OWNER  
02:20:45 REPRESENTATIVE DOING.  
02:20:45 SO I THOUGHT THAT WAS DUPLICATION OF SERVICES AND A LOT OF  
02:20:47 THAT IN THEIR PROPOSAL.

02:20:50 AGAIN, THAT'S WHERE I THOUGHT THAT THIS WAS THE NEXT STEP  
02:20:55 WITH THIS COMPANY WAS TO GET A FINAL PROPOSAL FROM THEM ON  
02:20:58 WHAT IT IS GOING TO COST, WHAT THEY ARE GOING TO DO,  
02:21:01 TIMELINE, AND SO ON AND SO FORTH.  
02:21:03 IF I'M WRONG ON THAT MISUNDERSTANDING, PLEASE CORRECT ME.  
02:21:09 >>Marlon Brown: YOU ARE CORRECT, COMMISSIONER.  
02:21:10 AGAIN, WE GAVE YOU EVERYTHING THAT THIS COMPANY DOES.  
02:21:14 AGAIN, READING THROUGH THE INFORMATION, IT'S UP TO THE  
02:21:16 COMMISSION TO IDENTIFY THE ELEMENTS WITHIN THEIR PROPOSAL  
02:21:19 THAT YOU WOULD LIKE US TO CONTINUE TO NEGOTIATE ON.  
02:21:22 WE JUST GAVE YOU THE PROPOSAL AS A TERM SHEET.  
02:21:25 THIS IS JUST THE BEGINNING.  
02:21:27 THERE IS A LOT MORE DUE DILIGENCE TO BE DONE IN TERMS OF  
02:21:30 NEGOTIATING WITH THEM AND COMING BACK TO YOU WITH A FINAL  
02:21:33 AGREEMENT OR EVEN INTERIM AGREEMENTS FOR YOU TO EVEN REFLECT  
02:21:36 UPON.  
02:21:36 >>Jen Ahearn-Koch: WHEN I LOOK THROUGH THE INFORMATION HERE  
02:21:39 AND THE ITN, IT'S VERY SPECIFIC.  
02:21:42 IT'S VERY DETAILED, AND IT SEEMED LIKE A VERY RIGOROUS  
02:21:46 PROCESS.  
02:21:47 AM I WRONG ON THAT OR WAS IT NOT A RIGOROUS PROCESS LIKE WE  
02:21:51 ALWAYS DO?  
02:21:53 >>Barney Kavanagh: IT WAS.  
02:21:54 >>Jen Ahearn-Koch: IT WAS.  
02:21:55 OKAY.

02:21:55 AND THE COMMITTEE INTERVIEWED AND TALKED TO AND READ THROUGH  
02:21:59 ALL THE MATERIALS AND TOOK EVERY STEP ALONG THE WAY TO DO  
02:22:03 WHAT WE DO WHEN WE HAVE THESE KINDS OF PROPOSALS.  
02:22:12 >>Jose Fernandez: IF IT'S HELPFUL FOR YOU, COMMISSIONER,  
02:22:13 I SUMMARIZED WHY WE SELECTED AND WHY WE HAD NOT SELECTED  
02:22:15 EACH ONE OF THEM.  
02:22:16 >>Jen Ahearn-Koch: YEAH, I MEAN, YOU KNOW, I -- AGAIN,  
02:22:17 THERE'S 223 PAGES HERE.  
02:22:18 I READ THROUGH EVERY PAGE.  
02:22:20 SO FROM MY END, VERY SPECIFICALLY ON PAGE 173 OF 223 THEY

02:22:26 TALK ABOUT A PREVIOUS PROJECT THAT THEY DID, AND IT'S VERY  
02:22:29 SIMILAR TO THIS ONE IN THE SENSE THAT IT WAS 30-MONTHLONG,  
02:22:33 \$60 MILLION PROJECT, AND IT INCLUDED A PRESERVE.  
02:22:36 AND SO THEY WANTED TO BE VERY SENSITIVE TO THAT SITUATION.  
02:22:40 THEY KNEW IT WAS NOT JUST GOING TO BE A GOLF COURSE, BUT IT  
02:22:43 WAS A GOLF COURSE WITH A PRESERVE.  
02:22:45 I FOUND THAT LEVEL OF EXPERIENCE WITH THIS COMPANY REALLY  
02:22:49 COMFORTING BECAUSE THEY UNDERSTAND THAT THIS IS NOT JUST A  
02:22:53 GOLF COURSE, BUT IT'S HOPEFULLY GOING TO BE A NATURE PARK  
02:22:58 AND AN ECOTOURIST ATTRACTION THAT ALSO INCLUDES STORMWATER  
02:23:05 RESTORATION AND SO ON AND SO FORTH.  
02:23:07 WHEN I READ THROUGH THEIR EXPERIENCE, A LOT OF THE PROJECTS  
02:23:10 WERE SMALLER THAN WHAT WE ARE TALKING ABOUT HERE.  
02:23:14 BUT I SAW THAT THEY DID TICK OFF A LOT OF THE THINGS THAT  
02:23:17 WE'RE ASKING TO DO.

02:23:18 THEY HAVE A LOT OF EXPERIENCE IN REBRANDING.  
02:23:21 THEY HAVE A LOT OF EXPERIENCE IN STORMWATER RETENTION.  
02:23:24 THEY TALK ABOUT MARKETING, ABOUT HOW THEY CAN USE THEIR  
02:23:31 MARKETING TEAMS AND A LOT OF THE INFORMATION THAT THEY USE  
02:23:35 TO MEASURE THE METRICS.  
02:23:39 SO I FELT LIKE THEY HAD AN AWFUL LOT OF EXPERIENCE.  
02:23:41 I ALSO DID ASK SOME QUESTIONS OF OTHER PEOPLE, AND THEY  
02:23:46 SUBSTANTIATED THE REPUTATION OF THIS COMPANY.  
02:23:49 WHILE YOU MAY HAVE HEARD MIXED REVIEWS, I DON'T KNOW IF THE  
02:23:52 OTHER COMMISSIONERS HAD, I DID NOT HEAR MIXED REVIEWS.  
02:23:55 I DID ASK ON THE CLIENT REFERENCE PAGE, CITY OF  
02:23:59 JACKSONVILLE, WILMINGTON, DELAWARE, THEY HAVE ANOTHER  
02:24:04 MANAGEMENT COMPANY UP HERE FROM ANNE ARUNDEL COUNTY.  
02:24:13 THEY HAVE ANOTHER LETTER OF REFERENCE THERE.  
02:24:15 I BELIEVE OUR CITY STAFF DID CONTACT THEIR REFERENCES.  
02:24:19 I FELT VERY COMFORTABLE WITH THE ITN PROCESS, WITH THE  
02:24:25 COMMITTEE'S PROCESS, JUST LIKE WE DO WHEN WE SPEND MILLIONS  
02:24:29 OF DOLLARS ACROSS THE CITY IN OTHER CONTRACTS, I FELT VERY  
02:24:33 COMFORTABLE WITH THIS.  
02:24:33 SO THAT'S TAKING ME A LITTLE BIT BY SURPRISE.  
02:24:36 I DO HAVE TO SAY, THOUGH, I DID HAVE QUESTIONS ABOUT A LOT  
02:24:39 OF THE PROPOSAL.  
02:24:42 THAT WAS SOME OF THE INFORMATION THAT I WANTED TO TALK  
02:24:44 ABOUT, ESPECIALLY ON PAGE FOUR OF THE AGREEMENT AND THEN  
02:24:50 PAGE SIX AND SEVEN WHERE YOU DETAIL ALL OF THE

02:24:56 RESPONSIBILITIES THROUGHOUT THE BUILDING, THE MANAGEMENT,  
02:25:00 THE OPERATIONS.  
02:25:03 VERY SPECIFICALLY, A QUICK QUESTION, WHO PURCHASED THE  
02:25:06 EQUIPMENT TO MAINTAIN THE PROPERTY?  
02:25:08 >>Susan Martin: UNDER A MANAGEMENT AGREEMENT, IT WILL BE THE  
02:25:11 CITY.  
02:25:11 >>Jen Ahearn-Koch: OKAY.  
02:25:12 BECAUSE THAT'S ONE OF THE THINGS THAT WE EXPERIENCED IN THE  
02:25:17 PAST WAS SOME OF THE MAINTENANCE, IF THEY DON'T HAVE  
02:25:19 OWNERSHIP OVER THE PROPERTY, THAT THEY'LL SKIMP.  
02:25:23 AND ONCE WE REDO THE GOLF COURSE AND THEN IF IT'S NOT  
02:25:27 MAINTAINED PROPERLY, THAT'S HOW WE GOT IN TROUBLE LAST TIME.

02:25:31 I THINK THAT'S A REALLY IMPORTANT PIECE OF THIS PUZZLE THAT  
02:25:35 WE ARE ON TOP OF THE MAINTENANCE AND THAT WE KNOW IT'S GOING  
02:25:37 TO BE, YOU KNOW, TOP-OF-THE-LINE.  
02:25:40 I ALSO HAVE TO SAY THAT ONE OF MY CONCERNS WAS THE INCENTIVE  
02:25:45 AND THE PERCENTAGE OF THE INCENTIVE.  
02:25:46 AS I'VE SAID ALL ALONG, BOBBY JONES IS ACCESSIBLE.  
02:25:52 WE'RE DOING THIS FOR THE CITIZENS.  
02:25:53 WE'RE DOING THIS FOR THE REGION, FOR THE COMMUNITY.  
02:25:56 THIS GOLF COURSE MUST BE ACCESSIBLE.  
02:25:58 THE PRICE POINTS MUST BE ACCESSIBLE.  
02:25:59 AND IT DOESN'T MEAN THE CHEAPEST TIME TO PLAY GOLF IS AT  
02:26:03 NOON ON AUGUST, ON WEDNESDAY, AUGUST WHATEVER.  
02:26:07 THAT IS KEY TO THIS.

02:26:12 AND THAT CAN BE LOST WHEN WE ARE TALKING ALL ABOUT PROFIT  
02:26:16 DRIVEN, WE CAN FORGET THAT WHAT WE'RE DOING HERE IS WE ARE  
02:26:21 BORROWING MONEY TO PROVIDE AN ACTIVITY FOR THE COMMUNITY AND  
02:26:25 ALSO STORMWATER RUNOFF, WATER RETENTION, ECOTOURISM, SO ON  
02:26:30 AND SO FORTH.  
02:26:30 BUT I DON'T WANT TO LOSE SIGHT OF ACCESSIBILITY TO THE  
02:26:36 GENERAL COMMUNITY THAT'S YOUNG, OLD, NORTH, SOUTH, EAST, AND  
02:26:40 WEST OF OUR CITY AND OUR COMMUNITY FOR PROFIT BECAUSE THAT  
02:26:46 CAN RUIN IT, AND THAT IS SOMETHING THAT I THINK IS REALLY  
02:26:49 IMPORTANT THAT WE BUILD -- SHOULD THIS COMMISSION DIRECT  
02:26:54 STAFF TO GO FORWARD AND FINE TUNE THIS, THAT THAT WOULD BE  
02:26:57 SOMETHING WE REALLY HAVE TO LOOK AT.  
02:26:59 BUT I FEEL CONFIDENT IN A LOT OF THE MATERIALS THAT YOU  
02:27:02 INCLUDE IN SOME OF THE CASE STUDIES YOU DID WHERE I THINK  
02:27:06 THOSE WERE SOME OF THE DIRECTIVES AND THE PRESERVATION OF  
02:27:10 THE HISTORIC GOLF COURSE THAT YOU RENOVATED, WHERE YOU  
02:27:13 RENOVATED THAT CLUBHOUSE, AND THE FOCUS BEING ON PRESERVING  
02:27:18 THAT AND SHARING THAT STORY BECAUSE THAT WAS A POINT OF  
02:27:22 PRIDE FOR THE COMMUNITY WAS RESTORING THAT HISTORIC  
02:27:26 BUILDING.  
02:27:27 I DO SEE SOME REALLY IMPORTANT SENSITIVITIES AND EXPERIENCE  
02:27:30 THAT YOU HAVE IN YOUR BACKUP MATERIAL, BUT THEY ARE JUST  
02:27:32 SOME OF THE DETAILS I THINK THAT NEED TO BE WORKED OUT.  
02:27:35 AT THE END OF THE DAY, MR. BROWN, I DON'T THINK WE'RE  
02:27:37 AGREEING TO ANYTHING TONIGHT.

02:27:39 WE'RE ASKING TO COME BACK TO SEE WHAT THOSE DETAILS ARE.  
02:27:42 AT THAT POINT, WE CAN SAY YES OR NO.  
02:27:46 >>Marlon Brown: CORRECT.  
02:27:51 >>Joe Goodrich: COMMISSIONER, CAN I ADDRESS ONE OF THE  
02:27:51 COMMENTS YOU MADE IN TERMS OF INCENTIVE?  
02:27:52 I APPRECIATE THAT -- ON THE BALANCE OF THAT, ESPECIALLY IN  
02:27:55 THE MUNICIPAL WORLD.  
02:27:56 I'M GOING TO SAY TO THIS COMMISSION THE SAME THING I SAID TO  
02:27:58 YOU IN OUR MEETING.  
02:27:59 WE HAVE CONTRACTS THAT HAVE INCENTIVE LANGUAGE.  
02:28:03 SOME OF ITS FINANCIAL.  
02:28:04 SOME OF IT CAN BE NONFINANCIAL.  
02:28:05 WE PROPOSE SOMETHING, AND WHAT'S IN THERE NOW, WHAT I SAID  
02:28:09 TO THE COMMITTEE, YOU TELL ME WHAT YOU WANT THAT INCENTIVE

02:28:13 TO BE.  
02:28:14 I WANT TO MAKE SURE OUR GOALS ARE ALIGNED WITH YOUR GOALS  
02:28:16 AND THAT'S WHAT WE'LL WORK TOWARDS.  
02:28:19 INCENTIVE IS NOT BASED ON FINANCIAL, THAT'S OKAY.  
02:28:22 IF YOU WANT TO PICK SOMETHING ELSE, SOME OTHER METRIC,  
02:28:24 THAT'S FINE.  
02:28:25 WE'RE BIG BELIEVERS IN ALIGNING GOALS.  
02:28:27 WE WORK FOR YOU.  
02:28:29 WE WOULD LIKE FOR YOU TO TAKE ADVANTAGE OF OUR RESOURCES AND  
02:28:33 OUR EXPERIENCE IN DEALING WITH THIS.  
02:28:35 YOU MADE A DECISION TO GO FORWARD WITH A \$20 MILLION GOLF  
  
02:28:38 COURSE.  
02:28:39 YOU WANT TO MAKE SURE YOU'VE GOT SOMEONE WHO WILL BE  
02:28:41 OPERATING THAT GOLF COURSE ON YOUR SIDE, ADVISING YOU AND  
02:28:44 HELPING YOU THROUGH THOSE DECISIONS ABOUT HOW BIG IS THE  
02:28:46 CLUBHOUSE SUPPOSED TO BE?  
02:28:48 WELL, I'VE GOT 30 EXAMPLES OF THAT.  
02:28:50 OPEN AIR, WHAT CAN WE DO AND DIFFERENT OPTIONS AND ALL THOSE  
02:28:53 TYPES OF THINGS THAT I'M NOT CHARGING YOU EXTRA FOR, YOU  
02:28:56 KNOW, IT'S NOT A BOOM, BOOM, BOOM.  
02:28:58 HERE'S OUR EXPERIENCE AND THAT'S THE WAY WE'VE GROWN THIS  
02:29:01 ORGANIZATION.  
02:29:01 I'LL SAY THAT.  
02:29:02 ONE OTHER COMMENT YOU MADE ABOUT JUST KIND OF TIMELINE,  
02:29:06 THERE WAS SOME DUPLICATION, THERE WILL BE -- YOU'VE HIRED AN  
02:29:09 ARCHITECT TO BUILD A GOLF COURSE, GO DEVELOP THE CLUBHOUSE.  
02:29:13 THE CONTRACTOR'S RESPONSIBILITY ONCE THEY SEED THE GOLF  
02:29:17 COURSE IS DONE.  
02:29:19 THEY GO AWAY.  
02:29:20 TO GROW IN THAT GOLF COURSE, WHICH IS A PERIOD OF FOUR TO  
02:29:23 SIX MONTHS, OF SEEDING THAT GOLF COURSE IN JUNE, JULY, THAT  
02:29:26 WILL BE AN ADDITIONAL EXPENSE.  
02:29:28 WE WOULD DO OUR ROLE AND THEN MOVING INTO THE MAINTENANCE.  
02:29:30 I AGAIN AGREE WITH YOU 100%.  
02:29:32 WHOEVER IS MAINTAINING THE GOLF COURSE SHOULD BE RESPONSIBLE  
02:29:35 FOR THE REVENUES AS WELL.  
  
02:29:38 >>Jen Ahearn-Koch: THANK YOU.  
02:29:39 THAT'S MY TIME.  
02:29:39 >>Mayor Arroyo: I JUST WANTED TO MAKE A COMMENT.  
02:29:41 COMMISSIONERS, WE HAVE EIGHT ITEMS.  
02:29:43 WE'RE ON ITEM NUMBER 3.  
02:29:46 IT'S 2:30 IN THE AFTERNOON.  
02:29:47 WE HAVE TO BE OUT OF HERE BY 5:30ISH, BECAUSE THE CHARTER  
02:29:50 REVIEW HAS A MEETING TONIGHT.  
02:29:52 WE DON'T GET TO BE HERE ALL EVENING.  
02:29:54 JUST MAKING EVERYONE AWARE, THE AUDITOR AND CLERK LET ME  
02:29:59 KNOW ABOUT THAT SCHEDULING CONFLICT WE HAVE.  
02:30:02 VICE MAYOR BATTIE.  
02:30:05 >>Vice-Mayor Battie: MORE OR LESS COMMENT THAN IT IS  
02:30:10 QUESTION.  
02:30:11 SO YOU'RE NOT -- OR YOU NEVER HAVE BEEN CASPER GOLF.  
02:30:16 >>Joe Goodrich: WE WERE BILLY CASPER GOLF.

02:30:18 >>Vice-Mayor Battie: BY NAME.  
02:30:20 >>Joe Goodrich: THE NAME OF OUR COMPANY WAS BILLY CASPER  
02:30:22 GOLF AND WE LICENSED THE USE OF BILLY'S NAME.  
02:30:25 ONE OF THE OWNERS OF THE BUSINESS WAS HIS BUSINESS MANAGER  
02:30:28 FOR YEARS.  
02:30:29 HE PASSED AWAY ABOUT THREE AND A HALF YEARS AGO.  
02:30:31 WE ENDED UP NOT LICENSING THE USE OF HIS NAME ANY LONGER AND  
02:30:34 NEEDED TO REBRAND THE COMPANY.  
02:30:37 >>Vice-Mayor Battie: I JUST ASK, BECAUSE I READ THE REVIEWS.

02:30:43 -- FAVORABLE FOR CASPER OR WHAT HAVE YOU.  
02:30:47 I'M MORE OR LESS LISTENING TO THE COMMENTS OF BOTH  
02:30:52 COMMISSIONERS BRODY AND COMMISSIONER AHEARN-KOCH.  
02:30:59 THEY ARE BOTH VIABLE AND EXTREMELY IMPORTANT FOR US TO LOOK  
02:31:02 AT AS A COMMISSION BECAUSE AS I SAID, YOU KNOW, IT'S OUR  
02:31:09 NAME ON IT.  
02:31:12 THIS WILL BE A CONVERSATION THAT WILL BE HAD FOR YEARS AND  
02:31:16 YEARS AND YEARS TO COME.  
02:31:19 OH, YEAH, THAT'S THE GUY THAT VOTED ON THIS OR VOTED ON THAT  
02:31:23 OR WHATEVER.  
02:31:24 ESPECIALLY WHEN WE GET TO THE RIBBON CUTTING AND ALL THAT  
02:31:31 KIND OF STUFF OR WHATEVER.  
02:31:33 I HEAR WHAT IT IS COMMISSIONER BRODY IS SAYING.  
02:31:36 I THINK IT HAS MERIT IN TERMS OF THE COMMISSION BEING  
02:31:42 INVOLVED IN THE PROCESS OF SELECTION OR WHATEVER.  
02:31:48 THEN I HEAR WHAT COMMISSIONER AHEARN-KOCH IS SAYING AS WELL.  
02:31:55 LIKE I SAID, I JUST THINK IT'S SOMETHING THAT WE ALL SHOULD  
02:32:00 WEIGH AND TAKE INTO CONSIDERATION.  
02:32:02 I WOULD LIKE TO HEAR -- TRUST MR. FERNANDEZ BECAUSE HE'S THE  
02:32:09 CITIZEN AT-LARGE.  
02:32:12 >> AMATEUR.  
02:32:14 >>Vice-Mayor Battie: AND WE TAKE HIS COMMENTS AND  
02:32:21 INTELLIGENCE AND SO ON THAT HE BRINGS TO THE DAIS, EACH AND  
02:32:25 EVERY TIME WE HAVE MEETINGS INTO CONSIDERATION, BUT I WOULD  
02:32:30 JUST LOVE TO HEAR LIKE MORE INPUT ON THIS.

02:32:34 YOU'RE TALKING ABOUT SOMEONE -- YOU ALL HAVE ALL THE  
02:32:39 KNOWLEDGE IN ASKING US, PARTICULARLY SOMEONE LIKE ME TO MAKE  
02:32:44 A DECISION WHEN I'M NOT THAT KNOWLEDGEABLE IN THIS AREA OR  
02:32:51 WHATEVER.  
02:32:52 AND I DON'T WANT TO TAKE THAT FOR GRANTED.  
02:32:56 BUT I WOULD JUST LIKE TO HEAR FROM ANYONE ELSE, IF ANYONE  
02:33:02 ELSE HAS ANYTHING --  
02:33:03 >>Mayor Arroyo: COMMISSIONER ALPERT.  
02:33:06 I HAD ASKED FOR, AND I THINK YOU ALL HAVE A COPY OF THE  
02:33:10 COMPARISON OF THE CITY RUNNING IT AS OPPOSED TO THE INDIGO  
02:33:18 GOLF PARTNERS.  
02:33:19 AND I UNDERSTAND THESE NUMBERS ARE NOT NECESSARILY WHAT IT'S  
02:33:24 GOING TO COST FOR INDIGO.  
02:33:27 THIS IS JUST WHAT YOU CAME UP WITH NOW?  
02:33:30 DO YOU KNOW WHAT I'M TALKING ABOUT HERE?  
02:33:34 >>Marlon Brown: PUT IT UP ON THE OVERHEAD SO THE PUBLIC CAN  
02:33:36 SEE.  
02:33:38 >>Susan Martin: THESE ARE THE NUMBERS FOR INDIGO ARE FROM

02:33:42 THE PRO FORMA THAT THEY PROVIDED US.  
02:33:46 >>Liz Alpert: OKAY.  
02:33:47 BECAUSE WHAT I'M HEARING TODAY IS THAT THERE ARE THINGS IN  
02:33:51 THERE THAT THEY ARE NOT GOING TO BE DOING, SO IT WOULD BE  
02:33:54 NEGOTIATED DIFFERENTLY, IS THAT WHAT I'M UNDERSTANDING?  
02:33:57 >>Susan Martin: NO.  
02:33:58 THESE NUMBERS ARE EVERYTHING THAT THEY WOULD BE DOING.

02:34:01 IN THE PROPOSAL, THEY HAD THE OWNER'S REP, AND THAT WOULD BE  
02:34:05 A SEPARATE AGREEMENT THAT THEY HAVE PROPOSED \$5,000 A MONTH  
02:34:08 DURING THE CONSTRUCTION PERIOD.  
02:34:10 THIS WOULD BE UNDER OPERATIONS.  
02:34:15 >>Liz Alpert: I WASN'T REALLY CLEAR ON -- I DIDN'T  
02:34:20 TRUTHFULLY UNDERSTAND THE INCENTIVE PERCENTAGE.  
02:34:25 IT SOUNDED LIKE TO ME IT WAS NOT INCLUDING THE DEBT SERVICE  
02:34:32 AS NET INCOME.  
02:34:35 NET OPERATING PROFIT OR LOSS NOT INCLUDING THE DEBT SERVICE,  
02:34:40 WAS THAT CORRECT?  
02:34:41 THAT'S WHAT I THOUGHT I READ.  
02:34:42 >>Susan Martin: CORRECT.  
02:34:43 >>Liz Alpert: OKAY.  
02:34:47 >>Jose Fernandez: IT'S BASED ON EBITDA, CASH FLOW,  
02:34:48 BASICALLY.  
02:34:49 THEY HAVE NO INFLUENCE ON ANYTHING OTHER THAN THE CASH FLOW  
02:34:52 THAT THE COURSE GENERATES.  
02:34:55 THAT'S WHY IT WAS SET ON EBITDA.  
02:35:00 THE INCENTIVE PLAN OR PAYMENTS TO INCENT THEM TO GET US AS  
02:35:06 CLOSE AS POSSIBLE TO OUR DEBT NUMBER.  
02:35:09 NOW, YOU SAW THE GRAPH.  
02:35:11 WE'LL NEVER GET THERE.  
02:35:12 THEY ALSO WILL NEVER GET TO THE SECOND TRANCHE OF THAT  
02:35:17 INCENTIVE BASED ON WHAT YOU SAW UP THERE THAT MS. STRICKLAND  
02:35:21 PUT UP.

02:35:21 THE ORIGINAL WAS HIGHER THAN WHAT'S UP THERE NOW, THE  
02:35:24 ORIGINAL OFFER FROM JOE -- OR FROM INDIGO.  
02:35:28 I SHOULDN'T PERSONALIZE IT.  
02:35:31 ONE OF THE THINGS THAT I THINK IS IMPORTANT TO CLEAR UP HERE  
02:35:33 IS A LITTLE BIT IS AS FAR AS THE PRICING IS CONCERNED, THEY  
02:35:37 ARE NOT GOING TO SET THE PRICE WITHOUT US APPROVING IT.  
02:35:41 SO THEY HAVE TOOLS THAT ALLOW THEM TO DO DYNAMIC PRICING  
02:35:45 WHERE THEY CAN SAY WE CAN CHARGE -- I'M MAKING UP THESE  
02:35:48 NUMBERS.  
02:35:48 DON'T WRITE THEM DOWN.  
02:35:49 WE CAN CHARGE \$100 IN FEBRUARY AND WE CAN ONLY CHARGE \$50 IN  
02:35:54 JULY.  
02:35:55 BUT THE CITY, MARLON BROWN, YOU GUYS, WILL BE ABLE TO SAY TO  
02:35:59 THEM, WE WANT THE CITIZENS OF SARASOTA TO GET A 10%  
02:36:04 DISCOUNT, 40% DISCOUNT, 100%, WHATEVER IT IS YOU WANT.  
02:36:08 NOW, IN THE BUDGETING PROCESS, THAT'S GOING TO GENERATE A  
02:36:11 DIFFERENT NUMBER THAN WHAT'S UP THERE.  
02:36:13 WHAT'S UP THERE IS A FORECAST PRO FORMA BASED ON WE THINK WE  
02:36:17 CAN SELL THIS MANY ROUNDS OR THINK WE CAN CHARGE THIS MUCH  
02:36:20 MONEY.

02:36:21 THEY HAVE A NUMBER IN THERE, WHICH I DON'T RECALL AT THE  
02:36:23 MOMENT FOR THE DISCOUNT FOR CITIZENS.  
02:36:26 AS I RECALL, THE NATIONAL GOLF FOUNDATION REPORT SAID THAT  
02:36:31 ABOUT 9% OF THE TOTAL ROUNDS PLAYED AT BOBBY JONES IN THE  
02:36:34 LAST YEAR THAT THEY HAD 12 MONTHS' DATA WERE ACTUALLY PLAYED  
  
02:36:38 BY RESIDENTS OF SARASOTA VERSUS COUNTY OR FROM OTHER PLACES.  
02:36:44 OKAY.  
02:36:45 SO IF YOU SAID GIVE IT TO THEM FOR FREE, ALL THEY DO, THEY  
02:36:49 GO IN THERE AND ZERO OUT WHATEVER PORTION OF THEIR FORECAST  
02:36:53 IS WITH RESIDENTS.  
02:36:56 AGAIN, IT'S A FORECAST.  
02:36:58 IT WILL BE WHAT IT WILL BE.  
02:37:00 NOW, WHAT'S UP THERE IS, THEY ARE RUNNING THE CLUB FOR US.  
02:37:04 THEIR COMPENSATION IS BASICALLY THE MANAGEMENT FEE PLUS  
02:37:07 WHATEVER INCENTIVE IT GENERATED, ALL THE COSTS ARE THERE,  
02:37:11 WHEN THEY HIRE A COOK, FOR LACK OF A BETTER WORD, THEY ARE  
02:37:16 GOING TO PAY THE COOK WHATEVER THEY PAY THE COOK IS WHATEVER  
02:37:19 WE'RE GOING TO PAY THE COOK.  
02:37:21 THEY ARE NOT MARKING UP THE COOK'S SALARY.  
02:37:24 THE WAITERS, GOLF COURSE SUPERINTENDENT, THE GOLF COURSE  
02:37:26 MANAGEMENT, WHATEVER IS PASSED THROUGH.  
02:37:29 THE ONLY THING THEY GET IS THE INCENTIVE PLAN -- INCENTIVE  
02:37:33 PAYMENTS, AND THE MANAGEMENT FEE.  
02:37:36 PLUS THEY HAVE INTERNAL CAPABILITY, IF YOU WILL, FOR  
02:37:41 MARKETING, GRAPHIC DESIGN.  
02:37:46 AGRONOMY.  
02:37:48 WHEN THEY MAINTAIN THE GOLF COURSE, THEY HAVE THEIR AGRONOMY  
02:37:51 PEOPLE THAT SAY YOU HAVE TO FERTILIZE THREE TIMES A YEAR.  
02:37:53 I HAVE NO IDEA.  
02:37:54 I HAVE ZERO AGRICULTURAL TALENTS.  
  
02:37:58 ANYWAY, THAT'S WHAT I WANTED TO SAY IS YOU DON'T HAVE TO  
02:38:03 WORRY ABOUT ACCESSIBILITY OR AFFORDABILITY FOR CITY  
02:38:06 RESIDENTS.  
02:38:07 THAT'S UP TO YOU, NOT UP TO THEM.  
02:38:11 >>Joe Goodrich: THAT'S EXACTLY RIGHT.  
02:38:13 IF I CAN TAKE 30 SECONDS TO ADD TO THE COMMENTS.  
02:38:15 THE MANAGEMENT FEE IS REALLY FOR US TO RUN THE BUSINESS.  
02:38:17 WE'RE EMPLOYING THE PEOPLE.  
02:38:18 WE'RE COLLECTING THE MONEY.  
02:38:19 WE'RE PAYING THE BILLS.  
02:38:21 WE'RE REPORTING IT THE CITY ON A MONTHLY BASIS MONTHLY  
02:38:24 FINANCIALS. IN ADDITION TO THAT, WE'RE HANDLING ALL THE  
02:38:27 MARKETING.  
02:38:28 GRAPHIC DESIGN.  
02:38:28 BASED ON A TURNKEY BASIS.  
02:38:30 THE REASON WHY THAT MODEL IS PROVEN SO SUCCESSFUL IS BECAUSE  
02:38:33 IT TAKES THAT BURDEN OFF OF CITY STAFF.  
02:38:36 YOUR CITY STAFF IS NOT DESIGNED TO DO THAT, TO RUN A GOLF  
02:38:40 COURSE BUSINESS OR GO MANAGE YIELD OR SEGMENTATION FROM A  
02:38:44 MARKETING PERSPECTIVE.  
02:38:45 THAT'S NOT WHAT THEY DO.  
02:38:47 WE DO THAT, THAT'S WHAT WE'VE BUILT INTO OUR ORGANIZATION

02:38:49 AND HAVE THAT EXPERTISE.  
02:38:51 THAT MANAGEMENT FEE IS COMING TO PAY FOR ALL OF THAT.  
02:38:54 IN ADDITION TO THAT, WE'VE GOT REGIONAL PEOPLE FROM REGIONAL

02:38:58 DIRECTOR OF AGRONOMY.  
02:39:00 REGIONAL DIRECTOR OF OPERATIONS.  
02:39:02 REGIONAL DIRECTOR OF MARKETING.  
02:39:04 ALL THAT LIVE WITHIN TWO MILES OF BOBBY JONES THAT WILL BE  
02:39:06 HERE SERVICING, INTERACTING WITH YOUR STAFF AND TO WHAT  
02:39:11 EXTENT YOU'D LIKE, CITY COUNCIL ON THE OPERATION OF THE GOLF  
02:39:14 COURSE.  
02:39:14 SO THAT'S WHAT THAT MANAGEMENT FEE IS THERE.  
02:39:17 THAT'S REALLY NOT LIKE A PROFIT NUMBER THING.  
02:39:19 WE'VE GOT A LOT OF EXPENSES ON THAT AND THERE'S SOME MARGIN  
02:39:22 THERE BUT IT'S NOT CRAZY.  
02:39:24 AS IT RELATES TO THE INCENTIVE SIDE, TWO THINGS.  
02:39:29 THERE ARE CERTAIN THINGS WE'VE NEGOTIATED NATIONAL ACCOUNT  
02:39:32 AGREEMENTS WITH WHERE WE PROVIDE COSTS A LOT CHEAPER.  
02:39:34 THERE ARE CERTAIN THINGS LIKE LIQUOR OR BEER.  
02:39:38 WE'RE GOING TO PAY THE SAME PRICE WHETHER WE OPERATE IT OR  
02:39:41 SOMEBODY ELSE OPERATES IT.  
02:39:43 WE WILL OPERATE THE GOLF COURSE WITH A MUCH SMALLER LABOR  
02:39:46 BURDEN BECAUSE WE'RE NOT GOING TO HAVE SOME OF THE SAME CITY  
02:39:48 THINGS THAT YOU HAVE WITH RETIREMENT AND ALL THOSE OTHER  
02:39:51 THINGS.  
02:39:51 THERE WILL BE A DEFINITE SAVINGS, SOMEWHERE BETWEEN FIVE AND  
02:39:55 FIFTEEN POINTS.  
02:39:56 I HOPE THAT CLARIFIES.  
02:40:00 >> JOSE FERNANDEZ: THEY TAKE CARE OF ALL THE HR, HIRING,

02:40:05 FIRING, TRAINING, EVERYTHING.  
02:40:06 >>Joe Goodrich: IF YOU HAD TO ADD THE COSTS INTO THE CITY  
02:40:09 BUDGET, YOU'LL NEED TO HIRE ADDITIONAL RESOURCES IF THE --  
02:40:14 YOU DON'T HAVE THAT.  
02:40:15 IT'S THE MOST EFFICIENT WAY TO MANAGE THE GOLF OPERATION,  
02:40:21 WHERE YOU STILL HAVE 100% OF THE CONTROL OVER RATES AND  
02:40:24 PROGRAMS AND THINGS LIKE THAT.  
02:40:25 AGAIN, WE'RE ACTING AS YOUR AGENT.  
02:40:29 WE'RE TAKING DIRECTION FROM YOU.  
02:40:31 >>Liz Alpert: MY OTHER QUESTION, BECAUSE I ASKED FOR A  
02:40:36 COMPARISON OF WHAT IT WOULD COST FOR THE CITY TO DO IT.  
02:40:40 YEAH, IF YOU COULD PUT THAT UP.  
02:40:45 ESSENTIALLY, THE DIFFERENCE, THERE WERE DIFFERENT AMOUNTS IN  
02:40:48 DIFFERENT PLACES, BUT ESSENTIALLY THE DIFFERENCE WAS THE  
02:40:52 \$10,000 A MONTH MANAGEMENT FEE ANNUALLY THAT WOULD COST US  
02:41:00 MORE.  
02:41:02 WHY IS THIS MORE ADVANTAGEOUS?  
02:41:07 AND, JOSE, YOU MAY WANT TO ADDRESS THIS OR WHOEVER.  
02:41:11 >>Jose Fernandez: I'LL LET JOE MAKE THE SALES PITCH.  
02:41:13 HONESTLY, THEY HAVE THE EXPERTISE TO DO THIS; WE DON'T.  
02:41:16 AND WHEN WE SAY, LIKE, I CAN'T READ THAT.  
02:41:19 I'M SORRY.  
02:41:21 BUT I DON'T KNOW WHAT THE CHARGE THERE IS FOR STACIE MASON'S  
02:41:26 GROUP.

02:41:27 I DON'T KNOW WHAT THE CHARGE IS THERE FOR KELLY'S GROUP.

02:41:31 AND SO FORTH.

02:41:33 >>Liz Alpert: WHAT ABOUT OUR BEING ABLE TO HIRE PEOPLE WHO

02:41:38 DO HAVE THIS GOLF MANAGEMENT EXPERIENCE?

02:41:41 WE'RE IN A BEAUTIFUL AREA HERE.

02:41:42 I WOULD THINK WE COULD GET A LOT OF TALENTED PEOPLE WHO

02:41:45 COULD COME DO THAT.

02:41:48 >>Jose Fernandez: WE MAY OR MAY NOT, COMMISSIONER.

02:41:49 I THINK THE ISSUE HERE IS WE'RE SPENDING \$20 MILLION ON A

02:41:53 GOLF COURSE.

02:41:55 DO WE WANT TO LEARN HOW TO MANAGE A \$20 MILLION GOLF COURSE

02:41:59 OR DO WE WANT TO JUST SPEND THE MONEY AND HIRE SOMEBODY WHO

02:42:02 KNOWS HOW TO RUN ONE ALREADY?

02:42:03 YOU'RE TALKING ABOUT THEIR TRACK RECORD.

02:42:08 WELL, OUR TRACK RECORD IS NOT THAT GREAT EITHER.

02:42:10 I MEAN, YOU KNOW -- AND I REALLY DON'T SEE -- YOU KNOW, I

02:42:15 NEVER HAVE HAD AN ISSUE IN MY LIFE PAYING FOR SOMEBODY'S

02:42:20 EXPERTISE.

02:42:21 WHEN WE GO TO COLLEGE, WHAT DO WE DO?

02:42:26 WE'RE PAYING SOMEBODY FOR THEIR EXPERTISE TO TEACH US.

02:42:29 TO ME, SPENDING THIS KIND OF MONEY ON A GOLF COURSE AND THEN

02:42:34 TRYING TO SAY, OH, WE COULD SAVE \$100,000 A YEAR BY RUNNING

02:42:37 IT OURSELVES, YOU KNOW, THAT MIGHT BE THE ONE THING THAT

02:42:41 WOULD MAKE ME START COMING BACK TO THE MEETINGS.

02:42:45 [ LAUGHTER ]

02:42:50 >>Liz Alpert: I DO HAVE TO ADMIT IN READING THROUGH THE

02:42:53 MATERIALS THEN, WHAT'S GOING TO BE DONE AND WHAT HAS TO BE

02:42:56 DONE.

02:42:56 I'M GOING, OH, MY GOD.

02:43:00 AND IT DID SEEM TO GIVE ME A LITTLE MORE RELIEF TO SAY,

02:43:04 LET'S HAVE SOMEBODY, YOU KNOW, WHO CAN DO THE OVERALL THING

02:43:07 AND WE DON'T HAVE TO FIGURE IT OUT.

02:43:09 >>Jose Fernandez: WHEN WE DID THE ITN AND WE DID GET THOSE

02:43:12 RESPONSES, I THINK --

02:43:14 >>Liz Alpert: CAN YOU LET HIM FINISH?

02:43:17 >>Jose Fernandez: I THINK IT WAS -- I DON'T KNOW IF IT WAS

02:43:19 NAIVE OR WHAT.

02:43:21 BUT FOR US TO EXPECT SOMEBODY ELSE TO PUT A LOT OF MONEY

02:43:24 INTO THE PROJECT WAS POSSIBLY NAIVE.

02:43:26 BECAUSE, YOU KNOW, NCF TOLD US THEY DON'T KNOW OF ANY

02:43:31 MUNICIPAL GOLF COURSE THAT CAN PAY THEIR DEBT.

02:43:33 THE RESPONSES WE GOT -- NOW, INDIGO WAS THE MOST COMPLETE

02:43:38 AND SPECIFIC TO BOBBY JONES.

02:43:40 THE OTHERS WERE VERY GENERIC AND 50,000 FEET, NOT NEARLY AS

02:43:44 COMPLETE OR AS SPECIFIC AS HIS.

02:43:47 NONE OF THEM COVERED THE DEBT.

02:43:48 NONE OF THEM.

02:43:50 THE ONES WE PICKED WAS THE BEST MANAGEMENT ONE WE HAD, THE

02:43:56 ONLY LEASED ONE WE HAD.

02:43:59 PARADIGM DROPPED OUT.

02:44:01 I WASN'T PART OF THE TELECONFERENCE.

02:44:02 I THINK IT WAS YOU AND BARNEY WHEN THEY DROPPED OUT.  
02:44:06 WE PROBABLY GOT ALL THE SQUEAL OUT OF THE PIG, IF YOU WILL  
02:44:11 AND I CAN WE CAN SAY IT NOW, PROBABLY 40, 50 PERCENT  
02:44:15 DIFFERENCE IN THE MONEY TO THE CITY BETWEEN THE LEASE IT,  
02:44:20 BECAUSE THEY CAN ONLY AFFORD TO PAY US SO MUCH.  
02:44:23 THEY HAVE TO PAY FOR THEMSELVES VERSUS MANAGEMENT.  
02:44:27 MANAGEMENT BEING MUCH MORE LUCRATIVE FOR THE CITY.  
02:44:30 3, 4 HUNDRED THOUSAND DOLLARS A YEAR DIFFERENCE.  
02:44:33 >>Liz Alpert: ONE QUICK QUESTION, IF YOU'LL INDULGE ME.  
02:44:37 THE WAY I UNDERSTAND IT, THOUGH, IS WE STILL GET THE PROFIT,  
02:44:42 CORRECT?  
02:44:43 IF THERE IS ANY EVER.  
02:44:44 >>Jose Fernandez: YES, WE DO GET THE PROFITS.  
02:44:47 >>Liz Alpert: -- THE BOND IS PAID OFF, WE PAY THEM A  
02:44:50 PERCENTAGE BUT WE GET THE REST.  
02:44:52 >>Jose Fernandez: I DON'T WANT TO COMPLICATE THE DISCUSSION.  
02:44:55 THE ANSWER IS YES.  
02:44:56 WHAT YOU SEE HERE, THIS PRO FORMA CALLED OPERATING AND  
02:44:59 REPORTING STATEMENT. IT'S NOT A FULL-FLEDGE PROFIT AND LOSS  
02:45:04 BECAUSE WHAT WE'RE NOT PAYING FOR THERE -- WE'RE GOING TO  
02:45:07 PAY FOR THE BOND FOR 15 OR 20 YEARS AND 15 OR 20 YEARS,  
02:45:11 WE'LL HAVE TO SPEND MONEY ON THAT COURSE AGAIN.  
02:45:13 WE'RE NOT PUTTING ANY OF THAT ASIDE.  
02:45:15 IF YOU SAY WE HAVE TO PUT A MILLION BUCKS A YEAR -- I'M  
02:45:21 MAKING UP THE NUMBER -- INTO A KITTY SO THAT WHEN WE NEED IT  
  
02:45:24 AGAIN, IT'S THERE, THAT'S NOT IN HERE.  
02:45:26 AND IT SHOULDN'T BE FOR THIS EVALUATION.  
02:45:30 BUT FROM AS FAR AS TALKING ABOUT, DOES THE GOLF COURSE  
02:45:33 GENERATE A PROFIT?  
02:45:35 THE ANSWER IS NO.  
02:45:37 IT'S CASH-FLOW NEGATIVE.  
02:45:40 AND IT NOT ONLY APPEARS THAT IT WILL NEVER BE CASH-FLOW  
02:45:43 POSITIVE.  
02:45:44 IT WILL NEVER GENERATE A PROFIT.  
02:45:46 BUT THAT SHOULDN'T BE A SURPRISE.  
02:45:47 I FORGOT THE GUY'S NAME.  
02:45:52 NGF.  
02:45:53 AND DON'T FORGET, THE LAND IS FREE.  
02:46:02 I DON'T PLAY GOLF.  
02:46:03 BUT THE PEOPLE THAT YOU ARE COMPETING WITH, THE PRIVATE GOLF  
02:46:05 COURSES.  
02:46:06 THEY HAVE TO BUY THE LAND AND THEN BUILD A GOLF COURSE.  
02:46:09 THIS TELLS YOU WHAT THE CHALLENGES ARE.  
02:46:16 >>Joe Goodrich: THE GOLF COURSE, I'LL SAY, IT DOES MAKE  
02:46:19 MONEY BEFORE DEBT.  
02:46:20 SO IT REALLY DEPENDS -- WE WORK WITH MUNICIPALITIES AND THEY  
02:46:23 HAVE A DIFFERENT VIEW OF THAT DEBT.  
02:46:25 AND WE'RE TALKING ABOUT LENGTH OF DEBT TERM.  
02:46:28 TYPICALLY, WE SEE MUNICIPALITIES FINANCE BONDS OF THIS SIZE,  
02:46:32 BETWEEN 20 AND 25 YEARS.  
  
02:46:35 15, MAKES THAT NUMBER LIKE ONE SIXTH IF 20 OR BELOW.  
02:46:38 YOU HAVE A BIGGER DELTA THERE FOR THE NEXT 15 YEARS.

02:46:42 THE REALITY IS EVERYTHING IN THIS FACILITY IS GOING TO BE  
02:46:45 BRAND NEW.  
02:46:45 THE IRRIGATION SYSTEM, CARPET, EVERYTHING IS BRAND NEW.  
02:46:48 OUTSIDE OF THE NORMAL MAINTENANCE AND REPAIR, A CARPET,  
02:46:52 PAINTING, LIGHTING, IN THE NEXT 15 YEARS, YOU'RE NOT GOING  
02:46:56 TO HAVE TO WORRY ABOUT ANYTHING OTHER THAN THOSE THINGS.  
02:46:58 THE IRRIGATION SYSTEM IS GOING TO LAST BETWEEN 20 AND 30  
02:47:01 YEARS, MAYBE MORE.  
02:47:03 THE CART PATHS AREN'T GOING TO NEED WORK.  
02:47:05 THE BUNKERS COULD GET RENOVATED IN 15 YEARS, BUT IT'S SAND  
02:47:10 AND IT'S NOT EXPENSIVE.  
02:47:11 MY THOUGHT WAS, WHAT WE WERE TALKING ABOUT, LOOK, AFTER 15  
02:47:14 YEARS, YOU'VE GOT NO DEBT, OKAY, PAYMENTS ON THIS GOLF  
02:47:16 COURSE.  
02:47:19 THIS GOLF COURSE, AS WE PRO FORMA IT, SHOULD BE DOING ABOUT  
02:47:21 A MILLION -- 1.1 MILLION A YEAR.  
02:47:24 WHAT I'VE SEEN MUNICIPALITIES DO IS THEN JUST BANK THREE TO  
02:47:28 FOUR MILLION OF THAT RIGHT OUT OF THE GATE SO THAT YOU BUILD  
02:47:31 UP A RESERVE FOR THE GOLF COURSE, FOR THOSE UNANTICIPATED  
02:47:34 EXPENSES.  
02:47:34 VERY SIMILAR TO AN HOA IN TERMS OF RESERVES AND STUDIES AND  
02:47:38 THINGS.  
02:47:38 GO BUILD THAT UP AND THEN DECIDE WHAT TO DO WITH THOSE EXTRA  
  
02:47:42 FUNDS TO FUND PROGRAMS AND THINGS LIKE THAT.  
02:47:44 THAT WAY YOU'RE PROTECTED.  
02:47:45 WHAT WE SEE A LOT OF TIMES MUNICIPALITIES DO IS TAKE THAT  
02:47:47 MONEY AS SOON AS THE DEBT IS GONE, THEY TAKE THE MONEY AND  
02:47:50 PUT IT INTO OTHER FUNDS.  
02:47:51 THEN THE GOLF COURSE ISN'T SETTING ASIDE FOR THOSE  
02:47:54 BIG-TICKET SYSTEMS.  
02:47:56 [DING]  
02:47:57 >>Liz Alpert: THAT'S WHAT HAPPENED BEFORE.  
02:47:58 I THINK I GET IT.  
02:47:59 >>Mayor Arroyo: WE'VE ALL GOTTEN A CHANCE TO SPEAK.  
02:48:02 12 MINUTES AVERAGE EACH.  
02:48:04 I HAVE QUESTIONS THAT I COMPOSED AS WELL.  
02:48:07 MR. FOURNIER, ARE WE PRECLUDED BACK ANY OF THE COMPANIES --  
02:48:12 [NOISE] -- PRECLUDED FROM CALLING THEM BACK UP HERE?  
02:48:16 >>Robert Fournier: I DON'T THINK THAT'S CONSISTENT WITH THE  
02:48:17 PROCESS OUTLINED IN THE ITN.  
02:48:19 I THINK YOU HAVE TO FOLLOW THAT PROCESS.  
02:48:20 I WOULD SAY, YES, YOU ARE.  
02:48:21 >>Mayor Arroyo: WE WEREN'T AWARE -- I MEAN, I WASN'T AWARE,  
02:48:26 AND I BELIEVE OTHER COMMISSIONERS WEREN'T AWARE THAT WE  
02:48:29 COULD WAIVE THAT COMMITTEE.  
02:48:30 WE WEREN'T PRESENTED WITH THAT OPTION WHEN THAT CAME UP WITH  
02:48:34 THE ITN COMMITTEE.  
02:48:36 THE COMMISSIONERS DID NOT APPOINT.  
  
02:48:37 IT WAS APPOINTED BY SOME OTHER BODY OR PERSON WITHIN THE  
02:48:42 CITY.  
02:48:43 BUT MY UNDERSTANDING IS THAT WE COULD WAIVE THE COMMITTEE.  
02:48:46 AND IF WE DID CHOOSE TO PROCEED WITH A COMMITTEE, WE COULD

02:48:49 APPOINT A COMMITTEE.  
02:48:50 IS THAT CORRECT?  
02:48:51 >>Robert Fournier: WELL, I GUESS WHAT WAS MENTIONED BEFORE  
02:48:53 WAS HAVING THE COMMISSION BE THE SELECTION COMMITTEE.  
02:48:57 AS I STATED, I DON'T THINK THAT'S PRACTICAL IN THE CONTEXT  
02:49:00 OF AN ITN.  
02:49:01 >>Mayor Arroyo: MY QUESTION IS, WE HAD THE OPTION TO WAIVE  
02:49:04 THE COMMITTEE AND IF WE DIDN'T WAIVE THE COMMITTEE, WE ALSO  
02:49:08 HAD THE OPTION TO APPOINT COMMITTEE MEMBERS, LIKE --  
02:49:12 >>Robert Fournier: I GUESS YOU COULD HAVE MADE IT PART OF  
02:49:14 THE PROCESS THAT YOU COULD HAVE APPOINTED THE COMMITTEE AND  
02:49:16 THE COMMITTEE COULD HAVE HAD THE SAME FUNCTION, SURE.  
02:49:19 IF THAT'S WHAT YOU'RE ASKING.  
02:49:21 COULD THE COMMISSION HAVE MADE THOSE APPOINTMENTS TO THE  
02:49:24 COMMITTEE.  
02:49:24 >>Mayor Arroyo: YES.  
02:49:24 >>Robert Fournier: YEAH.  
02:49:26 >>Mayor Arroyo: MY OTHER QUESTION IS, MS. STRICKLAND, WE  
02:49:30 WERE TALKING ABOUT ADDITIONAL HR AND FINANCING AND PEOPLE IN  
02:49:33 THE FINANCING DEPARTMENT TO MANAGE THIS, BUT WE WERE ALREADY  
02:49:36 MANAGING IT OURSELVES BEFORE.

02:49:38 SHOULDN'T WE HAVE THAT STAFF --  
02:49:43 >>Kelly Strickland: INDIRECT COST OF THE BUDGET AND IT WAS  
02:49:46 APPROXIMATELY A HUNDRED THOUSAND A YEAR FOR THE INDIRECT  
02:49:48 COST.  
02:49:48 THAT'S TALKING ABOUT HR, FINANCE, PURCHASING, CITY MANAGER'S  
02:49:53 OFFICE, DIFFERENT VARIOUS INDIRECT COSTS THAT TOUCHED THE  
02:49:57 GOLF COURSE.  
02:49:59 >>Mayor Arroyo: COMMISSIONERS, I'VE REVIEWED ALL THE BIDS  
02:50:02 THAT CAME IN AND ALL OF US RECEIVED A COPY OF THEM.  
02:50:06 I'M DISAPPOINTED WITH HOW LONG IT TOOK TO GET TO THIS POINT  
02:50:13 AND HOW LITTLE INVOLVEMENT THE COMMISSION HAD IN CHOOSING  
02:50:17 THESE COMPANIES BECAUSE NOW NUMEROUS TIMES I'VE HEARD TODAY,  
02:50:22 OH, THEY ALREADY STARTED ON THIS.  
02:50:24 THEY ALREADY STARTED WORKING ON IT.  
02:50:25 HERE WE ARE PRESENTED WITH ONE OPTION, AND IT IS, WE ALREADY  
02:50:29 HAVE A CONTRACT AND HERE IS THE PRO FORMA -- NOT A CONTRACT,  
02:50:32 BUT A PROPOSED CONTRACT THAT I'M SEEING ON THERE ON THE  
02:50:36 BACKUP MATERIAL.  
02:50:37 YOU KNOW, DO WE REALLY HAVE AN OPTION?  
02:50:40 I BELIEVE I'M AGREEING WITH COMMISSIONER BRODY HERE, WE  
02:50:45 MIGHT NEED TO TAKE A STEP BACK AND LOOK AT THIS.  
02:50:47 WE ARE IN NO RUSH TO FIND A GOLF COURSE MANAGEMENT COMPANY.  
02:50:51 WE CAN DO IT IN 45 DAYS.  
02:50:52 I BELIEVE THAT IS A REASONABLE TIMELINE AND WE CAN DO IT IN  
02:50:55 A WAY THAT WE ARE MORE INVOLVED.

02:50:58 I DON'T KNOW IF THERE ARE ANY THOUGHTS ON THAT, BUT I'M NOT  
02:51:01 GOING TO SPEAK FOR 12 MINUTES.  
02:51:03 LET'S GO BACK AROUND.  
02:51:07 COMMISSIONER BRODY, YOU WERE FIRST.  
02:51:08 >>Hagen Brody: ALL RIGHT.  
02:51:09 I AGREE.

02:51:11 I'M JUST TRYING TO NAIL DOWN HOW THAT WOULD LOOK LIKE, MR.  
02:51:15 FOURNIER.  
02:51:16 WHAT'S YOUR ADVICE TO US?  
02:51:19 APPRECIATE THE WORK AND CLEARLY OBVIOUSLY TAKE THAT INTO  
02:51:22 ACCOUNT, BUT WE WANT MORE INVOLVEMENT IN THIS PROCESS OR I  
02:51:26 WANT MORE INVOLVEMENT IN THIS PROCESS.  
02:51:28 WHAT ARE OUR OPTIONS SPECIFICALLY?  
02:51:30 >>Robert Fournier: I GUESS THE OPTIONS ARE TO MOVE FORWARD  
02:51:34 AS REQUESTED IN THE AGENDA REQUEST TO CONTINUE THE  
02:51:36 NEGOTIATIONS WOULD BE FIRST.  
02:51:37 TO JUST STOP IT ALTOGETHER AND LET THE CITY DO IT, OR START  
02:51:43 OVER AGAIN WITH A NEW SOLICITATION PROCESS.  
02:51:45 SO THERE'S PROBABLY THREE OPTIONS.  
02:51:49 >>Hagen Brody: WHAT I'M LOOKING FOR IS FOR APPLICANTS OR THE  
02:51:52 PROSPECTIVE MANAGEMENT COMPANIES TO COME TO THE COMMISSION  
02:51:55 TABLE AND LET US ASK QUESTIONS, LET THEM DO A PRESENTATION  
02:51:59 ON WHAT THEY OFFER.  
02:52:00 >>Robert Fournier: I THINK THAT WOULD INVOLVE A REQUEST FOR  
02:52:02 PROPOSAL WHERE THE COMMISSION FUNCTIONS AS THE SELECTION  
  
02:52:05 COMMITTEE AND DOES THE SCORING AND INTERVIEWS THEM.  
02:52:08 BUT THE REASON I CAUTIONED AGAINST DOING THAT FOR AN ITN IS  
02:52:12 USUALLY YOU SIMULTANEOUSLY NEGOTIATE WITH MORE THAN ONE, AND  
02:52:16 I DON'T THINK THAT'S A ROLE THAT'S VERY WORKABLE FOR THE  
02:52:18 COMMISSION TO DO.  
02:52:22 >>Hagen Brody: YOU'RE SAYING IT SHOULD BE AN RFP PROCESS.  
02:52:24 >>Robert Fournier: I THINK IF THE COMMISSION WANTS THAT  
02:52:26 LEVEL OF INVOLVEMENT, YES.  
02:52:27 PREDICATED ON THE IDEA --  
02:52:31 >>Hagen Brody: AND WE WOULD REVIEW -- INTERVIEW THE  
02:52:34 APPLICANTS.  
02:52:34 THEY WOULD PRESENT.  
02:52:35 WE WOULD SCORE THEM.  
02:52:37 >>Robert Fournier: YOU COULD.  
02:52:38 IT'S BEEN DONE RARELY, BUT IT HAS BEEN DONE.  
02:52:41 >>Hagen Brody: WE DID THAT WITH THE EXTERNAL AUDIT COMMITTEE  
02:52:45 I WAS ON WHERE WE HAD THE PROSPECTIVE OUTSIDE AUDITORS -- I  
02:52:56 CAN'T CONCENTRATE WITH THIS GOING.  
02:52:57 I'M SORRY.  
02:53:02 WHEN THEY CAME TO US -- OR THEY CAME TO THE TABLE TO PITCH  
02:53:11 THEIR COMPANY, WE WERE ABLE TO ASK SOME QUESTIONS AND THEN  
02:53:13 WE ENDED UP SCORING IT.  
02:53:15 IS THAT A SIMILAR TO WHAT AN RFP PROCESS WOULD --  
02:53:20 >>Robert Fournier: I THINK YOU'RE RIGHT IN THE PROCESS, BUT  
02:53:21 THE PROCESS IS USUALLY THE SELECTION COMMITTEE HEARS  
  
02:53:24 PRESENTATIONS AND ASKS QUESTIONS AND THEN BASED ON THE  
02:53:28 WRITTEN SUBMISSION, THE INTERVIEW, THE PRESENTATION, AND THE  
02:53:32 QUESTIONS, YOU HAVE CATEGORIES THAT YOU SCORE AND THERE ARE  
02:53:35 SO MANY POINTS AND YOU FUNCTION LIKE THE SELECTION COMMITTEE  
02:53:38 AND TO DO THAT, YOU HAVE TO DO IT AS A PUBLIC MEETING.  
02:53:42 >>Hagen Brody: JUST TO BE CLEAR, WE COULDN'T JUST PICK UP  
02:53:46 WITHIN THIS PROCESS AND SAY, LOOK, WE WANT TO DO ONE MORE  
02:53:49 LAYER OF SELECTION, CAN WE TAKE -- HAVE THE PEOPLE THAT

02:53:52 SUBMITTED --

02:53:53 >>Robert Fournier: YEAH, I THINK THAT INVITES A PROTEST.

02:53:56 YOU NEED TO FOLLOW THE INITIAL -- ONCE YOU PROMULGATE WHAT

02:53:59 THE INITIAL SOLICITATION DOCUMENT IS, THAT'S WHAT YOU FOLLOW

02:54:02 TO CONCLUSION.

02:54:02 >>Hagen Brody: THE REQUEST FOR PROPOSALS, WE CAN NEGOTIATE

02:54:06 AT THE END OF THOSE, CORRECT?

02:54:08 WE GET PROPOSALS FROM THESE COMPANIES, BUT WHEN THEY COME

02:54:13 AND PRESENT, WE CAN SAY, LOOK, THIS DOESN'T WORK FOR US.

02:54:17 >>Robert Fournier: WELL, WITHIN CERTAIN CONSTRAINTS, YOU

02:54:19 CAN'T DEVIATE SUBSTANTIALLY FROM WHAT'S OUTLINED IN THE RFP.

02:54:24 YOU CAN'T SELECT SUSPECT AND DEVIATE FROM THE OTHER

02:54:27 CRITERIA.

02:54:28 AGAIN, THAT'S UNFAIR TO THE OTHER PROPOSERS.

02:54:31 WITHIN VERY LIMITED CONSTRAINTS, I GUESS THERE'S SOME

02:54:33 LATITUDE, BUT IT'S NOT GREAT.

02:54:35 YOU DON'T WANT TO DEVIATE FROM WHAT THE SUBSTANTIVE TERMS OF

02:54:40 THE REQUEST.

02:54:41 >>Hagen Brody: EXPLAIN AGAIN WHY AN ITN DOESN'T WORK.

02:54:45 >>Robert Fournier: BECAUSE IN THE ITN, WHAT YOU TYPICALLY

02:54:47 DO, AS THE NAME WOULD SUGGEST, YOU NEGOTIATE WITH VARIOUS

02:54:51 PROPOSERS THAT RESPOND TO THE ITN, AND YOU'RE ALLOWED TO

02:54:56 NEGOTIATE WITH MORE THAN ONE.

02:54:57 SINCE YOU AS A COMMISSION, IF YOU WANT TO FULFILL THAT ROLE,

02:55:00 YOU HAVE TO HAVE YOUR NEGOTIATIONS IN PUBLIC HERE AT THESE

02:55:04 MEETINGS.

02:55:06 I GUESS YOU COULD IN THEORY DO THAT.

02:55:08 BUT I DON'T THINK IT WOULD WORK VERY WELL.

02:55:11 >>Hagen Brody: WHAT CONCERNS DO YOU HAVE WITH US DOING AN

02:55:13 RFP?

02:55:14 >>Robert Fournier: I DON'T HAVE CONCERNS WITH AN RFP.

02:55:16 I THINK THAT'S EASIER BECAUSE THAT'S A PRESENTATION.

02:55:20 THE PROPOSERS MAKE A PRESENTATION.

02:55:22 YOU COULD EVEN HAVE IN AN RFP IF YOU WANTED TO, A TWO-TIERED

02:55:26 PROCESS WHERE A STAFF COMMITTEE NARROWED DOWN THE NUMBER OF

02:55:30 PROPOSERS OR YOU COULD ALL HAVE THEM COME MAKE

02:55:33 PRESENTATIONS.

02:55:33 IT'S BEEN DONE BOTH WAYS.

02:55:36 >>Hagen Brody: MR. BROWN, ANY COMMENTS?

02:55:40 >>Marlon Brown: I WOULD NOT HAVE STAFF INVOLVED IF INDEED

02:55:42 THE COMMISSION WANTS TO TAKE ON THIS RESPONSIBILITY.

02:55:44 AGAIN, I WOULD JUST, AGAIN, CAUTION YOU IN AN RFP PROCESS,

02:55:47 IT IS NOT LIKE AN ITN WHERE YOU CAN REALLY NEGOTIATE WITH

02:55:52 EACH ONE OF THESE VENDORS THAT SUBMIT.

02:55:54 AGAIN, TO MR. FOURNIER'S POINT, STRICTLY BASED ON THE

02:56:00 PROPOSALS AND SCOPE OF SERVICES THAT YOU HAVE IN THE RFP.

02:56:03 I BELIEVE MR. KAVANAGH, AND I APOLOGIZE COMMISSIONERS

02:56:06 BECAUSE I JUST REALLY WANTED TO HEAR WHAT HE HAD TO SAY.

02:56:09 HE KEPT PUTTING HIS HAND UP.

02:56:11 I WANTED TO MAKE SURE WHAT HE WANTED TO SAY.

02:56:12 YOU MENTIONED SOMETHING ABOUT THE PROTEST PROCESS IN AN RFP?

02:56:17 >>Barney Kavanagh: WHAT I WANTED TO INDICATE, INITIALLY,

02:56:21 MARLON, YOU INDICATED THAT, YES, WE HAVE INDICATED IF YOU  
02:56:25 ACCEPT CONTINUING MOVING FORWARD WITH THE NEGOTIATIONS, SO  
02:56:30 BE IT, LET US KNOW WHAT CHANGES WOULD YOU LIKE INCLUDED,  
02:56:34 ET CETERA.  
02:56:34 WE'LL COME BACK TO THE TABLE WITH WHATEVER THAT AGREEMENT  
02:56:37 BECOMES.  
02:56:39 IF YOU DON'T ACCEPT IT, YES, IT'S RECOMMENDED TO RESTART,  
02:56:43 BUT IF YOU'RE GOING TO SUGGEST HAVING COMMISSIONERS ON THE  
02:56:49 SELECTION COMMITTEE, I WOULD RECOMMEND DOING ONE PERSON, NOT  
02:56:54 NECESSARILY ALL FIVE OF YOU.  
02:56:56 I SAY THAT BECAUSE IN THE END, THERE ARE CERTAIN PROCESSES  
02:56:59 THAT WE HAVE FOR SOLICITING SERVICES, WHICH INCLUDE A  
02:57:05 PROTEST PROCEDURE, WHICH FIRST GOES TO THE PURCHASING  
02:57:10 MANAGER, THEN GOES TO THE CITY MANAGER, AND ULTIMATELY IT  
02:57:13 WOULD GO TO YOU AS A COMMISSION.

02:57:15 SO THEN YOU WOULD BE CONTRAVENING THE PROCESS AND POSSIBLY  
02:57:21 EVEN LOOK AT A LAWSUIT OF SOME SORT.  
02:57:23 >>Marlon Brown: THERE'S NO PROTEST PROCESS IF THE COMMISSION  
02:57:28 SITS AS THE SELECTION COMMITTEE.  
02:57:30 IS WHAT MR. KAVANAGH IS SAYING.  
02:57:34 >>Robert Fournier: WHICH IS A FAIR POINT.  
02:57:38 >>Hagen Brody: OKAY.  
02:57:40 >>Barney Kavanagh: SO ONE OF YOU BEING A COMMITTEE MEMBER  
02:57:42 CAN PERHAPS BE THE VOICE FOR THE COMMISSION AS FAR AS  
02:57:46 BRINGING FORWARD THOSE CONCERNS TO THE COMMITTEE WHEN  
02:57:51 EVALUATING.  
02:57:52 >>Hagen Brody: BUT WE CAN DO IT THE OTHER WAY.  
02:57:54 WE CAN DO AN RFP AND WE CAN SIT AS THE DECIDING --  
02:57:58 >>Robert Fournier: IT HAS BEEN DONE.  
02:57:59 I THINK THAT YOU CAN.  
02:58:00 I ACKNOWLEDGE THAT COULD BE AN ISSUE.  
02:58:05 JUST DON'T GET A PROTEST.  
02:58:09 >>Hagen Brody: I JUST FEEL LIKE IT'S SO IMPORTANT FOR US TO  
02:58:11 FEEL COMFORTABLE WITH THE COMPANY AND MAYBE INDIGO IS THAT  
02:58:17 COMPANY, BUT WE DON'T KNOW ANYTHING ABOUT YOUR COMPETITORS.  
02:58:21 I KNOW A LOT ABOUT WHAT YOU'VE PRESENTED.  
02:58:29 LIKE ANY GOOD APPLICANT, YOU CALL UP YOUR MOST FLATTERING --  
02:58:34 >>Joe Goodrich: ALL I ASK YOU TO DO IS CALL ANY ONE OF OUR  
02:58:37 CLIENTS.  
02:58:38 THAT'S ALL I ASK YOU TO DO.

02:58:39 >>Hagen Brody: LET ME ASK YOU THEN.  
02:58:42 I UNDERSTAND YOU'VE MANAGED TWO DIFFERENT GOLF COURSES IN  
02:58:44 THE AREA IN THE PAST AND BOTH OF THEM DISCONTINUED THEIR USE  
02:58:49 WITH YOU.  
02:58:49 >>Joe Goodrich: WHICH ONES?  
02:58:52 >>Hagen Brody: FOREST LAKES AND THE MEADOWS.  
02:58:54 YES, BOTH OF THEM.  
02:58:55 I'LL ADD TO THAT.  
02:58:58 THE MEADOWS CAME UP AS A DISCUSSION IN OUR INTERVIEW  
02:59:01 PROCESS.  
02:59:02 THERE'S HEARSAY ON THE STREET.  
02:59:08 I SAID PLEASE REACH OUT AND CONTACT MR. GORDON CUMMINGS WHO

02:59:11 IS THE PRESIDENT OF THE CLUB SO YOU CAN UNDERSTAND ALL THE  
02:59:14 BACKGROUND.  
02:59:15 >>Hagen Brody: THAT'S KIND OF WHAT I WANT TO GET INTO.  
02:59:17 I JUST DON'T HAVE THAT INFORMATION.  
02:59:19 THIS IS REALLY NOT THE PROCESS TO GET INTO THAT.  
02:59:22 AND MAYBE IT IS JUST HEARSAY, AND IT'S JUST SO MUCH MONEY  
02:59:29 WE'RE SPENDING.  
02:59:31 I DON'T FEEL COMFORTABLE RUBBER-STAMPING IT.  
02:59:34 I APPRECIATE ALL THE WORK THE COMMITTEE HAS DONE AND THE  
02:59:37 INFORMATION WILL BE HELPFUL, BUT I GOT TO FEEL SO GOOD AND  
02:59:44 CONFIDENT ABOUT YOU HANDING THIS KIND OF AN ASSET OVER TO  
02:59:47 YOU FOR OUR COMMUNITY.  
02:59:49 I'M JUST NOT THERE.

02:59:52 >>Joe Goodrich: I RESPECT THAT AND UNDERSTAND THAT.  
02:59:54 I'LL SAY THIS, YOU'VE GOT AN IMPORTANT TIMELINE THAT YOU'RE  
02:59:57 GOING THROUGH.  
02:59:57 YOU'RE ABOUT READY TO GET A GOLF COURSE UNDER CONSTRUCTION  
03:00:00 AND OPEN IN LESS THAN 12 MONTHS.  
03:00:03 IF YOU GO THROUGH A NEW RFP PROCESS, WHICH YOU CAN DO,  
03:00:06 YOU'LL HAVE 45 DAYS JUST TO GET -- WHEN WE LOOK AT RFP  
03:00:10 PROCESSES, IT'S TYPICALLY 90 DAYS BEFORE YOU EVEN GET TO A  
03:00:14 SELECTION.  
03:00:14 YOU'RE GOING TO GET TOO FAR DOWN THE ROAD.  
03:00:17 IF THAT'S WHAT YOU WANT TO DO, THAT'S FINE.  
03:00:20 I'M WILLING TO GO THROUGH ANY PROCESS, HEY, HERE ARE OUR  
03:00:24 MERITS, AND FINE WITH THAT.  
03:00:28 >>Mayor Arroyo: THANK YOU.  
03:00:29 WE HAVE TO CONTINUE TO THE NEXT COMMISSIONER.  
03:00:32 COMMISSIONER AHEARN-KOCH.  
03:00:34 >>Jen Ahearn-Koch: THANK YOU.  
03:00:36 JUST FOR THE RECORD, I WANT TO SAY I DON'T WANT TO TAKE PART  
03:00:41 IN THAT COMMITTEE SELECTION PROCESS.  
03:00:43 I THINK THE INTEGRITY OF OUR ITN PROCESS, THE INFORMATION WE  
03:00:47 WERE GIVEN OF WHAT WENT OUT.  
03:00:49 THE INFORMATION OF WHAT WE WERE GIVEN ABOUT WHAT CAME BACK,  
03:00:52 THE INFORMATION WE WERE GIVEN ABOUT THE QUESTIONS THEY HAD,  
03:00:56 HOW THEY WERE ANSWERED, THE DOCUMENTS THEY WERE SUPPLIED  
03:00:58 WITH, THERE'S AN INCREDIBLE AMOUNT OF INTEGRITY IN OUR

03:01:01 PROCESS AND I DON'T WANT TO UNDERMINE THAT IN ANY WAY, SHAPE  
03:01:05 OR FORM, NOR DO I WANT TO DISRESPECT THE COMMITTEE THAT  
03:01:08 SIFTED THROUGH ALL OF THIS STUFF AND VERY RESPECTFULLY AND  
03:01:13 PROFESSIONALLY SELECTED A COMPANY.  
03:01:16 NOW, WE HAVEN'T AGREED YET.  
03:01:19 WE ARE AT THE NEXT STEP POTENTIALLY TO SAY, NOW LET'S SHOW  
03:01:22 US WHAT YOU REALLY MEAN.  
03:01:24 LET'S GET SOME REAL NUMBERS.  
03:01:26 LET'S GET SOME REAL DEFINITIONS OF WHAT'S GOING ON.  
03:01:29 THEY HAVE GIVEN US THEIR BACKGROUND.  
03:01:30 THEY HAVE GIVEN US REFERENCES.  
03:01:32 THEY HAVE GIVEN US NUMEROUS CASE STUDIES.  
03:01:35 THEY HAVE GIVEN US THEIR EXPERIENCE WITH MUNICIPALITIES,  
03:01:37 WITH PRESERVES.

03:01:39 I THINK IT IS A DANGEROUS PRECEDENT TO START SECOND-GUESSING  
03:01:46 OUR ITN PROCESS AND THE INTEGRITY OF IT.  
03:01:49 OUR SELECTION OF A COMMITTEE WHO PUT THEIR TIME IN TO SELECT  
03:01:53 THIS AND RECOMMEND TO CONTINUE ON NEGOTIATIONS WITH THIS  
03:01:56 COMPANY, I THINK IT'S A VERY DANGEROUS PRECEDENT TO SET AND  
03:02:03 I DON'T WANT TO APPEAR AS A COMMISSIONER PICKING  
03:02:05 CONTRACTORS.  
03:02:06 I THINK THAT IS A LINE THAT WE SHOULD NOT BE CROSSING.  
03:02:09 I NEVER EXPERIENCED US REALLY CROSSING THAT AND I DON'T WANT  
03:02:13 TO DO THAT.  
03:02:14 IT LOOKS LIKE SOMETHING I DO NOT WANT THIS COMMISSION TO  
  
03:02:20 LOOK LIKE, FRANKLY.  
03:02:21 WE WENT THROUGH THE PROCESS.  
03:02:23 THERE WERE SUBMITTALS.  
03:02:25 WE HAD A COMMITTEE PICK AND MAKE A RECOMMENDATION TO US AND  
03:02:28 NOW WE'RE POTENTIALLY AT THE NEXT STEP.  
03:02:29 BECAUSE YOU DON'T KNOW ENOUGH, I DON'T KNOW WHY, THERE'S  
03:02:34 PLENTY OF INFORMATION IN HERE.  
03:02:35 AND FOR ME, THIS FIREWALL SHOULD EXIST.  
03:02:42 I'M HAPPY THAT MR. FERNANDEZ AND HIS GROUP DID THIS JOB.  
03:02:45 I DON'T WANT TO DO THAT JOB.  
03:02:47 I DON'T THINK THAT WE SHOULD BE DOING THAT JOB.  
03:02:49 I THINK IT'S A DANGEROUS THING FOR US TO BE DOING THAT JOB.  
03:02:52 I'M TAKING THE CAUTIONS FROM THE ATTORNEY AND FROM MR.  
03:02:56 KAVANAGH HERE AND FROM THE CITY MANAGER.  
03:02:58 SO I DO NOT -- I WANT TO MAKE IT CRYSTAL CLEAR, DO NOT WANT  
03:03:02 TO PARTICIPATE IN THAT PROCESS.  
03:03:04 I DO NOT THINK WE SHOULD.  
03:03:05 I DON'T THINK WE SHOULD SECOND-GUESS THIS.  
03:03:07 I DON'T THINK WE SHOULD DELAY THIS NOT ONE MINUTE MORE.  
03:03:10 WE TOOK A VOTE A YEAR AGO THAT DELAYED IT A YEAR.  
03:03:14 THAT VOTE COST US \$730,000.  
03:03:20 THE COST TO REDO THE COURSE IS \$730,000 HIGHER THAN IT WAS A  
03:03:23 YEAR AGO BECAUSE WE SECOND-GUESSED A PREVIOUS COMMISSION'S  
03:03:26 DECISION.  
03:03:27 I THINK WE STARTED OUT STRONG.  
  
03:03:28 I THINK THAT WE BELIEVE IN THIS PROJECT.  
03:03:30 I THINK WE BELIEVE THAT BOBBY JONES IS THE BEST STEP THAT WE  
03:03:33 SHOULD BE TAKING FOR THE COMMUNITY AND FOR THE REGION.  
03:03:39 I AM NOT AT ALL IN FAVOR OF DELAYING THIS ANYMORE.  
03:03:42 I DO NOT WANT TO SECOND-GUESS THIS.  
03:03:44 I WILL ABSOLUTELY NOT SUPPORT SOMETHING LIKE THAT, AND I'M  
03:03:46 READY TO MAKE A MOTION WHEN THAT TIME HAS COME.  
03:03:57 >>Mayor Arroyo: COMMISSIONER ALPERT.  
03:03:59 >>Liz Alpert: I COULD NOT AGREE WITH COMMISSIONER  
03:04:03 AHEARN-KOCH MORE.  
03:04:05 WE HAVE NEVER BEEN THE RFP COMMITTEE.  
03:04:08 WE HAVE STAFF AND COMMITTEES TO SIT AND GO THROUGH ALL THE  
03:04:11 DETAIL.  
03:04:11 I THINK IT IS A DANGEROUS PRECEDENT TO BE SETTING, AND I  
03:04:18 DON'T THINK WE WANT TO BE SITTING HERE SCORING DIFFERENT  
03:04:21 COMPANIES THE WAY THAT THEY DO.

03:04:22 WE HAVE A VERY THOROUGH PROCESS WITH VERY TALENTED STAFF WHO  
03:04:32 KNOW WHAT THEY ARE DOING IN TERMS OF MOVING THAT THROUGH.  
03:04:36 AND SO I AM ABSOLUTELY AGAINST THAT.  
03:04:40 I DO THINK THEY SUPPLIED US WITH ENOUGH INFORMATION, AND I  
03:04:45 FEEL COMFORTABLE MOVING FORWARD TO THE NEXT STEP WITH THIS  
03:04:49 GROUP AND NOT DELAYING IT -- NOT DELAYING THIS ANY FURTHER  
03:04:52 AND NOT STARTING TO GO DOWN THAT PATH OF BEING THE PEOPLE  
03:04:59 WHO ARE ACTUALLY NEGOTIATING AND SCORING AND DOING ALL OF  
03:05:03 THOSE THINGS.

03:05:10 COMMISSIONER BRODY, YOU WERE ON A COMMITTEE THAT DID THAT.  
03:05:11 THAT WASN'T THE WHOLE COMMISSION.  
03:05:13 THAT'S WHAT THIS COMMITTEE DID IS JUST WHAT YOU DID.  
03:05:16 AND WE DON'T WANT TO BE STARTING TO DO THAT HERE AT THE  
03:05:19 COMMISSION TABLE.  
03:05:20 SO I'M TOTALLY AGAINST IT, TOO.  
03:05:24 >>Mayor Arroyo: VICE MAYOR BATTIE.  
03:05:29 >>Vice-Mayor Battie: I HEAR WHAT EVERYBODY IS SAYING.  
03:05:32 TAKE IT ALL INTO CONSIDERATION.  
03:05:33 ASKED CITY MANAGER BROWN IN OUR MEETING WHEN WE SAT DOWN  
03:05:42 WITH MRS. STRICKLAND, MR. ROBINSON, STEVIE MONTES AND SUCH.  
03:05:54 AND I ASKED MR. MANDELL AS WELL IN TERMS OF WHAT DID HE  
03:05:58 THINK IN HIS EXPERIENCE IN DEALING WITH MUNICIPAL GOLF  
03:06:02 COURSES IN TERMS OF THE MANAGEMENT AND WHAT WAS THE BEST  
03:06:10 FIT.  
03:06:11 CAN YOU TELL ME WHAT WE SPOKE OF?  
03:06:14 >>Marlon Brown: SURE.  
03:06:15 AGAIN, IN OUR ONE-ON-ONES, THE COMMISSIONER ASKED WHAT WAS  
03:06:19 THE BEST COURSE OF ACTION.  
03:06:20 MR. MANDELL DID STATE THAT HE FELT THAT INDIGO WAS A  
03:06:26 REPUTABLE AND CREDIBLE MANAGEMENT COMPANY THAT CAN DO THIS.  
03:06:30 THEIR REPUTATION THROUGHOUT THE NATION IS WELL KNOWN AND  
03:06:34 BELIEVES THAT THEY CAN DO A GOOD JOB OF MANAGING THIS  
03:06:37 COURSE.  
03:06:37 HE ALSO MENTIONED THAT HE BELIEVED THAT IF THE COMMISSION SO

03:06:41 DECIDED THAT STAFF CAN DO IT AS WELL.  
03:06:44 SO HE GAVE TWO OPTIONS TO THE COMMISSION.  
03:06:48 EITHER STAFF RUNS IT OR THAT HE BELIEVES THAT INDIGO CAN RUN  
03:06:52 IT.  
03:06:53 >>Vice-Mayor Battie: YOU WERE THERE, MS. MARTIN, AS WELL,  
03:06:59 THAT HE FELT IN HIS EXPERIENCE THAT HE SAW THAT IT WAS A  
03:07:05 BETTER FIT FOR THE CITY TO RUN THE MUNICIPAL COURSES OR  
03:07:10 WHAT?  
03:07:13 >>Susan Martin: HE DID SAY THAT IN HIS EXPERIENCE.  
03:07:16 >>Vice-Mayor Battie: OKAY.  
03:07:17 YET AT THE SAME TIME, SHOULD WE GO THAT ROUTE, AGAIN, WE  
03:07:24 DON'T WANT TO BE BEATING UP OUR STAFF WHEN THINGS DON'T GO  
03:07:30 THE WAY THAT WE WANT THEM TO OR WHATEVER.  
03:07:34 NOW, IN TERMS OF THE SELECTION PROCESS OF THINGS AND SO ON,  
03:07:39 A LOT OF TIMES, YOU KNOW, I DO HAVE CONCERNS AND QUESTIONS  
03:07:46 BECAUSE LET'S BE HONEST, ASK THE CITY MANAGER, IN TERMS OF  
03:07:52 CONTRACTS IN THIS CITY, HOW MANY MINORITY CONTRACTS HAVE WE  
03:07:57 HAD IN THE PAST, SAY, TEN YEARS?

03:08:01 JUST MINORITY CONTRACTS OR WHATEVER?  
03:08:06 >>Marlon Brown: I'LL HAVE TO ASK THE PROCUREMENT DIVISION  
03:08:09 HOW MANY THEY'VE HAD.  
03:08:10 WE HAVE THOUSANDS AND THOUSANDS.  
03:08:11 I DON'T KNOW IF WE HAVE THAT NUMBER OFF HAND.  
03:08:14 HAVE TO GET THAT INFORMATION.  
03:08:17 >>Vice-Mayor Battie: WHEN WE START TALKING ABOUT HAVING SOME  
  
03:08:20 SORT OF SAY IN WHAT THESE CONTRACTS ARE, WHO GETS THEM AND  
03:08:29 HOW THEY ARE SELECTED OR WHATEVER, A LOT OF TIMES WE'RE NOT  
03:08:32 INVOLVED IN THAT PROCESS, YEAH, THOSE WEIGH ON US -- THEY  
03:08:41 WEIGH ON ME, OR WHAT HAVE YOU.  
03:08:44 I WANT TO SEE MORE PEOPLE INVOLVED IN WHAT'S GOING ON IN  
03:08:47 THIS CITY AND IT BE REPRESENTATIVE OF OUR BODY THAT PRETTY  
03:08:55 MUCH RUNS THE CITY.  
03:08:56 AS I SAID, I THINK WE'RE EXTREMELY DIVERSE HERE FROM  
03:09:02 CAUCASIAN, MALE DEPUTY CITY MANAGER TO CAUCASIAN MALE CITY  
03:09:08 ATTORNEY TO DOMINICAN MAYOR, AFRICAN AMERICAN VICE MAYOR.  
03:09:17 PUERTO RICAN CHIEF OF POLICE OR WHAT HAVE YOU.  
03:09:21 I WANT TO SEE MORE MINORITY CONTRACTS BE HANDED OUT AND BE  
03:09:29 GIVEN THE SAME OPPORTUNITIES AS EVERYONE ELSE.  
03:09:34 I HEAR WHAT WE'RE SAYING IN TERMS OF THE ITN PROCESS AND  
03:09:41 MAYBE THE COMMISSION NOT BEING SORT OF THE SAY IN THAT AND  
03:09:46 SELECTING THE WHATEVER.  
03:09:47 WE DO HAVE TO DO SOMETHING ALONG THOSE LINES.  
03:09:52 AND BEING MORE -- I'M NOT SAYING THAT WE'RE NOT INCLUSIVE,  
03:09:57 BUT I DO WANT PEOPLE TO SORT OF TAKE THAT INTO  
03:10:00 CONSIDERATION.  
03:10:01 LIKE I SAID, I DON'T WANT TO TAKE ANYTHING AWAY FROM MR.  
03:10:08 FERNANDEZ AND THE COMMITTEE THAT WENT THROUGH THIS PROCESS  
03:10:11 IN VETTING YOU ALL.  
03:10:15 AGAIN, YOU SAY THAT THE CITY WOULD BE JUST AS CAPABLE OF  
03:10:25 DOING THIS AS INDIGO, BUT, AGAIN, DO WE WANT TO BE IN THE  
  
03:10:32 BUSINESS OF RUNNING GOLF COURSES?  
03:10:34 LIKE I SAID, I'M NOT DONALD ROSS.  
03:10:40 DAMN SURE DON'T LOOK LIKE DIANA ROSS.  
03:10:43 I SORT OF THROW IT TO YOU ALL AND I TRUST THAT.  
03:10:57 >>Mayor Arroyo: THANK YOU ALL FOR BEING HERE TODAY.  
03:10:59 THANK YOU, MR. FERNANDEZ AND THE COMMITTEE.  
03:11:00 YOU DID A LOT OF WORK.  
03:11:02 FINAL COMMENTS, I'LL SAY 30 SECONDS, THE COUNTY DOES THIS  
03:11:05 FREQUENTLY.  
03:11:05 THEY REBID THINGS OUT.  
03:11:07 THEY SERVE AS A SELECTION COMMITTEE.  
03:11:09 I DON'T THINK IT IS -- I THINK IT IS THE OWNERSHIP THAT WE  
03:11:13 TAKE AND KNOWING THIS IS A VERY, VERY IMPORTANT DECISION.  
03:11:18 IF THERE EVER WAS A TIME TO DO THIS, IT IS NOW.  
03:11:20 MAY I HAVE A MOTION TO ISSUE A REQUEST FOR PROPOSAL WHERE  
03:11:24 THE COMMISSION WILL SERVE AS SELECTION COMMITTEE?  
03:11:26 >>Marlon Brown: MR. FOURNIER --  
03:11:28 >>Robert Fournier: I DID WANT TO ASK A QUESTION MAYBE OF THE  
03:11:30 CITY MANAGER OR STAFF.  
03:11:31 IF THIS WAS IN THE PACKAGE, I APOLOGIZE, BECAUSE IT WASN'T

03:11:34 CLEAR TO ME.

03:11:35 ASSUMING THAT THE STAFF RECOMMENDATION WAS FOLLOWED, HOW

03:11:40 LONG WAS IT ENVISIONED OR WAS IT BEFORE -- THIS WOULD COME

03:11:44 BACK WITH A CONTRACT AND I THINK, SECONDARILY, THE DOCUMENTS

03:11:48 IN THE PACKAGE WAS TERMED A TERM SHEET, BUT I GATHER THERE

03:11:53 WILL BE DEVIATION FROM THAT TERM SHEET.

03:11:56 I JUST WONDERED IF IT WOULD BE A SOLUTION TO COME BACK WITH

03:12:01 A DEFINITIVE TERM SHEET SO THAT THE COMMISSION COULD SEE

03:12:04 WHAT THE ACTUAL PROPOSAL WAS IF IT DIDN'T TAKE TOO LONG.

03:12:10 >>Marlon Brown: THAT IS AN OPTION THAT WE CAN COME BACK WITH

03:12:12 A MORE DETAILED TERM SHEET BASED ON THE COMMENTS WE HEARD

03:12:17 TODAY AND BRING THAT BACK TO THE COMMISSION IN MAYBE 30 DAYS

03:12:21 FROM NOW.

03:12:23 >>Mayor Arroyo: COMMISSIONERS?

03:12:24 >>Jen Ahearn-Koch: MR. MAYOR, POINT OF ORDER.

03:12:27 I DID ASK TO MAKE A MOTION.

03:12:29 >>Mayor Arroyo: I DID ASK FOR A MOTION.

03:12:31 MAY I HAVE A MOTION TO ISSUE A REQUEST FOR PROPOSAL WHERE

03:12:34 THE COMMISSION WILL SERVE AS THE SELECTION COMMITTEE?

03:12:36 >>Jen Ahearn-Koch: MY MOTION WAS GOING TO BE A VERY

03:12:38 DIFFERENT ONE.

03:12:39 >>Mayor Arroyo: COMMISSIONER BRODY HAS MADE A MOTION.

03:12:42 IS THERE A SECOND?

03:12:44 >>Jen Ahearn-Koch: MS. GRIGGS, CAN YOU SPEAK TO THAT,

03:12:45 PLEASE?

03:12:46 >>Shayla Griggs: SHE DID ASK FOR IT, SIR --

03:12:49 >>Mayor Arroyo: I KNOW, BUT I DON'T WANT TO HAVE A MOTION

03:12:52 THAT ULTIMATELY WE LISTEN TO FOR NO -- WHEN THE VOTES ARE

03:12:57 THERE -- IT SOUNDS LIKE A MAJORITY OF THE COMMISSION WOULD

03:13:00 LIKE TO REISSUE THIS.

03:13:02 >>Jen Ahearn-Koch: NO, NO.

03:13:02 >>Shayla Griggs: I CAN'T SPEAK FOR THAT.

03:13:05 >>Mayor Arroyo: JUST POINT OF ORDER, BY VIRTUE OF SAYING I

03:13:08 WANT TO MAKE A MOTION AT THE END DOES NOT MEAN THAT YOU

03:13:11 AUTOMATICALLY GET FIRST DIBS TO MAKE A MOTION.

03:13:14 OTHERWISE, I WILL BE SAYING THAT EVERY SINGLE TIME WE SPEAK.

03:13:20 >>Jen Ahearn-Koch: MR. MAYOR, I THINK IT IS PART OF THE

03:13:22 PROCEDURE THAT YOU ARE ALLOWED TO SAY YOU ARE READY TO MAKE

03:13:25 A MOTION.

03:13:26 FROM WHAT I KNOW AS BEING MAYOR, THE MAYOR IS ACTUALLY THE

03:13:29 LAST PERSON TO MAKE THE MOTION.

03:13:32 I WOULD ACTUALLY LIKE TO MAKE A MOTION.

03:13:35 >>Mayor Arroyo: YOU MAY BE AWARE OF THIS, BUT THE MAYOR DOES

03:13:38 NOT MAKE ANY MOTION.

03:13:39 THE MAYOR SERVES, FOR THE MOST PART, IF I WANTED TO MAKE A

03:13:42 MOTION, I WOULD HAVE TO PASS THE GAVEL TO MY RIGHT.

03:13:45 MY QUESTION IS, AND THIS MAY BE A QUESTION FOR MR. FOURNIER.

03:13:50 MR. FOURNIER, WHO TAKES PRIORITY?

03:13:52 WHEN SHE SAID -- WHEN COMMISSIONER AHEARN-KOCH SAID I'M

03:13:56 READY TO MAKE A MOTION, WE WEREN'T DONE WITH THE COMMENTS.

03:13:58 WE STILL HAD THREE MORE INDIVIDUALS COMMENTING.

03:14:01 >>Robert Fournier: I THINK IT'S A RULES QUESTION.

03:14:03 I'M NOT SURE I CAN ANSWER IT.  
03:14:05 >>Mayor Arroyo: IT'S NOT LIKE YOU CAN PRESERVE YOUR SPOT FOR  
03:14:08 THE END.

03:14:10 >>Jen Ahearn-Koch: IS THERE A PROBLEM WITH ME MAKING A  
03:14:12 MOTION?  
03:14:12 >>Mayor Arroyo: NO, THERE ISN'T.  
03:14:14 BUT I REALLY WANT TO GET THIS CORRECT BECAUSE IT SEEMS TO BE  
03:14:19 COMING UP FAIRLY FREQUENTLY.  
03:14:20 IT'S AN ISSUE.  
03:14:22 DO WE HAVE AN ANSWER FOR THAT?  
03:14:23 >>Shayla Griggs: I DON'T KNOW THAT WE NECESSARILY ADDRESS IT  
03:14:26 IN OUR RULES OF PROCEDURE, PER SE, BUT IT'S ALSO A COURTESY  
03:14:30 THING.  
03:14:31 I CAN'T FORCE YOU ALL TO DO ANYTHING.  
03:14:35 IT'S REALLY UP TO YOU.  
03:14:37 SHE DID ASK FOR THAT.  
03:14:38 THAT'S ALL I CAN REALLY SAY.  
03:14:39 THE REST IS UP TO YOU ALL.  
03:14:41 >>Liz Alpert: WHAT ABOUT ROBERT'S RULES?  
03:14:43 IS THAT ADDRESSED ANYWHERE?  
03:14:46 >>Shayla Griggs: I WOULD HAVE TO LOOK THAT UP TO VERIFY  
03:14:48 THIS.  
03:14:48 THIS REALLY DOESN'T HAPPEN ALL THAT OFTEN.  
03:14:54 >>Hagen Brody: I MOVE TO MAKE THAT MOTION.  
03:14:56 SO THERE IS A MOTION ON THE TABLE.  
03:15:00 AND THE CHAIR HAS THE DISCRETION TO RECOGNIZE WHOEVER THEY  
03:15:05 WANT FOR THE MOTION.  
03:15:06 IT SHOULD NEVER -- IT SHOULDN'T BE JUST A RACE TO SAY, I  
  
03:15:11 WANT TO MAKE A MOTION, I WANT TO MAKE A MOTION.  
03:15:13 THAT'S NOT GOING TO WORK CLEARLY.  
03:15:14 EVERYBODY NEEDS TO VOTE THE WAY THEY ARE GOING TO VOTE AND  
03:15:16 IT SHOULDN'T MATTER AT THE END OF THE DAY, BUT I WOULD LIKE  
03:15:19 TO SPEAK TO IT, ASSUMING IT GETS A SECOND.  
03:15:23 >>Mayor Arroyo: WAITING FOR A SECOND ON THAT.  
03:15:26 ALL RIGHT.  
03:15:28 THAT MOTION FAILS FOR LACK OF A SECOND.  
03:15:30 COMMISSIONER AHEARN-KOCH.  
03:15:31 >>Jen Ahearn-Koch: YES.  
03:15:32 I WOULD LIKE TO MAKE A MOTION TO AUTHORIZE THE STAFF TO  
03:15:35 CONTINUE NEGOTIATIONS WITH INDIGO GOLF PARTNERS AND TO COME  
03:15:39 BACK WITH A TERM SHEET.  
03:15:41 >>Mayor Arroyo: IS THERE A SECOND?  
03:15:42 >>Liz Alpert: I'LL SECOND IT.  
03:15:44 >>Mayor Arroyo: MOTION MADE BY COMMISSIONER AHEARN-KOCH.  
03:15:46 SECONDED BY COMMISSIONER ALPERT.  
03:15:47 ANY FURTHER DISCUSSION?  
03:15:48 >>Jen Ahearn-Koch: I JUST WANT TO SAY HOW IMPORTANT IT IS  
03:15:51 THAT WE KEEP GOING FORWARD WITH WHAT WE'RE DOING.  
03:15:54 I DON'T WANT TO DELAY THIS ANY MORE.  
03:15:56 THIS IS THE NEXT STEP.  
03:15:59 WE HAVE TALKED ABOUT HOW WE WANT TO GET STARTED AND BE  
03:16:03 POTENTIALLY OPENING 18 HOLES IN NOVEMBER.

03:16:06 THAT'S NOT GOING TO HAPPEN IF WE KEEP PAUSING.

03:16:08 THE WILL OF THE CITIZENS.

03:16:10 THEY HAVE COME DOWN THIS MORNING.

03:16:12 THEY SPOKE.

03:16:12 THEY WANT US TO GO FORWARD WITH THIS PROJECT, AND THIS IS

03:16:15 YET AGAIN ONE OF THOSE STEPS THAT WE HAVE TO TAKE.

03:16:18 THIS IS NOT AGREEING TO HIRE INDIGO GOLF.

03:16:23 IT'S ACTUALLY JUST GETTING THE TERMS SO WE CAN COMPARE AND

03:16:26 FIGURE OUT EXACTLY WHAT THEY ARE GOING TO BE DOING AND HOW

03:16:28 MUCH IT'S GOING TO COST.

03:16:30 IT'S THE NEXT STEP.

03:16:31 IT'S NOT AGREEING TO ANYTHING.

03:16:33 SO I WOULD REALLY ASK YOU TO SUPPORT CONTINUING FORWARD WITH

03:16:37 THE PROCESS THAT WE'VE STARTED, THAT WE STARTED SINCE 9:00

03:16:40 THIS MORNING AND THE PROCESS FROM THE COMMUNITY WHO HAS COME

03:16:44 FORWARD AND SAID THEY WANT US TO KEEP GOING WITH THIS.

03:16:49 AGAIN, IT DOESN'T PRECLUDE THE CITY FROM POTENTIALLY DOING

03:16:53 IT OURSELVES.

03:16:53 IT'S JUST NOW WE'LL HAVE ACTUAL TERMS.

03:16:57 WE'LL SEE WHAT IT COSTS AND SEE WHAT THE JOB IS THAT THEY

03:17:00 ARE GOING TO DO.

03:17:00 I THINK IT'S AN IMPORTANT NEXT STEP.

03:17:03 AND COMMISSIONER BRODY, TO YOUR POINT, WE WILL HAVE MORE

03:17:06 INFORMATION BY THAT TIME.

03:17:07 WE CAN STILL SAY NO TO THAT WHEN IT COMES BACK.

03:17:11 >>Mayor Arroyo: COMMISSIONER ALPERT.

03:17:12 >>Liz Alpert: I'M JUST GOING TO DITTO WHAT COMMISSIONER

03:17:15 AHEARN-KOCH SAID AND AGAIN REITERATE.

03:17:19 I DON'T THINK WE WANT TO START OPENING IT UP TO THE

03:17:21 COMMISSION BEING THE COMMITTEE.

03:17:22 I THINK THE COMMITTEE DID A GOOD JOB OF WORKING THROUGH

03:17:26 THIS, AND I WAS FOR STAFF DOING IT AND AFTER READING THROUGH

03:17:33 WHAT WAS PRESENTED, I FELT MUCH MORE COMFORTABLE, TRUTHFULLY

03:17:38 TO HAVE A MANAGEMENT COMPANY.

03:17:39 AND THEY SOUNDED LIKE THEY KNEW WHAT THEY WERE DOING.

03:17:43 I WANT TO MOVE FORWARD.

03:17:44 >>Mayor Arroyo: COMMISSIONER BRODY.

03:17:45 >>Hagen Brody: I THINK IT'S BEEN A LOT OF HYPERBOLE THROWN

03:17:50 AROUND IN THIS CONVERSATION.

03:17:51 THIS IS NOT SOMETHING THAT'S OUT OF, YOU KNOW -- THAT'S

03:17:56 UNHEARD OF.

03:17:58 THE CITY ATTORNEY HIMSELF SAID IT'S BEEN DONE BEFORE IN THE

03:18:02 PAST.

03:18:02 OBVIOUSLY WE WOULDN'T DO IT ON EVERY LITTLE NICKEL AND DIME

03:18:05 WE HAD TO PAY FOR.

03:18:07 THIS IS ONE OF THE BIGGEST PURCHASES THAT WE'VE MADE IN A

03:18:09 LONG, LONG TIME.

03:18:11 WE DIDN'T EVEN GET TO A POINT THE SELECTION COMMITTEE, NOT

03:18:18 THAT THERE WAS ANYTHING WRONG WITH IT, BUT, YOU KNOW, I

03:18:22 THINK IT WOULD BENEFIT US TO -- AND MAKE US FEEL A LOT MORE

03:18:28 COMFORTABLE WITH WHO WE ULTIMATELY SELECT TO GO THROUGH THAT

03:18:31 INTERVIEW PROCESS.  
03:18:32 THAT'S SIMPLY WHAT IT IS.  
03:18:33 A COUPLE OF THINGS TO CORRECT THE RECORD, THIS WILL NOT IN  
03:18:36 ANY WAY ENDANGER THE TIMELINE OF THE GOLF COURSE OPENING.  
03:18:40 THIS CAN BE DONE WITHIN TWO MONTHS.  
03:18:42 WE'RE TALKING ABOUT NOVEMBER FOR THE COURSE OPENING.  
03:18:48 WE HAVE PLENTY OF TIME TO GO THROUGH THAT PROCESS, WHICH,  
03:18:51 LIKE I SAID, HAPPENS ALL THE TIME.  
03:18:53 TO COMPLETELY PASS THE BUCK TO OTHERS I THINK IS  
03:18:57 IRRESPONSIBLE.  
03:18:58 I REALLY DO, FOR THIS KIND OF MONEY, I'M JUST KIND OF  
03:19:03 SHOCKED THAT IT WOULD BE JUST SO FLIPPANTLY STATED THAT WE  
03:19:06 SHOULDN'T BE IN THE BUSINESS OF INTERVIEWING THESE FOLKS AND  
03:19:10 MAKING THE ULTIMATE SAY ON WHO IS GOING TO MANAGE THIS  
03:19:14 COURSE.  
03:19:14 EITHER RUN IT WELL OR RUN IT POORLY.  
03:19:17 I THINK THAT IS SKIRTING OUR RESPONSIBILITY.  
03:19:24 I THINK GIVEN THE LEGITIMATE CONCERNS THAT THERE ARE ABOUT  
03:19:30 THIS COMPANY, NOT SAYING THAT THEY ARE THE WORST COMPANY OR  
03:19:35 THE BEST COMPANY, BUT THERE'S REASON TO QUESTION THEIR  
03:19:39 ABILITY TO MANAGE THIS COURSE, WHETHER YOU LOOK AT THE  
03:19:43 PUBLIC REVIEWS FROM THE COMPANY OF THE PAST OR YOU LOOK IN  
03:19:47 OUR OWN AREA AT COURSES THAT HAVE HIRED THIS COMPANY AND  
03:19:53 PARTED WAYS WITH THIS COMPANY.  
03:19:54 THAT DEMANDS A LOT MORE INVESTIGATION.

03:19:58 AND IT WILL BE ULTIMATELY LONGER IF WE GO DOWN THIS ROAD  
03:20:03 WITHOUT GOING THROUGH THAT PROCESS UP FRONT AND THEN SAYING,  
03:20:06 YOU KNOW WHAT?  
03:20:07 THERE WERE SOME CONCERNS AND WE'RE 30 DAYS DOWN THE ROAD AND  
03:20:10 WE WANT TO REVISIT THIS AS OPPOSED TO JUST DOING IT NOW AND  
03:20:14 GETTING IT OUT OF THE WAY.  
03:20:15 THAT MAY END UP BACKING INTO THE TIMELINE, BUT THIS WILL  
03:20:21 NOT.  
03:20:21 I WHOLEHEARTEDLY AGREE; IT IS OUR RESPONSIBILITY TO BE  
03:20:27 INTIMATELY INVOLVED AND UNDERSTAND WHO WE'RE GOING TO HIRE  
03:20:32 TO MANAGE THIS VERY, VERY EXPENSIVE ASSET.  
03:20:36 I AM 100% FOR A PROFESSIONAL COMPANY MANAGING THE COURSE,  
03:20:42 BUT THERE IS JUST NO REASON WHY THE ELECTEDS SENT HERE FROM  
03:20:48 THE COMMUNITY SHOULDN'T BE INVOLVED IN THAT PROCESS, INSTEAD  
03:20:54 OF JUST HAVING ONE OPTION PRESENTED TO US AND WE'RE SUPPOSED  
03:20:56 TO KIND OF HOLD OUR NOSE, SWALLOW, AND HOPE IT WORKS OUT.  
03:21:02 IT WOULD BE, I THINK, BENEFICIAL NOT JUST FOR THE COURSE OF  
03:21:08 THE PROJECT BUT THE COMMISSION AND THE COMMUNITY TO HAVE A  
03:21:10 PUBLIC VETTING OF THE COMPANIES OF WHICH THERE ARE MANY THAT  
03:21:14 COULD RUN THIS COURSE.  
03:21:16 AND IF ULTIMATELY THAT'S INDIGO, THEN THAT'S INDIGO.  
03:21:20 WHEN YOU HAVE TWO LOCAL COMPANIES HIRE AND FIRE THEM OR PART  
03:21:24 WAYS WITH THEM, WHATEVER YOU WANT TO SAY, THAT'S A PROBLEM.  
03:21:29 LIKE I SAID, THE REVIEWS THAT I'VE SEEN ONLINE, THEY DON'T  
03:21:32 GIVE ME ANY MORE SECURITY THAN THAT, BUT HAVING THAT ISSUE

03:21:37 THERE, THAT JUST CAUSES ME CONCERN.  
03:21:39 I CAN'T SUPPORT THAT.

03:21:44 >>Mayor Arroyo: VICE MAYOR.  
03:21:48 >>Vice-Mayor Battie: I TOTALLY, AGAIN, TAKE INTO  
03:21:53 CONSIDERATION THE CONCERNS OF BOTH COMMISSIONER BRODY AND  
03:21:57 COMMISSIONER AHEARN-KOCH.  
03:22:06 THIS IS A TOUGH ONE, A TOUGH PILL TO SWALLOW JUST IN THE  
03:22:12 SENSE THAT WE DO WANT TO BE INVOLVED IN THE PROCESS OF THE  
03:22:17 SELECTIONS, ESPECIALLY SOMETHING THAT THIS MAGNITUDE, \$20  
03:22:22 MILLION OR MORE PRICE TAG THAT'S ATTACHED TO IT.  
03:22:29 HOW LONG DOES THIS KICK THIS DOWN THE ROAD?  
03:22:33 >>Robert Fournier: WELL, I THINK IT'S A SHORTER PERIOD IF  
03:22:36 IT'S TERM SHEET THAN COMING BACK WITH A CONTRACT.  
03:22:40 >>Marlon Brown: AS CURRENT PROCESS.  
03:22:42 ARE YOU TALKING ABOUT STARTING ALL OVER AGAIN OR THE PROCESS  
03:22:44 RIGHT NOW?  
03:22:45 >>Vice-Mayor Battie: NO.  
03:22:46 THE PROCESS RIGHT NOW.  
03:22:46 >>Marlon Brown: PROBABLY ABOUT 30 DAYS.  
03:22:53 >>Vice-Mayor Battie: ISN'T THAT WHAT YOU PROPOSED THERE,  
03:22:56 COMMISSIONER KOCH?  
03:22:58 >>Jen Ahearn-Koch: TO KEEP GOING WITH THIS.  
03:23:00 YES.  
03:23:00 IT WOULD TAKE 30 DAYS, INSTEAD OF STARTING AGAIN.  
03:23:13 >>Liz Alpert: I JUST WANT TO MAKE SURE HE UNDERSTANDS IT  
  
03:23:15 DOESN'T MEAN WE HAVE TO HIRE THAT COMPANY AND THAT 30 DAYS  
03:23:19 ALL THIS VETTING CAN BE DONE.  
03:23:21 >>Vice-Mayor Battie: EXACTLY.  
03:23:22 THAT'S MY UNDERSTANDING.  
03:23:28 >>Mayor Arroyo: I SAID EVERYTHING I'M GOING TO SAY.  
03:23:30 LET'S HAVE A VOTE.  
03:23:31 COMMISSIONERS, IS THAT YOUR VOTE?  
03:23:39 >> YES.  
03:23:39 >>Mayor Arroyo: IT PASSES 3-2.  
03:23:41 THANK YOU.  
03:23:43 MOVING ON TO ITEM 2.4, PROPOSED RESOLUTION NUMBER 22R-3071.  
03:23:55 DID YOU WANT TO READ THE TITLE, MS. GRIGGS?  
03:23:56 >>Shayla Griggs: YES, SIR.  
03:23:57 RESOLUTION NUMBER 22R-3071, A RESOLUTION OF THE CITY OF  
03:24:05 SARASOTA, FLORIDA, AMENDING AND SUPPLEMENTING RESOLUTION  
03:24:08 NUMBER 19R-2822 ADOPTED ON JULY 15, 2019, AUTHORIZING THE  
03:24:15 ISSUANCE OF NOT TO EXCEED 20 MILLION CITY OF SARASOTA,  
03:24:21 FLORIDA TAXABLE CAPITAL IMPROVEMENT REVENUE BOND, SERIES  
03:24:25 2022 (BOBBY JONES GOLF CLUB PROJECT) FOR THE PURPOSE OF  
03:24:30 FINANCING, REFINANCING AND/OR REIMBURSING THE COSTS OF THE  
03:24:35 ACQUISITION, CONSTRUCTION, RECONSTRUCTION, RENOVATION,  
03:24:37 EXPANSION, AND EQUIPPING OF THE BOBBY JONES GOLF CLUB  
03:24:40 LOCATED WITHIN THE CITY LIMITS OF THE CITY OF SARASOTA,  
03:24:45 FLORIDA; PROVIDING FOR CERTAIN DETAILS OF SUCH BOND; MAKING  
03:24:48 CERTAIN COVENANTS AND AGREEMENTS IN CONNECTION THEREWITH;  
  
03:24:51 PROVIDING FOR READING BY TITLE ONLY; AND PROVIDING FOR AN  
03:24:54 EFFECTIVE DATE.  
03:24:55 >>Mayor Arroyo: COMMISSIONERS, JUST IN THE INTEREST OF TIME,  
03:24:57 DO YOU WANT TO HAVE A PRESENTATION OR SKIP STRAIGHT TO

03:24:59 QUESTIONS ON THIS \$20 MILLION BOND?  
 03:25:02 DOES ANYONE WANT THE PRESENTATION?  
 03:25:07 IS THERE CONSENSUS TO WAIVE THE PRESENTATION?  
 03:25:09 >>Hagen Brody: YES.  
 03:25:10 >> YES.  
 03:25:11 >>Mayor Arroyo: THANK YOU, MS. STRICKLAND.  
 03:25:12 AND THEN QUESTIONS.  
 03:25:16 ANYBODY HAVE QUESTIONS?  
 03:25:17 NO.  
 03:25:22 OKAY.  
 03:25:22 MAY I HAVE A MOTION TO ADOPT RESOLUTION 22R-3071.  
 03:25:27 >>Hagen Brody: SO MOVED.  
 03:25:28 >>Mayor Arroyo: MOTION MADE BY COMMISSIONER BRODY.  
 03:25:31 IS THERE A SECOND?  
 03:25:32 SECOND BY COMMISSIONER AHEARN-KOCH.  
 03:25:34 ANY DISCUSSION, IF NONE, LET'S TAKE A VOTE.  
 03:25:38 >>Jen Ahearn-Koch: YES.  
 03:25:38 >>Liz Alpert: YES.  
 03:25:39 >>Mayor Arroyo: YES.  
 03:25:40 >>Vice-Mayor Battie: YES.  
 03:25:41 >>Hagen Brody: YES.  
  
 03:25:43 >>Mayor Arroyo: THANK YOU ALL.  
 03:25:44 MOVING ON TO 2.5, IT WILL BE THE CONVEYANCE REQUEST FROM  
 03:25:49 SARASOTA COUNTY FOR 12.07 ACRES LOCATED ON BOBBY JONES GOLF  
 03:25:53 COURSE FOR THE DEVELOPMENT OF A REGIONAL PLAYGROUND.  
 03:25:55 I'M GOING TO CALL UP MS. FREEMAN-MONTES.  
 03:26:05 I THINK SHE'S ONLINE.  
 03:26:08 ZOOMED IN.  
 03:26:09 COMMISSIONERS, AGAIN, IF WE WANTED TO SKIP TO THE QUESTIONS,  
 03:26:13 WE CAN DO THAT.  
 03:26:14 IF YOU WANTED A PRESENTATION, IF ANY ONE COMMISSIONER WANTS  
 03:26:17 A PRESENTATION, WE WILL HAVE IT.  
 03:26:19 NO.  
 03:26:20 WE'RE WAIVING PRESENTATION.  
 03:26:22 EXCELLENT.  
 03:26:23 LET'S GO TO THE QUESTIONS.  
 03:26:24 >>Marlon Brown: MR. ROBINSON WILL HANDLE THE QUESTIONS.  
 03:26:27 MS. FREEMAN-MONTES -- OH, THERE SHE IS.  
 03:26:31 SHE APPEARED.  
 03:26:33 >>Stevie Freeman-Montes: I APOLOGIZE.  
 03:26:35 CAN YOU ALL HEAR ME OKAY?  
 03:26:37 >> YES.  
 03:26:38 >>Marlon Brown: JUST ANY QUESTIONS THE COMMISSION MAY HAVE.  
 03:26:40 THERE'S NO NEED FOR A PRESENTATION.  
 03:26:42 >>Mayor Arroyo: COMMISSIONER AHEARN-KOCH.  
 03:26:43 >>Jen Ahearn-Koch: IN LISTENING TO THE PARKS AND REC MEETING  
  
 03:26:48 ABOUT THIS AND IN READING THROUGH THE MATERIALS AND IN MY  
 03:26:50 PREVIOUS DISCUSSIONS AS WELL, I SAW THAT THERE WAS  
 03:26:54 NEGOTIATING GOING BACK.  
 03:26:56 THE COUNTY DOES NOT WANT TO LEASE IT.  
 03:26:58 THEY WANT US TO CONVEY THE LAND, WHICH I THINK IS A MISTAKE.  
 03:27:01 I DON'T KNOW WHY THEY WOULDN'T JUST LEASE THE LAND.

03:27:06 I'M UNCOMFORTABLE WITH THE CONVEYANCE.  
03:27:08 WHEN THEY ASKED US TO CONSIDER NOT BEING A PART OF THE  
03:27:12 CONSERVATION AGREEMENT, DO WE HAVE THE ABILITY TO SAY THAT  
03:27:17 IS A DEAL BREAKER, THAT IT'S PART OF THE CONSERVATION  
03:27:21 AGREEMENT OR THERE'S NO CONVEYANCE AT ALL?  
03:27:26 >>Stevie Freeman-Montes: YES, COMMISSIONER AHEARN-KOCH, AND  
03:27:28 FOR THE RECORD, STEVIE FREEMAN-MONTES, GOVERNMENTAL  
03:27:30 RELATIONS MANAGER.  
03:27:31 YES, THEY DID RELAY TO US THAT THEIR FIRST PREFERENCE WOULD  
03:27:35 BE TO HAVE THE CONSERVATION EASEMENT NOT OVER THE 12.07  
03:27:40 ACRES.  
03:27:41 WE'VE ALREADY RELAYED TO THEM BECAUSE IT WAS PART OF THE  
03:27:44 ORIGINAL MOTION BACK IN MAY THAT THE COMMISSION PREFER THE  
03:27:47 CONSERVATION EASEMENT OVER THAT PROPERTY, THAT WAS IMPORTANT  
03:27:50 TO US AND WE FELT LIKE THAT WAS SOMEWHAT OF A DEAL-BREAKER,  
03:27:53 SO TO SPEAK.  
03:27:54 THAT WAS RELAYED AND THEY HAVE CONFIRMED WITH US THAT THEY  
03:27:56 WILL CONTINUE WORKING WITH US.  
03:27:58 ALTHOUGH IT'S NOT THEIR FIRST PREFERENCE THAT THEY WOULD  
  
03:28:01 CONTINUE WORKING WITH US.  
03:28:02 >>Jen Ahearn-Koch: THAT COULD BE BUILT IN THAT IT'S A DEAL  
03:28:06 BREAKER.  
03:28:07 IT MUST BE PART OF THE CONSERVATION AGREEMENT.  
03:28:09 >>Marlon Brown: AGAIN, COMMISSIONERS, IF THAT IS PART OF THE  
03:28:13 MOTION YOU MAKE THAT THE CONSERVATION EASEMENT IS PLACED ON  
03:28:16 THE 12.7 ACRES, YES, IT WOULD BE PART OF THE AGREEMENT.  
03:28:20 THIS IS SIMILAR TO A TERM SHEET.  
03:28:22 >>Jen Ahearn-Koch: THAT IS THE MOST IMPORTANT POINT FOR ME.  
03:28:25 THANK YOU, MS. FREEMAN-MONTES.  
03:28:27 >>Mayor Arroyo: COMMISSIONER ALPERT.  
03:28:31 >>Liz Alpert: I SAW THERE WERE PLAYGROUNDS ON THERE.  
03:28:33 I AGREE WITH COMMISSIONER AHEARN-KOCH.  
03:28:35 THOSE TWO THINGS WERE IMPORTANT TO ME THAT THE CONSERVATION  
03:28:39 EASEMENT WENT OVER IT.  
03:28:41 AND IF THEY DID USE IT FOR SOMETHING ELSE, THERE WAS A  
03:28:43 REVERTER CLAUSE.  
03:28:45 I ALSO SAW PICTURES OF KIDS ON A PLAYGROUND.  
03:28:50 I COULDN'T READ THE PLAN THAT WELL TO SEE.  
03:28:54 ARE THEY GOING TO HAVE AGE-SPECIFIC PLAYGROUNDS ON THERE FOR  
03:28:58 KIDS, DO WE KNOW?  
03:28:59 OR IS THAT TOO SOON IN THE PROCESS TO KNOW?  
03:29:05 >>Stevie Freeman-Montes: I WOULD SAY IT'S A LITTLE TOO SOON  
03:29:07 IN THE PROCESS.  
03:29:08 FROM MY UNDERSTANDING, THEY ARE LOOKING FOR THE DIRECTION  
  
03:29:10 FROM US ON A TERM SHEET SO THEY CAN INCLUDE THIS ACREAGE IN  
03:29:14 THEIR DESIGN PROCESS, AND THAT'S THE NEXT STEP WHERE THEY  
03:29:17 WOULD HAVE THAT LEVEL OF DETAIL.  
03:29:19 >>Liz Alpert: THANK YOU.  
03:29:20 >>Mayor Arroyo: COMMISSIONER BRODY.  
03:29:21 >>Hagen Brody: JUST THAT I JUST WANTED TO MAKE EVERYBODY  
03:29:24 CLEAR THAT THE PURPOSE OF THIS CONVEYANCE OF 12 ACRES IS TO  
03:29:30 PARTNER WITH THE COUNTY WHO WILL EVENTUALLY PAY FOR AND

03:29:34 DEVELOP A REGIONAL PLAYGROUND FOR THE SPACE.  
03:29:38 I THINK THAT'S AN IMPORTANT ADDITION TO THE OVERALL PROJECT  
03:29:43 AND THE OVERALL PUBLIC SPACE AND PUBLIC PARK.  
03:29:47 KEEPING WITH THAT VISION THAT THIS BE A PLACE FOR EVERYONE,  
03:29:52 I THINK THIS WOULD BE A GREAT ADDITION AND DRAW, AND I HAVE  
03:29:56 NO PROBLEM MAKING THAT CONVEYANCE, KNOWING THAT A  
03:30:02 CONSERVATION EASEMENT WILL LIKELY BE IN PLACE OVER IT, AND  
03:30:05 ALSO IT HAS A LEGALLY ENFORCEABLE REVERTER CLAUSE THAT IF  
03:30:09 THE PROPERTY IS USED FOR ANYTHING ELSE, THEN IT COMES BACK  
03:30:14 TO THE OWNERSHIP OF THE CITY.  
03:30:18 >>Mayor Arroyo: VICE MAYOR.  
03:30:19 >>Vice-Mayor Battie: COMMISSIONER BRODY JUST BASICALLY  
03:30:24 STATED WHAT I WAS GOING TO SAY IN TERMS OF BEING IN  
03:30:28 AGREEMENT WITH THE CONVEYANCE AND THE REVERTER CLAUSE.  
03:30:32 WE SPOKE ABOUT TEN YEARS OR SOMETHING.  
03:30:39 >>Marlon Brown: MS. FREEMAN-MONTES, THE VICE MAYOR IS ASKING  
03:30:44 ABOUT THE TEN-YEAR PERIOD.

03:30:45 >>Stevie Freeman-Montes: YES, THAT'S BEEN PART OF OUR  
03:30:48 NEGOTIATIONS WAS THAT THERE WOULD BE A REVERTER CLAUSE AND  
03:30:50 DEED RESTRICTIONS TIED TO HOW THE PROPERTY WOULD HAVE TO BE  
03:30:53 USED FOR A REGIONAL PLAYGROUND AND SUPPORTING RECREATIONAL  
03:30:56 AMENITIES.  
03:30:56 BUT ALSO THAT THE PLAYGROUND MUST START CONSTRUCTION WITHIN  
03:31:01 TEN YEARS OR IT COULD REVERT BACK TO THE CITY.  
03:31:04 THEY ANTICIPATE STARTING BEFORE THEN, BUT WITH THE  
03:31:06 PERMITTING AND SOME DUE DILIGENCE THAT GIVEN THAT IT'S BEEN  
03:31:10 A FORMER LANDFILL IN THAT AREA AND THAT SORT OF THING, THEY  
03:31:14 WANTED TO GIVE SOME WIGGLE ROOM THERE.  
03:31:18 WE DID NEGOTIATE TEN YEARS IF IT DIDN'T START CONSTRUCTION  
03:31:22 BEFORE THEN, THAT IT COULD REVERT BACK TO THE CITY.  
03:31:26 >>Vice-Mayor Battie: IS THAT LIKE A CONSIDERABLE LIKE --  
03:31:31 >>Marlon Brown: IF I MAY, MR. MAYOR.  
03:31:33 >>Mayor Arroyo: YES.  
03:31:34 >>Marlon Brown: AGAIN, REMEMBER THAT THE PRESENTATION THAT  
03:31:36 THE COUNTY MADE, THEY ARE TRYING TO DEVELOP THIS HUGE  
03:31:38 REGIONAL PARK.  
03:31:40 AGAIN, JUST IN TERMS OF THE FUNDING RESOURCES THAT THEY NEED  
03:31:44 TO DO EVERYTHING, THEY WANT TO GIVE THEMSELVES ENOUGH TIME,  
03:31:46 NOT MEANING IT WILL TAKE THEM TEN YEARS TO BUILD, JUST WANT  
03:31:50 THAT CUSHION IN THE EVENT SOMETHING JUST DOES NOT FALL IN  
03:31:55 PLACE.  
03:31:55 AND WE AS STAFF, WE'RE OKAY WITH THAT.

03:32:02 >>Mayor Arroyo: HAD I HAVE A COUPLE OF QUESTIONS -- NOT  
03:32:04 QUESTIONS.  
03:32:04 JUST COMMENTS.  
03:32:05 I'VE BEEN SPEAKING WITH OUR COUNTERPARTS OVER AT THE COUNTY.  
03:32:08 AND THEY ARE UNDER THE IMPRESSION THAT THIS WILL BE SUBJECT  
03:32:11 TO THE CONSERVATION EASEMENT AND THEY ARE KIND OF WORRIED OR  
03:32:14 ASKING WHY IS THIS TAKING SO LONG.  
03:32:17 WE SORT OF ARE KEPT -- THIS IS SORT OF HAPPENING BETWEEN OUR  
03:32:22 STAFFS, BUT WE HAVE SORT OF BEEN KEPT OUT OF THE LOOP IN  
03:32:25 THAT.

03:32:26 THEY ARE COMPLETELY FINE WITH IT BEING SUBJECT TO THE  
03:32:29 CONSERVATION EASEMENT AND HAVING A REVERTER CLAUSE.  
03:32:32 I WILL BE SUPPORTING THIS SUBJECT TO THE REVERTER CLAUSE AND  
03:32:38 CONSERVATION EASEMENT.  
03:32:39 >>Jen Ahearn-Koch: MS. FREEMAN-MONTES, IS THERE A REASON WHY  
03:32:43 THEY GAVE FOR NOT WANTING A LEASE AGREEMENT AND CONVEYANCE?  
03:32:48 CAN THEY STILL DO THE REGIONAL PARK THAT THEY WANT TO DO IF  
03:32:50 IT WERE A LEASE AGREEMENT?  
03:32:51 OR IS THERE SOME REASON WHY THEY SAID WE CAN'T DO IT BECAUSE  
03:32:55 OF X, Y AND Z?  
03:32:58 >>Stevie Freeman-Montes: I APOLOGIZE THEY COULDN'T BE HERE.  
03:33:00 MAYBE DEPUTY CITY MANAGER PAT ROBINSON HAS MORE RECOLLECTION  
03:33:03 ON THIS.  
03:33:03 BUT EARLY ON, WHEN WE DISCUSSED THAT PARTICULAR POINT, THERE  
03:33:07 WAS DESIRE DUE TO THE LEVEL OF INVESTMENT THAT THEY WERE  
  
03:33:10 GOING TO SPEND ON THE CAPITAL FOR THE PLAYGROUND ITSELF,  
03:33:14 THEIR PREFERENCE WAS FOR OWNERSHIP VERSUS A LEASE, BUT  
03:33:18 THAT'S THE LEVEL OF DETAIL I RECALL.  
03:33:21 >>Jen Ahearn-Koch: BUT THEY COULD STILL GO FORWARD WITH THE  
03:33:24 PLAYGROUND IF THERE WERE A LEASE AGREEMENT, CORRECT?  
03:33:28 >>Marlon Brown: NO, COMMISSIONER.  
03:33:29 THEY SAID UNDER NO CIRCUMSTANCES THAT THEY WOULD CONSIDER A  
03:33:31 LEASE, THAT IT WOULD HAVE TO BE A CONVEYANCE.  
03:33:34 IT'S A DEAL BREAKER IF IT'S A LEASE.  
03:33:36 >>Jen Ahearn-Koch: I JUST MEANT LIKE THERE'S NO LEGAL REASON  
03:33:39 OR NO BANK LOAN REASON OR NO OTHER REASON.  
03:33:42 THEY JUST SIMPLY WOULD RATHER HAVE.  
03:33:44 IT'S A PREFERENCE.  
03:33:45 >>Marlon Brown: CORRECT.  
03:33:46 >>Jen Ahearn-Koch: BUT NOTHING LEGALLY TYING THEIR HANDS OR  
03:33:50 NOTHING -- OKAY.  
03:33:51 THAT WAS MY QUESTION.  
03:33:53 THANK YOU.  
03:33:54 >>Mayor Arroyo: IF NO FURTHER COMMENCE, MAY I HAVE A MOTION  
03:33:56 TO DIRECT THE CITY MANAGER TO REQUEST SARASOTA COUNTY SUBMIT  
03:33:59 A CONVEYANCE AGREEMENT FOR CONSIDERATION FOR THE CITY  
03:34:02 COMMISSION BASED ON OUR DISCUSSIONS TODAY, WHICH INCLUDE  
03:34:05 REVERTER CLAUSE AND SUBJECT TO THE CONSERVATION AGREEMENT?  
03:34:09 A MOTION?  
03:34:11 >>Liz Alpert: SO MOVED.  
  
03:34:12 >>Mayor Arroyo: MOTION MADE BY COMMISSIONER ALPERT.  
03:34:14 SECONDED BY VICE MAYOR BATTIE.  
03:34:16 IF NO DISCUSSION, LET'S HAVE A VOTE.  
03:34:19 COMMISSIONERS, IS THAT YOUR VOTE?  
03:34:32 IT PASSES 4-1.  
03:34:33 MOVING ON TO AGENDA ITEM 2.6, WE'LL BE DISCUSSING A PROPOSED  
03:34:38 CONSERVATION EASEMENT BETWEEN THE CITY OF SARASOTA AND THE  
03:34:41 CONSERVATION FOUNDATION OF THE GULF COAST FOR THE 261-ACRE  
03:34:44 BOBBY JONES PROPERTY.  
03:34:45 COMMISSIONERS, ARE WE OKAY WITH WAIVING THIS PRESENTATION?  
03:34:48 >>Hagen Brody: NO.  
03:34:50 >>Mayor Arroyo: NO.

03:34:50 OKAY.  
03:34:51 LET'S -- LET ME CALL UPON OUR CITY ATTORNEY AND ASSISTANT  
03:34:55 CITY ATTORNEY TO GIVE THE PRESENTATION.  
03:34:56 >>Robert Fournier: THANK YOU, MAYOR.  
03:34:58 I WILL LEAD OFF WITH THIS AND I'LL KEEP MY REMARKS MAYBE  
03:35:02 BRIEFER THAN I HAD ORIGINALLY INTENDED IN VIEW OF THE  
03:35:04 LATENESS OF THE HOUR.  
03:35:06 THIS CONSERVATION IS PROPOSED TO BE GIVEN BY THE CITY OF  
03:35:09 SARASOTA, THE CONSERVATION FOUNDATION OF GULF COAST INC.  
03:35:12 CHRISTINE JOHNSON IS PRESENT TODAY REPRESENTING THE  
03:35:15 CONSERVATION FOUNDATION.  
03:35:17 AS YOU MENTIONED, ASSISTANT CITY ATTORNEY JOHN SHAMSEY IS  
03:35:19 ALSO PRESENT AND CAN ANSWER QUESTIONS.

03:35:23 I'M GOING TO START OFF SAYING A FEW THINGS ABOUT  
03:35:25 CONSERVATION EASEMENTS GENERALLY.  
03:35:28 THE EASEMENT IS A RECORDED TRANSFER OF AN INTEREST IN REAL  
03:35:31 PROPERTY TO A GRANTEE WHO IS QUALIFIED TO BE THE HOLDER OF  
03:35:35 THE EASEMENT AND THE GRANTOR BEING THE CITY RETAINS THE  
03:35:40 OWNERSHIP OF THE PROPERTY BUT THE OWNERSHIP IS SUBJECT TO  
03:35:42 THE TERMS OF THE EASEMENT.  
03:35:44 THE CONSERVATION EASEMENT IS A LEGALLY BINDING AGREEMENT  
03:35:47 THAT WILL PERMANENTLY LIMIT OR RESTRICT THE USE OF THE  
03:35:50 GRANTEE OWNER'S LAND AS DESCRIBED IN THE EASEMENT.  
03:35:53 AND THE PURPOSE OF THE SELF-IMPOSED RESTRICTIONS OR  
03:35:56 LIMITATIONS ON THE USE OF THE LAND IS TO CONSERVE AND  
03:36:00 PROTECT THE LAND AND ITS NATURAL RESOURCES FOR THE FUTURE.  
03:36:04 OFTEN, WHEN GRANTING A CONSERVATION EASEMENT, THE OWNER  
03:36:08 RETAINS THE RIGHT TO MAKE CERTAIN SPECIFIC USES OF THE LAND  
03:36:12 SUBSEQUENT TO THE GRANT OF THE EASEMENT, AND THESE ARE  
03:36:14 TYPICALLY USES THAT CAN OCCUR ON THE PROPERTY WITHOUT  
03:36:17 DIMINISHING OR REDUCING THE SO-CALLED CONSERVATION VALUES OF  
03:36:21 THE PROPERTY.  
03:36:22 THE CONSERVATION VALUES OF THE PROPERTY MIGHT INCLUDE SUCH  
03:36:26 THINGS AS OPEN SPACE, THE NATIVE PLANTS, NATIVE WILDLIFE,  
03:36:30 HABITAT FOR THE WILDLIFE AND OTHER NATURAL FEATURES.  
03:36:34 TYPICALLY, THE PRECISE CONSERVATION VALUES ON THE PROPERTY  
03:36:36 THAT ARE SUBJECT TO A CONSERVATION EASEMENT ARE DOCUMENTED  
03:36:41 ON WHAT IS CALLED A BASELINE DOCUMENTATION REPORT, AND THIS

03:36:45 REPORT IS TYPICALLY PREPARED JUST PRIOR TO THE GRANT OF THE  
03:36:49 CONSERVATION EASEMENT, AS ITS NAME WOULD SUGGEST, IT  
03:36:53 DESCRIBES THE BASELINE NATURAL CONDITIONS ON THE PROPERTY,  
03:36:56 THE TIME THE EASEMENT WAS GRANTED.  
03:37:00 TYPICALLY, ANY ACTION THAT MIGHT BE TAKEN BY AN OWNER THAT  
03:37:03 WOULD DIMINISH THE CONSERVATION VALUES AS DESCRIBED IN THAT  
03:37:06 BASELINE REPORT WOULD BE PROHIBITED BY THE CONSERVATION  
03:37:12 EASEMENT.  
03:37:13 I BELIEVE THAT MS. JOHNSON MAY WANT TO MAKE FURTHER REMARKS  
03:37:17 ABOUT THE BASELINE CONSERVATION REPORT AND THE STATUS  
03:37:21 REPORT.  
03:37:21 WE'VE RECENTLY BEEN PROVIDED WITH A DRAFT OF IT.  
03:37:24 I SHOULD ALSO MENTION THAT PER THE FLORIDA STATUTES AND AS  
03:37:28 REFLECTED IN THE PROPOSED EASEMENT, THE GRANTEE AS THE

03:37:31 HOLDER OF THE EASEMENT DOES HAVE THE RIGHT AND HAS TO BE  
03:37:34 ENTITLED TO ENTER ON THE PROPERTY AT REASONABLE TIMES IN A  
03:37:38 REASONABLE MANNER IN ORDER TO ENSURE COMPLIANCE WITH THE  
03:37:42 TERMS OF THE EASEMENT AND ENSURE THAT THE CONSERVATION  
03:37:45 VALUES AS DESCRIBED IN THE BASELINE DOCUMENTATION REPORT ARE  
03:37:50 BEING MAINTAINED.  
03:37:51 GENERALLY, OF COURSE, IT'S KNOWN THE PROPERTY WILL NOT  
03:37:54 REMAIN EXACTLY IN THE CONDITION THAT IT EXISTS TODAY BECAUSE  
03:37:57 BACK IN FEBRUARY OF 2020, THE COMMISSION DID APPROVE A PLAN  
03:38:01 FOR THE REDESIGN OF THE GOLF COURSE, THE RESTORATION OF  
03:38:04 WETLANDS AND NATURAL FEATURES, IMPROVED STORMWATER  
  
03:38:08 MANAGEMENT AND OPEN SPACE AND RECREATION AREA.  
03:38:10 THIS PLAN IS REFERRED TO IN THE CONSERVATION EASEMENT AS THE  
03:38:14 BOBBY JONES RESTORATION PLAN.  
03:38:16 AND IT IS IDENTIFIED IN THE EASEMENT AS THE THIRD  
03:38:19 ALTERNATIVE OR PLAN THREE, ALTERNATIVE THREE, OUT OF THE  
03:38:22 THREE ALTERNATIVE CONCEPTS THAT WERE PREPARED AND PRESENTED  
03:38:25 TO THE COMMISSION IN FEBRUARY OF 2020 BY KIMLEY-HORN.  
03:38:30 I ALSO NEED TO MENTION THAT AS PER THE CITY CHARTER  
03:38:34 AMENDMENT APPROVED BY THE VOTERS IN 2007, ANY AGREEMENT  
03:38:39 THAT'S ENTERED INTO BY THE CITY IN WHICH THE TERM OF THE  
03:38:42 AGREEMENT IS GREATER THAN TEN YEARS DOES REQUIRE A  
03:38:45 SUPERMAJORITY VOTE OF THE CITY COMMISSION IN ORDER TO BE  
03:38:48 APPROVED.  
03:38:49 SINCE THE CONSERVATION EASEMENT IS INTENDED TO EXIST IN  
03:38:52 PERPETUITY, THE SUPERMAJORITY VOTE OF THE COMMISSION FOR  
03:38:56 APPROVAL WILL APPLY.  
03:38:58 AND THERE'S JUST ONE OTHER THING THAT HAS BEEN BROUGHT TO MY  
03:39:03 ATTENTION THAT THERE WERE SOME -- VERY SMALL CHANGES THAT  
03:39:07 WERE REQUESTED TO THE EASEMENT BY THE CONSERVATION  
03:39:11 FOUNDATION THAT ARE NO PROBLEM, WE HAVE NO OBJECTION TO.  
03:39:15 YOU'LL NOTE THERE'S AN EXHIBIT B ATTACHED TO THE EASEMENT  
03:39:18 THAT STATES THAT IT'S A BRIEF HISTORY OF THE GOLF COURSE, OF  
03:39:21 THE HISTORIC GOLF COURSE.  
03:39:23 THE FOUNDATION PROPOSED TO TAKE THAT OUT AS AN EXHIBIT TO  
03:39:26 THE EASEMENT AND INCLUDE IT IN THE BASELINE DOCUMENTATION  
  
03:39:29 REPORT AS PART OF THE HISTORY AND TO SUBSTITUTE AS A NEW  
03:39:34 EXHIBIT B THE ACTUAL RESTORATION PLAN, WHICH DOES MAKE  
03:39:38 SENSE, BUT THAT IS JUST A CHANGE I DID WANT TO MENTION.  
03:39:41 AS I MENTIONED, ASSISTANT CITY ATTORNEY SHAMSEY IS HERE, AND  
03:39:44 HE WAS GOING TO JUST BRIEFLY COVER THE LIST OF THE USES OF  
03:39:49 THINGS THAT THE COMMISSION WANTED TO HEAR THAT WOULD BE  
03:39:52 PERMISSIBLE WITH THE EASEMENT ON THE PROPERTY AND THEN  
03:39:54 BRIEFLY JUST GO OVER THE HIGHLIGHTS OF PROHIBITED USES, IF  
03:39:59 THAT'S SOMETHING THAT THE COMMISSION WOULD LIKE TO HEAR OR  
03:40:03 ALTERNATIVELY JUST BE AVAILABLE FOR QUESTIONS.  
03:40:05 >>Mayor Arroyo: COMMISSIONER BRODY, WOULD YOU LIKE TO HEAR  
03:40:07 THOSE?  
03:40:08 COMMISSIONER BRODY?  
03:40:13 >>Hagen Brody: NO.  
03:40:14 I JUST HAD SOME QUESTIONS FOR --  
03:40:16 >>Robert Fournier: IF THE COMMISSION HAS NO QUESTIONS, I'M

03:40:19 THROUGH.  
03:40:22 >>Mayor Arroyo: DO YOU HAVE SOME QUESTIONS?  
03:40:24 >>Hagen Brody: YES.  
03:40:24 I DON'T KNOW IF IT WOULD BE PRUDENT OR NOT, THIS AND THE  
03:40:30 NEXT ONE ARE BOTH ON THE CONSERVATION EASEMENT, INVOLVE THE  
03:40:36 CONSERVATION FOUNDATION.  
03:40:37 WOULD IT BE PRUDENT TO COMBINE THESE TWO?  
03:40:39 >>Marlon Brown: I WOULD NOT COMBINE THEM.  
03:40:42 YOU'LL PROBABLY HAVE QUESTIONS ON BOTH BUT TAKE TWO SEPARATE  
  
03:40:45 MOTIONS.  
03:40:48 >>Hagen Brody: THIS IS A BIG COMMITMENT, OBVIOUSLY, FOR THE  
03:40:50 COMMUNITY AND YOUR FOUNDATION.  
03:40:53 ANYTHING YOU WANTED TO SAY BEFORE WE MAKE A MOTION AND VOTE?  
03:40:57 >> I APPRECIATE THE OPPORTUNITY TO SPEAK TO YOU TODAY.  
03:41:00 I ALSO APPRECIATE THE YEARS THAT THIS COMMISSION AND CITY  
03:41:04 STAFF HAVE GIVEN TO THIS DELIBERATION OF A CONSERVATION  
03:41:08 EASEMENT.  
03:41:08 YOU ARE ABSOLUTELY CORRECT; IT IS A BIG, BIG DEAL.  
03:41:12 >>Marlon Brown: INTRODUCE YOURSELF.  
03:41:14 >> I'M CHRISTINE JOHNSON, PRESIDENT OF CONSERVATION  
03:41:15 FOUNDATION OF THE GULF COAST.  
03:41:19 "PERPETUITY," AS THE AUDITORS ON MY BOARD REMIND ME ALL THE  
03:41:23 TIME, IS A VERY BIG WORD THAT MAKES THEM VERY NERVOUS.  
03:41:27 I'D ALSO LIKE TO RECOGNIZE -- MY BOARD CHAIR IS HERE WITH ME  
03:41:30 HERE TODAY, RHONDA DEEMS.  
03:41:32 I WANT TO RECOGNIZE THAT WE ARE REPRESENTED NOT ONLY BY  
03:41:34 MYSELF BUT AS WELL BY THE BOARD.  
03:41:36 WE APPRECIATE, LIKE I SAID BEFORE ON THE DELIBERATIONS, I  
03:41:40 BELIEVE WE'VE BEEN IN NEGOTIATIONS WITH THE CITY ON THIS  
03:41:43 ISSUE FOR ALMOST THREE YEARS.  
03:41:44 CONSERVATION FOUNDATION'S MISSION IS TO PERFECT THE LAND AND  
03:41:49 WATER OF SOUTHWEST FLORIDA FOR THE BENEFIT OF PEOPLE AND  
03:41:52 NATURE.  
03:41:53 AND I THINK THIS PROJECT IS EXACTLY THAT.  
  
03:41:55 THAT IS OUR MISSION.  
03:41:57 THE REASON WHY WE EXIST IS TO CONSERVE LAND FOR THE BENEFIT  
03:42:00 OF PEOPLE AND NATURE.  
03:42:02 AND BOBBY JONES GOLF CLUB DOES THAT.  
03:42:05 ESPECIALLY WITH THE FEES, THE THIRD PROJECT THAT YOU GUYS  
03:42:12 ARE TAKING UNDER CONSIDERATION.  
03:42:14 YOU'VE APPROVED MANY OF THE THINGS TODAY TO MOVE THAT  
03:42:16 PROJECT FORWARD IS, IN FACT, THE BENEFIT OF THE CITY AS WELL  
03:42:20 AS THE COUNTY AND THE REGION, BOTH NATURE AND PEOPLE.  
03:42:23 SO THANK YOU VERY MUCH.  
03:42:25 WE ALSO ARE READY TO STAND SHOULDER TO SHOULDER WITH THE  
03:42:30 CITY AND HELP FUND RAISE FOR THE SECOND PHASE OF THE PARK.  
03:42:34 I KNOW WE'LL TALK ABOUT THAT A LITTLE BIT MORE AS WELL.  
03:42:38 AND WE LOOK FORWARD TO BUILDING SOMETHING HERE THAT IS GOING  
03:42:41 TO LAST FOREVER THAT WILL DRAW TOURISM.  
03:42:45 THAT WILL DRAW PEOPLE, THAT WILL DRAW BUSINESSES, AND THAT  
03:42:49 WILL BE A DESTINATION, A PLACE WHERE PEOPLE CAN BE PROUD OF  
03:42:54 AS WELL AS A PLACE WHERE PEOPLE CAN FINDS PEACE.

03:42:56 WITH THAT, I'M WILLING TO TAKE ANY QUESTIONS YOU HAVE.  
03:43:01 >>Hagen Brody: THANK YOU. MR. BROWN, FROM MY UNDERSTANDING  
03:43:09 -- OKAY, ARE YOU TAKING ANY MORE -- WHERE ARE YOU AT TODAY  
03:43:15 WITH NEGOTIATIONS WITH THE CONSERVATION FOUNDATION AS FAR AS  
03:43:18 WHAT IS INCLUDED WHAT'S NOT?  
03:43:20 >>Marlon Brown: IN TERMS OF THE EASEMENT, WE ARE DONE  
03:43:22 PRACTICALLY WITH THAT.

03:43:23 SO THE NEXT STEP IS KIND OF SIMILAR TO WHAT WE'VE DONE  
03:43:27 PREVIOUSLY.  
03:43:28 YOU HAVE MORE OR LESS A TERM SHEET WITH THE FUND-RAISING AND  
03:43:30 PARTNERSHIP AGREEMENT.  
03:43:31 WE WILL WORK TOWARDS GETTING AN AGREEMENT TOGETHER THAT WILL  
03:43:34 COME BACK TO THE COMMISSION FOR APPROVAL.  
03:43:37 >>Hagen Brody: CAN YOU OR MS. JOHNSON SPEAK TO WHAT THAT  
03:43:39 AGREEMENT IS LOOKING LIKE JUST FOR THE PUBLIC'S BENEFIT AS  
03:43:42 TO WHAT THE RESTRICTIONS ARE ON THE PROPERTY THAT ARE BEING  
03:43:46 ENVISIONED?  
03:43:48 >>Christine Johnson: SURE.  
03:43:50 SO THE CONSERVATION EASEMENT HAS, AS YOU MENTIONED EARLIER,  
03:43:52 MR. FOURNIER, A BASELINE.  
03:43:55 WHAT THE CONSERVATION EASEMENT IS DESIGNED TO DO IS TO  
03:43:58 PROTECT THESE CONSERVATION VALUES AS WELL AS RECREATIONAL  
03:44:04 VALUES.  
03:44:05 WHAT THE CITY CAN DO IS ANYTHING AS EXTENSIVE AS 45 GOLF  
03:44:10 HOLES.  
03:44:11 THEY CAN GO BACK AND FORWARD WITH THIS THROUGHOUT TIME.  
03:44:14 THE PURPOSE FOR THE CONSERVATION EASEMENT, THE CONSERVATION  
03:44:17 VALUES ARE NOT ONLY RECREATION, WHICH ARE EXTENSIVE,  
03:44:19 ALLOWING 45 GOLF HOLES IS EXTENSIVE --  
03:44:21 >>Hagen Brody: WHAT ABOUT OTHER SPORTS.  
03:44:24 >>Christine Johnson: ABSOLUTELY.  
03:44:25 I CAN POINT OUT TO YOU IN THE CONSERVATION EASEMENT UNDER

03:44:28 ALLOWED USES, I BELIEVE THAT IS SECTION 5-F-7, OUTDOOR  
03:44:40 SPORTS FACILITIES, BOTH KNOWN AND UNKNOWN IN THE FUTURE.  
03:44:44 OUTDOOR PUBLIC GATHERING PLACES, ENVIRONMENTAL  
03:44:48 SUSTAINABILITY FACILITIES ARE ALSO ALLOWED.  
03:44:50 AS WELL AS PLAYGROUND, CONCESSIONS, PARKING AREAS, NATURE  
03:44:55 AND RECREATION TRAILS, WETLANDS, BOARDWALKS, EDUCATIONAL  
03:44:59 FACILITIES, CANOE KAYAK LAUNCH AND STORAGE.  
03:45:02 THERE IS A LOT.  
03:45:03 BECAUSE THE CONSERVATION VALUES ARE NOT ONLY FOR HABITAT,  
03:45:07 BIODIVERSITY, WATER STORAGE, WATER CLEANING, BUT ALSO FOR  
03:45:11 RECREATION.  
03:45:12 THERE'S A LOT OF USAGE.  
03:45:22 >>Hagen Brody: JUST SO IT'S CLEAR, WHO KNOWS WHAT RECREATION  
03:45:25 USES THE COMMUNITY MIGHT WANT IN THE FUTURE, WE CAN STILL  
03:45:27 HAVE THE ABILITY TO, YOU KNOW, BUILD THOSE FACILITIES AND  
03:45:32 EVEN THE STRUCTURES THAT WOULD GO ALONG WITH IT.  
03:45:35 SO, FOR EXAMPLE, A SOFTBALL FIELD.  
03:45:38 YOU HAVE TO CONSTRUCT TWO DUGOUTS.  
03:45:42 THAT WOULD BE ALLOWED UNDER THIS.  
03:45:43 >>Christine Johnson: YES. THERE IS A LIMITATION, THOUGH, TO

03:45:46 HOW MUCH IMPERVIOUS PROPERTY THAT YOU HAVE.  
03:45:49 HOW MANY ACRES OF IMPERVIOUS BUILDINGS THAT YOU HAVE.  
03:45:55 CURRENTLY, RIGHT NOW, YOU HAVE 15 AND A HALF ACRES OF  
03:46:01 IMPERVIOUS SURFACE AREA.  
03:46:02 THE CONSERVATION EASEMENT WOULD ALLOW 25.8 APPROXIMATELY.

03:46:06 SO AN ADDITIONAL TEN ACRES OF IMPERVIOUS.  
03:46:09 WHAT YOU CURRENTLY HAVE.  
03:46:12 >>Hagen Brody: WHAT WE CURRENTLY HAVE PLANNED ON THE  
03:46:14 PROPERTY.  
03:46:14 >>Christine Johnson: WHAT YOU CURRENTLY HAVE ON THE PROPERTY  
03:46:16 NOW.  
03:46:17 >>Marlon Brown: ABOUT 15 ACRES CURRENTLY OF IMPERVIOUS.  
03:46:20 BUT THIS EASEMENT GIVES US AN ADDITIONAL TEN ACRES TO  
03:46:23 INCLUDE ADDITIONAL IMPERVIOUS.  
03:46:26 IF INDEED YOU DO LIKE SOFTBALL OR SOMETHING THAT HAS  
03:46:29 IMPERVIOUS, WE CAN ACT WITH UP TO --  
03:46:33 >>Christine Johnson: YOU CAN ALSO PLAY WITH THAT BY MAKING  
03:46:36 YOUR PARKING LOT PERVIOUS INSTEAD OF IMPERVIOUS.  
03:46:39 MAKING YOUR TRAILS PERVIOUS INSTEAD OF IMPERVIOUS.  
03:46:44 >>Hagen Brody: OKAY.  
03:46:47 >>Marlon Brown: COMMISSIONER, PAGE 8 OF 23 IS WHERE ALL OF  
03:46:50 THOSE THINGS MS. JOHNSON MENTIONED ARE LISTED.  
03:46:54 >>Hagen Brody: I DIDN'T SEE KINDRED USES IN THERE.  
03:46:58 >>Robert Fournier: I THINK WE AVOIDED THAT TERM.  
03:47:01 >> YES.  
03:47:02 >>Hagen Brody: ALL RIGHT.  
03:47:03 I THINK, OBVIOUSLY, OUR PARKS ARE EXTREMELY IMPORTANT.  
03:47:07 WE ALL HAVE DIFFERENT OPINIONS AS TO WHAT PARK MEANS, BUT I  
03:47:13 THINK WE CAN ALL AGREE WHAT IS OUTLINED IN THE TERM SHEET IS  
03:47:17 WHAT I THINK WE'D LIKE TO SEE ON THAT PROPERTY.

03:47:23 EBB AND FLOW OVER THE NEXT -- PERPETUITY.  
03:47:26 BUT AS THE COMMUNITY CONTINUES TO GROW, I DO THINK THAT  
03:47:32 THESE AREAS ARE EXTREMELY IMPORTANT, AND I THINK THIS ONE IS  
03:47:37 PARTICULARLY IMPORTANT JUST BASED ON THE WATERSHED REALITY  
03:47:45 THAT I TALKED ABOUT BEFORE AND JUST TO REMIND EVERYBODY,  
03:47:49 6,000 ACRES DRAINS THROUGH THIS PROPERTY.  
03:47:52 2.6 BILLION GALLONS OF WATER FLOWS THROUGH BOBBY JONES.  
03:47:56 THE WATER QUALITY IMPROVEMENTS THAT WE'VE MADE OR GOING TO  
03:48:00 MAKE ARE GOING TO MAKE A HUGE IMPACT TO THAT.  
03:48:03 WE WANT TO MAKE SURE THOSE WATER QUALITY IMPROVEMENTS  
03:48:05 CONTINUE IN PERPETUITY.  
03:48:06 THAT'S WHY I'LL BE SUPPORTING.  
03:48:08 TWO THINGS I WANT TO MENTION THAT I DIDN'T GET A CHANCE TO  
03:48:11 SAY, ONE, ONE OF OUR SPEAKERS TALKED ABOUT S.W.F.W.M.D. AND  
03:48:14 OUR REPRESENTATIVE AND ALL THAT.  
03:48:16 THIS IS A PARTNERSHIP WITH S.W.F.W.M.D. TO BRING THIS  
03:48:19 PROPERTY UP TO WHERE IT NEEDS TO BE THAT TAKES MONEY AND  
03:48:22 FUNDING.  
03:48:23 THE S.W.F.W.M.D. VOTE WAS UNANIMOUS AT THE END OF THE DAY TO  
03:48:29 APPROVE THE FUNDING AFTER SOME RESERVATIONS FROM OUR  
03:48:32 REPRESENTATIVE.  
03:48:33 I DON'T KNOW WHAT THAT INDIVIDUAL WAS IMPLYING AND I REALLY

03:48:36 DON'T CARE, BUT I JUST WANT THE PUBLIC TO BE CLEAR THAT THIS  
03:48:40 IS A PARTNERSHIP BETWEEN THE CITY, THE COUNTY, AND THE STATE  
03:48:44 AND S.W.F.W.M.D. TO MAKE THIS REALLY A GEM, WORLD-CLASS,  
  
03:48:52 PUBLIC, NATURAL SPACE IN PERPETUITY.  
03:48:56 AND I WILL SHARE ONE CONCERN, THOUGH, THAT HAS BEEN  
03:48:59 BOTHERING ME ON THIS, BECAUSE IT WAS BASED ON -- AND WE SAT  
03:49:04 IN THE MEETINGS WITH OUR S.W.F.W.M.D. REPRESENTATIVE WHOSE  
03:49:10 MAIN CONCERN WAS THAT THE WATER THAT WE ARE GOING TO BE  
03:49:14 FILTERING THROUGH THIS PROPERTY ENDS UP IN PHILLIPPI CREEK.  
03:49:18 AND PHILLIPPI CREEK HAS SOME OF ITS OWN ENVIRONMENTAL AND  
03:49:22 WATER QUALITY ISSUES DOWNSTREAM.  
03:49:24 THAT'S THE COUNTY'S RESPONSIBILITY.  
03:49:29 AND THE COUNTY RECENTLY MADE THE DECISION OR GAVE THE  
03:49:34 DIRECTION TO MOVE SOME MONEY AND SOME FUNDING OUT OF THEIR  
03:49:38 SEPTIC TO SEWER SYSTEM ALONG PHILLIPPI CREEK.  
03:49:41 AND I THINK THAT'S A MISTAKE.  
03:49:43 I WOULD REALLY APPRECIATE THE COUNTY THINKING ABOUT THE  
03:49:46 AMOUNT OF MONEY THAT WE'RE INVESTING IN THIS, THAT THEY ARE  
03:49:48 A PART OF THIS.  
03:49:49 S.W.F.W.M.D., THE STATE IS INVESTING IN THIS WATER QUALITY  
03:49:53 PROJECT AND DOING WHAT THEY CAN AND REALLY DOING IT  
03:49:58 AGGRESSIVELY TO ENSURE THAT DOWNSTREAM THAT THOSE HOMES THAT  
03:50:03 ARE POTENTIALLY LEAKING INTO THE CREEK, THAT THOSE GET ONTO  
03:50:09 THE SEWER SYSTEM.  
03:50:11 AND WE HAD TALKED ABOUT THAT.  
03:50:12 THAT WAS THE CONCERN THAT OUR S.W.F.W.M.D. REP HAD THAT WAS  
03:50:16 ALLEVIATED WITH SOME DISCUSSIONS WITH ALL THE PARTIES  
03:50:19 INVOLVED.  
  
03:50:20 AND I JUST WANT TO MAKE SURE THAT THE COUNTY KNOWS HOW  
03:50:22 IMPORTANT THAT IS TO THE CITY TO CONTINUE ON THAT  
03:50:26 TRAJECTORY.  
03:50:33 >>Mayor Arroyo: I HAD A COUPLE OF QUESTIONS.  
03:50:35 THE FIRST ONE, IN THE AGREEMENT, I DIDN'T SEE ANYTHING THAT  
03:50:37 ALLOWED FOR ART.  
03:50:39 IF WE PUT A PIECE IN BAYFRONT PARK, PUT IT THERE.  
03:50:42 IT DIDN'T ALLOW FOR IT.  
03:50:43 I SAW WHAT WAS ALLOWED AND THE RIGHTS THE GRANTOR RETAINED.  
03:50:48 I EITHER WANT TO CLARIFY IT NOW OR INCLUDE SOMETHING IN  
03:50:52 THERE TO CLARIFY IT.  
03:50:53 THERE SHOULDN'T BE ANY PROHIBITIONS AGAINST PUBLIC ART.  
03:50:56 >>Christine Johnson: CORRECT.  
03:50:58 BECAUSE IT'S SILENT.  
03:51:00 >>Mayor Arroyo: YEAH.  
03:51:00 OKAY.  
03:51:01 THE SECOND THING, SMALL ONE, THE LEGAL DESCRIPTION ON PAGE  
03:51:05 18 OF 23, EXHIBIT A, I THINK IT MAY BE INCOMPLETE.  
03:51:10 IT MAY BE GOOD TO JUST DOUBLE CHECK IT.  
03:51:12 I'M NOT A REAL ESTATE ATTORNEY.  
03:51:14 I KNOW ENOUGH TO BE DANGEROUS.  
03:51:15 BUT DOUBLE CHECK AND COMPARE IT TO WHAT'S ON THE SURVEY.  
03:51:20 IT DOESN'T CLOSE OFF TO POINT OF BEGINNING.  
03:51:23 >>Robert Fournier: WE HAVE TO VERIFY THAT.

03:51:25 >>Mayor Arroyo: OKAY.

03:51:26 EXCELLENT.

03:51:26 THAT'S IT.

03:51:27 THAT'S ALL I HAVE.

03:51:28 IF NOBODY ELSE HAS ANY QUESTIONS, I'LL ENTERTAIN A MOTION.

03:51:32 >>Jen Ahearn-Koch: I MAKE A MOTION.

03:51:33 >>Mayor Arroyo: COMMISSIONER AHEARN-KOCH.

03:51:34 >>Jen Ahearn-Koch: THAT WE PROVIDE DIRECTION TO STAFF AND

03:51:37 CITY ATTORNEY REGARDING THIS CONSERVATION EASEMENT AND THEY

03:51:46 COME BACK WITH A FINAL EASEMENT AGREEMENT AND A BASELINE

03:51:51 DOCUMENTATION REPORT.

03:51:53 >>Marlon Brown: MR. FOURNIER.

03:51:54 >>Robert Fournier: I THINK YOU CAN APPROVE EXECUTION OF THE

03:51:56 EASEMENT SUBJECT TO FINALIZATION OF THE BASELINE REPORT AND

03:51:59 THE LEGAL DESCRIPTION FROM THE SURVEY.

03:52:02 WE KNOW THOSE MINOR DETAILS, BUT SUBSTANTIVELY, YOU HAVE THE

03:52:05 COMPLETED AGREEMENT IN FRONT OF YOU THAT YOU CAN APPROVE.

03:52:08 >>Jen Ahearn-Koch: WHAT HE SAID.

03:52:10 >>Mayor Arroyo: MOTION IS MADE BY COMMISSIONER AHEARN-KOCH.

03:52:14 SECONDED BY COMMISSIONER BRODY, IF NO FURTHER DISCUSSION,

03:52:16 LET'S HAVE A VOTE.

03:52:20 >>Jen Ahearn-Koch: I JUST WANT TO SAY THIS IS A MONUMENTAL

03:52:23 DECISION WE'RE MAKING HERE.

03:52:24 >>Mayor Arroyo: YEAH.

03:52:25 WE'VE BEEN SUPPORTING THIS A LONG TIME.

03:52:27 COMMISSIONERS, IS THAT YOUR VOTE?

03:52:29 >> YES.

03:52:29 >>Mayor Arroyo: PASSES UNANIMOUSLY.

03:52:30 CONGRATULATIONS.

03:52:31 WE'RE MOVING FORWARD WITH THE CONSERVATION EASEMENT.

03:52:33 I KNOW MANY OF YOU HAVE BEEN WAITING HOURS FOR THIS.

03:52:39 THANK YOU, MS. JOHNSON, UNLESS YOU WANT TO STAY FOR THE

03:52:44 FOLLOWING ONE, ITEM 2.7, A FUND-RAISING PARTNERSHIP

03:52:48 AGREEMENT TERM SHEET BETWEEN THE CITY AND THE CONSERVATION

03:52:50 FOUNDATION.

03:52:51 COMMISSIONERS, DO WE WANT TO WAIVE PRESENTATION AND JUMP

03:52:54 STRAIGHT INTO QUESTIONS?

03:52:57 >>Hagen Brody: I WANT A PRESENTATION.

03:52:58 >>Mayor Arroyo: YOU WANT A PRESENTATION.

03:53:00 ALL RIGHT.

03:53:00 I'LL CALL ON MS. FREEMAN-MONTES TO GIVE A PRESENTATION

03:53:04 VIRTUALLY.

03:53:07 >>Stevie Freeman-Montes: GREAT.

03:53:07 THANK YOU, MAYOR.

03:53:08 I'M GOING TO SHARE MY SCREEN.

03:53:10 I HAVE A VERY BRIEF, ONE SLIDE, I THINK IT IS, PRESENTATION

03:53:14 PREPARED.

03:53:15 LET ME SEE IF IT COMES THROUGH FOR YOU.

03:53:17 CAN YOU ALL SEE THAT AT THIS POINT?

03:53:21 >>Hagen Brody: YES.

03:53:25 >>Stevie Freeman-Montes: GREAT.

03:53:25 IN YOUR BACKUP MATERIAL, YOU HAVE THE ONE-PAGE TERM SHEET,  
03:53:32 BUT REALLY WHAT IT'S ABOUT IS A PARTNERSHIP BETWEEN THE  
03:53:35 CONSERVATION FOUNDATION OF THE GULF COAST AND THE CITY TO  
03:53:38 JOINTLY WORK TOGETHER TO FUND RAISE AND MARKET FOR THE  
03:53:42 PURPOSE OF RAISING FUNDS FOR THE DEVELOPMENT OF THE NATURE  
03:53:45 PARK PORTION OF THE PROJECT.  
03:53:46 THAT INCLUDES ALL THE WATER QUALITY CONSERVATION AND  
03:53:49 RECREATIONAL IMPROVEMENTS.  
03:53:51 BUT THE PROJECT ITSELF THAT WE'RE TALKING ABOUT FOR THE  
03:53:53 SCOPE OF THIS FUND-RAISING PARTNERSHIP IS REALLY AROUND THE  
03:53:58 NATURE PARK.  
03:53:59 I WANTED TO BE CLEAR ABOUT THAT.  
03:54:00 I FOCUSED ON THE SLIDE ABOUT THE CONSERVATION FOUNDATION'S  
03:54:02 ROLE WOULD BE TO DESIGN A PROFESSIONAL FUND-RAISING  
03:54:06 CAMPAIGN, ESPECIALLY ALLOW US OPPORTUNITY TO ACCESS THEIR  
03:54:10 NETWORK OF PHILANTHROPY AND WHAT THEY DO SO WELL WITH  
03:54:14 FUND-RAISING CURRENTLY IN THEIR CURRENT MODELS, THEY WOULD  
03:54:16 HOST A WEB PAGE FOR FUND-RAISING PURPOSES, SERVE AS OUR  
03:54:20 FISCAL AGENT FOR THIS PROFESSIONAL FUND-RAISING CAMPAIGN BY  
03:54:23 ACCEPTING AND ACCOUNTING FOR DONATIONS AND ALLOWING DONORS  
03:54:27 TO REMAIN ANONYMOUS IF THEY WISH TO.  
03:54:30 THEY WOULD KEEP ALL THOSE CHARITABLE DONATION RECORDS AND  
03:54:33 REALLY JUST MANAGE THE FUND-RAISING CAMPAIGN ASPECT OF IT.  
03:54:39 AND THEN THE CITY, OF COURSE, BOTH US OF WILL JOINTLY APPLY  
03:54:46 FOR GRANTS, BUT I JUST WANTED TO FOCUS ON THOSE.

03:54:47 THAT'S REALLY ALL I HAD FOR THE PRESENTATION PART.  
03:54:49 >>Mayor Arroyo: THANK YOU.  
03:54:50 COMMISSIONERS, ANY QUESTIONS?  
03:54:52 COMMISSIONER AHEARN-KOCH.  
03:54:52 >>Jen Ahearn-Koch: I'M GOING TO ASK THE \$10,000 QUESTION.  
03:54:55 LET'S SAY YOU GET A DONATION FOR \$10,000 AND THEY WANT IT TO  
03:54:59 BE TOWARDS THIS PARK.  
03:55:01 HOW DOES THAT WORK?  
03:55:03 HOW MUCH GOES TO THE PARK?  
03:55:04 HOW MUCH GETS PUT ASIDE FOR YOU ALL, FOR STAFF?  
03:55:07 HOW DOES THAT WORK WITH THE \$10,000 DONATION?  
03:55:11 >>Christine Johnson: WE HAVEN'T NEGOTIATED THAT YET.  
03:55:13 I CAN TELL YOU ABOUT THE LOGISTICS.  
03:55:17 SOMEONE MAKES A DONATION TO CONSERVATION FOUNDATION FOR  
03:55:19 BOBBY JONES PARK.  
03:55:21 WE PUT IT INTO A TEMPORARILY RESTRICTED ACCOUNT.  
03:55:25 WE DO THIS ALL THE TIME LIKE WE ARE DOING WITH THE QUADS,  
03:55:28 WITH THE QUAD PROJECT OUT AT THE CELERY FIELDS.  
03:55:31 AND THEN THOSE FUNDS ARE RELEASED TO THE CITY WHEN THE CITY  
03:55:36 NEEDS THE FUNDS.  
03:55:37 AGAIN, PERCENTAGE-WISE, WE HAVEN'T TALKED ABOUT THAT.  
03:55:42 WHAT YOU SAW IN FRONT OF YOU THAT STEVIE PUT UP ON THE  
03:55:46 SCREEN IS OUR FIRST START OF A NEGOTIATION.  
03:55:51 WE HAVE YET TO EVEN HEAR WHAT THE CITY'S RESPONSE TO THAT  
03:55:54 IS.

03:55:54 >>Jen Ahearn-Koch: OKAY.  
03:55:56 THANK YOU.

03:55:56 THAT'S FAIR ENOUGH.  
03:55:58 >>Mayor Arroyo: COMMISSIONER BRODY.  
03:55:59 >>Hagen Brody: WHAT GUARANTEES, IF ANY, DO WE HAVE THAT  
03:56:05 YOU'RE GOING TO FOLLOW THROUGH ON THIS?  
03:56:07 HOW DO YOU WORK THAT WITH OTHER GROUPS?  
03:56:13 I LIKE THE IDEA OF YOU CHAMPIONING A FUND-RAISING CAMPAIGN  
03:56:18 AND SPEARHEADING THAT.  
03:56:21 WHAT IF TOMORROW YOU SAID, NO, IT'S NOT REALLY IN OUR  
03:56:24 MISSION.  
03:56:24 WE DON'T THINK WE'LL DO THAT NOW THAT WE HAVE THE PROPERTY?  
03:56:27 >>Christine Johnson: I WOULD PROBABLY GUESS THAT THE  
03:56:29 COMMUNITY WOULD NO LONGER CONTINUE TO SUPPORT CONSERVATION  
03:56:33 FOUNDATION OF THE GULF COAST.  
03:56:34 SO OUR ONGOING CONCERN IS OUR REPUTATION.  
03:56:38 THE REASON WHY WE HAVE AS MANY DONORS THAT WE HAVE, AS MUCH  
03:56:42 SUCCESS THAT WE HAVE IS BECAUSE DONORS ARE SUPPORTIVE OF OUR  
03:56:46 MISSION AND BELIEVE THAT WE DELIVER ON OUR PROMISES AND ON  
03:56:50 OUR MISSION.  
03:56:51 IF WE DON'T DELIVER ON OUR PROMISES AND OUR MISSION, THEN WE  
03:56:56 CEASE TO RECEIVE DONATIONS.  
03:56:57 SO IT'S NOT IN OUR BEST INTEREST TO GO BACK ON OUR WORD.  
03:57:01 >>Hagen Brody: TELL US JUST WHAT YOU ENVISION HERE FOR THIS  
03:57:06 PROPERTY AS FAR AS THE FUND-RAISING CAMPAIGN GOES.

03:57:09 >>Christine Johnson: WELL, MY VISION FOR THE PROPERTY IS  
03:57:12 PROBABLY GRANDEUR THAN THIS COMMISSION'S.  
03:57:16 THEN AGAIN, I'M NOT IN YOUR SEAT.  
03:57:18 OUR VISION FOR THIS PROPERTY IS A DESTINATION.  
03:57:20 OUR VISION FOR THIS PROPERTY IS PEOPLE ALL OVER FLORIDA AS  
03:57:25 WELL AS THE NATION TO COME AND SEE WHAT THIS CITY HAS DONE  
03:57:28 BY CONSERVING THE PROPERTY, BY IMPROVING IT FOR WATER  
03:57:31 QUALITY, BY IMPROVING IT FOR GOLF, IMPROVING IT FOR  
03:57:34 RECREATION AND MAKING A WATER RESTORATION, WETLANDS  
03:57:38 RESTORATION, WATER CLEANSING -- JUST LIKE THE CELERY FIELDS,  
03:57:43 A TOURIST DESTINATION.  
03:57:45 PEOPLE DON'T PUT WATER CLEANING GRAY INFRASTRUCTURE, SEWAGE  
03:57:53 PLANTS ON THEIR DESTINATION FOR THEIR VACATIONS.  
03:57:56 BUT THEY DO PUT THE CELERY FIELDS ON THEIR DESTINATION FOR  
03:57:59 THEIR VACATION TRIP.  
03:58:01 SO I ENVISION THAT HERE.  
03:58:02 AS FAR AS OUR CAMPAIGN, WE WANT TO SEE THIS HAPPEN, AND WE  
03:58:06 UNDERSTAND THAT THE CITY HAS LIMITED FUNDS.  
03:58:08 EVERYONE HAS LIMITED FUNDS.  
03:58:10 EVERYONE IS ON A FIXED BUDGET, IF YOU WILL.  
03:58:13 SO WE WANT TO AUGMENT WHAT THE CITY CAN DO.  
03:58:15 WE WANT TO AUGMENT WHAT THE CITY CAN DO WITH NOT ONLY TAX  
03:58:19 DOLLARS BUT AS WELL WITH FOUNDATIONS, AS WELL AS WITH STATE  
03:58:22 FUNDING, FEDERAL FUNDING, TO MAKE THIS A DESTINATION FOR THE  
03:58:26 CITY TO BE PROUD OF.

03:58:31 >>Hagen Brody: OBVIOUSLY, WE'RE PAYING FOR THE GOLF COURSE  
03:58:33 IMPROVEMENTS THROUGH THE BOND ISSUE.  
03:58:40 SOME OF THAT IS BLEEDING INTO THE PARK ASPECT OF IT.  
03:58:44 THE COUNTY IS PAYING FOR THE PARK IMPROVEMENTS TO THE LAND

03:58:48 WE JUST CONVEYED TO THEM FOR THE PLAYGROUND.  
03:58:55 I'M SO EXCITED ABOUT THE PARK ASPECT OF THIS AND ALWAYS HAVE  
03:58:58 BEEN FOR A LONG TIME, ABOUT REALLY MAKING THIS, LIKE I SAID  
03:59:01 BEFORE A MILLION TIMES, A PLACE FOR EVERYONE.  
03:59:03 THE QUESTION IS, HOW ARE WE GOING TO FINANCE?  
03:59:10 HOW ARE WE GOING TO PAY FOR THE RELATIVELY SIMPLE BUT  
03:59:15 EXPENSIVE IMPROVEMENTS FOR THE PARK PORTION?  
03:59:21 I THINK OF LIKE SMALL BRIDGES.  
03:59:23 GOING OVER A CREEK DOESN'T SEEM LIKE A BIG DEAL BUT  
03:59:27 EXPENSIVE TO BUILD EVEN A LITTLE BRIDGE OVER A LITTLE CREEK  
03:59:31 JUST TO CONNECT THE TRAILS.  
03:59:32 THE TRAILS BEING LAID, WHATEVER KIND OF OTHER AMENITIES THAT  
03:59:37 WE INCLUDE IN THAT PARK PORTION OF IT.  
03:59:42 ARE YOU COMMITTING TO THE COMMISSION AND REALLY JUST THE  
03:59:46 COMMUNITY, THE CITY AND RESIDENTS AND SURROUNDING RESIDENTS  
03:59:51 THAT YOU'RE GOING TO VIGOROUSLY HELP US RAISE THE MONEY TO  
03:59:54 IMPROVE THAT PORTION?  
03:59:58 >>Christine Johnson: YES.  
03:59:59 SO, FIRST AND FOREMOST, THE CONSERVATION EASEMENT IS A  
04:00:02 LIABILITY FOR CONSERVATION FOUNDATION.  
04:00:05 IT'S OUR MISSION, BUT MAKE NO MISTAKE, IT'S A LIABILITY.

04:00:08 SO THAT IN ITSELF IS HOW WE'RE COMMITTED IN THIS PROCESS.  
04:00:12 SECOND, WE WANT TO MAKE SURE THAT WHAT IS BEING CONSERVED IS  
04:00:17 THE MOST BEAUTIFUL THING THAT CAN BE CONSERVED.  
04:00:19 THAT IT HAS THE POTENTIAL TO BE THE MOST BEAUTIFUL THING  
04:00:21 THAT IT CAN BE.  
04:00:23 IT'S ALSO IN OUR BEST INTEREST TO WORK WITH THE COMMUNITY TO  
04:00:27 BUILD THE PARK THAT THEY WANT.  
04:00:30 SO WHEN WE SAY WE'RE COMMITTED, WE ARE TO THE EXTENT THAT  
04:00:33 THE COMMUNITY IS WILLING TO FUND IT.  
04:00:36 AND BY COMMUNITY, I MEAN LARGER THAN THE CITY, RIGHT?  
04:00:41 SO THERE ARE FUNDING SOURCES BEYOND JUST THE CITY'S  
04:00:44 CITIZENS.  
04:00:44 WE ARE COMMITTED BECAUSE WE BELIEVE THAT IN THIS VISION.  
04:00:49 THE GOOD NEWS IS, IT'S ALL SCALABLE, AND YOU DON'T HAVE TO  
04:00:54 DO IT ALL AT ONCE.  
04:00:57 MEANING, LET'S FIGURE OUT TOGETHER WHAT IS THE BEST THINGS  
04:01:02 AMENITY-WISE FOR US TO DO FIRST AND FUND RAISE FOR THAT.  
04:01:07 GUESS WHAT, THE CITIZENS, THE FUNDERS, THE PHILANTHROPISTS  
04:01:11 WILL TELL US.  
04:01:12 SO IF THEY SAY THEY WANT TO --  
04:01:15 >>Mayor Arroyo: SIR, CAN YOU TURN YOUR PHONE OFF?  
04:01:22 >> HELLO?  
04:01:29 >>Mayor Arroyo: PLEASE CONTINUE.  
04:01:30 ONE MINUTE.  
04:01:32 >>Christine Johnson: SO IF THE CITIZENS SAY THEY WANT TRAILS

04:01:35 FIRST BECAUSE THAT'S WHAT THEY ARE WILLING TO FUND, THEN  
04:01:37 THAT'S GREAT.  
04:01:38 THEY SAY THEY WANT PICNIC PAVILIONS OR THEY SAY THEY WANT  
04:01:41 BRIDGES TO GO OVER WETLANDS, THEN THAT'S -- THE MONEY WILL  
04:01:44 TELL US WHERE THEY WANT THOSE DOLLARS TO GO FIRST.  
04:01:47 BUT I THINK YOUR QUESTION WAS MORE ABOUT CONSERVATION

04:01:51 FOUNDATION'S DEDICATION.  
04:01:53 AND, YES, OTHERWISE WE WOULDN'T TAKE ON THIS LIABILITY.  
04:01:56 >>Hagen Brody: I COMPARE IT A LITTLE BIT TO THE BAY.  
04:01:58 IT'S HARD NOT TO COMPARE.  
04:02:00 OBVIOUSLY, THEY HAVE A PRETTY BIG MACHINE DOING SOME  
04:02:02 FUND-RAISING.  
04:02:03 THEY ARE GETTING DONORS INTERESTED AND EXCITED ABOUT THAT.  
04:02:06 I WOULD IMAGINE THAT WE WOULD BE ABLE TO DO SOMETHING  
04:02:09 SIMILAR OR AT LEAST SOME COMPARABLE OVER THERE.  
04:02:15 IT'S GOING TO BE CRITICALLY IMPORTANT.  
04:02:18 I DO UNDERSTAND THAT THE REPUTATION OF THE CONSERVATION  
04:02:21 FOUNDATION IS AT STAKE.  
04:02:23 AND I'LL BE HOLDING YOU TO THAT.  
04:02:28 >>Marlon Brown: AGAIN, THIS IS A PARTNERSHIP.  
04:02:29 SO WE WILL USE WHATEVER LEVERAGE WE HAVE AND YOU AS WELL IN  
04:02:33 TERMS OF GETTING STATE APPROPRIATIONS OR FEDERAL  
04:02:36 APPROPRIATIONS THAT CAN GO -- THE EXCITING PART OF THIS IS  
04:02:39 THE NATURE PARK.  
04:02:41 AND THAT GETS A LOT OF FOUNDATIONS, THE STATE, AS WELL AS  
  
04:02:44 THE FEDERAL EXCITED ABOUT WHAT CAN BE DONE HERE.  
04:02:47 WE'LL BE DOING OUR PART AS WELL.  
04:02:49 AGAIN, MS. JOHNSON'S COMMITMENT --  
04:02:52 >>Hagen Brody: SURE.  
04:02:52 YOU LOOK AT ARLINGTON PARK, FOR EXAMPLE.  
04:02:55 IT'S NOT A LOT THERE BUT IT'S BEAUTIFUL AND PEOPLE USE IT  
04:03:00 ALL THE TIME.  
04:03:00 IT'S ESSENTIALLY KIND OF A SCALED-DOWN VERSION OF WHAT I  
04:03:03 THINK THIS WILL END UP BECOMING, WHICH ARE SOME WALKING  
04:03:07 PATHS THROUGH A BEAUTIFUL PARK WITH A COUPLE OF AMENITIES.  
04:03:10 I LOOK FORWARD TO CONTINUING THE PARTNERSHIP.  
04:03:15 AND WORKING ON THIS FOR YEARS TO COME.  
04:03:18 >>Mayor Arroyo: I HAD SOME QUESTIONS AND COMMENTS.  
04:03:21 LET'S SAY YOU RECEIVE THE \$1 MILLION FOUNDATION.  
04:03:25 I DON'T KNOW IF YOU KNOW THIS I MANAGE PRIVATE FOUNDATIONS  
04:03:27 AND TRUSTS FOR A LIVING.  
04:03:29 I'M INTIMATELY INVESTED IN THIS.  
04:03:32 RECEIVE A MILLION DOLLARS DONATION, WHERE DO YOU DEPOSIT IT?  
04:03:38 >>Christine Johnson: YOU MEAN INTO WHAT BANK ACCOUNT?  
04:03:40 >>Mayor Arroyo: YEAH.  
04:03:41 LET'S SAY IS IT A BANK OR PUT IT WITH AN INVESTMENT COMPANY,  
04:03:44 LIKE A MORGAN STANLEY, RAYMOND JAMES.  
04:03:48 WILL IT GROW FOR THE BENEFIT OF SARASOTA?  
04:03:50 IF YOU RECEIVE A DONATION FOR THE BENEFIT OF SARASOTA, DOES  
04:03:53 IT SIT IN A BANK NOT ACCRUING INTEREST OR DOES IT GET  
  
04:03:55 INVESTED?  
04:03:56 >>Christine Johnson: IT DOES NOT ACCRUE INTEREST BECAUSE  
04:03:58 IMMEDIATELY, IF IT'S A MILLION DOLLARS, WE'RE PROBABLY GOING  
04:04:00 TO BE WRITING THAT CHECK RIGHT BACK TO THE CITY.  
04:04:03 >>Mayor Arroyo: OKAY.  
04:04:04 THAT MAKES SENSE.  
04:04:06 I'M ASKING THAT QUESTION BECAUSE, ONE, I WANTED TO SEE WHERE  
04:04:09 THE INCOME WOULD BE GOING AND, TWO, WHETHER THERE WOULD BE

04:04:11 ADDITIONAL FEES WITH INVESTMENT ADVISORS.  
 04:04:14 >>Christine Johnson: PROBABLY NOT.  
 04:04:15 WE DON'T ANTICIPATE HOLDING THE FUNDS FOR VERY LONG.  
 04:04:18 >>Mayor Arroyo: THANK YOU FOR THAT.  
 04:04:20 I READ SOMETHING IN THERE ABOUT FUND-RAISING AND IF THERE  
 04:04:22 WAS A DONOR THAT IT COULD TURN OUT TO BE PRIVATE AND THE  
 04:04:26 CITY WOULD NOT HAVE ACCESS TO THAT.  
 04:04:29 >>Christine Johnson: CORRECT.  
 04:04:30 IF A DONOR WANTS TO MAKE A DONATION THAT'S ANONYMOUS, WE ARE  
 04:04:34 BOUND BY IRS REGS TO KEEP THE DONOR ANONYMOUS.  
 04:04:36 >>Mayor Arroyo: THAT IS IF THE DONOR MAKES A REQUEST, NOT  
 04:04:39 NECESSARILY ALL DONATIONS WILL BE --  
 04:04:42 >>Christine Johnson: CORRECT.  
 04:04:43 >>Mayor Arroyo: EXCELLENT.  
 04:04:44 THAT'S ALL I HAD.  
 04:04:45 I SUPPORT THIS.  
 04:04:46 ANY QUESTIONS, COMMISSIONERS?  
  
 04:04:48 MAY I HAVE A MOTION TO DIRECT THE CITY ATTORNEY'S OFFICE TO  
 04:04:51 DRAFT THE FUND-RAISING PARTNERSHIP AGREEMENT WITH THE  
 04:04:53 CONSERVATION FOUNDATION OF THE GULF COAST ACCORDING TO WITH  
 04:04:56 WHAT THEY PROVIDED IN THE TERM SHEET?  
 04:04:59 MOTION MADE BY COMMISSIONER AHEARN-KOCH.  
 04:05:00 A SECONDED BY VICE MAYOR BATTIE.  
 04:05:02 ANY DISCUSSION?  
 04:05:07 IF NOT, LET'S HAVE A VOTE.  
 04:05:09 COMMISSIONERS, IS THAT YOUR VOTE?  
 04:05:12 >> YES.  
 04:05:12 >>Mayor Arroyo: PASSES UNANIMOUSLY.  
 04:05:14 THANK YOU.  
 04:05:16 >>Jen Ahearn-Koch: MAY WE HAVE A BREAK, MR. MAYOR.  
 04:05:18 >>Mayor Arroyo: LET'S TAKE A FIVE-MINUTE BREAK.  
 04:05:21 [ SOUNDING GAVEL ]  
 04:05:23 [FIVE-MINUTE BREAK]  
 04:13:39 [ SOUNDING GAVEL ]  
 04:13:42 >>Mayor Arroyo: LET'S RETURN TO THIS SPECIAL MEETING OF  
 04:13:45 JANUARY 10th, 2022.  
 04:13:48 MOVING ON TO THE FINAL ITEM OF THE NIGHT.  
 04:13:52 IT WILL BE 2.8.  
 04:13:56 THE ITEM IS TO EXECUTE THE AGREEMENT BETWEEN THE CITY OF  
 04:13:58 SARASOTA AND MUSCO SPORTS LIGHTING LLC, CLAY COUNTY RFP  
 04:14:04 NUMBER 18/19-2 FOR PAYNE PARK TENNIS COURT LIGHTING AT A  
 04:14:10 COST OF \$535,000.  
  
 04:14:13 NOW I'M GOING TO CALL UPON OUR PARKS AND RECREATION  
 04:14:17 DIRECTOR, MR. FOGLE, TO MAKE THE PRESENTATION.  
 04:14:21 HOW LONG DO YOU THINK YOU WILL NEED?  
 04:14:24 >>Jerry Fogle: A COUPLE OF MINUTES.  
 04:14:25 IT WILL BE VERY QUICK.  
 04:14:26 >>Mayor Arroyo: EXCELLENT.  
 04:14:27 TWO MINUTES FOR HIM.  
 04:14:28 >>Jerry Fogle: JERRY FOGLE, PARKS AND RECREATION.  
 04:14:30 MAYOR, VICE MAYOR, COMMISSIONERS, SO WE'RE HERE TODAY REALLY  
 04:14:36 AND TRULY, THIS IS A PROJECT THAT IS EARMARKED IN OUR MASTER

04:14:41 PLAN TO DO.  
04:14:43 SO WE HAD PLANS ON DOING THIS.  
04:14:45 OBVIOUSLY, WITH THE USTA TOURNAMENT, THE UNITED STATES  
04:14:49 TENNIS ASSOCIATION, WHICH IS OBVIOUSLY THE NATIONAL HUB OF  
04:14:54 TENNIS FOR THE UNITED STATES, WITH THAT BEING BROUGHT TO US  
04:14:58 PAYNE PARK TENNIS CENTER ALLOWED THE EFFORTS FROM  
04:15:01 COMMISSIONER BRODY WHO PEOPLE PROBABLY DON'T KNOW, HE'S BEEN  
04:15:04 WORKING ON THIS PRE-COVID, ACTUALLY, TO GET THIS HERE.  
04:15:08 SO WITH THAT COMING ON BOARD, WE ACTUALLY JUST ARE TRYING TO  
04:15:12 PUSH THIS UP TO GET THIS DONE A LITTLE BIT SOONER THAN WE  
04:15:15 HAD PLANNED TO DO IT.  
04:15:17 SO THAT'S WHY WE'RE HERE TODAY.  
04:15:20 AND WE ARE ACTUALLY LOOKING TO UPGRADE THE LIGHTING FOR NOT  
04:15:26 ONLY THE USTA TYPE OF TOURNAMENT, THE COLLEGIATE TOURNAMENTS  
04:15:30 AND THINGS OF THAT NATURE SO WE CAN BRING SOME MORE

04:15:34 NOTORIETY TO THE AREA AND PAYNE PARK TENNIS CENTER AND TO  
04:15:37 OUR AWESOME TEAM OUT THERE.  
04:15:40 THAT'S WHY WE'RE HERE TODAY.  
04:15:42 WE LOOKED AT OPTIONS.  
04:15:43 WE LOOKED AT DOING IT THROUGH CONTINUING SERVICES.  
04:15:48 THERE'S BASICALLY A LIMIT THAT WE COULD USE FOR CONTINUING  
04:15:52 SERVICES, WHICH IS \$300,000.  
04:15:54 OBVIOUSLY, THIS IS ABOVE THAT.  
04:15:58 THEN WE LOOKED AT PIGGYBACKING OFF OF COMPETITIVE  
04:16:02 PROCUREMENT PROCESS.  
04:16:03 I THINK I SAID THAT RIGHT.  
04:16:05 MR. CONNOLLY, THE DEPUTY CITY ATTORNEY, GAVE ME A LITTLE  
04:16:10 LESSON ON THAT PROCESS.  
04:16:11 FROM CLAY COUNTY, WE WERE ABLE TO FIND MUSCO WHO YOU  
04:16:16 PROBABLY KNOW OR HEARD OF BECAUSE THEY DO SPORTS LIGHTING  
04:16:19 THROUGHOUT THE NATION, ONE OF THE BETTER COMPANIES OUT  
04:16:22 THERE.  
04:16:23 THEY WERE ABLE TO GIVE US A PROPOSAL.  
04:16:25 WE HAVE AN AGREEMENT BEFORE YOU, AND WE'RE HOPEFUL TO GET  
04:16:29 THIS DONE.  
04:16:31 IF INDEED YOU APPROVE THIS, THE BIGGEST BENEFIT BY FAR IS  
04:16:36 GOING TO BE FOR OUR TENNIS PLAYERS.  
04:16:38 THERE'S NO QUESTION ABOUT IT.  
04:16:40 WHEN I MENTIONED THIS TO THEM, THEY WERE VERY EXCITED.  
04:16:45 THEY ARE MORE EXCITED ABOUT THIS THAN THE IRRIGATION WHICH

04:16:49 IS HUGE FOR THE CLAY COURTS OR FOR THE FENCING.  
04:16:51 SO I THINK THIS IS GOING TO BE CRITICAL FOR THEIR ENJOYMENT  
04:16:56 AT PAYNE PARK TENNIS.  
04:16:58 THAT'S THE MAIN PURPOSE OF THIS.  
04:17:00 OBVIOUSLY, USTA, IT WILL BE A GREAT HONOR TO BE ABLE TO HOST  
04:17:04 THAT AND TO BE ABLE TO HAVE THE APPROPRIATE LIGHTING TO BE  
04:17:06 TELEVISED, THEIR GAMES AND MATCHES, WHICH IS AWESOME.  
04:17:11 BUT THE MAIN PURPOSE IS OBVIOUSLY AND WILL ALWAYS BE FOR OUR  
04:17:19 TENNIS PLAYERS.  
04:17:22 WITH THAT, I WILL TURN IT OVER.  
04:17:23 >>Mayor Arroyo: THANK YOU.  
04:17:24 BEFORE WE GET TO COMMENTS, COMMISSIONERS, ARE YOU OKAY WITH

04:17:26 TAKING PUBLIC COMMENT?  
04:17:29 MR. JON SUSCE IS THE FIRST ONE AND ONLY ONE.  
04:17:39 >> INTERESTING DAY.  
04:17:43 >>Mayor Arroyo: YOU HAVE THREE MINUTES.  
04:17:45 >> I KNOW.  
04:17:45 END OF THE AGENDA.  
04:17:49 KIND OF INTERESTING.  
04:17:50 YOU KNOW, THIS WHOLE THING, THIS TENNIS TOURNAMENT.  
04:17:55 MR. BRODY BROUGHT UP AN INTERESTING POINT HOW THIS WAS  
04:18:00 AWARDED.  
04:18:01 I DON'T THINK ANY OF THE COMMISSIONERS KNEW ABOUT THIS AWARD  
04:18:03 TO THIS COMPANY, WHATEVER IT IS.  
04:18:05 WHO ARE THEY?

04:18:07 I MEAN, YOU BROUGHT UP THE POINT HERE ABOUT THIS PROBLEM  
04:18:12 WITH THE BOBBY JONES, DIDN'T KNOW WHO THEY ARE, AND THIS  
04:18:16 COMMITTEE KNOWS.  
04:18:17 HOW DID THIS GET APPROVED?  
04:18:19 WHO IS THIS GROUP?  
04:18:22 LIKE YOU SAID, COMMISSIONER BRODY, LOSE SKIN IN THE GAME.  
04:18:25 WHAT SKIN IN THE GAME DOES THE CITY HAVE?  
04:18:28 WE'RE GIVING THIS AWAY FOR A DOLLAR.  
04:18:30 WE'RE GIVING AWAY THE PARKING LOT FOR VIP PARKING.  
04:18:34 ALL OF A SUDDEN UP COMES A \$500,000 FOR LIGHTING.  
04:18:37 WHERE IS THIS COMING FROM?  
04:18:39 WE DON'T HAVE ANY SKIN IN THIS GAME.  
04:18:42 WHO KNEW ABOUT IT?  
04:18:44 ANYBODY KNOW ABOUT THIS?  
04:18:45 YOU KNEW ABOUT IT.  
04:18:47 MUST HAVE.  
04:18:48 ONLY ONE THAT KNOW ABOUT IT IS THIS TENNIS PRO OVER HERE.  
04:18:51 WHAT'S GOING ON WITH THIS?  
04:18:53 MR. BROWN?  
04:18:55 \$500,000 FOR LIGHTING?  
04:18:59 FOR A COMPANY WE DON'T KNOW ANYTHING ABOUT.  
04:19:02 YOU SPENT ALL THIS TIME IN HERE TALKING ABOUT THIS PROBLEM  
04:19:05 WITH THIS COMPANY THAT WAS GOING TO DO THE MANAGING OF BOBBY  
04:19:09 JONES.  
04:19:10 WE DON'T KNOW ANYTHING ABOUT THESE TWO CHARACTERS FROM

04:19:13 ATLANTA.  
04:19:14 MAYOR BRODY KNOWS ABOUT THEM OR FORMER MAYOR BRODY KNOWS  
04:19:17 ABOUT IT.  
04:19:18 DID YOU TALK TO THESE COMMISSIONERS?  
04:19:21 GIVING THIS THING AWAY FOR A BUCK, PLUS THERE IS A PARKING  
04:19:25 THERE.  
04:19:25 THAT'S FOR VIP PARKING.  
04:19:26 THEY ARE MAKING BIG MONEY ON THIS THING, THE TICKETS.  
04:19:29 THOUSAND DOLLARS FOR ONE TICKET FOR THE FINAL DAY.  
04:19:32 DID YOU ALL KNOW ABOUT THAT?  
04:19:34 ALL OF A SUDDEN LIGHTING COMES UP. AND PUT IT ON THE END OF  
04:19:41 THE AGENDA.  
04:19:41 NOBODY IS IN THE HALL TONIGHT.  
04:19:46 IT SNUCK IN AT THE END OF THE DAY TODAY.

04:19:48 HOW DID THAT HAPPEN?  
04:19:48 COMMISSIONER BRODY, I SEE YOUR PICTURE NEXT TO HIM.  
04:19:55 YOU KNOW.  
04:19:56 DOES ANYBODY ELSE KNOW ABOUT THESE CHARACTERS FROM ATLANTA?  
04:20:01 THEY BOUGHT THE CONTRACT.  
04:20:02 IT USED TO BE DOWN AT THE OAKS, LONGBOAT KEY AND ALL OF A  
04:20:06 SUDDEN IT SHOWS UP IN SARASOTA.  
04:20:08 BRODY'S BIG PICTURE IS RIGHT IN FRONT OF ALL THESE GUYS.  
04:20:12 MAKING BIG MONEY THESE GUYS.  
04:20:14 WHAT WE HAVE SKIN IN THE GAME, COMMISSIONER BRODY, WHAT SKIN  
04:20:18 DO WE HAVE IN THE GAME?

04:20:19 MR. BROWN?  
04:20:23 >>Mayor Arroyo: NO QUESTION AND ANSWER.  
04:20:27 >> I GUESS NOT.  
04:20:29 >>Mayor Arroyo: THANK YOU.  
04:20:30 >> YOU'RE WELCOME.  
04:20:30 HAVE A NICE DAY.  
04:20:33 >>Mayor Arroyo: COMMISSIONER AHEARN-KOCH.  
04:20:34 LET'S BRING MR. FOGLE BACK UP HERE.  
04:20:38 >>Jen Ahearn-Koch: YES, PLEASE.  
04:20:39 THANK YOU.  
04:20:39 SO MR. FOGLE, YOU SAID THAT WE WERE PLANNING ON DOING THIS.  
04:20:44 DO YOU KNOW WHEN THIS WAS IN OUR PLAN TO DO IT?  
04:20:46 >>Jerry Fogle: I BELIEVE IT'S 2024.  
04:20:49 I CAN DOUBLE CHECK FOR YOU.  
04:20:52 >>Jen Ahearn-Koch: YEAH, PLEASE, WOULD YOU?  
04:20:54 >>Jerry Fogle: I WILL.  
04:20:54 >>Jen Ahearn-Koch: I'M JUST CURIOUS ABOUT THAT.  
04:20:57 I'M JUST A LITTLE UNCLEAR ON HOW THIS CAME ABOUT BECAUSE I  
04:21:03 SEE IN THE BACKUP MATERIAL HERE IT SAYS THAT WE SIGNED AN  
04:21:07 AGREEMENT WITH SARASOTA OPEN ATP AND WE SAID WE WOULD  
04:21:14 PROVIDE THIS KIND OF LIGHTING AND THEN AFTER WE SIGNED THE  
04:21:19 AGREEMENT, WE DECIDED WE NEEDED TO PROVIDE THE LIGHTING.  
04:21:22 SHOULD WE HAVE OR DID WE KNOW THAT AT THE TIME WE SIGNED  
04:21:26 THIS AGREEMENT?  
04:21:26 >>Marlon Brown: YES, WE DID.

04:21:27 >>Jen Ahearn-Koch: WE KNEW WE WERE GOING TO HAVE TO PAY THIS  
04:21:32 HALF A MILLION DOLLARS FOR THE LIGHTING.  
04:21:34 >>Marlon Brown: WE DISCUSSED WITH THE GROUP THE TYPE OF  
04:21:36 LIGHTING THAT WOULD BE NEEDED AND OUR DISCUSSIONS WITH MR.  
04:21:39 FOGLE, AGAIN, AS HE MENTIONED, THIS WAS PART OF THE MASTER  
04:21:42 PLAN, AND SO WE SHARED WITH THEM WHAT WE INTENDED TO DO WHEN  
04:21:45 WE SIGNED THE AGREEMENT.  
04:21:49 >>Jen Ahearn-Koch: SO SHOULD NOT WE HAVE GOTTEN THE APPROVAL  
04:21:52 OF SPENDING THE MONEY AND DOING THE LIGHTS BEFORE WE SIGNED  
04:21:57 THE AGREEMENT?  
04:21:58 IT JUST SEEMS LIKE IT'S DONE A LITTLE BIT BACKWARDS THAT YOU  
04:22:02 SIGNED THIS AGREEMENT TO PROVIDE SOMETHING AND NOW YOU'RE  
04:22:05 ASKING PERMISSION FOR THE MONEY AS OPPOSED TO THE OTHER WAY  
04:22:08 AROUND COMING TO THE COMMISSION AND SAYING, IN ORDER TO  
04:22:12 EXECUTE THIS AGREEMENT, WE HAVE TO SPEND HALF A MILLION  
04:22:14 DOLLARS TWO YEARS AHEAD OF SCHEDULE.

04:22:18 COMMISSIONERS, IS THAT OKAY?  
04:22:20 IS THAT NOT THE WAY WE SHOULD GO ABOUT THIS?  
04:22:23 >>Marlon Brown: NOT NECESSARILY, COMMISSIONER.  
04:22:24 AGAIN, IT DOESN'T REALLY MATTER.  
04:22:26 BECAUSE THERE WAS THE INTENT TO DO THE LIGHTING ANYWAY,  
04:22:30 THERE WAS LIGHTING THAT WAS REQUIRED, SAME TYPE OF LIGHTING  
04:22:33 REQUIRED AS PART OF HOSTING THE TOURNAMENT AND FOR  
04:22:36 TELEVISION.  
04:22:37 AGAIN, BECAUSE WE ALREADY HAD PLANS TO UPGRADE THE LIGHTING,  
  
04:22:43 WE WERE GOING TO PROVIDE SOME TYPE OF LIGHTING, WHETHER IT  
04:22:45 WAS PORTABLE LIGHTING OR TEMPORARY LIGHTING, WE WOULD BE  
04:22:48 PROVIDING SOME TYPE OF LIGHTING.  
04:22:50 THIS WAS THE BEST PROCESS TO GO AHEAD AND DO ALL OF THE  
04:22:54 LIGHTING ONE TIME INSTEAD OF BRINGING IN PORTABLE LIGHTS FOR  
04:22:57 THE TOURNAMENT.  
04:22:58 >>Jen Ahearn-Koch: WERE WE PLANNING ON UPGRADING OUR  
04:23:01 LIGHTING TO THE STANDARD IN 2024 OR WAS IT A LESSER COST, A  
04:23:05 LESSER STANDARD?  
04:23:08 >>Jerry Fogle: IT WOULD HAVE BEEN MOST LIKELY A LESSER  
04:23:10 STANDARD.  
04:23:10 HOWEVER, WITH THIS USTA TOURNAMENT COMING OUR WAY, WE KIND  
04:23:13 OF REEVALUATED THAT.  
04:23:15 IF WE HAD THE OPPORTUNITY TO ACTUALLY INCREASE THAT TO A  
04:23:20 STANDARD THAT COULD BRING IN COLLEGIATE USTA TOURNAMENTS,  
04:23:25 WHY NOT GO AHEAD AND DO THAT.  
04:23:27 IT JUST TO ME MADE MORE SENSE AT THAT TIME.  
04:23:30 AND HAVING USTA TOURNAMENT ALSO MADE MORE SENSE FOR US TO  
04:23:33 MOVE THAT FORWARD INSTEAD OF PUSHING IT OFF.  
04:23:36 IT WAS ALL TIMING, REALLY AND TRULY.  
04:23:38 >>Jen Ahearn-Koch: DO YOU KNOW THE PRICE DIFFERENCE BETWEEN  
04:23:40 WHAT WE HAD PLANNED TO DO AND WHAT WE'RE SPENDING NOW?  
04:23:43 >>Jerry Fogle: PROBABLY A COUPLE HUNDRED THOUSAND DOLLARS  
04:23:46 LESS TO DO JUST RECREATIONAL, BARE-BONES LIGHTING.  
04:23:51 I CANNOT VERIFY THAT.  
  
04:23:52 I JUST GOT A ROUGH ESTIMATE FROM A COMPANY.  
04:23:55 BUT THAT'S JUST BARE-BONES, JUST REPLACING WHAT'S THERE.  
04:23:59 THAT'S NOT UPGRADING THE ELECTRICAL.  
04:24:01 THAT'S NOT UPGRADING WHAT'S THERE RIGHT NOW.  
04:24:04 THAT'S JUST BARE BONES.  
04:24:06 LIKE I SAID, THE LIGHTING THAT WE POTENTIALLY COULD GET IF  
04:24:11 APPROVED WOULD ALSO BE -- WE WOULD BE ABLE TO ADJUST THE  
04:24:15 LIGHTING ALSO.  
04:24:16 FOR OUR RECREATIONAL PLAYERS WHO MAY NOT WANT THE LIGHTS TO  
04:24:21 BE AS BRIGHT, WE CAN ADJUST THAT, WHICH HELPS KEEP DOWN THE  
04:24:25 COST FOR ELECTRICITY AND THINGS OF THAT NATURE ALSO.  
04:24:29 >>Jen Ahearn-Koch: I'M NOT SAYING THAT I DON'T THINK ANY  
04:24:30 IMPROVEMENTS WE MAKE ON OUR PARKS AREN'T SOMETHING THAT'S  
04:24:33 WARRANTED.  
04:24:34 IT'S JUST FOR ME IT'S WE ALWAYS PLAY THIS, THIS IS OUR  
04:24:38 PRIORITY LIST AND THESE ARE THE AVAILABLE FUNDS, AND WHEN WE  
04:24:43 MOVE THAT AROUND AND THEN WE INCREASE THOSE AMOUNTS, I JUST  
04:24:47 WANT TO KNOW, FOR EXAMPLE, IS THERE SOMETHING THAT'S NOT

04:24:50 GOING TO GET DONE THAT'S BEEN PUSHED TO 2024 THAT WE WERE  
04:24:54 GOING TO USE THE MONEY FOR?  
04:24:56 >>Jerry Fogle: NO, I DO NOT ANTICIPATE ANYTHING NOT GETTING  
04:24:59 ACCOMPLISHED.  
04:24:59 >>Jen Ahearn-Koch: OR PUSHED FORWARD?  
04:25:01 >>Jerry Fogle: WE ARE NOT PUSHING ANYTHING FORWARD OR BACK  
04:25:04 OR WHATEVER THE WORDING IT.

04:25:05 WE ABSOLUTELY ARE GOING TO MOVE FORWARD.  
04:25:08 THE COUPLE OF ITEMS THAT MR. BRAD HAD MENTIONED WITH THE  
04:25:13 AVION PARK, WE PLANNED ON GETTING THAT DONE HOPEFULLY 2022.  
04:25:18 WE PLAN ON MOVING FORWARD WITH THE BAYFRONT PARK ITEMS, THE  
04:25:19 PLAYGROUND, THE SPLASH PAD, THAT MAY FALL 2022-23.  
04:25:24 IT'S A BIGGER ITEM, BUT THOSE ITEMS IN THE ROSEMARY PARK,  
04:25:28 DEFINITELY DON'T WANT TO FORGET THAT, WE DEFINITELY PLAN ON  
04:25:30 GETTING THAT DONE 2022-23.  
04:25:33 THAT WON'T AFFECT THOSE ITEMS.  
04:25:35 WE ARE MOVING FORWARD WITH THOSE ITEMS.  
04:25:37 >>Jen Ahearn-Koch: I GUESS WHAT I'M HEARING IS THAT IT'S  
04:25:40 COSTING A COUPLE HUNDRED THOUSAND DOLLARS MORE TO DO  
04:25:43 SOMETHING NOW THAT WE WERE GOING TO DO IN TWO YEARS FROM  
04:25:45 NOW, BUT THAT MUST COST, COME AT THE EXPENSE OF SOMETHING  
04:25:52 ELSE.  
04:25:54 >>Marlon Brown: JERRY HAS A BUCKET OF FUNDS FOR GENERAL  
04:25:56 UPGRADES.  
04:25:57 AGAIN, HE SAVED A LOT OF MONEY ON THE LIDO PAVILION PROJECT.  
04:26:01 JERRY DOES A VERY GOOD JOB IN TERMS OF REALLY DOING SOME  
04:26:05 COST-EFFECTIVE IMPROVEMENTS.  
04:26:06 SO WITHIN THAT BUCKET, WHICH GOES OUT TO 2024, HE HAS THE  
04:26:11 ABILITY TO FUND THIS MORE IMMEDIATELY THAN WAITING UNTIL  
04:26:14 2024.  
04:26:17 >>Jen Ahearn-Koch: I HAVE MORE QUESTIONS, BUT THAT'S MY  
04:26:18 TIME.

04:26:19 >>Mayor Arroyo: OKAY.  
04:26:19 COMMISSIONER BRODY.  
04:26:21 >>Hagen Brody: I JUST WANTED TO ADD A LITTLE MEAT ON THE  
04:26:24 BONE HERE.  
04:26:26 FIRST OF ALL, PUT THE TOURNAMENT ASIDE.  
04:26:29 MUSCO IS ONE OF THE PREMIER ATHLETIC LIGHT COMPANIES IN THE  
04:26:36 COUNTRY.  
04:26:42 IF YOU GO OUT TO PAYNE PARK TENNIS, THE LIGHTS THAT ARE OUT  
04:26:44 THERE ARE COMPLETELY INADEQUATE.  
04:26:46 IT IS VERY DIFFICULT FOR PEOPLE TO PLAY AT NIGHT.  
04:26:50 THE WAY THE LIGHTS ARE SET UP, YOU HAVE BASICALLY TWO ROWS  
04:26:54 OF LIGHTS ON THREE COURTS, AND THE LIGHTS ARE SUBSTANDARD TO  
04:26:57 THE POINT WHERE I HAVE TROUBLE SEEING THE BALL.  
04:27:01 I CAN ONLY IMAGINE SOME OF OUR SENIORS THAT ARE OUT THERE.  
04:27:05 I THINK THAT REFLECTS IN THE PLAY.  
04:27:09 WE JUST DON'T HAVE PEOPLE PLAYING IN THE EVENINGS, AT NIGHT.  
04:27:13 WHAT THIS WILL DO, THIS WILL ADD HOURS, I MEAN, HOWEVER LONG  
04:27:17 WE WANT TO STAY OPEN.  
04:27:19 GENERALLY, TENNIS CLUBS WILL PUT PEOPLE ON THE COURT AT  
04:27:21 7:30, EVEN AT 9:00 IF YOU HAVE ADEQUATE LIGHTING.

04:27:25 WE CAN'T DO THAT AT PAYNE PARK.  
04:27:27 SO THIS WILL UPGRADE THE LIGHTS FOR OUR TENNIS PLAYERS TO BE  
04:27:31 ABLE TO PLAY IN THE EVENINGS, AND I THINK IT COULD -- YOU  
04:27:39 KNOW, DEPENDING ON WHAT OUR HOURS ARE, GENERATE A LOT MORE  
04:27:42 REVENUE FOR THE CLUB.

04:27:44 THE OTHER THING TO KEEP IN MIND IS THIS IS NEW LIGHTING  
04:27:47 TECHNOLOGY.  
04:27:47 ALL LED.  
04:27:48 WHAT WE HAVE OUT THERE IS INCANDESCENT, WHICH IS EXTREMELY  
04:27:52 EXPENSIVE AND INEFFICIENT.  
04:27:58 AND WHAT THE NEW LED LIGHTS DO, I DON'T KNOW THE SPECIFICS,  
04:28:01 BUT THE ENERGY THAT THEY USE IS A FRACTION OF WHAT THE  
04:28:06 INCANDESCENT LIGHT USES.  
04:28:08 ULTIMATELY, THESE WILL PAY FOR THEMSELVES GETTING THESE  
04:28:12 INSTALLED.  
04:28:14 INCLUDING THE TOURNAMENT, I THINK THE TOURNAMENT IS THE  
04:28:17 REASON WE'RE MOVING THIS UP IN THE MASTER PLAN, BUT THESE  
04:28:21 NEEDED TO BE DONE AND EVERYBODY OUT THERE KNOWS IT.  
04:28:23 THE TOURNAMENT NEEDS THEM.  
04:28:25 OBVIOUSLY -- THE ATP, WHICH IS PROFESSIONAL MEN'S TENNIS,  
04:28:32 THEY HAVE A CERTAIN STANDARD.  
04:28:33 THEY GO OUT THERE WITH A LITTLE LIGHT METER AND SAY YOU CAN  
04:28:38 EITHER DO IT OR YOU CAN'T.  
04:28:39 IF IT DOESN'T MEET OUR LIGHT METER, YOU CAN'T DO IT HERE.  
04:28:41 AND NIGHT MATCHES ARE JUST THE WAY THAT PRIME-TIME TENNIS  
04:28:45 WORKS, PARTICULARLY TELEVISED.  
04:28:48 I THINK THIS IS NOT ONLY A GREAT, ABSENT THE TOURNAMENT, A  
04:28:52 GREAT INVESTMENT FOR THE PAYNE PARK TENNIS, ONE THAT WE HAD  
04:28:56 PLANNED ON DOING, JUST MOVING UP A LITTLE BIT TO ACCOMMODATE  
04:28:58 WHAT I HOPE WILL BE REALLY A WORLD-CLASS AND FLAGSHIP EVENT

04:29:06 FOR THE CITY OF SARASOTA.  
04:29:07 ANY OTHER QUESTIONS ABOUT THE TOURNAMENT, I'M HAPPY TO  
04:29:12 ANSWER.  
04:29:12 I WOULD ASK THE COMMISSION TO PLEASE SUPPORT THIS FUNDING  
04:29:16 REQUEST TO MAKE IT HAPPEN?  
04:29:19 >>Mayor Arroyo: COMMISSIONER ALPERT.  
04:29:22 >>Liz Alpert: I'M GOING TO PREFACE BY SAYING I'M GOING TO  
04:29:24 SUPPORT THE FUNDING REQUEST.  
04:29:26 BUT A COUPLE OF THINGS, NUMBER ONE, THE TENNIS PLAYERS COULD  
04:29:29 HAVE HAD ALL BRAND-NEW COURTS WITH ALL BRAND-NEW LIGHTING,  
04:29:32 BUT THEY CHOSE NOT TO.  
04:29:33 SECONDLY, HOW DID THIS CONTRACT GET SIGNED?  
04:29:40 HOW DID THIS GET APPROVED?  
04:29:42 I WANT TO KNOW WHAT THE PROCESS IS.  
04:29:44 BECAUSE THIS WAS A SHOCK TO ME THAT THIS WAS COMING ABOUT.  
04:29:48 >>Marlon Brown: I BRIEFED ALL THE COMMISSIONERS ABOUT THE  
04:29:50 INTENT TO HOST THIS TOURNAMENT.  
04:29:53 USAGE PERMITS ARE ADMINISTRATIVELY APPROVED BY THE CITY  
04:29:56 MANAGER.  
04:29:56 SO THAT'S HOW IT CONTRACT, THIS AGREEMENT TO HOST THE  
04:29:59 TOURNAMENT WAS APPROVED.  
04:30:01 NOW, THE LIGHTING HAS TO BE APPROVED BY THE COMMISSION

04:30:03 BECAUSE OF THE DOLLAR AMOUNT INVOLVED IN THAT.  
04:30:06 UNDER MY AUTHORITY, I HAVE THE ABILITY TO APPROVE THE USAGE  
04:30:08 PERMIT AND TO NEGOTIATE THOSE, SIMILAR AS I'VE DONE WITH THE

04:30:12 FARMERS MARKET AND OTHER TYPE OF USAGE PERMITS THROUGHOUT  
04:30:14 THE CITY OF SARASOTA.  
04:30:16 >>Liz Alpert: THAT'S WHAT I NEEDED TO KNOW IS HOW THIS --  
04:30:18 WITHOUT GETTING COMMISSION APPROVAL, THAT YOU HAVE THE  
04:30:21 AUTHORITY TO APPROVE THAT.  
04:30:23 >>Marlon Brown: CORRECT.  
04:30:23 >>Liz Alpert: AND TO APPROVE IT AT A DOLLAR A YEAR.  
04:30:26 >>Marlon Brown: YES.  
04:30:28 >>Liz Alpert: I'M NOT SURE THAT THAT WAS THE RIGHT DECISION  
04:30:34 IN TERMS OF I THINK IT'S GOING TO BE A GOOD THING TO BRING  
04:30:36 TO OUR COMMUNITY, CERTAINLY.  
04:30:38 I DON'T DISAGREE WITH THAT, BUT IT DOES SEEM RELATIVELY  
04:30:46 GENEROUS, I GUESS, TO SAY THAT.  
04:30:48 THAT'S IT.  
04:30:52 >>Mayor Arroyo: VICE MAYOR BATTIE.  
04:30:53 >>Vice-Mayor Battie: I JUST HAD A QUESTION.  
04:30:57 WHAT IS THE DIFFERENCE BETWEEN THE LIGHTING HERE AND THE  
04:31:01 LIGHTING LIKE AT OTHER COURTS AROUND THE CITY, LIKE JUST PUT  
04:31:05 SOME IN AT PIONEER PARK?  
04:31:09 >>Jerry Fogle: YOU HAVE A HIGHER CANDLE LIGHT, FOOT-CANDLE.  
04:31:13 IT'S MUCH, MUCH BRIGHTER.  
04:31:14 THAT'S WHAT THEY NEED TO TELEVISION THOSE TYPE OF MATCHES.  
04:31:21 THAT'S THE MAIN DIFFERENCE.  
04:31:22 THE LIGHTS WERE INSTALLED, OR THE MAJORITY WERE 1992.  
04:31:27 >>Vice-Mayor Battie: WOW, WOW.

04:31:28 >>Jerry Fogle: AS COMMISSIONER BRODY SAID, ANTIQUATED AND  
04:31:33 WE'VE HAD SO MANY ISSUES WITH REPLACING THEM, FINDING  
04:31:36 REPLACEMENTS.  
04:31:37 SEEMS LIKE EVERY OTHER WEEK THE LIGHTS ARE GOING OUT.  
04:31:40 IT IS VERY CHALLENGING WITH THE WAY THE LIGHTS ARE  
04:31:44 CURRENTLY.  
04:31:44 SO WE NEED IT UPGRADED.  
04:31:48 LIKE I SAID, IT WAS JUST ABOUT TIMING. IT SEEMED LIKE IT  
04:31:50 WAS A GREAT OPPORTUNITY TO GO AHEAD AND MOVE FORWARD WITH  
04:31:54 THIS PROJECT.  
04:31:56 >>Marlon Brown: CAN YOU SHARE, FOR EXAMPLE -- ATHLETIC  
04:32:00 FIELDS COMPARED TO PAYNE PARK?  
04:32:03 >>Jerry Fogle: THE LED LIGHTS?  
04:32:06 YES.  
04:32:06 WE HAVE LED FOR MUSCO AT ROBERT L. TAYLOR FIELD ALSO.  
04:32:10 MUSCO DID THOSE LIGHTS AND YOU'VE BEEN THERE.  
04:32:13 THEY DON'T BLEED OVER.  
04:32:15 THEY ARE MORE CONCENTRATED ON THE FIELD, AND THEY PROVIDE  
04:32:19 AMPLE LIGHTS.  
04:32:20 LIKE I SAID, NOT ONLY FOR TELEVISION, BUT ALSO FOR PLAYERS  
04:32:25 TO BE ABLE TO UTILIZE THE FIELD.  
04:32:27 BUT THOSE ARE THE LIGHTS THAT YOU NEED IF YOU'RE GOING TO  
04:32:30 PLAY HIGH-LEVEL SPORTS.  
04:32:31 THAT'S WHY WE CAN GET SEMI-PRO AND PRO TOURNAMENTS AND

04:32:35 THINGS EVEN AT ROBERT L. TAYLOR.

04:32:38 NOT ONLY THE FIELD, BUT THE LIGHTING IS EXCEPTIONAL.

04:32:46 >>Vice-Mayor Battie: SEEMS LIKE LIGHTING IS IMPORTANT IN THE

04:32:48 CITY AND ALL OF THE PARKS, ESPECIALLY PIONEER PARK WHERE WE

04:32:51 HAD THEM PUT IN PLACE OR WHATEVER.

04:32:54 I'LL BE SUPPORTING THIS.

04:33:00 >>Mayor Arroyo: I'LL BE SUPPORTING IT AS WELL.

04:33:01 COMMISSIONER AHEARN-KOCH.

04:33:04 >>Jen Ahearn-Koch: SO I SAW THAT THE TIMELINE WAS 8 TO 12

04:33:08 WEEKS.

04:33:08 12 WEEKS PUTS US AT THE 4th OF APRIL.

04:33:11 THAT'S AWFULLY CLOSE TO THE DEADLINE OF THE TOURNAMENT.

04:33:14 HOW ARE WE PREPARING FOR THAT?

04:33:16 >>Jerry Fogle: WELL, WE ARE -- MUSCO PRETTY MUCH I'VE HAD

04:33:20 THE CONVERSATION WITH THEIR MANAGER.

04:33:21 THEY ARE ABSOLUTELY POSITIVE THAT THEY CAN GET THAT DONE

04:33:27 BEFORE THE TOURNAMENT, WHICH IS APRIL THE 9th.

04:33:29 THEY ARE ABSOLUTELY POSITIVE THEY CAN GET THAT DONE.

04:33:32 WE'RE WORKING WITH FPL.

04:33:34 I REACHED OUT TO MR. JEFFCOAT FROM PUBLIC WORKS AND HIS TEAM

04:33:37 REACHED OUT TO FPL.

04:33:39 AND FPL ENSURED US THAT ELECTRICAL SERVICE UPGRADE WILL BE

04:33:43 DONE PRIOR TO MARCH.

04:33:44 SO THAT SHOULD GIVE MUSCO PLENTY OF TIME TO BE ABLE TO DO

04:33:51 THE COURTS.

04:33:51 THEY ARE DOING SIX COURTS, KEEP IN MIND, FOR RIGHT NOW

04:33:54 BEFORE THE TOURNAMENT, THEY ARE DOING SIX COURTS.

04:33:56 SO THAT'S WHY IT'S AMPLE TIME FOR THEM TO DO THAT.

04:34:00 AFTER THE TOURNAMENT, THEY'LL COME BACK IN AND DOT OTHER SIX

04:34:03 COURTS AND THEN THEY'LL DO THE HITTING WALL.

04:34:05 JUST KEEP THAT IN MIND.

04:34:07 THAT'S WHY THEY CAN DO THAT BECAUSE THEY ARE JUST DOING THE

04:34:09 SIX COURTS.

04:34:10 >>Jen Ahearn-Koch: ARE THE SIX COURTS THE FULL -- I MEAN,

04:34:14 ARE 12 COURTS AND THE HITTING WALL, THAT'S THE FULL AMOUNT

04:34:17 OR SIX COURTS THE HALF A MILLION DOLLARS?

04:34:19 >>Jerry Fogle: NO.

04:34:20 ALL -- IT'S 12 COURTS AND THE HITTING WALL.

04:34:23 THAT IS THE AMOUNT THAT YOU'RE ASKED TO APPROVE.

04:34:26 >>Jen Ahearn-Koch: WHAT IF THEY CAN'T ACCOMPLISH THIS ON

04:34:29 TIME.

04:34:30 >>Jerry Fogle: WE'LL HAVE A BACKUP PLAN.

04:34:32 WE'LL LOOK AT POSSIBLE PORTABLES, PORTABLE LIGHTING.

04:34:36 WE'LL HAVE A BACKUP PLAN.

04:34:38 WE'LL WORK WITH MUSCO ON THAT.

04:34:40 THEY ARE ONE OF THE PREMIER, NOT ONLY LIGHTING, BUT THEY

04:34:43 HAVE PORTABLES ALSO.

04:34:44 I'VE BEEN IN CONVERSATION WITH THEM ON THAT ALSO.

04:34:48 THERE WILL BE A PLAN B IF INDEED PLAN A DOESN'T WORK OUT.

04:34:51 >>Jen Ahearn-Koch: DO WE HAVE ANY OTHER TENNIS COURTS IN THE

04:34:53 CITY THAT HAVE THIS KIND OF LIGHTING?

04:34:56 >>Jerry Fogle: NO, NOT TO THIS LEVEL.  
04:34:58 ALL OF OUR OTHER TENNIS COURTS AS YOU KNOW ARE FREE AND OPEN  
04:35:02 TO THE PUBLIC.  
04:35:03 WE OBVIOUSLY CHARGE A FEE FOR THESE.  
04:35:08 AS COMMISSIONER BRODY MENTIONED -- AND I APOLOGIZE FOR NOT  
04:35:12 MENTIONING THAT -- THE NIGHT, THE EVENING MATCHES AND  
04:35:15 OPPORTUNITY TO PLAY WILL ABSOLUTELY HELP US TO INCREASE  
04:35:17 REVENUES.  
04:35:18 THERE'S NO DOUBT ABOUT IT.  
04:35:20 WE DON'T HAVE A LOT OF PLAYERS PLAYING IN THE EVENING TIME,  
04:35:23 SO WE KIND OF REDUCED IT BECAUSE OF THAT.  
04:35:27 SO THIS WILL GIVE US THE OPPORTUNITY TO TAKE ANOTHER LOOK AT  
04:35:29 THAT AND SEE IF INDEED WE NEED TO EXPAND THOSE HOURS.  
04:35:32 >>Jen Ahearn-Koch: AND THE LIGHTING THAT WE HAD PLANNED TO  
04:35:35 DO IN 2024, WOULD THAT LIGHTING HAVE BEEN SUFFICIENT FOR  
04:35:39 PEOPLE TO PLAY AT NIGHT?  
04:35:41 >>Jerry Fogle: IT WOULD HAVE BEEN SUFFICIENT.  
04:35:43 IT WOULDN'T HAVE BEEN SUFFICIENT FOR US TO REALLY AND TRULY  
04:35:46 BRING IN THIS KIND OF MATCHES, YOU KNOW, WITH THE USTA AND  
04:35:49 COLLEGIATE LEVEL MATCHES.  
04:35:51 LIKE I SAID, IT NOT ONLY BRINGS NOTORIETY AND THINGS TO THE  
04:35:55 PAYNE PARK TENNIS CENTER, BUT TO THE CITY, BUT ALSO PLAYERS  
04:35:59 WHO PLAY HERE.  
04:36:00 NOW THEY HAVE PEOPLE TO LOOK UP TO THAT CAN INSPIRE THEM TO,  
04:36:06 YOU KNOW, TO GO TO GREATNESS AND BE ABLE TO GET A COLLEGE  
  
04:36:08 SCHOLARSHIP OR SOMETHING OF THAT NATURE.  
04:36:11 IT'S A TRICKLE EFFECT, YOU KNOW, BY BRINGING THIS KIND OF  
04:36:14 TALENT TO THE CITY.  
04:36:15 >>Jen Ahearn-Koch: BUT THE LIGHTING WE HAD PLANNED ON BEFORE  
04:36:18 WOULD HAVE BEEN SUFFICIENT FOR THE PLAYERS TO CONTINUE TO  
04:36:20 PLAY AT NIGHT AND ENJOY PLAYING TENNIS AT NIGHT.  
04:36:24 >>Marlon Brown: AGAIN, MR. FOGLE, COMMISSIONER, I BELIEVE IN  
04:36:27 TERMS OF, YES, IT WOULD HAVE BEEN ADEQUATE.  
04:36:29 BUT HOWEVER, WHAT WE HAVE REALIZED WITH HOSTING THIS  
04:36:32 TOURNAMENT, THE NUMBER OF TOURNAMENTS WE CAN NOW HOST,  
04:36:35 INCLUDING COLLEGIATE, ET CETERA, ET CETERA.  
04:36:37 THE USTA GROUP THAT WE HAVE NEGOTIATED WITH, THEY HAVE MADE  
04:36:42 A COMMITMENT TO POSSIBLY HAVE PAYNE PARK AS A HOME FOR YEARS  
04:36:45 TO COME.  
04:36:46 SO BY DOING THIS NOW, WE HAVE A REALLY GREAT OPPORTUNITY NOT  
04:36:50 ONLY TO SHOWCASE WHAT PAYNE PARK TENNIS IS ALL ABOUT, BUT TO  
04:36:53 HOST A WHOLE SERIES OF OTHER TYPES OF TOURNAMENTS THAT WE  
04:36:56 WOULD NOT HAVE ORDINARILY HOST THAT WILL BRING REVENUE TO  
04:36:59 PAYNE PARK TENNIS.  
04:37:00 >>Jen Ahearn-Koch: OKAY.  
04:37:01 SO HOW DOES THIS TOURNAMENT -- BECAUSE I DON'T KNOW ANYTHING  
04:37:05 ABOUT THE TOURNAMENT.  
04:37:06 I DON'T KNOW ANYTHING ABOUT THE CONTRACT AND THE DOLLAR OF A  
04:37:08 YEAR.  
04:37:09 I DIDN'T SEE THAT AGREEMENT OR THAT CONTRACT.  
  
04:37:10 SO I DON'T KNOW.  
04:37:13 IT WOULD SEEM TO ME IF WE WERE TO HAVE THESE KINDS OF GROUPS

04:37:18 COMING IN USING OUR SPACE, WE WOULD AT LEAST OFFSET OUR CITY  
04:37:22 COST BY COLLECTING SOME KIND OF A FEE.  
04:37:25 DON'T WE NORMALLY DO THAT?  
04:37:26 >>Marlon Brown: I WILL SAY THAT NOT NECESSARILY GETTING A  
04:37:30 DOLLAR FOR DOLLAR FEE OFFSET, BUT WHAT THIS BRINGS NOT ONLY  
04:37:35 TO THE CITY OF SARASOTA, BUT TO ALL OF THE BUSINESSES,  
04:37:38 EVERYTHING THAT HAS A SORT OF INDIRECT IMPACT BY HOSTING  
04:37:43 THIS TOURNAMENT.  
04:37:44 BUSINESSES ARE GOING TO BENEFIT FROM THIS.  
04:37:46 OUR HOTELS ARE GOING TO BENEFIT FROM THIS.  
04:37:48 THE CITY OF SARASOTA WILL CONTINUE TO GET ACCOLADES FOR WHAT  
04:37:53 WE ARE AND WHAT WE COULD BE.  
04:37:55 THIS WILL PRODUCE MUCH MORE BENEFITS THAN GETTING A  
04:37:59 FINANCIAL COMMITMENT FROM THIS HOST.  
04:38:04 I THINK IN TERMS OF THINGS LIKE WE HOST WITH LIKE THUNDER BY  
04:38:08 THE BAY, IN TERMS OF THE -- WE PUT A LOT OF INVESTMENT IN  
04:38:16 THE SERVICES BUT WHAT WE GET BACK IN RETURN, COMMISSIONER,  
04:38:19 ARE THE DIRECT ECONOMIC BENEFIT FROM HOSTING THOSE TYPES OF  
04:38:22 EVENTS.  
04:38:23 I SAY THE SAME THING WITH THIS TOURNAMENT.  
04:38:30 >>Mayor Arroyo: THANK YOU.  
04:38:30 >>Hagen Brody: I'LL MAKE A MOTION.  
04:38:32 >>Mayor Arroyo: COMMISSIONER BRODY.

04:38:33 >>Hagen Brody: ALL RIGHT.  
04:38:35 I WILL MOVE APPROVAL OF ITEM 2.8 TO EXECUTE, DIRECT THE  
04:38:40 MAYOR AND CITY AUDITOR AND CLERK TO EXECUTE THE AGREEMENT  
04:38:43 BETWEEN CITY OF SARASOTA AND MUSCO SPORTS LIGHTING.  
04:38:48 >>Mayor Arroyo: MOTION MADE BY COMMISSIONER BRODY.  
04:38:50 SECONDED BY VICE MAYOR BATTIE AND BY COMMISSIONER ALPERT.  
04:38:54 ANY DISCUSSION, COMMISSIONER BRODY?  
04:38:58 >>Hagen Brody: JUST TO CORRECT THE RECORD, THIS IS GOING TO  
04:39:00 BE REALLY A GREAT EVENT FOR THE COMMUNITY, AND I THINK AN  
04:39:04 IMPORTANT UPGRADE TO THE FACILITY.  
04:39:06 OUR TENNIS PLAYERS ARE OBVIOUSLY DEDICATED -- WE HEAR FROM  
04:39:10 ONCE IN A WHILE AND IT'S VERY INTENSE.  
04:39:12 TO MAKE THIS IMPROVEMENT IS PARTICULARLY IN DAYLIGHT SAVINGS  
04:39:16 GOING TO ALLOW FOR OUR COMMUNITY TO USE THAT FACILITY, MANY,  
04:39:20 MANY MORE HOURS A DAY THAN THEY CURRENTLY WILL AND WE'LL BE  
04:39:24 ABLE TO SEE THE REVENUE COME IN FROM THAT.  
04:39:26 THE TOURNAMENT ITSELF IS -- I HEARD NOTHING BUT EXCITEMENT  
04:39:32 FROM IT.  
04:39:33 THE COST OF THE TOURNAMENT IS GOING TO BE AFFORDABLE FOR OUR  
04:39:37 RESIDENTS.  
04:39:38 WE'RE GOING TO HAVE DISCOUNTS FOR OUR MEMBERS.  
04:39:40 WE'RE GOING TO HAVE OUR KIDS, LOCAL KIDS INVOLVED FROM R.L.  
04:39:44 TAYLOR TO OUR HIGH SCHOOL TENNIS TEAMS.  
04:39:46 AND THIS IS SOMETHING THAT AS FAR AS SPORTS GOES, SPORTS  
04:39:51 TOURISM, SPORTS EVENTS GO, THIS IS A -- AN EVENT THAT I

04:39:58 THINK HAS A REAL POTENTIAL TO BECOME A SIGNATURE EVENT THAT  
04:40:03 WE COULD BE -- THAT WE WILL BE KNOWN WORLDWIDE FOR.  
04:40:08 IT'S TELEVISED ON THE TENNIS CHANNEL.  
04:40:12 I THINK IT WILL BRING GREAT EXPOSURE TO OUR COMMUNITY, AS

04:40:16 THE CITY MANAGER SAID.  
04:40:17 THE CONTRIBUTIONS TO THE BUSINESSES AND LOCAL COMMUNITY IS  
04:40:20 OBVIOUSLY A PRACTICE THAT -- IT'S SOMETHING WE TAKE INTO  
04:40:24 ACCOUNT AS WE DO THESE AGREEMENTS FOR OTHERS.  
04:40:27 THE LIGHTS ARE CRITICAL TO THE SUCCESS OF THE TOURNAMENT AND  
04:40:31 TO THE COMPLEX AND TO THE FACILITY AS WELL.  
04:40:35 SO I JUST WANTED TO SAY THANK YOU TO CITY MANAGER, MR. FOGLE  
04:40:40 FOR REALLY KIND OF GETTING ON THIS.  
04:40:42 I KNOW IT'S THE TIME COMMITMENT IS CONDENSED BUT I  
04:40:55 APPRECIATE THE VALUE THAT YOU SEE THIS WILL BRING NOT JUST  
04:40:57 TO THE FACILITY BUT TO THE COMMUNITY.  
04:40:59 I THINK YOU WILL BE THE JUDGE OF IF IT WAS WORTH OR NOT WHEN  
04:41:01 YOU VISIT THE TOURNAMENT YOURSELVES.  
04:41:03 BUT I WOULD APPRECIATE THE COMMISSION SUPPORT ON THIS AS  
04:41:05 WELL.  
04:41:06 >>Mayor Arroyo: SECONDER OF THE MOTION?  
04:41:08 VICE MAYOR BATTIE.  
04:41:08 >>Vice-Mayor Battie: NO, I WAS JUST GOING TO SAY THAT I  
04:41:11 CONCUR.  
04:41:12 THIS IS GOING TO BE GREAT FOR SPORTS TOURISM IN THE CITY.  
04:41:19 TRYING TO DO A LOT OF THINGS IN TERMS OF BRINGING EVENTS,  
  
04:41:23 SPORTS IN PARTICULAR, TO THE CITY, WHICH BRINGS REVENUE AND  
04:41:30 HELPS OUT OUR LOCAL ECONOMY, OUR LOCAL BUSINESSES,  
04:41:35 PARTICULARLY THAT NEED IT COMING OUT OF THE TIMES WHICH WE  
04:41:39 WERE ALL HIT WITH, WITH COVID AND SO ON.  
04:41:42 TO BE CREATIVE IN TERMS OF WHAT IT IS WE'RE TRYING TO DO TO  
04:41:49 MAKE SARASOTA AN ATTRACTION IN A MYRIAD OF WAYS, NOT JUST  
04:41:56 WITH OUR BEACHES AND WITH OUR ARTS, BUT ALSO WITH  
04:42:01 ENTERTAINMENT AND THE THINGS THAT WE'RE DOING, BRINGING  
04:42:05 SPORTS, ATHLETES AND FANS AND SO ON, FAMILIES.  
04:42:13 THERE ARE A LOT OF THINGS COMING DOWN THE PIKE AT SOME POINT  
04:42:17 THAT SPEAK TO THESE VERY THINGS, THESE VERY ACTIVITIES.  
04:42:23 ME BEING AN ATHLETE, YOU KNOW, COMMISSIONER BRODY BEING AN  
04:42:28 ATHLETE, VICE MAYOR -- BEING AN ATHLETE, YOU KNOW, I THINK  
04:42:38 IT'S GOOD.  
04:42:39 I THINK IT'S GREAT.  
04:42:40 WE HAVE A GREAT OPPORTUNITY AND A BLESSING HERE TO LIVE HERE  
04:42:46 WHERE WE CAN PARTICIPATE IN OUTDOOR ACTIVITIES AND THINGS  
04:42:50 LIKE THIS YEAR ROUND.  
04:42:51 THEY DON'T HAVE THAT OPPORTUNITY IN OTHER PLACES IN THE  
04:42:56 UNITED STATES AS WE DO.  
04:42:58 GROWING UP HERE, THAT WAS A BLESSING.  
04:43:04 I WANT OUR KIDS TO BE ABLE TO NOT ONLY PARTICIPATE, BUT ALSO  
04:43:11 BE A -- AND BE A PART OF IT, BUT SEE ATHLETES COME HERE AND  
04:43:15 TAKE PART IN WHAT WE HAVE TO OFFER HERE IN THE CITY AND BE  
04:43:19 AT OUR EVENTS AND WHATEVER OTHER AMENITIES WE HAVE HERE.  
  
04:43:24 I'LL BE IN SUPPORT OF THIS AND HOPEFULLY WE CAN AGAIN BRING  
04:43:30 SOME OTHER TYPES OF SPORTING EVENTS AND ACTIVITIES HERE FOR  
04:43:37 PEOPLE TO ENJOY.  
04:43:38 >>Mayor Arroyo: I AM FLATTERED THOUGH.  
04:43:40 COMMISSIONER AHEARN-KOCH.  
04:43:42 >>Jen Ahearn-Koch: YEAH, I AGREE WITH A LOT OF WHAT WAS

04:43:50 SAID.  
04:43:50 WHEN WE HAVE THESE KIND OF EVENTS, THEY DO BRING RESIDUAL  
04:43:54 BUSINESS TO OUR BUSINESSES AND PROVIDE NICE EXPOSURE FOR OUR  
04:43:57 CITY, AND I BELIEVE THAT INVESTING IN OUR PARKS IS ONE OF  
04:44:00 THE MOST IMPORTANT THINGS WE CAN DO, AS TODAY WAS EVIDENCE  
04:44:04 OF THAT.  
04:44:05 AND OUR COMMITMENT TO OUR PARKS.  
04:44:08 MY CONCERN AND MY HESITANCY WITH THIS IS ONLY ABOUT, NUMBER  
04:44:14 ONE, I DON'T KNOW -- I DON'T HAVE THIS PARK AGREEMENT.  
04:44:17 I DON'T KNOW ANYTHING ABOUT THIS TOURNAMENT.  
04:44:19 I DON'T KNOW ANYTHING ABOUT THIS AGREEMENT THAT WAS SIGNED.  
04:44:21 AND I DON'T KNOW HOW MUCH WAS PLANNED TO SPEND ON THESE  
04:44:26 LIGHTS AND WHEN IT WAS.  
04:44:28 WE HAVE A PARKS MASTER PLAN.  
04:44:30 AND WHEN WE HAVE THOSE ITEMS IN THERE AND WE'RE SAYING WE'RE  
04:44:32 GOING TO DO THIS ONE THIS YEAR, NEXT YEAR IS THIS ONE, THIS  
04:44:35 ONE AND WE'LL SPEND THIS MUCH MONEY DOING THAT AND WE TALK  
04:44:38 ABOUT THAT AND WE SORT OF FIGURE THAT ALL OUT.  
04:44:41 \$200,000 IS -- AND I DON'T EVEN KNOW IF THAT'S AN ACCURATE  
  
04:44:45 NUMBER.  
04:44:46 I THINK IT WAS A GUESS.  
04:44:47 I KNOW TIME IS OF THE ESSENCE HERE, BUT I WOULD HAVE RATHER  
04:44:51 KNOWN MORE DETAILS ABOUT WHAT KIND OF LIGHTING WE WERE GOING  
04:44:55 TO HAVE.  
04:44:55 MAYBE THIS KIND OF LIGHTING COULD BE HAD CHEAPER.  
04:44:59 IT'S AN AWFUL LOT OF MONEY, \$200,000 MORE.  
04:45:02 YOU CAN GET FOUR DOG PARKS FOR THAT, FOR EXAMPLE.  
04:45:06 I KNOW BECAUSE, YOU KNOW, I WAS -- I PARTICIPATED IN THAT  
04:45:09 PROCESS AND I KNOW HOW MUCH THEY COST.  
04:45:11 I JUST -- I DON'T TAKE \$200,000 SPENDING MORE THAN WE HAD  
04:45:15 PLANNED LIGHTLY.  
04:45:19 AND I DON'T HAVE ANY BACKUP DOCUMENTATION ON ANY OF THIS,  
04:45:22 WHAT WE WERE GOING TO SPEND.  
04:45:24 HOW MUCH IT WAS GOING TO COST VERSUS WHAT WE ARE GOING TO  
04:45:27 SPEND.  
04:45:27 WE HAVE THE QUOTE RIGHT HERE AND I READ THROUGH IT, BUT I  
04:45:32 HAVE NOTHING TO COMPARE IT TO.  
04:45:33 I HAVE TO SAY THIS CAUGHT ME QUITE OFF GUARD.  
04:45:38 BUT THEN ON THE OTHER SIDE OF THE COIN, I DO SEE THAT THERE  
04:45:41 IS A TIMING ISSUE.  
04:45:44 AS WELL AND I'M NOT SURE HOW MUCH THAT'S GOING TO COST US IF  
04:45:51 WE BREAK THAT AGREEMENT AND WE SAID WE WOULD PROVIDE THIS  
04:45:54 LIGHTING AND IF WE CAN'T MEET THAT, SOMETHING, THAT  
04:45:57 COMMITMENT THAT WE COMMITTED TO.  
  
04:45:59 I JUST HAVE GRAVE CONCERNS ABOUT THIS.  
04:46:01 BUT I DO REALLY APPRECIATE THE COMMENTS AND THE EFFORTS OF  
04:46:05 THE COMMISSION IN CONTINUING TO SUPPORT PARKS AND UPGRADING  
04:46:08 THEM, INVESTING IN THEM AND LETTING OUR COMMUNITY KNOW THAT  
04:46:13 WE REALLY DO CARE ABOUT THEIR QUALITY OF LIFE.  
04:46:19 >>Mayor Arroyo: COMMISSIONER ALPERT.  
04:46:20 >>Liz Alpert: OKAY.  
04:46:21 JUST REALLY QUICKLY.

04:46:24 IN TERMS OF SPENDING THE EXTRA MONEY, I THINK PROBABLY IT  
04:46:28 MAKES SENSE IN TERMS OF BEING ABLE TO ALLOW US TO HAVE  
04:46:35 DIFFERENT KINDS OF EVENTS THERE AND TO HAVE AN EVENT LIKE  
04:46:38 THAT.  
04:46:38 SO I THINK IF WE'RE GOING TO HAVE A FACILITY, LET'S HAVE A  
04:46:42 FACILITY WHERE WE CAN ATTRACT PEOPLE TO IT AND USE IT MORE  
04:46:46 FREQUENTLY.  
04:46:46 SO I THINK THAT'S -- YOU KNOW, I KIND OF GO ALONG WITH THAT,  
04:46:52 EVEN THOUGH IT WOULD HAVE BEEN GOOD TO HAVE THE OTHER  
04:46:55 INFORMATION.  
04:46:56 AND, ALSO, I JUST WANTED ON THE RECORD TO LET MR. BROWN KNOW  
04:47:03 I WASN'T CRITICIZING YOU FOR WHAT HAPPENED.  
04:47:07 IT'S JUST I DIDN'T KNOW WHAT THE PROCESS WAS.  
04:47:09 THE FIRST I FOUND OUT, THAT I RECALL ANYWAY, ABOUT THE  
04:47:12 TOURNAMENT IS SEEING AN ARTICLE IN THE PAPER OR IN THE  
04:47:14 OBSERVER OR SOMEWHERE SAYING THIS WAS COMING AND THIS WAS  
04:47:17 THE LEASE WE SIGNED.

04:47:19 SO I JUST WOULD HAVE, I GUESS, PREFERRED FINDING OUT  
04:47:25 DIFFERENTLY THAN IN THE PAPER.  
04:47:27 BUT I UNDERSTAND THAT IT'S THE PROCESS THAT YOU'RE ALLOWED  
04:47:30 TO DO.  
04:47:31 I'M NOT BEING CRITICAL OF YOU AT ALL.  
04:47:33 JUST WANTED TO UNDERSTAND WHAT HAPPENED.  
04:47:35 THANK YOU.

04:47:38 >>Mayor Arroyo: I HAVE A COUPLE OF COMMENTS.  
04:47:39 JUST LET THE RECORD REFLECT IT IS NOT -- LET THE RECORD  
04:47:48 REFLECT THAT IT'S NOT PROTOCOL TO ASK FOR WHAT EVENTS ARE  
04:47:53 HAPPENING IN A PLACE BEFORE WE SEEK TO REFURBISH IT OR  
04:47:56 INVEST IN IT OR WHEN WE INVEST IN PARKS, FOR EXAMPLE.  
04:47:59 WE PASSED \$400,000 TO THE MUNICIPAL AUDITORIUM BECAUSE IT'S  
04:48:03 A MUNICIPAL AUDITORIUM AND NEEDS MONEY INVESTED IN IT.  
04:48:07 I DON'T THINK WE HAD A DISCUSSION AS TO WHAT EVENTS WERE  
04:48:10 THERE.  
04:48:10 THERE'S ALSO THE MONEY WE TRANSFERRED TO THE VAN WEZEL,  
04:48:15 \$500,000 WATER CHILLER.  
04:48:17 I HEAR WHAT YOU'RE SAYING, COMMISSIONER AHEARN-KOCH, BUT I  
04:48:22 DON'T THINK THAT SHOULD BE A PART OF THE DISCUSSION.  
04:48:26 IF IT WAS PLANNED FOR THE FUTURE AND IT'S LITERALLY USING  
04:48:30 PENNY SALES TAX DOLLARS TO REINVEST IN THE PARKS THAT WILL  
04:48:34 YIELD MORE PENNY SALES TAX DOLLARS IN THE FUTURE, I THINK IT  
04:48:39 MAKES SENSE.

04:48:39 >>Jen Ahearn-Koch: CAN I JUST RESPOND?

04:48:39 >>Mayor Arroyo: YEP.  
04:48:39 WE CAN GO AROUND ONE MORE TIME.  
04:48:39 COMMISSIONER BATTIE.  
04:48:42 >>Jen Ahearn-Koch: I DON'T HAVE A BIG RESPONSE.  
04:48:44 I JUST WANTED TO SAY THE REASON WHY I REFERRED TO IT IS  
04:48:46 BECAUSE IT'S VERY SPECIFICALLY IN OUR EXECUTIVE SHEET HERE  
04:48:49 AND IT REFERENCES THE FACT THAT WE DID AGREE TO THAT  
04:48:52 LIGHTING FOR THIS TOURNAMENT, WHICH IS WHY IT'S BEEN  
04:48:55 ACCELERATED.  
04:48:55 THAT'S WHY I REFERRED TO THAT BECAUSE IT'S LITERALLY RIGHT

04:48:59 HERE.  
04:48:59 I WASN'T SINGLING OUT AN EVENT.  
04:49:03 >>Mayor Arroyo: COMMISSIONER BATTIE.  
04:49:05 VICE MAYOR.  
04:49:06 >>Vice-Mayor Battie: JUST SAYING, AGAIN, I JUST THINK IT'S A  
04:49:09 GREAT INVESTMENT, ESPECIALLY FROM HERE GOING INTO THE FUTURE  
04:49:13 IN TERMS OF THINGS THAT WE'RE TRYING TO DO, ACTIVATING THAT  
04:49:16 PARK AND GETTING MORE USE OUT OF IT AND SO ON.  
04:49:19 IN LISTENING TO WHAT YOU ALL ARE SAYING, THIS IS, I THINK,  
04:49:24 SPEAKS TO WHAT WE WERE TALKING ABOUT EARLIER WITH  
04:49:30 COMMISSIONER PARTICIPATION IN THE PROCESS OF THINGS AND  
04:49:35 KNOWING WHAT'S GOING ON AND US HAVING SOME SAY.  
04:49:41 I THINK IT KIND OF -- THEY PARALLEL ONE ANOTHER IN TERMS OF,  
04:49:51 AGAIN, OUR PARTICIPATION AND KNOWLEDGE ABOUT WHAT WE'RE  
04:49:56 GETTING INVOLVED IN, ESPECIALLY THINGS THAT WE HAVE TO  
  
04:49:59 DECIDE ON OR WHATEVER.  
04:50:03 THAT'S FOR ANOTHER DAY AND ANOTHER DISCUSSION.  
04:50:06 AGAIN, I'LL BE SUPPORTING THIS.  
04:50:08 THANK YOU ALL FOR THE WORK.  
04:50:10 >>Mayor Arroyo: ALL RIGHT.  
04:50:11 ROLL CALL VOTE OR JUST A REGULAR VOTE.  
04:50:15 WHATEVER KIND OF VOTE WE NEED TO HAVE.  
04:50:18 >>Shayla Griggs: CAST YOUR VOTE.  
04:50:20 >>Mayor Arroyo: COMMISSIONERS, IS THAT YOUR VOTE?  
04:50:21 PASSES 4-1.  
04:50:22 ADMINISTRATIVE OFFICERS, IF YOU HAVE ANYTHING TO SAY, RAISE  
04:50:31 YOUR HAND.  
04:50:32 IF YOU DON'T, HOLD YOUR PEACE.  
04:50:35 COMMISSIONERS, IF YOU HAVE ANYTHING TO SAY, RAISE YOUR HAND  
04:50:38 OR BUZZ IN.  
04:50:38 IF NOT, I'M GOING TO HONOR BETTY WHITE JUST ONE MORE TIME  
04:50:44 WITH OUR OUTRO.  
04:50:47 >>Vice-Mayor Battie: I WILL SAY, SHOULD HAVE DONE THIS  
04:50:50 EARLIER WHEN WE RECOGNIZED BETTY WHITE, BUT ALSO WANTED TO  
04:50:54 RECOGNIZE SIDNEY POITIER AND WHATNOT.  
04:51:02 I HAD THE HONOR, PLEASURE, AND PRIVILEGE OF MEETING  
04:51:05 MR. POITIER AND HAVING CONVERSATIONS WITH HIM, HIM GIVING ME  
04:51:11 PERSONAL ADVICE.  
04:51:13 AND THE ONE THING THAT I TAKE FROM OUR CONVERSATION IN  
04:51:18 SPEAKING TO HIM IS WHEN HE FOUND OUT WHERE I WAS FROM, HE  
  
04:51:24 SAID "SARASOTA IS A BEAUTIFUL CITY."  
04:51:27 THAT'S WHAT WE'RE HERE FOR.  
04:51:32 >>Mayor Arroyo: COMMISSIONER BRODY.  
04:51:33 >>Hagen Brody: THANK YOU.  
04:51:34 I JUST WANTED TO ALSO MENTION TODAY IS NATIONAL LAW  
04:51:38 ENFORCEMENT APPRECIATION DAY.  
04:51:39 JUST TO REITERATE, I KNOW WE ALL FEEL THE SAME WAY.  
04:51:44 WE HAVE A TOP-NOTCH POLICE DEPARTMENT, OFFER WORLD-CLASS  
04:51:49 POLICE SERVICES FOR THE CITY OF SARASOTA AND I JUST WANTED  
04:51:52 TO RECOGNIZE THEM AND JUST PUBLICLY APPRECIATE EVERYTHING  
04:51:56 THEY DO FOR OUR COMMUNITY DAY AND NIGHT.  
04:52:00 >>Mayor Arroyo: THANK YOU.

04:52:01 WE'RE ADJOURNED.  
04:52:02 [ SOUNDING GAVEL ]

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